



# **Powermers Smart Industries, Inc.**

**Empowering Green Energy Commercial and Industrial Solutions** 

January 2024



# **Disclaimer**

This presentation is for informational purposes only and has been prepared to assist interested parties in making their own evaluation with respect to the proposed business combination (the "Business Combination") between OCA Acquisition Corp. ("OCA" or the "SPAC"), Powermers Smart Industries, Inc. ("PSI" or the "Company") and POWR Merger Sub, LLC ("Merger Sub").

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# **Disclaimer**

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#### Additional Information

In connection with the Business Combination, PSI intends to file registration statement on Form S-4 (as may be amended from time to time, the "Registration Statement"), which will include a preliminary proxy statement of OCA and a preliminary prospectus of PSI relating to the securities of PSI to be issued in connection with the Business Combination, with the SEC. After the Registration Statement is declared effective, OCA will mail a definitive proxy statement relating to the Business Combination and other relevant documents to its stockholders and warrant holders. The Registration Statement, including the proxy statement/prospectus contained therein, when declared effective by the SEC, will contain important information about the Business Combination and the other matters to be voted upon at a meeting of OCA's stockholders to be held to approve the Business Combination is not a substitute for the Registration Statement, the definitive proxy statement/prospectus or any other document that OCA will send to its stockholders in connection with the Business Combination. This press release does not contain all the information that should be considered concerning the Business Combination and other matters and is not intended to provide the basis for any investment decision or any other decision in respect of such matters. OCA and PSI may also file other documents with the SEC regarding the Business Combination. Investors and security holders of OCA are advised to read, when available, the proxy statement/prospectus in connection with the Business Combination, as these materials will contain important information about PSI, OCA and the Business Combination.

When available, the definitive proxy statement and other relevant materials for the Business Combination will be mailed to stockholders and warrant holders of OCA as of a record date to be established for voting on the Business Combination. OCA stockholders will also be able to obtain copies of the preliminary proxy statement/prospectus, the definitive proxy statement/prospectus and other documents filed or that will be filed with the SEC by OCA through the website maintained by the SEC at www.sec.gov, or by directing a request to OCA Acquisition Corp., 1345 Avenue of the Americas, 33rd Floor, New York, NY 10105 or by telephone at (212) 201-8533.

#### Participants in the Solicitation

OCA, PSI and their respective directors and officers may be deemed participants in the solicitation of proxies of stockholders and warrant holders of OCA in connection with the Business Combination. OCA security holders and officers and officers may obtain, without charge, more detailed information regarding the directors and officers of OCA. A description of their interests in OCA is contained in OCA's final prospectus related to its initial public offering, dated January 19, 2021, and in OCA's subsequent filings with the SEC. Information regarding the persons who may, under SEC rules, be deemed participants in the solicitation of proxies of OCA security holders in connection with the Business Combination and other matters to be voted upon at the special meetings of stockholders and warrant holders of OCA will be set forth in the Registration Statement for the Business Combination when available. Additional information regarding the interests of participants in the solicitation of proxies in connection with the Business Combination will be included in the Registration Statement that PSI intends to file with the SEC. You may obtain free copies of these documents as described in the preceding paragraph.

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Powermers Smart Industries, Inc.,

