

Decision-Making Grids

A decision-making grid is a matrix that uses criteria to assess a set of ideas to determine which are most likely to be effective. When a complex issue involves multiple elements, this process can help shift a conversation from a debate into a discussion in which solutions are weighed against an objective set of criteria.

The easiest decision-making grid is an impact/effort grid that looks like this:

Major Improvement	Impact	Easy/Major	Difficult/Major
Minor Improvement		Easy/Minor	Difficult/Minor
		Effort	
		Easy to Do	Difficult to Do

Exhibit 8.2. © Elena Aguilar, *The Art of Coaching Teams: Building Resilient Communities that Transform Schools*. Jossey-Bass, 2016.