



**ANNUAL REPORT ON ACTIVITIES: FISCAL YEAR 2022** 



fter two annual reports in which we shared either setback or marginal improvement, it's a true joy to report a fiscal year that is coming back in line with pre-pandemic numbers.

We can finally say MISSIONS ARE BACK! All of us who are involved in medical missions have waited a long time to say that with confidence, making the statement all the more momentous.

In fiscal year 2022 (September 1, 2021 through August 31, 2022) we sent 101 tons of medicine to **ninety-two countries**, reaching an estimated **7.46 million people**.

We've come back from two challenging fiscal years with the same dedication to service, but with new ways to serve. Missions have always been a primary focus of our organization, but over the past two fiscal years, we've needed to diversify how we provide the same quality products to more disadvantaged populations. This has been achieved primarily through direct exports, but also through supplying an increased amount of domestic charitable clinics, international clinics, and animal health groups. By no means have we detoured from our foundation of being a resource for shortterm missions teams.

In fact, we've been hard at work creating practical and spiritual resources to help short-term teams serve in a greater capacity. It is our heart not only to provide products, but to serve those who serve others. Over the coming years, you will see our resources in this area continue to grow.

In this report, you'll notice a greater reach to Europe. This is directly related to the war in Ukraine. Many organizations have shipped medicines into Ukraine through neighboring nations, or served refugees within those outlying regions. Through such a difficult time for millions, we've seen the fingerprints of God through the helping hands of thousands.

For everyone involved in missions and healthcare, it's our prayer in the coming year that the Lord would continue to "establish the work of our hands" (Psalm 90:17 NIV) as we all eagerly serve others.

In His service.

Barry Ewy, PharmD, JD, MHA Chief Executive Officer



## HUMAN TREATMENT VALUE FOR MEDICINES SHIPPED

In FY 2022, the human treatment value (HTV) of the medicines we shipped was 81,654,044. That is 81 million courses of medicine and vitamins Blessings International shipped to medical teams, clinics, and hospitals to ninety-two nations, including the United States. The chart on the opposite page details exactly how many dosages went to each country. (Please note: if a country was sent medical supplies and/or personal protective equipment [PPE] only, because these items are not assigned a human treatment value, they are marked "PPE.")

HTV is our measurement for the number of lives affected by a product ordered through Blessings International. It is measured by totaling the number of medicines shipped that fall into one of two categories: curative treatments and treatment days.

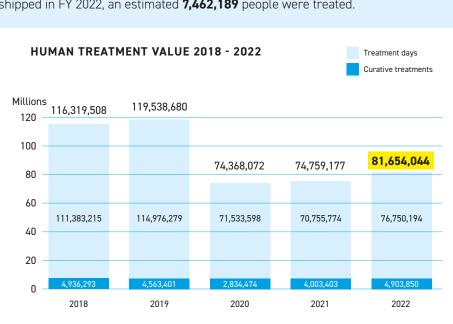


Shipments ready to be exported. March 2022.

Curative treatments are defined as one full dosage of a treatment, regardless of how many individual pills/tablets/injections are required. For example, one course of antibiotics may require multiple tablets to treat one patient's infection over multiple days, but for HTV accounting purposes, it will be counted as only one treatment. Curative treatments include items such as antibiotics and antimalarials.

**Treatment days** are defined by the number of days a medicine is used. Total treatment days are the number of pharmaceutical dosages that are used to treat acute or chronic issues (including items such as analgesics, vitamins, antihypertensives, etc.) For example, if Blessings International ships a bottle of 500 vitamins and someone takes one multi-vitamin per day, that bottle will equal 500 treatment days.

Out of FY 2022's total human treatment value, **4,903,850** were curative treatments and **76,750,194** were treatment days. With the medicines Blessings International shipped in FY 2022, an estimated **7,462,189** people were treated.