Chairman and **Chief Executive Officer** 



BROADLINE









Doug Brown

Powermers Smart Industries, Inc.,

Vice Chairman









Joel Thomas



Powermers Smart Industries, Inc.,

**Chief Financial Officer and Executive Vice President** 

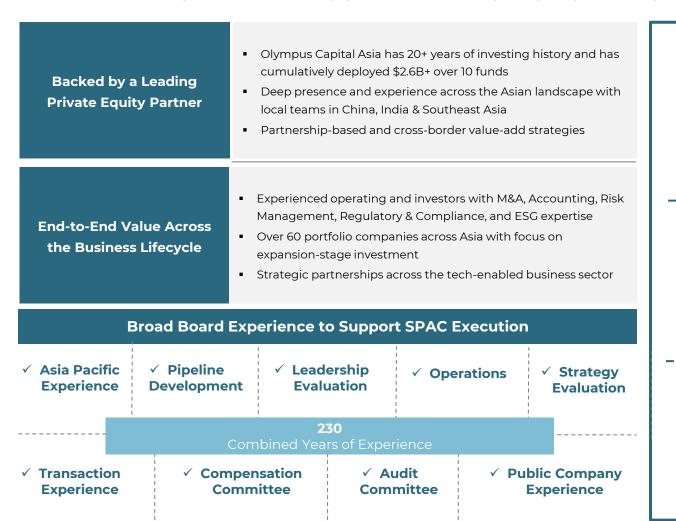






# **OCA Acquisition Corporation (Nasdaq: OCAX) Overview**

The OCAX team consists of dedicated management with deep principal investing and international transaction experiences, supplemented by Olympus Capital Asia's network of investment professionals





David Shen
Chief Executive Officer



Acquisition Corp.

25+ years of private equity experience, including
 U.S./Asia cross-border transactions

William E. Simon & Sons





Ryan Bright Senior Advisor

 20+ years of senior advisory experience in the financial service industry







**Jeffrey Glat**Chief Financial Officer

 30+ years of accounting and financial services experience







# Powermers Smart Industries, Inc. ("PSI") Mission

PSI aims to transform the global landscape of commercial transportation and industrial equipment by creating a unique ecosystem that we expect will accelerate the world's shift to green-powered solutions, aligning purpose with profit. Our vision is a world where sustainable transportation and industrial equipment are the norm, empowering conscious choices for a healthier planet.

Greenhouse Gases ("GHG") are a global problem and commercial transportation accounts for approximately 60% of GHG emissions from the transportation sector



# PSI Provides a Comprehensive Suite of Offerings as a Solutions Integrator

Investing in partnerships with leading companies delivering a wide range of offerings

Providing a centralized marketplace to exhibit and sell

Enabling technologies to fully realize value of green energy power solutions Section 1.

**Company Overview** 



# Overview of Powermers Smart Industries, Inc. ("PSI")

Strong and comprehensive technical expertise in commercial and industrial equipment and services

### Selected Vehicles(1)







### **Company Overview**

- Solutions integrator across the entire value chain
- Utilizing capital and capacity gained through acquisitions and industry partnerships
- Full range of green equipment technology solutions and services for smart commercial vehicles

### **Business Offerings**

### Equipment

Spearheading the transition to green energy

### **Logistics Data** Services

Software solutions for logistics optimization

### **Financial Services**

Supply chain finance, settlement services, and asset securitization

#### **Energy Solutions**

Energy as a service (e.g., battery-swapping, hydrogen fuel-cell replenishment)

### Marketplace

Showroom integration that offers unique purchase experience

#### **Carbon Credits**

Measurement, Reporting, and Verification ("MRV")

### By the Numbers

~\$1.4B

**Indicative Equipment Orders** through 2024

~48K

**Production Capacity** (Units) for 2024

~\$0.7B

**Software Solutions and Other** Service Revenue through 2024

20+

**World-Class Strategic Partners** 

49

Patents/Usage IP Rights

3.5%(2)

FY 2024E EBITDA Margin

# **Investment Highlights**

PSI represents an opportunity to invest across commercial equipment sectors within the green energy ecosystem via a single company



We believe we have created a series of **value-added** solutions with potential to transform the **green energy** and **carbon credit** sectors



**Large and Growing Fulfillment Capacity** due to partnerships with leading manufacturers of green energy commercial vehicles and other equipment leads to shorter R&D cycles and reduces capital requirements



**Multiple Growth Drivers** include equipment sales, fees from enabling solutions, and fees from centralized marketplace, as a foundation for a total green energy ecosystem



**Strong Demand with \$2.1B of Expected Total Revenue** consisting of \$1.4B in equipment sales and \$0.7B in software services and other revenue in FY 2024

