



SystemSurveyor[®]

Ganz, NAPCO & System Surveyor

A Case Study of Best Practices

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Welcome and Introductions



Brian Denmeade
Ganz Security
Field Application Engineer



David Fogle
NAPCO Security
Field Support Engineer



Jamal Qaiyyim
System Surveyor
Customer Success Manager

Today's Game Plan

- Learn about Ganz products
- Why collaborative system design is important
- NAPCO Case Study: Best practices and tips for co-designing with System Surveyor and Ganz
- Q&A

Type a question anytime into the
Q&A window

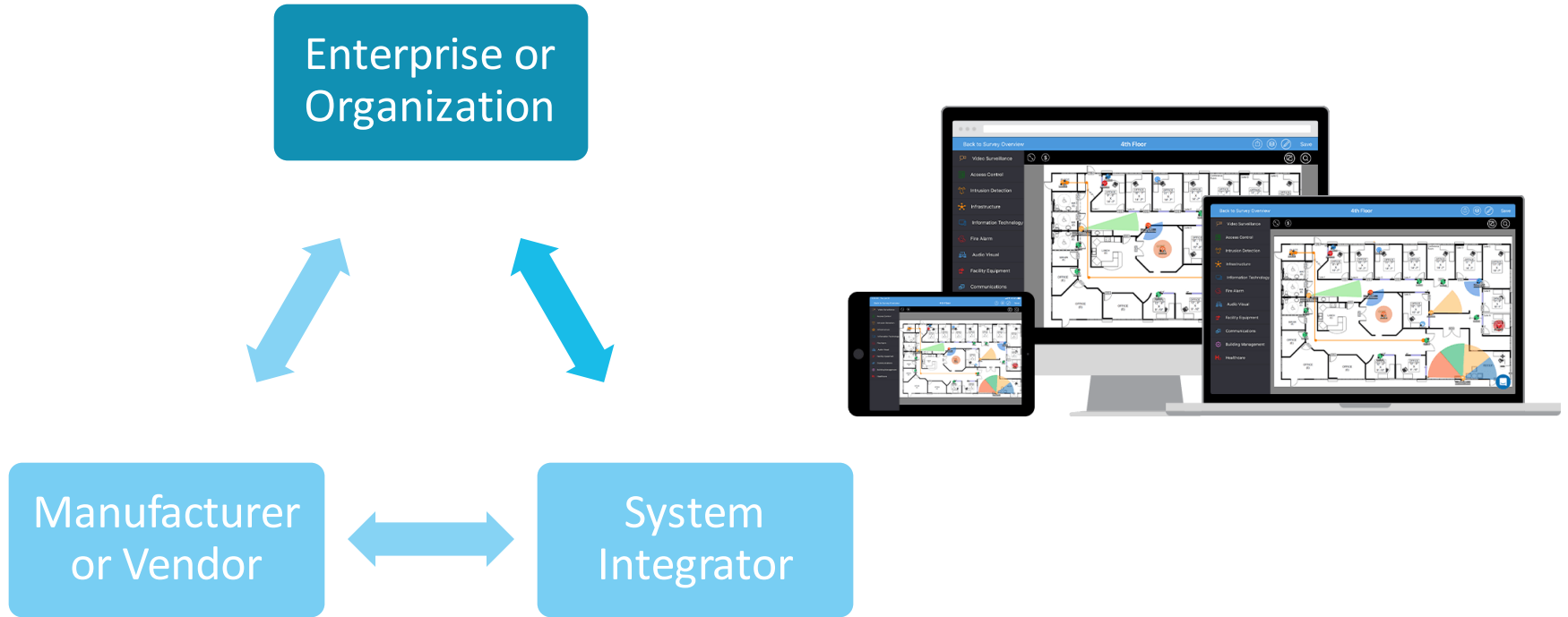
Ganz Security Products

The Ganz brand offers integrated system architecture across multiple market segments

- Video Management Software (VMS)
- IP and AHD cameras
- Intelligent Video Analytics & AI
- Recording and IoT Devices



Collaborating for the Best Solution



Collaborative System Design Platform

Visualize and co-design with your customer. Win more jobs.

Benefits:

- Sales collaboration enablement
- Double sales productivity
- Increase profit margins
- Reduce implementation times

Budget Estimator & Instant Design Confirmation

Intelligent Configuration

Comments & Collaboration

Drag & Drop Purpose-Built IoT icons

Photos & Datasheets

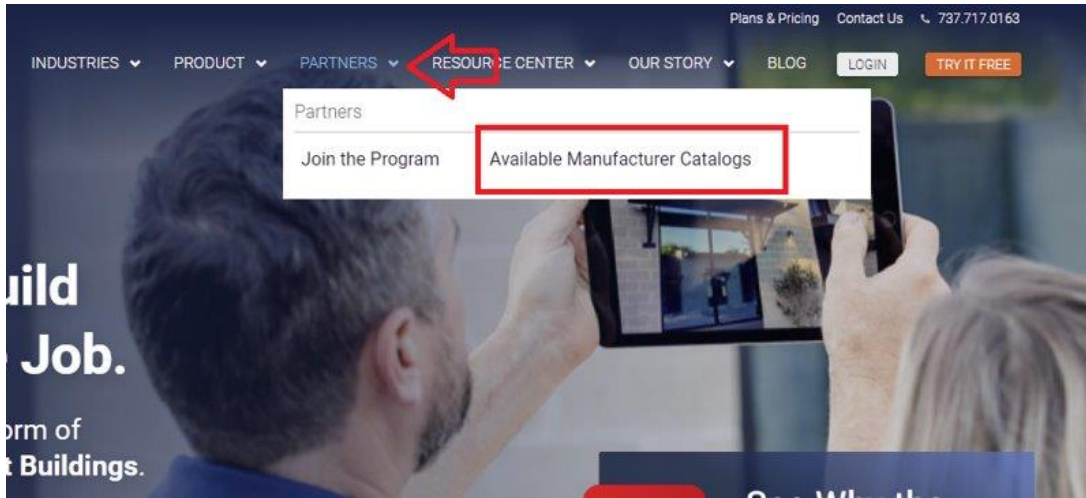
Automated BOM, Branded Reports & Proposals

Case Study



Q&A

Manufacturer Partners



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Ganz direct landing page:
www.SystemSurveyor.com/Ganz-Security





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