81.6M HUMAN TREATMENT VALUE

76.7M

4.9M

CURATIVE
TREATMENTS

# HUMAN TREATMENT VALUE FOR ORDERS SHIPPED BY COUNTRY

	HTV	%		HTV	%		нту	%
CARIBBEAN & CENTRAL AMERICA			MIDDLE EAST AND NORTH AFRICA			SOUTH ASIA		
Belize	79,823	1.07%	Afghanistan	55	<.1%	Bangladesh	6,222	<.1%
Costa Rica	34,155	0.46%	Azerbaijan	9,580	0.13%	India	1,873	<.1%
Cuba	272,262	3.65%	Egypt	3,966	<.1%	Nepal	5,052	<.1%
Dominican Republic	254,614	3.41%	Jordan	5,188	<.1%	Subtotal:	13,148	0.18%
El Salvador	75,318	1.01%	Iraq	3,972	<.1%			
Guatemala	501,575	6.72%	Israel	7,489	0.10%			
Haiti	795,376	10.66%	Lebanon	108,894	1.46%	SUB-SAHARAN AFRICA		
Honduras	666,845	8.94%	Morocco	149	<.1%	Angola	2,549	<.1%
Jamaica	8,402	0.11%	Pakistan	5,049	<.1%	Benin	14,629	0.20%
Nicaragua	9,332	0.13%	Subtotal:	144,342	1.93%	Burundi	5,295	<.1%
Panama	120,713	1.62%				Cameroon	12,265	0.16%
Trinidad and Tobago	1,571	<.1%				Comoros	4,352	<.1%
Subtotal:	2,819,985	37.81%	RUSSIA AND INDEPENDENT	STATES		Congo, Democratic	7,533	0.10%
			Kazakhstan	0	<.1%	Republic		
			Kyrgyzstan	946	<.1%	Congo, Republic of	16,944	0.23%
EAST ASIA & PACIFIC			Moldova	10,571	0.14%	Cote d'Ivoire	35,537	0.48%
Cambodia	2,383	<.1%	Ukraine	641,013	8.59%	Djibouti	5,023	<.1%
China	124	<.1%	Subtotal:	652,531	8.74%	Ethiopia	264,677	3.55%
Indonesia	7,237	<.1%				Gabon	177	<.1%
Laos People's Dem.	23	<.1%				Gambia	13,628 979,615	0.18%
Republic Micronesia	118	<.1%	U.S.A.			Ghana Guinea-Bissau	2,644	<.1%
Mongolia	2,436	<.1%	Virgin Islands, US	9,003	0.12%		74,665	1.00%
Palau	PPE*	<.1%	U.S.A.	112,817	1.51%	Kenya Liberia	47,263	0.63%
Papua, New Guinea	77,926	1.04%	Subtotal:	121,820	1.63%	Malawi	8,022	0.03%
Philippines	43,537	0.58%				Mauritania	20,675	0.11%
Thailand	3,299	<.1%				Namibia	2,250	<.1%
Vietnam	18,611	0.25%	NORTH AMERICA (NOT U.S.)			Niger	103,286	1.38%
Subtotal:	155,695	2.09%	Canada	667	<.1%	Nigeria	135,810	1.82%
	100,010		Mexico	139,347	1.87%	Rwanda	1,454	<.1%
			Subtotal:	140,014	1.88%	Senegal	4,764	<.1%
EUROPE						Sierra Leone	62,139	0.83%
Croatia	10,467	0.14%				South Africa	4,968	<.1%
Greece	2,432	<.1%	SOUTH AMERICA			South Sudan	2,054	<.1%
Hungary	887	<.1%	Argentina	1,783	<.1%	Tanzania	92,263	1.24%
Lativa	412	<.1%	Bolivia	11,132	0.15%	Togo	7,103	<.1%
Poland	23,797	0.32%	Brazil	53,974	0.72%	Uganda	21,644	0.29%
Romania	40,888	0.55%	Chile	2,322	<.1%	Zambia	65,986	0.88%
Spain	107	<.1%	Colombia	17,726	0.24%	Zimbabwe	14,074	0.19%
Subtotal:	78,990	1.06%	Ecuador	120,173	1.61%	Subtotal:	2,033,287	
	,		Guyana	5,681	<.1%		2,000,207	17.2070
			Paraguay	3,059	<.1%		HTV	%
			Peru	106,112	1.42%	GRAND TOTAL	7,462,189	100
			Venezuela	980,415	13.14%	C.WILD I VINE	7,-02,107	700

<sup>\*</sup>HTV measures only medicines and vitamins, and as such, FY 2022's figures do not reflect shipments of medical supplies, including personal protective equipment (PPE).