# **Green Energy Ecosystem**

# **Equipment**

Working with leading OEMs, PSI offers a diverse portfolio of customizable commercial equipment products, which include heavy trucks, vendor trucks, mining trucks, and more



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# Marketplace

Building a one-stop platform to connect fleet operators with suppliers of various products & services

# **Energy Solutions**

Providing a suite of green energy solutions for commercial equipment, including lithium batteries, liquid hydrogen, hydrogen fuel cells, and methanol range extenders



**Powermers** 

**Financial Services** 

Offering comprehensive financial services pertaining to logistics and supply chain, which include payment and settlement, finance/leasing matchmaking, and digital asset securitization services

# **Logistics Data Services**

Developing cutting-edge data services such as logistics optimization for fleet operators and drivers



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# **Carbon Credits**

Providing solutions for the MRV of commercial transportation-related carbon credit data

# **PSI Solutions Will Evolve Over Time**

PSI currently provides equipment and financing solutions with new offerings in advanced stages

### **Current Offerings**

### **Equipment**



Partnering with major OEMs to deliver green energy powered commercial and industrial equipment, including vehicles

### **Near-Term Offerings**(1)

111

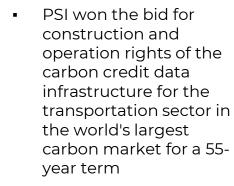
### **Energy Solutions**

Energy replenishment services including battery swapping and hydrogen refueling



Logistics software that optimizes transportation efficiency and measure key data

#### **Carbon Credits**



- Transportation companies using our systems will be able to track and monetize carbon credits in a predictable manner
  - We believe this will help accelerate the use and value of carbon credits

### Marketplace

Showroom integration that offers unique purchase experience

### **Financial Services**

Financial services such as settlement services, supply chain finance matchmaking, leasing matchmaking, digital warrant and bills, and asset securitization



# **PSI Green Revenue Value Chain**

PSI plans to drive customers up the value chain by providing additional products and services

**Total GMV Brings High-Profit Financial Service** 

## **Expected Sales** Commission

**Supply Chain Across** Regions

Carbon Credit Service: Offering Transportation Carbon Credits

Smart financial services including supply chain finance matchmaking, leasing matchmaking, digital warrant and bills, and asset securitization

**High Volume and Low** Margin but **Profitable/Strong Driver** of Customer Stickiness

Recurring

**Revenues from** 

**Energy Services** 

Energy as a Service-Intermediate Between Energy Suppliers and Users

**Low Profit Margin to Gain Customers** 

Selling Vehicles + Financial Leasing Matchmaking



Increasing

Margin as

**Services Added** 

Settlement Services

Logistics Services: Capacity Matching Platform

Battery Swap Services for Equipment, Including Heavy Trucks

# PSI is Working to Become a Leader in Green Energy Equipment

PSI can integrate various power systems into vehicles according to customer requirements



### **Heavy Trucks**

Compatible with various application scenarios and customizable energy solutions, such as battery swapping





### Materials Handling Equipment

Green energy forklifts for multiple application scenarios





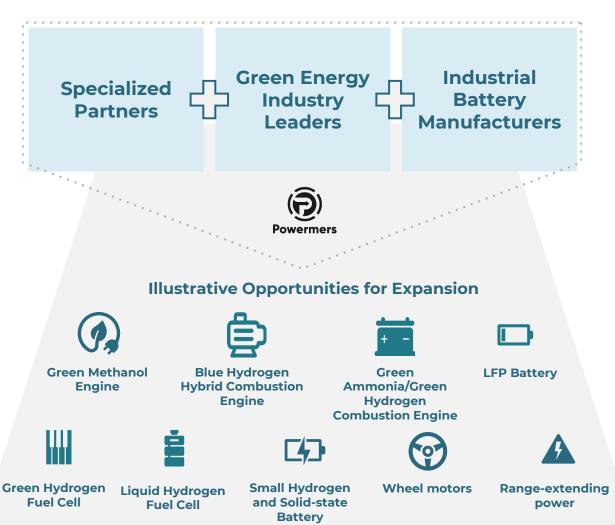
### **Light Trucks**

Green energy solutions in the fastest growing segment of commercial trucks



### Other

Agricultural machinery, buses, marine, aviation





# Trucks: Industry Innovators' Select Product Line

Capabilities for a wide range of solutions across a variety of OEMs, product types and energy systems











