



STATEMENT OF QUALIFICATIONS

COMPANY PROFILE

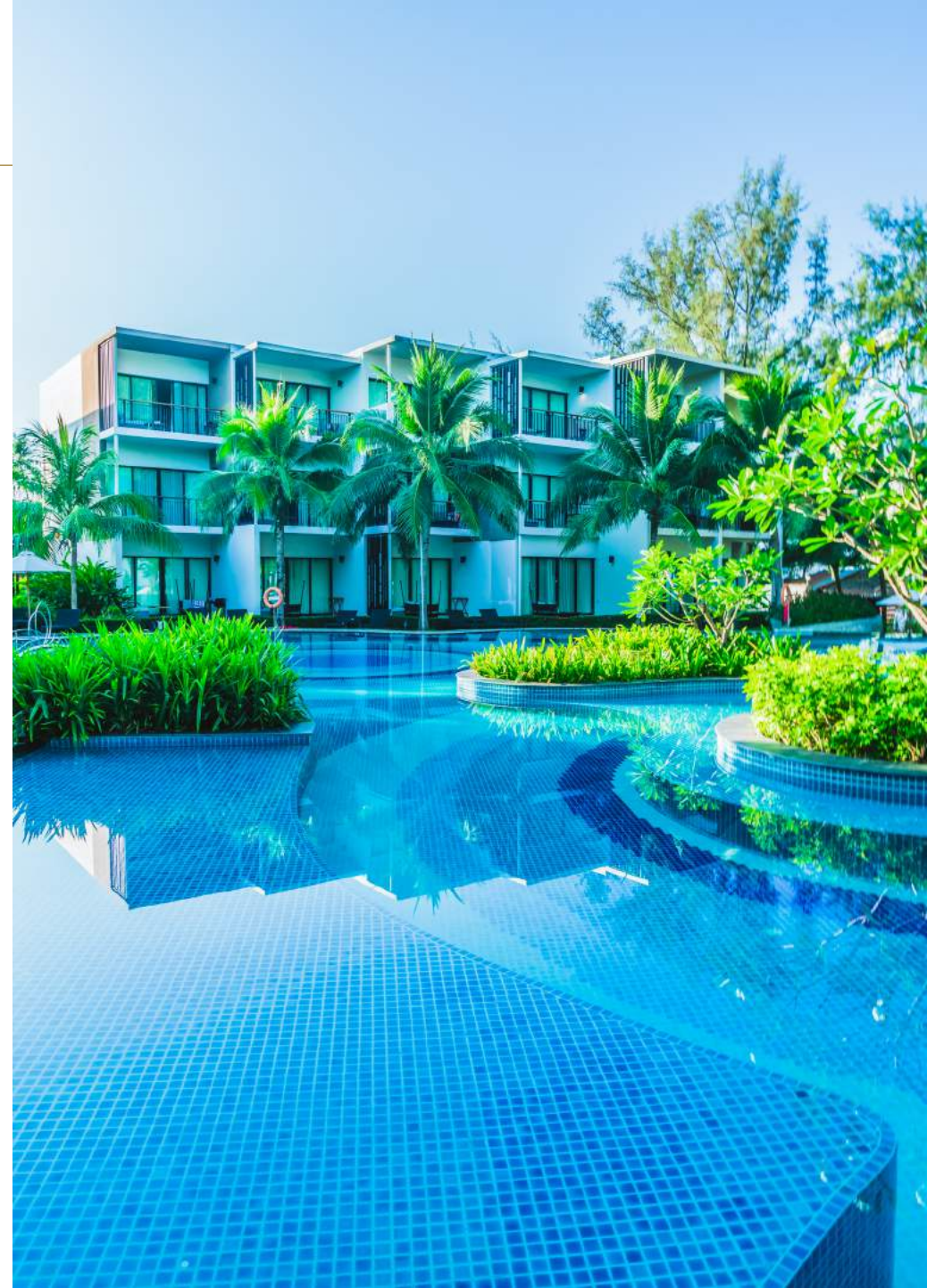
Homes by Westgate prides itself in being a full service general contractor and construction manager, from concept to completion. We are passionate about what we do, and we are establishing ourselves as industry leaders while doing it.

We do what we say we will do, Homes by Westgate delivers. We have built some of the most challenging designed residences and commercial properties in the Lower Mainland and Sea-to-Sky Corridor. Homes by Westgate has a collective 50 years of experience managing some of British Columbias premier and commercial projects.

Homes by Westgate believes in building long-term relationships, servicing our clients, as they are our best references of how we work. Our culture is based on principles and values that we believe set us apart: primarily advocating value and precision on behalf of our clients from the onset of the project, and working as a team with you, your architect, and designers to ensure every detail is built to perfection.