Subtotal:

1,302,378 17.45%

### FINANCIAL REPORT

Our financials reflect a rebound in FY 2022, as more medical teams mobilized or re-engaged following the pandemic. We see a healthy forecast in our financials due to this increase in mission activity and also the steps we've taken to diversify how we provide medicines to underserved populations.

Because transparent integrity is one of our core values, we are open and honest in our operations, transactions, and dealings, from our finances to our communications. Blessings International undergoes a financial audit each year by an independent public accounting firm. Additionally, a separate firm prepares our IRS Form 990, resulting in further accountability. The graphs below are based upon our 990. (Financial reports are available on our website at blessing.org/ transparency)



Medical staff at the National Institute of Cancer in Ukraine Photo courtesy: DAAR.

#### **BLESSINGS INTERNATIONAL FISCAL YEAR 2022** FINANCIAL SNAPSHOT

#### **SUPPORT & REVENUE**

Program Service Revenue \$3.321.484 **85.17%** 

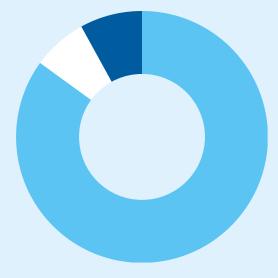


Donor Contributions \$273,189 7.01%



Investment & Other Revenue \$305.075 **7.82%** 

Total \$3,899,748



#### **EXPENSES**



Medicine & Gifts \$2,923,761 66.92%



Program Service Expenses \$1,066,667 **24.42%** 

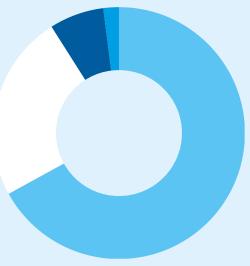


Management & General \$316.479 7.24%



Fundraising Expenses \$61.987 1.42%

Total \$4,368,894





The Evangelical Council for Financial Accountability accredits its members and holds them to high standards of accountability with respect to governance, financial management, and stewardship/fundraising practices. Blessings International is proud to have achieved these standards and has been a member of ECFA since March of 1990.

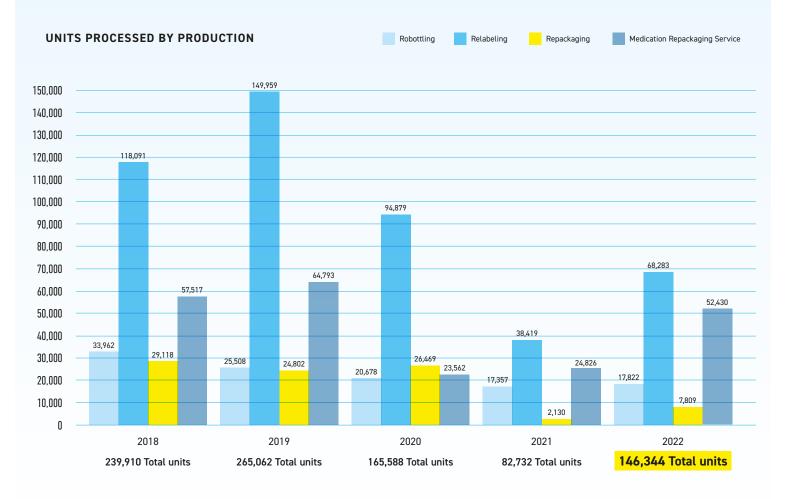
### PRODUCTION REPORT

Blessings International's production department is responsible for rebottling, repackaging, and relabeling items that we purchase directly from manufacturers and other pharmaceutical entities both in the United States and abroad. Blessings is licensed by the US Food and Drug Administration as a repackager and is authorized to import medicine for exportation.