Example Types Sand Tipper Mining Dump Trucks (31-55 Ton)

Mining Haul Trucks (40-130 Ton) Heavy-Duty Trucks (31-49 Ton)

Buses

Double-Trailer
Longer
Combination
Vehicle Trucks

Micro/Light Trucks (1.5-12 Ton)

**Energy Systems** 

- Hydrogen fuel cell
- Supercapacitor
- Methanol range extender
- Lithium battery swapping
- Hydrogen fuel cell
- Methanol range extender
- Lithium battery swapping
- Hydrogen fuel cell
- Methanol range extender
- Lithium battery swapping
- Hydrogen fuel cell
- Lithium battery swapping
- Methanol range extender
- Diesel

- Lithium battery swapping
- Lithium battery recharging

**Notes** 

- No consumables simple engineering
- Wide-body trucks
- Stainless steel frames and aluminum alloy and composite materials bodies

- Provides enabling technology
- Intermodal container specialized vehicle
- X5 type intermodal specialized vehicle

# **2** Light Trucks: Burgeoning Sector of Demand

Aspiring to establish a leadership position in the fast-growing green energy light truck market

### Rapid Growth of Global Light Duty Vehicle Fleet<sup>(1)</sup>

- Electric light commercial vehicle sales worldwide nearly doubled in 2022 relative to 2021 and the increase in the share of electric light commercial vehicles outpaced that of electric passenger cars
- The demand for light and micro trucks in the township and rural markets has significant room for growth
- PSI will be providing vehicles, supply chain services, and maintenance solutions in cities, townships and villages

### **Diversified Use Cases**

- Light commercial vehicles have a broad range of applications and can be adopted for multiple use cases
- PSI will be creating programs such as "Supply Stations" and
   "Health Stations"





Mobile vending and catering services.

#### **Health Stations**



Mobile sales of health and sportsrelated products and services.

### PSI has received indicative demand of 1M+ vehicles

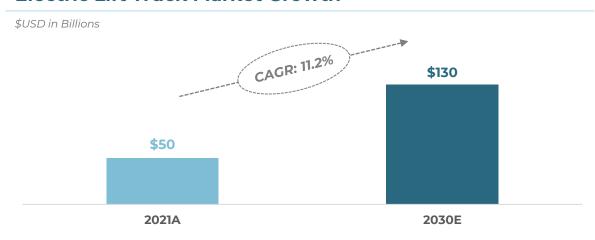
# (3) Forklifts: Unique Access to Lithium Battery and Hydrogen-Powered Solutions

Collaborating with industry partners to produce green energy forklifts for multiple applications

### Market Overview<sup>(1)</sup>

- Forklifts are used in a wide variety of industries including automotive, aerospace, transportation, retail, manufacturing and construction
- Addressable market for forklifts and other materials handling equipment is large and growing

### Electric Lift Truck Market Growth(1)



### **PSI's Green Energy Forklifts**(2)

PSI plans to provide materials handling equipment with various power systems to address unmet customer demand





- Green energy forklifts allow operations managers to reduce emissions in their facilities
- Electric forklifts are quiet, and a quieter environment leads to greater workplace safety
- With fewer mechanical components, electric forklifts require less maintenance and are easier to maintain

Section 2.