We are well informed and offer practical solutions to every day challenges that the industry presents. An integral part of our philosophy is to study the details from as early in the design as possible and add value at each subsequent step in the building process. In this way, we are able to mitigate risk and provide cost certainties before the project begins and deliver a successful outcome to the end.

Thank you for the opportunity to introduce ourselves to you.





ABOUT US



Founded with a passion for excellence and a commitment to quality, Homes by Westgate is a leading home-building company. Inspired by the late Dr. Gordon Westgate, a renowned military surgeon and ardent construction enthusiast, our practice integrates the highest standards of craftsmanship, service, and efficiency.

Guided by Dr. Westgate's unwavering dedication to getting it right, we continue to grow and expand into new markets, earning the loyalty of countless satisfied homeowners. Today, Homes by Westgate stands as a testament to his vision and determination, crafting homes that reflect his legacy and serve as the backdrop for new generations to create their own cherished memories.

When you choose Homes by Westgate, you become part of a truly special story – one that began with a dream and the unwavering dedication to turn it into a reality. Join us as we embark on a journey to provide you with premium service and bring your architectural aspirations to life.

Guiding Principles

Homes by Westgate



LEADERSHIP

Homes by Westgate represents an accumulation of knowledge and experience in a wide range of construction practices. The two pillars of successful construction projects are strong leadership and efficient management; at Homes by Westgate we believe that our greatest strength is born within these traits. Homes by Westgate prides itself as being one of the leading privately run construction management firms in British Columbia and continues to evolve as the industry shifts towards new technologies and higher standards.



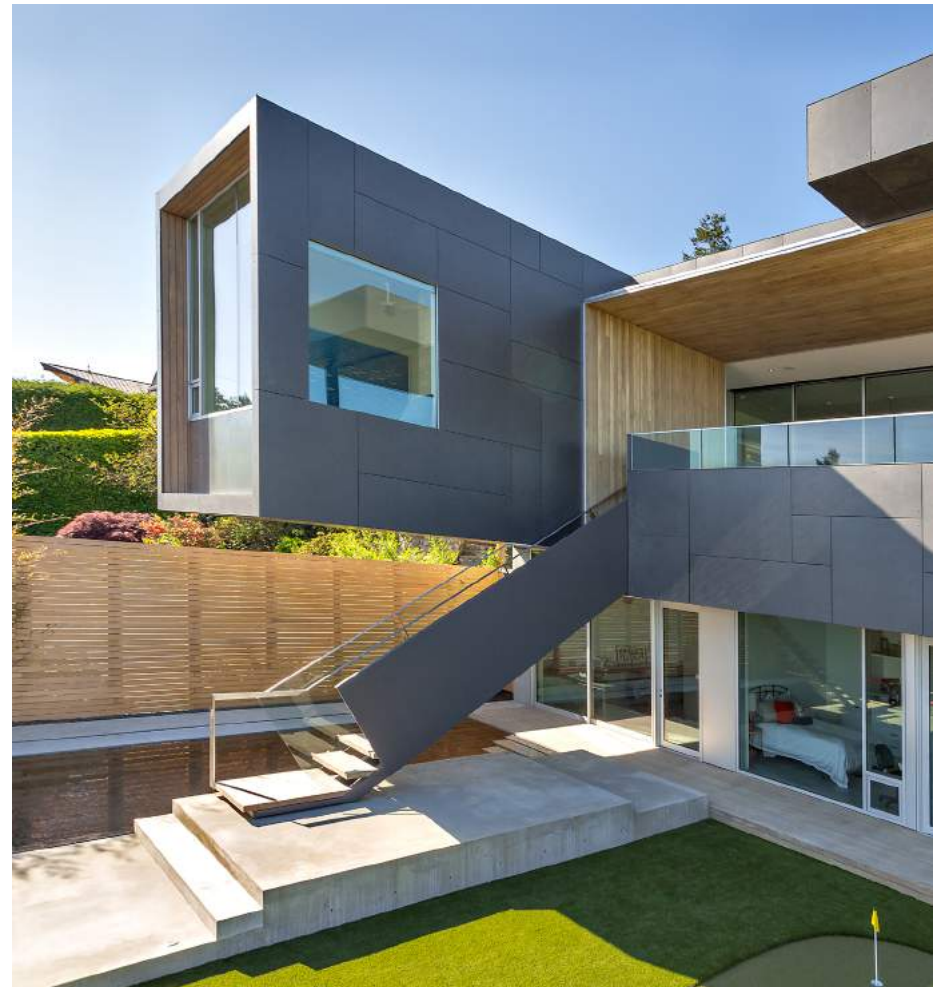
RELATIONSHIPS

We serve to create lasting value and build enduring relationships with our clientele. Many of our clients have engaged us for multiple projects or have continued to utilize our support indefinitely as their needs change. Homes by Westgate is focused on being a leader in the construction industry by providing superior services and cultivating lasting relationships with new and existing customers alike. We commit to adopting high standards of ethics in all of our business actions and practices. By focusing on building long-term relationships with our clients, we can provide them with exceptional services that exceed their expectations, tailored to their unique needs. At Homes by Westgate we have your best interests in mind and work as your partner to find value in every new venture that approaches. We grow together through creativity, invention, and innovation, and integrate honesty, integrity, and transparent professional ethics into all aspects of our business.



