



FoodCloud Hubs

Annual Report 2016

Registered Charity in ROI: 20081652

Company Limited by Guarantee: 514425

www.food.cloud





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Aoibheann O'Brien: FoodCloud Hubs CEO



2016 was a very exciting and productive year for all the team here at Bia Food Initiative, now FoodCloud Hubs. Building on the success of the first Bia Food Initiative Hub in Cork, launched in 2014, we launched two new Hubs in Dublin and Galway in January 2016, creating Ireland's first national infrastructure for large scale food redistribution.

In October 2016, Bia Food Initiative became FoodCloud Hubs, in an exciting development that brought us together with FoodCloud, our partner charity, under a shared brand and with a shared board. Working together with FoodCloud we can now provide a solution for rescuing surplus food at each step of the food supply chain. FoodCloud enables retailers to donate surplus food to local charities and our service connects food businesses with large volumes of surplus food to charities via our three Hubs. This move will support the realisation of our common vision for "a world where no good food goes to waste".

Across the three hubs we rescued 706 tonnes of food that would have

otherwise gone to waste from a network of over 100 food businesses and distributed it to 147 charities working in communities across the country.

Thanks to all our food industry and charity partners who worked with us to make this happen. These businesses and charities are pioneering the drive towards food waste reduction in Ireland and we hope to grow our network even further next year.

This year we worked closely with the Department of Social Protection as the delivery partner for the food element of The Fund for European Aid to the Most Deprived (FEAD). FEAD is an EU wide program that was established to support people to take their first steps out of poverty and social exclusion. FoodCloud Hubs role is to procure, store and distribute FEAD food products to eligible charities nationwide. We initiated the programme in July 2016 and over the course of the year have procured €791,731 worth of FEAD product to 96 charities, supporting over 54,000 people across Ireland. We look forward

to continuing to expand the impact of FEAD over the next number of years.

FoodCloud Hubs is also a recipient of the DSP's Community Services Programme (CSP) grant to create employment opportunities and were delighted to welcome 6 new joiners to our team. We also became a host organisation for Tús and provided 10 community work placement positions across the three Hubs in 2016. Our team was also supported by a small number of committed and dedicated volunteers, especially in our Cork Hub.

We could not have achieved our impact this year without the support of a number of funders and sponsors and a wide range of companies who have provided us with pro bono or heavily discounted products and services, all of whom are mentioned in this report and we are grateful to each and every one of them. I would like to say a specific thank you this year to Opel Ireland who sponsored a fleet of refrigerated vehicles across the three Hubs a crucial part of our solution that allowed us to work with more businesses and charities than ever. We are also very grateful for funding received through the Dormant Accounts Fund for the installation of state of the art Cold Rooms in our Dublin and Cork Hub.

In late 2016 we were honoured to receive The Ireland Funds Flagship Award for 2016 / 17 and also were announced as one of four awardees of Social Innovation Fund's Think Tech Programme. We look forward to working with The Ireland Funds and Social Innovation Fund to increase our impact in 2017 and beyond.

I would like to thank all the staff of FoodCloud Hubs who work so hard everyday to achieve our vision. I would like to thank our Board of Directors, those who retired and the new additions in 2016, who give of their time and expertise freely in support of our work. Finally, I would like to thank all of those who have supported us on our journey so far. We look forward to building on this momentum next year and working towards an Ireland where no good food goes to waste.

Aoibheann O'Brien, CEO



Jack Dunphy: FoodCloud Chairman

It has been my honour to be Chair of the board of FoodCloud Hubs for another year.

Thanks to the commitment of the staff, board, volunteers, donors and supporters, 2016 has been a monumental year for the organisation. We are pleased to note the continuing support from DSP and POBAL in our Community Support Programme and with Dormant Account Funding. This year has seen a number of significant developments which will have a lasting positive impact for the future of food redistribution in Ireland. We opened the doors of our Dublin and Galway depots in January this year. This now gives us national coverage, building on the success of our flagship depot in Cork.

In November I was delighted to introduce FoodCloud Hubs in Ireland. Through a successful collaboration with FoodCloud, we have brought the Bia Food Initiative to the FoodCloud brand. This collaboration enables us to work together effectively in Ireland and to leverage the strengths of both organisations. This is a huge step forward for food redistribution in Ireland and we thank everyone who has been part of this journey to date.