**Key Growth Opportunities** 



# **Case Study – Energy-as-a-Service**

## **Green Energy Solutions**

**Hydrogen Fuel Cell** 

**Electric** 

Hydrogen/Methanol Internal Combustion Engines

**Green Ammonia** 

### **Battery Swapping**











### **Hydrogen Refueling and Storage**



# **Case Study – Solutions Integrator**

#### **Partner A**

### **Manufacturing Partner**

- Large and experienced truck manufacturing enterprise
- Meeting the needs of heavy-duty short-haul transportation
- Sold to more than 100 countries and regions in Africa, Latin America, Southeast Asia, Central Asia, and the Middle East

#### PSI



#### **Solutions Integrator**

- Building an ecosystem for bringing added value to OEMs technology providers and customers
- Integrating parties, patents, design, and capabilities into a novel and cohesive solution for commercial vehicles, resulting in reduced total costs and carbon emissions
- Reducing transportation costs and carbon footprint



### **Partner B**

#### **Technology Partner**

- Technology partner offering various products and services to meet the needs of the 21st century
- Has 6 patents to help logistics customers significantly reduce freight costs

Section 3.

# **Financial Overview**

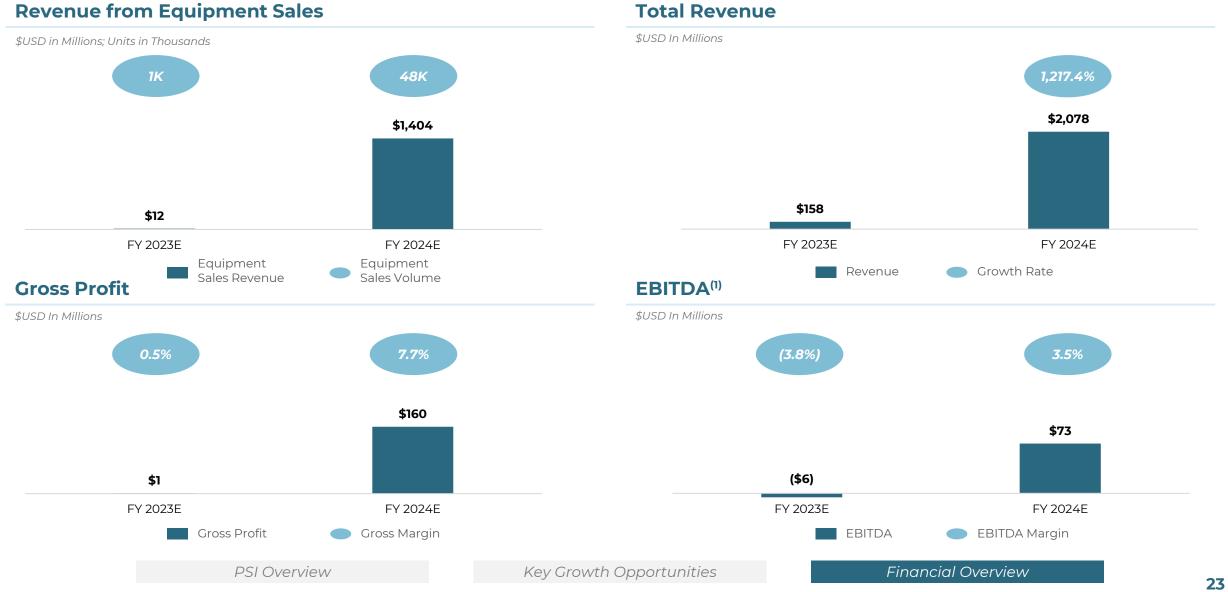


# **Indicative Orders Lead to Revenue Visibility**

\$USD



# **Projected Financials**



# **Financial Summary**

	FY 2023E	FY 2024E
\$USD in Millions		
Equipment Sales Revenue	\$11.9	\$1,404.4
Growth %	-	11,712.9%
Cost of Sales	(11.3)	(1,261.2)
Equipment Sales Gross Profit	0.6	143.2
Margin %	4.8%	10.2%
Software Solutions and Other Service Revenue	\$145.8	\$673.4
Growth %	-	361.8%
Direct Costs	(145.7)	(656.3)
Software Solutions and Other Service Gross Profit	0.1	17.1
Margin %	0.1%	2.5%
Total Gross Profit	0.7	160.3
Selling Expenses	(O.O)	(33.7)
Research and Development Expenses	(0.0)	(36.5)
Administrative and Other Operating Expenses	(9.2)	(17.1)
Other investment income	2.6	0.0
Total EBITDA	(\$6.0)	\$73.1
Margin %	(3.8%)	3.5%
Depreciation & Amortization	(0.1)	(2.6)
Interest Expense	(0.0)	(6.8)
Income before Taxes	(\$6.1)	\$63.7
Tax (Expense) / Benefit	2.2	(15.9)
Net Income (Loss)	(\$4.0)	\$47.8