In the last fiscal year, the production department fulfilled the need for more bottled prenatal and children's chewable vitamins. As regulatory requirements continue to be modified in developing nations, our goal is to respond to those requirements by providing packaging that assists in gaining entry with less difficulty. As a result, Blessings International has moved to bottling prenatal and children's chewable vitamins rather than providing them in bulk. In FY 2023, our production department will continue to bottle prenatal and children's chewable vitamins, as well as many other medicines, so that those we serve will be able to provide care and treatment at the highest possible level to those in need.



The production team: Andrew, Angela, and Dale



### BENEVOLENCE PROJECTS

Blessings International utilizes 100% of every donated dollar to supply medicines for the hurting. Over FY 2022, we raised support for specific funds—such as Emergency Disaster Relief to help with the Ukraine war-but as always, we are blessed to have regular and periodic donors throughout the year, allowing us to help hundreds of thousands of lives with donations alone.

## **Medicines for Orphans**

#### **\$33,800** distributed

For the sixth year in a row, Blessings International has provided for twelve Haitian orphanages through the Haitian Orphanage Medical Support (HOMS) program, which is supported by the Medicines for Orphans fund. This fund provides medical care, medicines, and vitamins for the many children who struggle with malnourishment, typhoid, and other diseases.

According to HOMS director Debi Lammert, MSN, RN, ARN-CNS, being able to deliver the medical care has been a challenge due to "bouts of violence, gangs, and inflation." In addition, it is a challenge for those caring for the children. One of the orphanages, Jardin L'Avenir, was unable to get food or supplies for almost seven weeks due to the gangs and violence.

One of the children, a little boy named Myson, was having trouble breathing. when Stephanie, the nurse from the Haiti Deaf Academy, arrived. They assessed him, arranged a plan, and found him care. "He is now doing well," Stephanie said, "though he will require ongoing surveillance and treatment for his rare condition of respiratory papillomatosis. HOMS was able to be a part of the urgent care he needed."



Dr. Mary T., Agape Blessings Cure, serving Ukraine (pictured with her husband, Terry.)



Children at the House of Hope orphanage, Haiti, Photo courtesy: Debi Lammert.

#### Malaria

#### **\$8,162** distributed

Malaria is one of the world's deadliest diseases, in spite of it being treatable. According to the World Health Organization (WHO), in 2021, there were 247 million cases of malaria worldwide and an estimated 619,000 deaths. Blessings International annually provides free medication in April and May to mission teams for distribution to malaria-impacted regions, especially Africa, Central America, and South America, where the majority of deaths occur. Due to an abundance of donations, we expanded our giving by providing antimalarials throughout the year. We were able to provide \$8,162 worth of antimalarials, which helped an estimated 13,712 people toward defeating this disease.



Malaria-fund recipient International Church of the Foursquare. provided patients in Guinea-Bissau with antimalarials. Photo courtesy: International Church of the Foursquare.

### **Emergency Disaster Relief**

#### **\$146,477** distributed

Each year, we provide support as disasters arise. In FY 2022, our Emergency Disaster Relief fund was able to provide support to Florida, Cuba, Ukraine, Venezuela, Honduras, and many other nations around the world. Thanks to donations for the Emergency Disaster Relief fund, we were able to respond quickly and approximately 246,080 lives were impacted.

#### Ukraine Relief - \$129,312

Blessings International has responded to the war in Ukraine by providing supplies and pharmaceuticals—many of them specialized medicine—to teams and hospitals in and around Ukraine. Within 48 hours of Russia's invasion, donations began to pour in, and within days, we exported the first order of Ukraine aid. Medicines, cancer treatments, and supplies were sent to Poland, Moldova, Romania, and Ukraine to help refugees and those who stayed in the country. Through financial donations, Blessings was a reliable source of medications and supplies for an estimated 217,244 Ukrainians, and we have remained dedicated to continue support into FY 2023 as the war continues.

## **USA Fund/Maternal Health**

#### **\$35,261** distributed

The USA fund supports charitable clinics and pregnancy resource centers in the United States. In FY 2022, donations were able to touch an estimated 59,237 people. One of the centers helped a young mother whose seven-month-old baby perished in utero, and who had lost two children in a house fire two years prior. When she learned she was pregnant again, she went to Alternatives Pregnancy Center. They, like many of the clinics we work alongside, were able to give her the care and compassion she needed, and through them, two lives were blessed at once.