The impact achieved in 2016, cumulating in 1,000 Tonnes of surplus food being redistributed in Ireland through our hubs, is hugely encouraging and gives us confidence that we can build our impact for the future.

Our partnership with Opel Ireland, who are providing five vans is a huge support for our hub operations, as logistics is one of the biggest challenges we face. When you reflect on the impact from 2016, and see the 2,250 tonnes of food being redistributed by FoodCloud and the 1,000 tonnes redistributed



via FoodCloud Hubs, you can truly get a sense of the potential impact that will be achievable in the future with both organisations working together.

My sincere thanks to all involved with the Bia Food Initiative during the transition period. We now provide a solution for surplus food for food businesses at each step of the supply chain. This enables us to provide our charity partners with a larger volume of and broader range of food.

FoodCloud Hubs and FoodCloud will work closely together implementing new and innovative solutions to reduce food waste in Ireland, positioning Ireland as a leader in food waste reduction. This is another huge step towards achieving our shared vision for "a world where no good food goes to waste".

Jack Dunphy, Chairman



Find the FoodCloud Hubs

Galway **Hub**
Glenascaul Manufacturing
and Technology
Glenascaul Business Park
Oranmore
Co Galway
091 790687

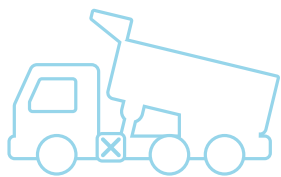


Dublin **Hub**
Unit 8 Broomhill
Business Park,
Broomhill Road,
Tallaght,
Dublin 24
01 4625363



Cork **Hub**
Unit 3
OC Commercial Park
Little Island
Co Cork
021 4353501

Food Waste: The Problem



GLOBALLY
1,300,000,000
Tonnes of food
are wasted per year.



300



million barrels of oil are used each
year to produce food that are wasted



Globally, the blue
water footprint of
food wastage is

250

Cubic
km

which is equivalent to **three** times
the volume of Lake of Geneva.

We use farmland

the size of China, Mongolia and
Kazakhstan combined to grow
food that is never actually eaten

meanwhile



1 in 7

people worldwide
experience food poverty



In Ireland



1 in 8

people in Ireland
experience food poverty

1 Million
tonnes of food
is thrown out
by Irish consumers
and businesses
every year



Our Impact in 2016

In Ireland, one million tonnes of food is wasted annually. Wasting food is a waste of money, a waste of precious natural resources and raises serious moral questions when one in eight Irish people are experiencing food poverty.

FoodCloud Hubs (formerly Bia Food Initiative), which works alongside our retail level technology solution FoodCloud, is a social enterprise with a vision for a world where no good food goes to waste. Through our Hubs, we have developed a unique solution, connecting food businesses with large volumes of surplus food to charities that need it in communities across Ireland.

**kg of Food
Redistributed**



**Ireland
706,170**

Meals equivalent



**Ireland
1,553,574**

Carbon savings



**Ireland
1,030,000 kg**

**No. of businesses
we work with**



**Ireland
102**

**No. of charities
we supply**



**Ireland
147**

**Euro saved
by charities**



**Ireland
€1,000,800**

The FEAD Programme

In 2016 FoodCloud Hubs became the designated delivery partner for the food element of The Fund for European Aid to the Most Deprived (FEAD). FEAD is an EU fund which is managed by the Department of Social Protection was established to support people to take their first steps out of poverty and social exclusion.

- FoodCloud Hubs' role is to procure, store and distribute food aid products to eligible charities that are addressing food poverty and social exclusion nationwide.
- FoodCloud Hubs will manage €12.7m of the overall fund to 2020.



To date we have delivered the following impacts:



162,493 kgs of food distributed



€791,793 worth of food procured, stored and distributed



96 charity partners nationwide



Helping 54,606 people, including 20,000 children

Employment Opportunities

We work with the DSP to create employment opportunities for people who are unemployed or from specific disadvantaged groups through their Community Services Programme (CSP) and TÚS Programme. This year we created:

12 Full Time CSP Funded Roles Created

10 TÚS Placements Provided

8 Volunteering Opportunities



Our Charity Partners

Working with FoodCloud Hubs allows our charity partners to:

- Reduce food costs, allowing them to reinvest money into core services.
- Increase the quality and variety of food provided through their services.
- Enhance their services by using food to engage more fully with their service users and the hard to reach, vulnerable members of their communities.

