

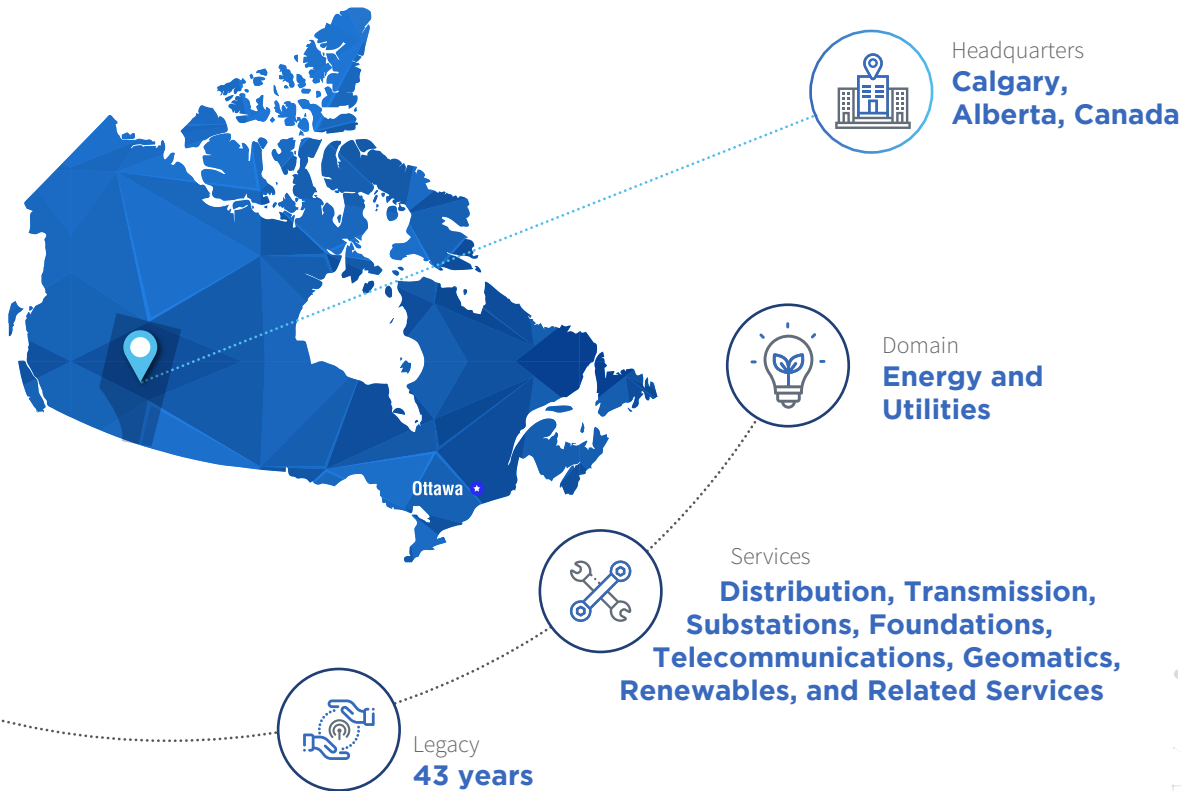


VALARD CONSTRUCTION
**Avetta's Dynamic
Solutions Offer
Better Statistical
Perspectives**

About

VALARD

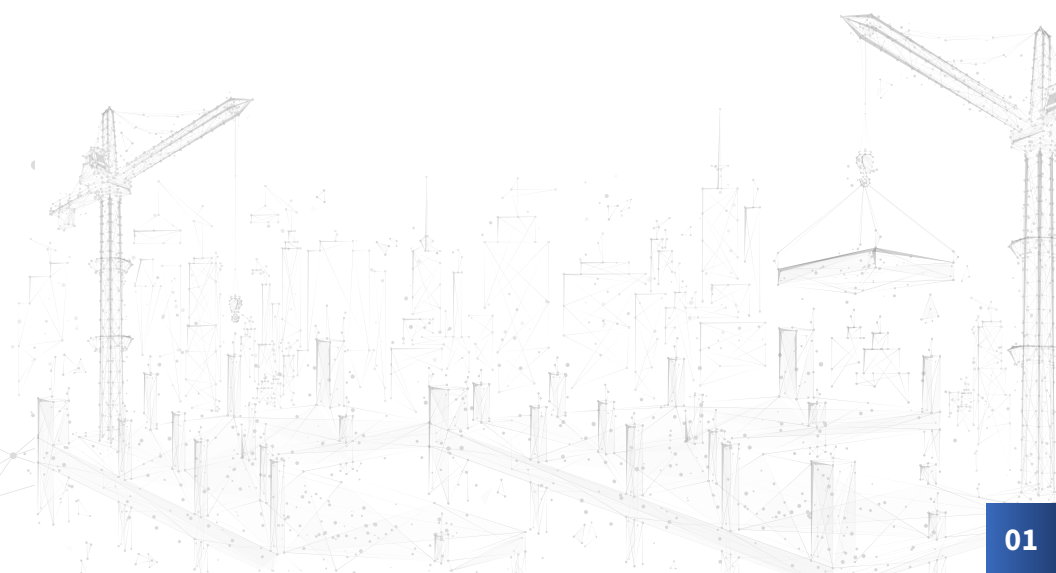
Premier utility contractor based in Canada



