TRANSACTION ADVISORY FIRM DEDICATED TO THE AFRICAN CONTINENT

Commercial brochure

Structure fundings tailored to your investment projects

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Corporate Finances

Advising companies on mergers & acquisitions and capital raising.

Our businesses

A financial advisory firm dedicated to Africa, and a reference partner for the continent's public and private players



Project Finances

Advising public authorities and private operators on infrastructure projects structured as Public-Private Partnerships (PPP).







Fundraising

Mergers & Acquisitions

- **We organize fund-raising processes for** private economic players operating in Africa
- **6**₂ We structure a detailed business plan and investment memorandum
- We search for financial and/or industrial 03 investors and coordinate the the transaction process

- companies
- the transaction



Our expertise

01 We carry out business sales and/or purchases on behalf of African and international

02 We elaborate the financial engineering of

03 We coordinate the whole transaction process on the seller's or buyer's side

Financing of Projects

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- **01** We support African countries in the initial structuring of their infrastructure projects and in the search for private partners
- O_2 We advise private operators on infrastructure projects structured as PPPs



03



Renaud Bassot Managing Partner



Ramatoulaye Beye

Senior Consultant

- trade finance in Africa.
- coordination.
- Economics and Finance from the University of Paris 1 Panthéon Sorbonne.



Renaud has 20 years of experience in transaction advisory on the African continent.

• He began his career in 2003 in the African infrastructure sector as a financial modeling expert with Axelcium. He then co-founded in 2009 a transaction advisory firm dedicated to the continent, which operated in the infrastructure sector as well as in fundraising and M&A transactions. He founded Emsy Capital in 2020.

Renaud was recently involved as financial advisor in the signing of a concession contract between the State of Burkina Faso and Meridiam for a new international airport (advisor of the State), and in the conclusion of an investment by the Norwegian sovereign fund (Norfund) in Miniplast in Ghana (advisor to Miniplast / 10.5 MEUR).

Renaud holds a DEA in Banking and Finance from the University of Paris 1 – Panthéon Sorbonne.

Ramatoulaye is a Senior Consultant at Emsy Capital and was formerly in charge of Eastern and Southern Africa at Union de Banques Arabes et Française - Groupe Crédit Agricole. She has 7 years of experience in banking and

Ramatoulaye has recently worked alongside Mr. Bassot on several mergers, acquisitions and fund-raising assignments in Africa, enabling her to acquire expertise in business valuation and transaction process

Ramatoulaye holds a Master's degree in Banking and Finance and a Bachelor in Mathematics Applied to







SB747

Transaction volumes over the past 5 years



EMSY CAPITAL

Our mission Secure the funding for your strategic projects

Number of projects carried out in Africa by our team

Our key figures



Dedicated to the African continent

Emsy Capital is a transaction advisory firm dedicated to the African continent. Since its creation, Emsy Capital has carried out numerous transactions on the continent, particularly in sub-Saharan Africa.

A direct relationship with an associate

Given the structure of our firm, our clients are in direct contact with a partner, which ensures great reactivity in the transaction monitoring and provides our clients with interlocutors with significant seniority.

Our network

We put at your disposal our extensive network of decision-makers in the financing market and numerous business leaders from the African continent.

A proven methodology

Our successful deals with both private and public players have enabled us to build robust methodologies tailored to each type of transaction.







Our references - Corporate Finances



Ivory Coast - 2020

EDF acquires 49% of Conergies-Group, the West African leader in air conditioning and refrigeration



Fundraising for Trianon Homes, a construction and real estate company in Gabon



DR Congo - 2017

Debt structuring on behalf of Hyper Psaro, an agro-industrial group, to finance a new **18 MUSD** million bottling plant in Congo

Sub-Saharan Africa – 2016-2018

Financial advisor to PROPARCO, AFD Group, for the assessment and selection of equity and/or debt investment projects in african SMEs



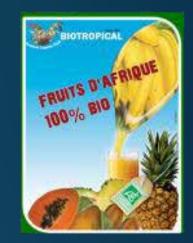




Ghana - 2023

Financial advisor of Miniplast in a fundraising transaction of 10.5 MUSD invested by the Norwegian sovereign fund

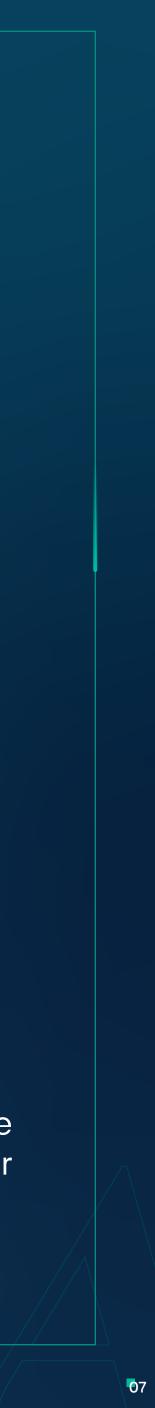






Cameroon 2012-2013

Fundraising from Grameen Crédit Agricole for BIOTROPICAL, a producer and processor of organic tropical fruit in Cameroon



Our references - Project Finances



Ivory Coast - 2020

Transaction advisory for the concessioning of the multi-purpose industrial terminal of the autonomous port of San Pedro with private financing of 45 MEUR



Ivory Coast - 2020

Transaction advisory in the concession of the fruit terminal of the autonomous port of Abidjan with private financing of 50 MEUR



Burkina Faso - 2021

Transaction advisory to the State in the concessioning of the new Ouagadougou Donsin international airport with private financing of 120 MEUR



Ivory Coast - 2020

Transaction advisory in the concession of the mineral terminal of the autonomous port of Abidjan with a private financing of 70 MEUR







Tunisie – 2019

Structuring, financial modeling and transaction advisory to the Tunisian authorities for two PPPs in the water and sanitation sector



15 ECOWAS countries

Feasibility study for the creation of an investment fund for transport and power infrastructures in the 15 ECOWAS countries. AfDB and EBID financing



They put their trust in us



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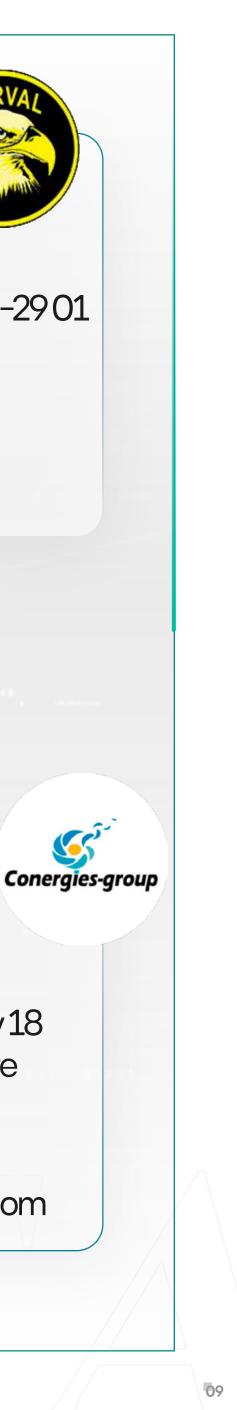
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