



## **About The Client**



### **Overview**

The client designs, installs, maintains, and operates tailored technical systems for energy and digital networks, mechanical and electrical (M&E) and HVAC engineering, and facility management for customers in 25 countries, including France, Canada, the U.K., and Switzerland. The company focuses on sustainable living and working environments through its expertise in smart city services, buildings, and infrastructure, and by helping manufacturers reach their Industry 4.0 goals for a more sustainable future.

## **Business Challenges**

For its operations in the U.K., the client had different processes for supplier selection, management, and assessment across its business units, and some of those processes had conspicuous gaps. For instance, as part of supplier onboarding, the operations staff found it difficult to obtain up-to-date information about each supplier's capabilities, service offerings, and project and safety performance. Oftentimes, employees had to rely on email chains and conversations to obtain current supplier information.

They needed analytics-driven supplier insights that could make onboarding of suppliers not only easier and faster, but also more transparent and purposeful, under a seamless, flexible system.



## **Solutions Delivered**

Avetta offered the client an adaptable platform that consolidated data from multiple disparate supply chain systems across the business. Having a single view streamlined processes and made it easier for the company to identify risks and track critical information, such as licenses and certifications, and any change to insurance coverage. In Avetta, the client got a trusted partner that could monitor the supply chain, delivering advanced reporting and auditing capabilities to meet the varying requirements of the company's business units and locales. Avetta's solutions included:

#### **Supplier Prequalification**

Onboarding of suppliers became faster and easier for the client with the cloud-based Avetta Supplier Prequalification solution which was used to collect and store crticial supplier qualification information. This solution allowed the company to eliminate paper-based processes, which mitigated duplications, reduced errors, and streamlined approvals.



#### **Insurance Monitoring**

By providing a single repository for all supplier insurance documentation, Avetta Insurance Monitoring helped the client manage supply chain risk by providing ongoing updates for supplier insurance types and levels of coverage as well as a yearly verification of insurance coverage.



#### **Supplier Audits**

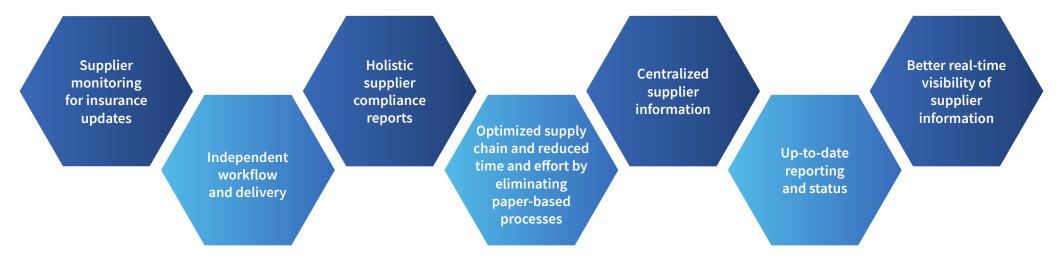
The Avetta Supplier Audits service helped the client and its suppliers reduce risks by improving adherence to standards and best practices. Avetta checked the categories indicated by the supplier to verify certifications and other accreditations, especially to meet the company's safety program requirements. Easy-to-generate, comprehensive reports kept managers informed and provided suppliers with detailed recommendations for improvement when appropriate.



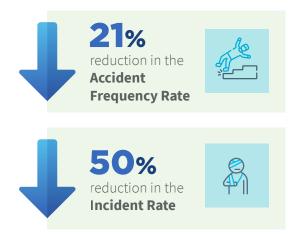


## **Benefits Experienced**

Moving supplier information to Avetta has given the client a faster, more efficient process for onboarding suppliers. The benefits include:



# Suppliers in the EU that have come onboard Avetta have witnessed:



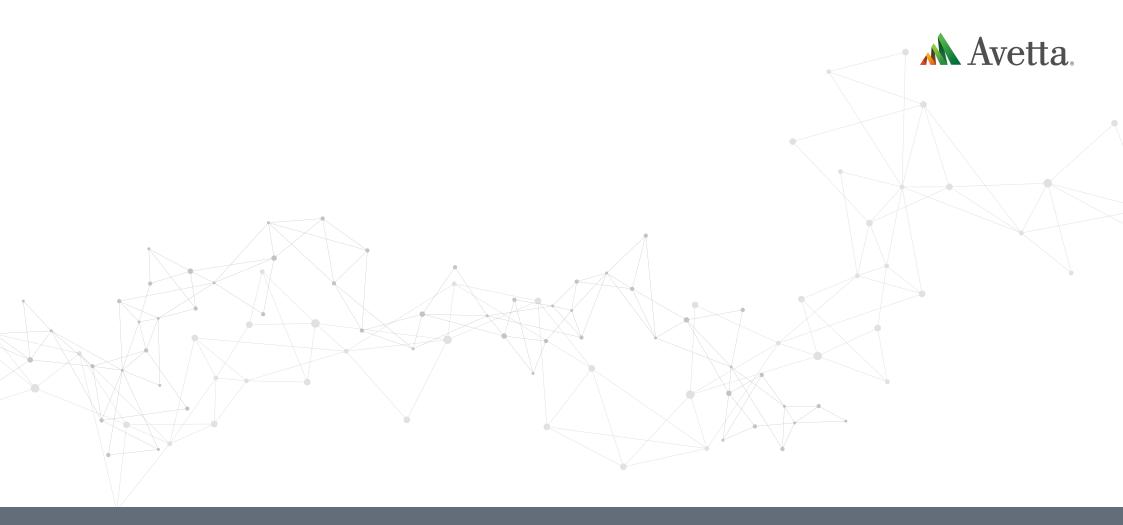
#### Telecom supply companies that are a part of Avetta have also experienced:





With Avetta's analytics and reporting, it is easy for us to see which suppliers are out of compliance so we can work with them to resolve any issues. The Avetta system goes into more depth around health and safety requirements, and we have more visibility into what individual suppliers can deliver.

Chief Procurement Officer





### **About Avetta**

Avetta connects global organizations with more than 100,000 qualified suppliers, contractors, and vendors across 100+ countries. We support the continued growth of supply chains through trusted contractor prequalification, safety audits, monitoring, and more. With real results in reducing incident rates, our highly configurable solutions elevate safety and sustainability in every workplace.

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