OVERVIEW

Valard Construction LP is Canada's premier utility contractor, and since its humble beginnings in 1978, the company has gone from strength to strength and grown its footprint. Over the years, Valard became a contractor of choice in the Canadian utility industry, thanks to strong partnerships, new top-level talent, strategic business acquisitions, and a strong core workforce. The company's collaborative work with First Nations' groups predates industry trends. Valard emphasizes a client-focused attitude, meaning that it understands client challenges and devises the most appropriate, outcome-driven, and budgeted solutions.

Since joining the Quanta Services family in 2010, Valard has transformed into a megaproject contractor, winning record-breaking projects, opening new offices across Canada, acquiring companies, and expanding into the international market.



BUSINESS CHALLENGES

While Valard's existing subcontractor management system was allowing them to conduct day-to-day operations, there was a lack of a clear, statistical perspective. They needed greater intuitiveness in their subcontractor management process to ensure that subcontractor and supplier onboarding was fast, seamless, and secure. Valard also needed better and more targeted monitoring of its subcontractors and suppliers.

Avetta was introduced to Valard by Quanta Services, and once on board, Avetta was able to offer analytics-driven supplier insights that made onboarding of suppliers not only quicker and easier, but also more transparent and purposeful. Avetta was also needed to audit the documents that were submitted by Valard's subcontractors and suppliers for specific content.



THE AVETTA SOLUTION

Valard opted for Avetta’s subcontractor management solutions suite after having availed the services of one of their competitors. Compared to the solutions provided by Valard’s previous partners, Avetta offered a more intuitive platform, greater ease of use, and a more outcome-driven approach to subcontractor management. Avetta’s solutions added a greater impetus to Valard’s endeavors.

Avetta’s adaptable platform delivered a single supply chain system across the business. Having a single-view, streamlined process made identifying risks and tracking critical information much more effortless. It also helped that one-third of Valard’s suppliers were already on the Avetta Connect™ platform. Additionally, Avetta’s global outreach and experience of servicing clients across the globe aligned well with Valard’s growing global presence.

Avetta’s well-rounded capabilities in monitoring the supply chain, delivering advanced reporting, and auditing of documents have met the varying requirements of the company’s business units. Avetta’s solutions included:



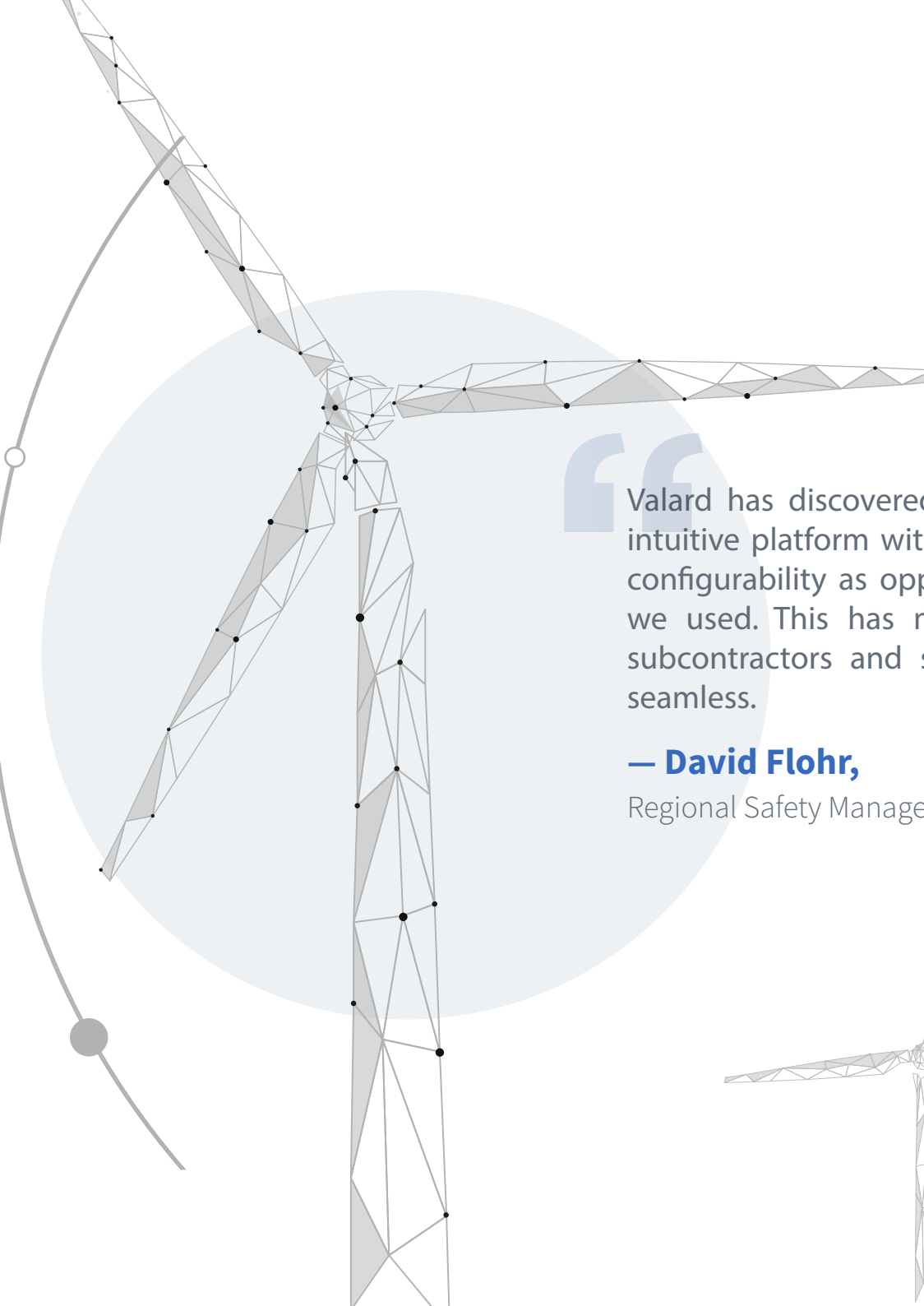
SUBCONTRACTOR PREQUALIFICATION

Onboarding of suppliers is now faster and more straightforward for Valard with the advanced, cloud-based Avetta Supplier Prequalification solution for collecting and storing all supplier qualification information. This solution has enabled the company to digitize and expedite the onboarding process, thereby also eliminating duplication, reducing errors, and streamlining approvals.



SUPPLIER AUDITS

The Avetta Supplier Audits service is helping Valard and its suppliers reduce risks by improving adherence to standards and best practices. Avetta checks the categories indicated by the supplier to verify certifications and other accreditations, especially to meet the company’s safety program requirements. Easy-to-generate, comprehensive reports keep managers informed and provide suppliers with detailed recommendations for improvement when and where appropriate.

A large, detailed wireframe model of a wind turbine tower and nacelle, rendered in a light gray color. The tower is a lattice structure, and the nacelle is a complex, multi-faceted shape. The model is positioned on the left side of the page, partially overlapping a large, light blue circular graphic that contains a quote icon.

Valard has discovered that Avetta Connect is a highly intuitive platform with a wider scope for capability and configurability as opposed to the previous system that we used. This has made the process of onboarding subcontractors and suppliers easier, faster, and more seamless.