PRIVACY

We take our client's privacy seriously. Any images or information related to our engagements is released only with the approval of our clientele. For more information regarding our services please contact us directly.





WHY WESTGATE?

THE HIGHEST QUALITY OF SERVICE

We have come to understand the level of effort required and we have an overriding commitment to quality and value in Vancouver

We have assembled a team of highly individuals at Homes By Westgate. This unique, focused team strives to be recognized as a leader, while integrating progressive building concepts, technologies, and tools. From these core ideals, Homes by Westgate has shaped its sole purpose: to provide premium service, that facilitates and realizes Architecture. From the beginning, the practice has successfully taken on ambitious and complex projects, setting the highest standard of general contracting and construction management services for our clientele.

Our projects are the result of an intensive, service-oriented interaction with our clients, our partners and the project context. Our approach is comprehensive: the creative concept, the detailing, materiality and spatial qualities are intrinsic and integral parts of our projects. At the same time, we think that optimizing budgets, orchestrating schedules and making technically perfect buildings are things of beauty.



VISION

THE ART OF BUILDING A PERFECT HOME

The worst situations will arise when a homebuilder or renovator tries to cut corners by working too cheaply. Whether they lack the foresight to correctly estimate a job, or they just outright mislead and swindle honest people with impossibly low prices.

These types of homebuilder or renovators spell catastrophe disaster for your dreams. Even worse, this often leads to bad workmanship, lack of supervision/direction on the project, and unusual financial arrangements that lead to tragic situations. This is completely avoidable because; We don't take shortcuts at Homes By Westgate. Every step of our process ensures that we keep our watchful eyes and leadership on the end goal: building your perfect custom home.



FINANCIAL STABILITY

We operate with responsible debt levels. Homes By Westgate also operates with segregated accounts so your funds are never mixed with another project. This keeps your money safe and prevents confusions.

Financial Accuracy- Our budgets have several hundred line items to help the client understand where their money is being spent. We believe it our duty to you to inform you and keep you in full understanding. Not only that but we tailor it to your specific needs. Our construction budget is updated on weekly basis with a planned vs actual cost vs. estimated cost.

Our budgets track all and any changes made by the Owner or Architect and tracks any variance in the market prices for items. We know this to be an invaluable tool for all partners and team members involved. By tracking real time costs, we can help you to arrive at your desired level of spending for the project.

Trusted by Architects

Over the years we have completed projects with many of the top Architectural design firms in West Vancouver and Metro Vancouver

MONITORING

We use up cutting edge technology to track the entire construction process. This is beneficial record keeping, including finishes and design selections, tracking changes, and having an up-to-date construction schedule that adjusts as the project progresses.

SCHEDULING

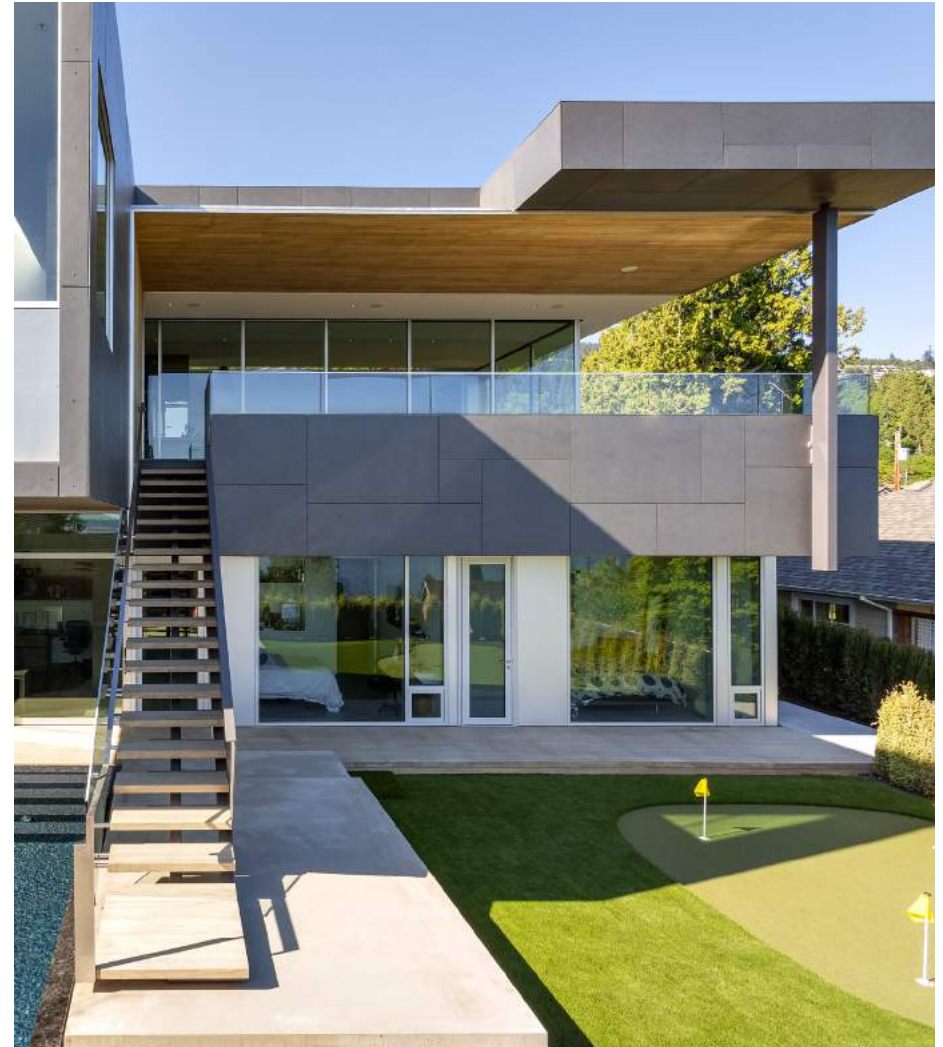
We always create a detailed timeline at the start of every project to keep everyone on the same page. This allows Designers and Architects a timeline for completion of selections and drawing details. It also improves performance of sub-contractors by giving them predictability on the job.