### **Estimated 2024 Results**





~\$1.4B

**Indicative Equipment Orders** 



3.5%(1)

**EBITDA Margin** 

PSI Overview

Key Growth Opportunities

Financial Overview

# **Transaction Summary of Proposed Business Combination**

#### **Transaction Highlights**

#### **Deal Structure**

- Existing PSI stockholders will roll 100% of their equity and are expected to have a pro forma equity ownership of 96.2% at the closing of the business combination
- · All charts and tables are shown excluding impact of both public and private warrants

#### Valuation

- Assumes an implied PSI pre-money market capitalization of \$2.0B
- Approximately \$2.1B pro forma equity value to market excluding the impact of any Non-Controlling Interest (NCI)

#### Financing

- Transaction expected to provide gross proceeds of up to approximately \$42M before impact of any additional private or public financings. This includes:
  - \$32M SPAC cash in trust assuming no further redemptions from trust
  - \$10M committed investment from the OCAX sponsor and an Antara entity with a majority economic, non-voting interest in the OCAX sponsor
    - \$8M into PSI from the Antara entity pursuant to convertible promissory notes prior to the closing of the business combination
    - The OCAX Sponsor committed to make an additional PIPE investment of \$2M concurrently with the closing of the business combination

#### **Pro Forma Valuation**

PF Shares Outstanding (M)	208.0
Share Price (\$)	\$10.00
PF Equity Value (\$M)	\$2,080
(+) Existing Debt (\$M)	\$21.2
(-) PF Cash (\$M)	(\$34.5)
PF Enterprise Value (\$M)	\$2,067

Sources & Uses				
Sources	(\$M)	Uses	(\$M)	
PSI Rollover Equity	\$2,000	Equity to PSI	\$2,000	
Cash in Trust	32	Cash to Balance Sheet	34	
Sponsor/Antara Investment	10	Estimated Transaction Expenses	8	
Total	\$2,042	Total	\$2,042	

#### **Pro Forma Ownership**

	Shares (M)	% Own.	234
1 PSI Rollover Equity	200.0	96.2%	
2 Existing Sponsor Ownership	3.7	1.8%	Pro Forma
3 Sponsor & Antara Investment	1.0	0.5%	Ownership
4 OCAX Public Stockholders	3.0	1.6%	

PSI Overview

Key Growth Opportunities

Financial Overview



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Large and Growing Fulfillment Capacity due to partnerships with leading manufacturers of green energy commercial vehicles and other equipment leads to shorter R&D cycles and reduces capital requirements



Multiple Growth Drivers include equipment sales, fees from enabling
 solutions, and fees from centralized marketplace, as a foundation for a total green energy ecosystem



**Strong Demand with \$2.1B of Expected Total Revenue** consisting of \$1.4B in equipment sales and \$0.7B in software services and other revenue in FY 2024



Powermers Smart Industries, Inc. 1500 Broadway, Suite 3300, New York, NY, 10036





# **Reconciliation of Non-GAAP Metrics**

Reconciliation of Net Income (Loss) to Adjusted EBITDA			
	FY 2023E	FY 2024E	
\$USD in Millions			
Net Income (Loss)	(\$4.0)	\$47.8	
(+) Tax Provision / (Benefit)	(2.2)	15.9	
(+) Interest Expense	0.0	6.8	
(+) Depreciation & Amortization	O.1	2.6	
Adjusted EBITDA	(\$6.0)	\$73.1	