FoodCloud Hubs redistributes surplus food to 147 charities nationwide who are supporting those who need it most in our communities, including Simon Community, St. Vincent de Paul and Focus Ireland and many smaller organisation including Family Resource Centres, Community Creches and addiction support programmes.



St Vincent de Paul, Roscrea, Co Tipperary

It gives me great pleasure on behalf of St Vincent de Paul Roscrea to speak in such a positive manner about FoodCloud Hubs. It is such a joy to open the email to see the choice of foods offered, the next step ordering and then collection. We are using the food to a varied amount of clients and know we are having very positive results wherever we deliver to. There is also a huge saving on our finances which we have really noticed over the past couple of months. Well done Alan and all the crew.

.....



PACE, Blanchardstown, Dublin 15

The service has been excellent and the staff have been very accommodating. The produce that I have received is of excellent quality and with us joining FoodCloud Hubs it has helped us to be a bit more diverse with our daily menu for our residents. I would like to also acknowledge the opportunity that has been given for one of my current staff to do a 4 week work placement for the month of April, this will be very beneficial to him as he will be able to develop new skills and build his confidence while he is on placement with you. I am looking forward to this working relationship growing as your company expands and it's been a pleasure working with you and your team.

.....



Ronanstown Community Childcare Centre

FoodCloud Hubs has been wonderful, it has enabled us to introduce a much wider variety of fresh home cooked food to our children. Like so many community crèches that are struggling to break even, FoodCloud Hubs is a life line to our sustainability. A big thank you from all the Staff and Children here!

.....



Saoirse Womens Refuge, Tallaght, Dublin 24

FoodCloud Hubs has made a huge difference to our service. We have not had to buy any emergency food supplies since we joined Bia, which as you can imagine is a huge savings to our charity. We hope to have a long and fruitful relationship with FoodCloud Hubs and the fantastic team there.

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Our charity partners say...

"We provide Childcare and Early Years Education for a total of 110 children per week, it is vital that these children get a varied and nutritional diet for their well-being and development and **the FoodCloud Hub enables us to provide this service, whereas before we struggled to cover the cost.** The Children enjoy the social aspect of meal times, often trying new foods, fruits and vegetables with their peers that they otherwise would not try at home" **Grace, St. Kevin's Family Resource Centre Tallaght**



"The food that we receive from FoodCloud Hubs has made a big difference to the diet and finances of the women and children in Good Shepherd Cork. **We have been able to supplement people's weekly shops with fresh, healthy food including fruit, vegetables, cheese and meats.** This is food that some women have not always budgeted for themselves. We hope that by working with FoodCloud Hubs we will be able to change the long-term eating habits of some of the women and children in our service" **Collette, Good Shepherd Cork**



"The food from FoodCloud Hubs has enhanced the quality of the service we can offer the clients. With tight budgets the extra food has allowed us to make a more inviting atmosphere for the clients during the day and a homely feeling for the clients in the residential unit at night. Where snacks are available while watching a movie or football to relax in a safe place. This gives the clients the nearest possible environment to a home that we could possibly provide for them. The variation of food available also allows clients that have illnesses and would struggle to eat a full dinner the chance to get some nutritious snacks and rebuild their health" **Therese, Focus Ireland**



FoodCloud Hubs Volunteers

In 2016, FoodCloud Hubs almost doubled the average number of charities that we support monthly. Without the support of our small team of dedicated volunteers, none of this would have been possible. They are the heart of what we do and we are incredibly grateful to have them as members of our team and as our representatives to our charity partners.

Jo Ó Breasail

Processing Charity Orders
FoodCloud Hubs Cork
Volunteering since 2014



“I also volunteer and cook with Meals on Wheels, and I’ve previously worked in Africa with Trocaire and Comhlamh. I love interacting with the people in the charities and seeing the wonderful work that some do.”

Dominic Grogan

Delivery Driver
FoodCloud Hubs Cork
Volunteering since 2014



“I worked with the Simon Community for 22 years in a similar role and my first introduction to FoodCloud was meeting Aoibheann O’Brien. I’m happy to do anything for those that need it because there are those that need it. The craic with the guys in the warehouse is my favourite part of the job.”





Across our three hubs we rescued 706 tonnes of food that would have otherwise gone to waste from over 100 food businesses and distributed it to 147 charities working in communities across the country.