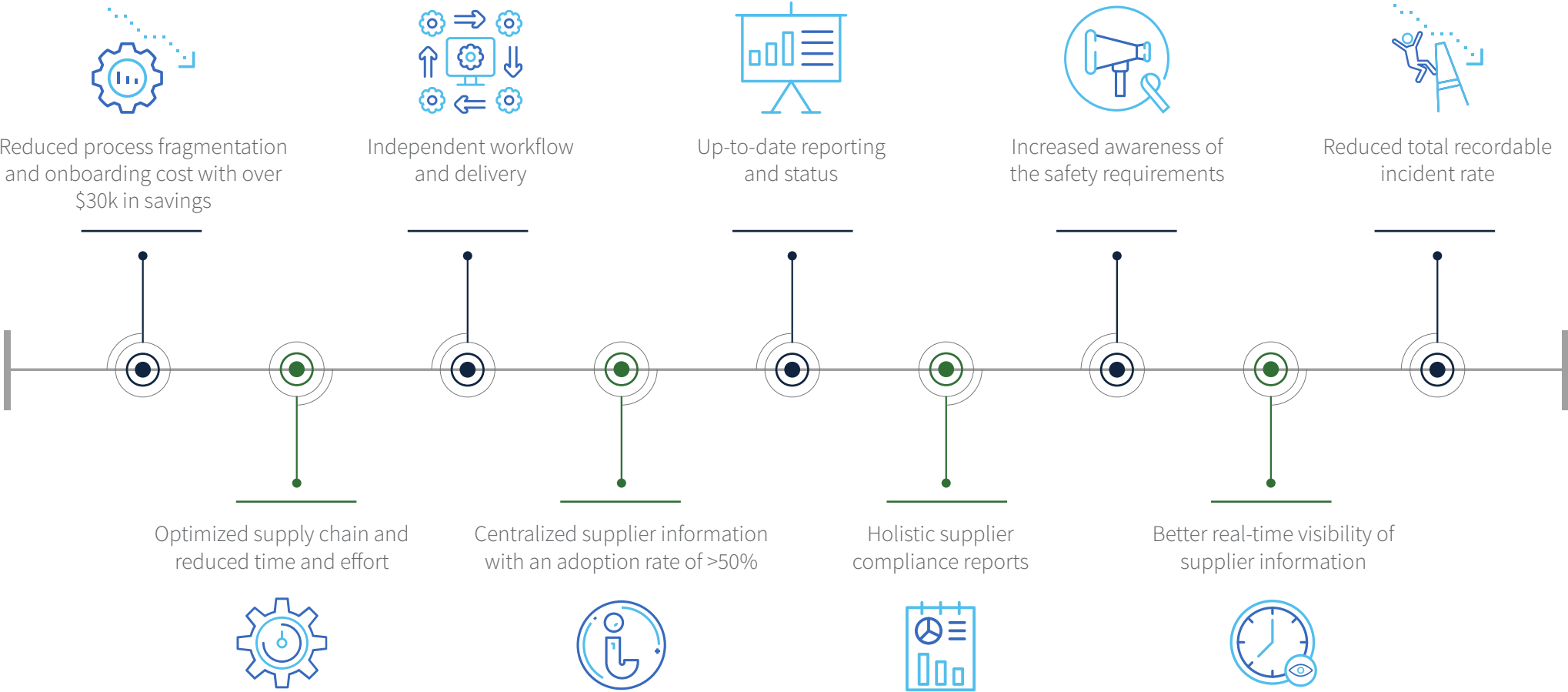
— **David Flohr,**

Regional Safety Manager, Valard Construction LP



Benefits Experienced

Partnering with Avetta for subcontractor and supplier management has helped Valard implement a faster, more efficient onboarding process. The benefits include:

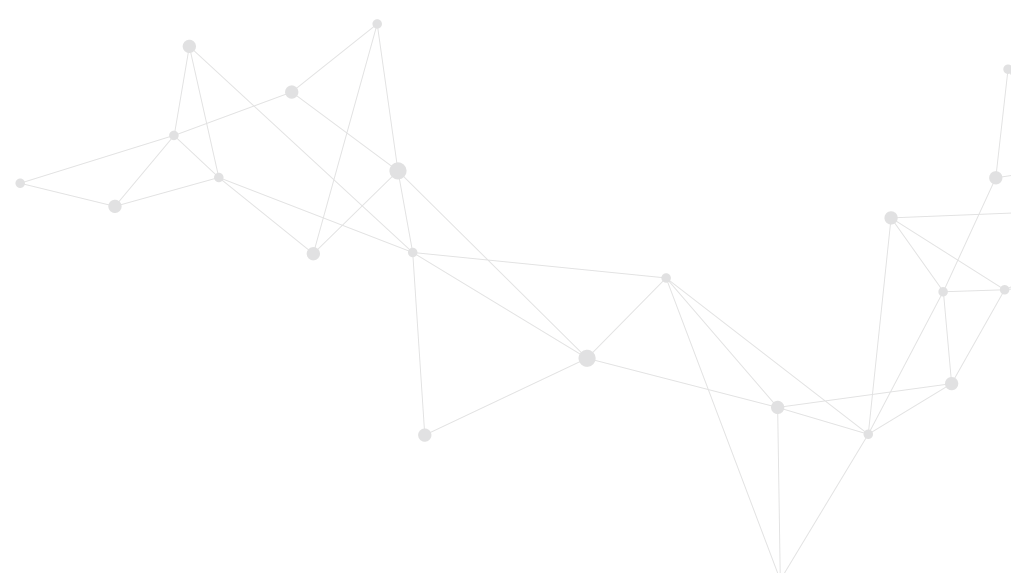




Moving to Avetta from our previous partner has made a positive change and we are sure that this partnership will deliver desired outcomes going forward.

— **David Flohr,**

Regional Safety Manager, Valard Construction LP



About Avetta

Avetta connects global organizations with more than 100,000 qualified suppliers, contractors, and vendors across 100+ countries. We support the continued growth of supply chains through trusted contractor prequalification, safety audits, monitoring, and more. With real results in reducing incident rates, our highly configurable solutions elevate safety and sustainability in every workplace.