Packing a shipment to be exported to Ukraine



Photo courtesy: Heal the City Free Clinic in Amarillo, TX.



Kathy A., Mend Pregnancy Resource Center



Photo courtesy: Hope International Ministries

## Clinic/Hospital and Ministry Support

#### **\$54,544** distributed

It's our privilege to support clinics and hospitals across the country and globe. Funding for clinic/hospital and ministry support comes from the Medicines for Nations fund.

#### Medicines for Nations - \$6,443

Medicines for Nations is a multi-purpose fund, from which we are able to bless an array of organizations, ministries, and clinics/hospitals. Medical Missions Unlimited was one recipient of the fund. They ministered to those suffering in Cuba with dengue fever and also those who had been burned by an oil tanker fire in the summer. One of the patients was overwhelmed with gratitude and said, "Thank you. Thousands of thanks. With this medicine I will heal soon because it comes full of love."

#### Ministry Support - \$17,000 nationally and \$31,100 internationally

As a nonprofit, we recognize the importance of supporting and giving to others. As such, we support other nonprofits whose missions align with our own so that we may display Christ's love in multiple ways. Through ministry support, we supported three organization in the United States, and internationally, we supported thirteen ministries serving in ten countries.



Photo courtesy: Health Outreach to the Middle East.



Dr. Mary T., Agape Blessings Cure



## **BOARD OF TRUSTEES**

Our staff and board members seek to heal the hurting, build healthy communities, and transform lives in Jesus' name. And none of our work would be possible without the Lord's blessing and without the partnership of our customers and donors.

Thank you to everyone who prays, donates, orders, and places our products into the hands of those who need them most.

We are blessed to serve you and to serve alongside you.



Clay Powell, MD Chair Physician



Rita Chamberlain, DPH Hospital Pharmacist



Mike Smith, EA Treasurer Tax Accountant retired



Chisoo Choi, MD Corporate Secretary Physician



Karen Carmichael-Lorenz, Esa. Trustee Trust Attorney, retired



Geof Jackson Trustee Reverend



Troy M. Sledge, RN, MSN Trustee Nursing Administration, retired



Barry Ewy, PharmD, JD, MHA Trustee CEO

## **BLESSINGS INTERNATIONAL CORE VALUES**

Christ Centered - We desire to share the love and compassion of Jesus Christ with all those we serve, whether serving our customers, co-workers, vendors, or donors.

Customer Focused - We desire for our customers to have an excellent experience working with our ministry through each and every encounter.

Quality Driven - We aim to provide highquality products to the right customer at the right time, every time.

Transparent Integrity - From our finances to our communication, we will be open and honest in our operations, transactions, and dealings.

**Donor Appreciation** – We are grateful to those who support our ministry through gifts and prayer and will use all gifts in a responsible manner to benefit persons around the world in need.

Celebrate Success - We will celebrate the successes and milestones of our ministry, each other, and our lives.





THE VISION OF BLESSINGS INTERNATIONAL IS TO HEAL THE
HURTING GLOBALLY AND LOCALLY BY PROVIDING LIFE-SAVING
PHARMACEUTICALS, VITAMINS, AND MEDICAL SUPPLIES TO
MEDICAL MISSION TEAMS, CLINICS, AND HOSPITALS; TO BUILD
HEALTHY COMMUNITIES BY TREATING THE POOR AND VICTIMS
OF ENDEMIC MEDICAL PROBLEMS, OUTBREAKS OF DISEASE,
OR OVERWHELMING DISASTERS; AND TO TRANSFORM LIVES
BY ACTIVELY DEMONSTRATING THE LOVE AND COMPASSION OF
JESUS CHRIST.

If you would like to order medicine for a medical trip or make a donation to our ministry, please go to **www.blessing.org** 



#### **BLESSINGS INTERNATIONAL**

1650 N. Indianwood Ave. Broken Arrow, OK 74012, 918-250-8101 info@blessing.org