Our Partners and Supporters

We are extremely grateful to all of our partners and supporters who have made a huge contribution to FoodCloud Hubs in helping us to grow our impact in 2016. With your help we have managed to build a national infrastructure for large scale food redistribution in Ireland and a platform to increase the amount of food we can rescue and the number of charities we can support into the future.

Thank you to those who have contributed to our organisation financially in 2016, including:

Opel Ireland

Pobal : Dormant Accounts Fund

THINKTECH : Social Innovation Fund

The Ireland Funds

Cross Refrigeration

Cork City Council

Cork Institute of Technology

IPB Community Engagement Fund

Environmental Protection Agency

Galway County Council

HSBC

Little Island Properties

Melville Group

TOMAR Trust

Sodexo

Cliffs of Moher Visitor Centre

Meade Potato Company

We have many partners who have supported us through pro bono or heavily discounted products and services, thank you to:

Ricoh

Thorntons Recycling

Barna Waste Recycling

A&L Goodbody

HR Suite

McCulla Transport

Brakes Bros Foodservice

ITL Solutions

24 Hour Security

Janssen Ireland

Aqua Fire Prevention

CBS Office Products

Coldmove

Computer Solutions

Doorfix

Environmental Health Officers Association

Galway Tour Company

Henderson Fire Safety

Innovative Procurement Solutions

National Hygiene Partnership

Owl Pest Control

Pest Guard

Prevent-a-Pest

West Pest

Aido Design

Directors' Report

Foodcloud Hubs CLG

(A company limited by guarantee, without a share capital)

DIRECTORS' REPORT

for the year ended 31 December 2016

The directors present their report and the audited financial statements for the year ended 31 December 2016.

Principal Activity

The principal activity of the company is to act and raise awareness on the issue of surplus food being treated as food waste and aims to alleviate food poverty in Ireland. We facilitate the transfer of surplus food from food-related businesses to charities. The company provides a socially-responsible, environmentally-sensitive, business-friendly alternative to wasting good food.

The company has availed of the provisions of Section 1180 Companies Act 2014 to dispense with the designation "Designated Activity Company".

The Company is limited by guarantee not having a share capital.

Principal Risks and Uncertainties

The company's turnover is exposed to fluctuations in the market in which it operates and changes in general economic conditions in Ireland. The directors on a regular basis monitor the financial position of the company and are constantly looking at ways of increasing revenue and profitability.

As the company operates solely in the Republic of Ireland, it is therefore not subject to currency risks. In terms of liquidity and cash flow risk, the company's policy is to ensure that sufficient resources are available either from cash balances and future cash flows to ensure all obligations can be met when they fall due.

Financial Results

The surplus/(deficit) for the year after providing for depreciation amounted to €239,860 (2015 - €(80,683)).

At the end of the year, the company has assets of €1,092,940 (2015 - €409,057) and liabilities of €562,577 (2015 - €118,554). The net assets of the company have increased by €239,860.

The comparative figures for 2015 relate to a 6 month period.

FEAD Product and Operational Income

FoodCloud Hubs CLG is the delivery partner for the nationwide availability of the food element of the FEAD Programme in Ireland (Fund for European Aid to the most Deprived). FoodCloud Hubs CLG is responsible for the procurement, storage and coordination of collections by charities of the FEAD product for this programme.

FoodCloud Hubs receives grant funding for:

(i) FEAD Product Income, the use of which funding is specifically restricted to payments to suppliers for FEAD product delivered to FoodCloud Hubs and which is accounted for as Income - Grants receivable. During the year an amount of €869,000 was received of which €791,793 was utilised for FEAD product purchases. The balance of €77,207 is recognised as deferred income.

100% of the income received for FEAD product is used to purchase product which is delivered to the FoodCloud Hubs warehouses and collected by the charities.

(ii) FEAD Operational Income, the use of which funding is to cover the costs of delivering the food element of the FEAD Programme in Ireland and relate to project coordination, procurement, storage and associated costs. This is accounted for as Income, FEAD Administration in the amount of €238,967. FoodCloud Hubs is due to deliver the food element of the FEAD Programme from 2016 to 2020.

