

# Residential Energy Conservation Programs



## **FAOs for Contractors**

## • What are the residential energy conservation programs?

The residential energy conservation programs allow Dominion Energy customers to work with participating contractors to identify areas where they could save energy in their home. The programs, implemented by Honeywell, address a range of energy-saving opportunities and help Dominion Energy meet conservation goals.

## • What programs are available?

Four programs are offered based on the type of residence and the extensiveness of the desired improvements. The four programs include:

#### • Home Energy Assessment

Help customers discover where their home is costing them money and comfort with a quick, low-cost walk-through assessment. Customers receive a personalized report with cost-effective options to help reduce their energy usage. They may even qualify for financial incentives to help offset the cost of improvements.

## • Home Retrofit

For customers ready to take on major energy-saving upgrades, the in-depth home energy audit identifies energy-saving improvements and qualifying rebates. This comprehensive, diagnostic whole house energy audit will identify areas for upgrades to make their home more energy efficient and comfortable.

#### Residential Multifamily

Property owners and managers can schedule an on-site energy assessment of both common areas and tenant units. Property managers will receive a report identifying and quantifying savings opportunities, along with estimated project costs and incentives available.

## · Manufactured Housing

Customers who reside in manufactured or mobile homes can schedule an in-home energy assessment of their own. Customers will receive a personalized report containing cost-effective options and easy-to-follow recommendations in addition to having simple measures installed. Incentives may be available to help customers offset the cost of installation of the recommended improvements.

## • How do the programs work?

Individual program details vary, but in general each program offers for a participating contractor to provide an assessment or in-depth audit of a customer's home and install simple measures, while identifying other energy-saving opportunities.

Recommended improvements may be suggested for the following and more:

- LED Bulbs
- Heat Pump Tune Up and Upgrades
- Heat Pump Water Heaters
- Attic, Wall, and Crawl Space Insulation
- Water Usage
- ECM Fan Motors
- Air and Duct Sealing
- Smart Thermostats

For more information on each program, visit **DomSavings.com**.

## What are the benefits of being a participating contractor?

Your company name and contact information will be included on Dominion Energy's contractor search tool at <a href="DomSavings.com">DomSavings.com</a>. Customers can access this site and search for contractors by program, zip code, and contractor business name. In addition to increased exposure to potential clients, you will also benefit from:

- Orientation and training sessions that provide program information and support
- Access to participating contractor tools and resources
- Marketing materials to promote your service

#### What are the benefits to my customers?

Customers who participate in the programs will get:

- Access to pre-qualified contractors who can perform both the assessment and recommended improvements.
- A personalized report containing cost-effective options and easy-to-follow recommendations to help reduce energy usage in their home.
- Potential financial incentives that help to offset the costs for installing the recommended improvements.

## • How do I become a participating contractor?

Visit <u>Dom-Vendor.com</u> and complete the vendor registration form for Virginia and/or North Carolina. Once your registration has been approved, you will be asked to attend a mandatory orientation session and can then begin to enjoy the benefits of being a participating contractor.

## What is the rebate that my customer will earn?

Qualifying residential customers will receive a rebate based on the measures they install. Rebate information is available at <u>DomSavings.com</u>. Customers may authorize payment of the rebate to the contractor to offset their out-of-pocket expenses.

## When can I begin marketing to my customers?

You can market the program once your reach Full Status. At that point, marketing materials and the program logo (see below) will be provided to you. Please note: Dominion Energy's corporate logo can **never** be used on your program marketing materials. All advertising and promotions must be approved by our marketing team prior to distribution.



## **CONTACT US**

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