PRECISION FOCUS

We take on a limited projects to ensure we can devote ourselves and substantial amounts of time to every one of our clients. We Guarantee that you will get exactly what you want with the highest level of service with an overriding commitment to quality and value..

TEAMWORK

We collaborate as a team to be sure the client receives the best possible product. Our organization during a project keeps everyone informed and able to make the best decisions.



WHAT PEOPLE ARE SAYING ABOUT US

Marque Thompson–Design Marque

I have worked as a professional registered architect for years. I've designed countless luxury homes through the lower mainland from Whistler, West Vancouver, to White Rock, and South Surrey. If your looking for qualified builder I have I recommend TJ from Westgate. He's true professional proactive and extremely easy to work with. When it came time to design my next house, Homes by Westgate is the only option.

Ted Murray – Ted Murray Architect

The undersigned is registered architect and building code professional in practice for over 32 years with a tremendous amount of design experience with hundreds of new houses and residential renovation/addition projects. My recent experience with a recent project in West Vancouver to a large single family residence demonstrated Westgate's professional and patient approach in dealing with a challenging project and client. I hereby recommend Homes by Westgate as general contractors and construction managers for residential projects.

Derek Smith, Rockingham Engineering Limited

To Whom it May Concern

As a consulting professional structural engineer I have been associated with many custom home builders over the past 25 years. And as a professional, I have had the pleasure of working closely with Homes by Westgate who, in my opinion, demonstrate that they have a passion for home building regardless of the size or complexity of the project.

I continue to be pleased with their knowledge and ability to work in a team environment with other consulting professionals with the main goal of satisfying the needs and wants of a homeowner who wishes to renovate or build a custom home. They have demonstrated a strong ability to coordinate and integrate my structural designs into the construction process for some very complicated design items. It always makes my job easier when a custom home builder like Homes by Westgate is a good communicator with excellent attention to detail when, oftentimes, they have to maintain a tight construction schedule but still deliver an overriding commitment to quality control. I consider it a privilege to recommend Homes by Westgate to any potential new clients that are searching for a solid and qualified custom home builder.

If you have any questions, please contact me directly at 604-250-1544.



OUR WORK

NELSON

Single Family Residence - West Vancouver, B.C.

A modern contemporary three story, split level house. designed with the intent for clear forms, creates a compact house that cantilevers a bedroom wing 25' over a lower level swimming pool. An open concept living area effectively doubles in size, gaining a large covered outdoor area via a commercial grade floor to ceiling five panel sliding door system. A minimalist approach to the exterior and interior finishes creates a seamless design intent of blending all the different elements together.



ROSLYN

Single Family Residence - Deep Cove, B.C.

Project Management: Warren Barrow

Completed January 2016

This is a multi-million dollar single-family residence constructed of large wooden beams that are strategically placed throughout the home. Modern and minimalistic, the home is warmed by the subtle flames of the linear fireplace.

29th Private Residence – West Vancouver, B.C.

Completion date 2017

This luxury home in west vancouver is fully-loaded with a grand staircase, tennis court, and infinity pool. designed by Marque Thompson of design Marque Consulting.