Directors and Secretary

The directors who served throughout the year, except as noted, were as follows:

Eoin MacCuirc

John Dunphy

Colum Gibson

Melinda O'Brien (Resigned 10 October 2016)

Kevin Smyth (Resigned 10 October 2016)

Brendan Dempsey

Declan Francis Ryan (Appointed 10 October 2016)

Colman O'Keeffe (Appointed 10 October 2016)

Niamh Bushnell (Appointed 10 October 2016)

Iseult Ward (Resigned 10 October 2016)

The secretaries who served during the year were;

Iseult Ward (Appointed 20 December 2016)

Eoin MacCuirc (Resigned 20 December 2016)

Future Developments

The directors are actively pursuing new funding opportunities and new partners in the voluntary and community sector.

Post Balance Sheet Events

There have been no significant events affecting the company since the year-end.

Auditors

The auditors, O'Connor Pyne & Co. Limited, (Chartered Accountants &) have indicated their willingness to continue in office in accordance with the provisions of Section 383(2) of the Companies Act 2014.

Company Change of Name

On February 15th 2017 the company changed its registered name from Bia Food Initiative Limited to Foodcloud Hubs Company Limited by Guarantee.

Statement on Relevant Audit Information

There is no relevant audit information of which the statutory auditors are unaware. The directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and they have established that the statutory auditors are aware of that information.

Accounting Records

To ensure that proper books and accounting records are kept in accordance with Sections 281 to 285 of the Companies Act 2014, the directors have employed appropriately qualified accounting personnel and have maintained appropriate computerised accounting systems. The books of account are located at the company's office at Unit 8 Broomhill Business Park, Broomhill Road, Tallaght, Dublin 24.

Signed on behalf of the board

Eoin MacCuirc	John Dunphy
Director	Director
11 April 2017	11 April 2017

You can view and download the complete Director's Report and Annual Statements at
<https://food.cloud/annual-reports/>

Download a PDF version here.

Our Accounts for 2016

Foodcloud Hubs CLG

(A company limited by guarantee, without a share capital)

Income And Expenditure Account

for the year ended 31 December 2016

	2016	2015
	€	€
Income	1,824,086	174,291
Expenditure	(1,584,226)	(254,974)
Total Comprehensive Income	239,860	(80,683)

The company has no recognised gains or losses other than the surplus for the year. The results for the year have been calculated on the historical cost basis. The company's income and expenses all relate to continuing operations.

Approved by the board on 11 April 2017 and signed on its behalf by:

Eoin McCuirc
Director

John Dunphy
Director

Our Accounts for 2016

FoodCloud Hubs CLG

(A company limited by guarantee, without a share capital)

Balance Sheet

for the year ended 31 December 2016

	2016 €	2015 €
Fixed Assets		
Intangible assets	–	14,333
Tangible assets	281,596	181,810
	<u>281,596</u>	<u>196,143</u>
Current Assets		
Debtors	93,418	43,086
Cash and cash equivalents	717,926	169,828
	<u>811,344</u>	<u>212,914</u>
Creditors: Amounts falling due within one	(562,577)	(118,554)
Net Current Assets	<u>248,767</u>	<u>94,360</u>
Total Assets less Current Liabilities	<u>530,363</u>	<u>290,503</u>
Reserves		
Income and expenditure account	530,363	290,503
Equity attributable to owners of the comp	<u>530,363</u>	<u>290,503</u>

Approved by the board on 11 April 2017 and signed on its behalf by:

Eoin McCuirc
Director

John Dunphy
Director

You can view and download the complete Director's Report and Annual Statements at
<https://food.cloud/annual-reports/>

Download a PDF version here.

Reference & Administrative information

FoodCloud Hubs CLG

Reference and Administrative Information
For the year ended 31 December 2016

Company registration number

514425 (previously Bia Food Initiative)

Charity Registration numbers

Registered Charity: 20081652

CHY Number: CHY20558

Registered Office

Unit 8 Broomhill Business Park,
Broomhill Road, Tallaght, Dublin 24, Ireland
D24 CD32

Directors:

Eoin McCuirc

John Dunphy

Colum Gibson

Melinda O'Brien (Resigned 10 October 2016)

Kevin Smith (Resigned 10 October 2016)

Brendan Dempsey

Declan Francis Ryan (Appointed 10 October 2016)

Colman O' Keefe (Appointed 10 October 2016)

Niamh Bushnell (Appointed 10 October 2016)

Iseult Ward (Resigned 10 October 2016)

Company Secretary:

Iseult Ward (appointed 20 December 2016)

