

There's limitless growth potential inside your business, hidden behind inefficient processes and outdated tools.

Apollo 21 helps established companies foster innovation from within. We remove barriers to scale by building technology that solves complex operational challenges and by transforming internal ideas into new ventures.

Ideal Partners

- Established businesses ready to utilize technology to streamline operations, automate workflows and processes, and make data actionable via Al.
- Intrapreneurs and businesses who want to leverage new ventures to achieve transformative growth.
- Startups who have established product/market fit and are moving beyond "doing things that don't scale."

Past Clients









LIPPINCOTT

MoMA









dyson



gettyimages







NBCUniversal

Bank of America.



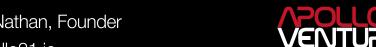
Apollo 21 worked with Bank of America to envision and prototype the future of Al in personal banking. Today, Bank of America's chatbot, Erica, is a simple Q&A machine. Tomorrow, Erica will be a financially savvy, LLM-trained chat-based interface who is prepared to assist customers with all of their banking needs via a simple, elegant interface. Our work resulted in three distinct UI explorations for the next iteration of Erica, interview designs for user testing, as well as touch points within the existing Bank of America mobile application where Erica could best aid users.



A fast-growing player in the Western sports and lifestyle market, <u>Teton Ridge</u> turned to Apollo 21 to create a data management & analytics platform that has since grown into one of the largest databases in Western Sports — more than 16 million data points. This data set is fed by multiple applications (also built by Apollo 21) including <u>Teton Ridge+</u>, a consumer-facing app designed to deliver an ESPN-for-rodeo experience to the next generation of fans, connecting more than 50,000 users with their favorite athletes.

Confidential Financial Services Client

Apollo 21 partnered with a financial services org to execute an instance of our proprietary <u>Mission Control</u> platform focused on streamlining internal workflows to optimize operational efficiency. Our team worked alongside the client to understand, document, and evaluate internal communications and processes and then designed a workflow engine built into Mission Control to handle communications, task management, and detailed audit tracking for transactions.



Key Differentiators

Process is Our Superpower

There's no shortage of process frameworks and best practices for building new ventures. But the truth is, there are no shortcuts. Through relentless collaboration, our process focuses on doing the hard work at every (highly documented and carefully researched) step.

Foundational Technology = Speed of Execution

We know that building from the ground up isn't always the best or fastest approach. For projects focused on data and analytics, operational management, internal or marketing communications, workflow automation, and Al integration — our proprietary foundational technology, <u>Mission</u> <u>Control</u>, allows us to execute 2x faster than building a new platform from scratch.

A Global Ecosystem of Partners

We've cultivated a network of partners with a range of skills across the spectrum of research, marketing, deep tech, production, and more. No matter the need, we can fill gaps in our line-up with genuine experts who can guide and shape our efforts to deliver outstanding outcomes for our clients and their businesses.

Our Principles

Crawl → Walk → Run.

Build small. Grow nimbly. Pivot when necessary. Achieve scale.

Relentless collaboration.

Our team becomes an extension of your team.

We expect our clients to outgrow us.

And we build for that eventuality from the outset.

Why We're Unique

Business > Technology

We focus on business goals first and technology second. This approach is the key to delivering transformative results that change the trajectory of your business. The tech exists to serve the business goals.

Nimble, flexible teams.

Apollo 21 is designed to scale flexibly based on the needs of a project. That means clients only pay for the resources who directly impact their project and that we can find the right people for the job.

Defined process.

Knowing what step to take next is crucial. We've documented every step of our process, from validation to scale, and we both follow and re-evaluate those checklists during every project.

We live here too.

We've sat in your seat. Our Leadership
Team is made up of folks who have
founded companies, delivered products at
global scale, and executed never-beforeseen offerings.