Eoin MacCuirc (resigned 20 December 2016)

Bankers

Bank of Ireland

O'Connell Street

Dublin

Solicitors

Noonan Linehan Carroll Coffey

54 North Main Street

Cork

Auditors

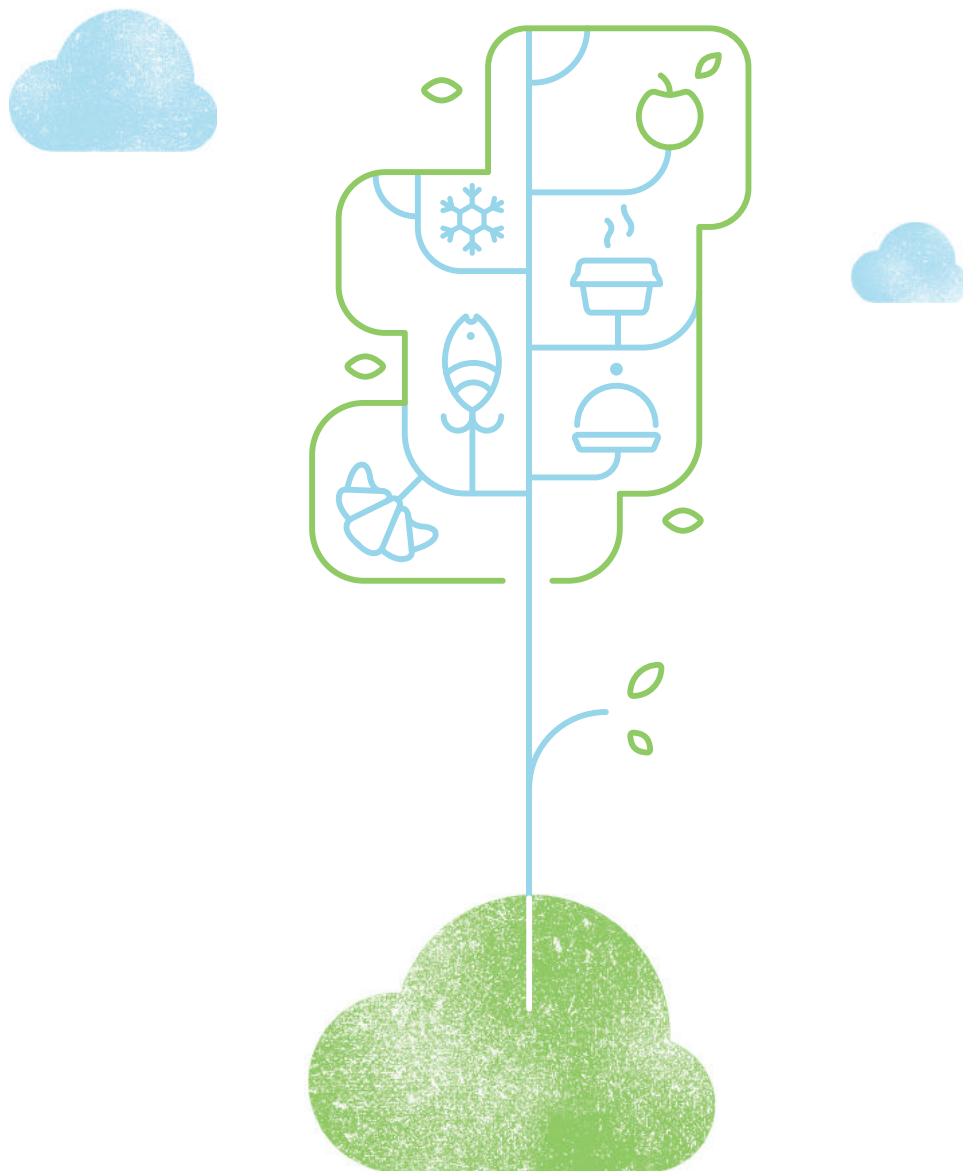
O'Connor Pyne & Company Limited

Joyce House

Barrack Square

Ballincollig

Co Cork



[**http://food.cloud**](http://food.cloud)

[**http://twitter.com/foodcloud**](http://twitter.com/foodcloud)

[**http://facebook.com/foodcloudireland**](http://facebook.com/foodcloudireland)

[**http://instagram.com/foodcloud**](http://instagram.com/foodcloud)

