# S&H Underwriters, Inc.

Send To: FAX 802-229-5669 Quotes@sh-underwriters.com



лÞ

#### NOTIFICATION

- Words and expressions, other than in the headings, that are printed in bold are defined in the Liberty Private Advantage Policy form
- Company means the Company or other entity named in Item I below and any Subsidiary
- Insured Entity means the Company, or a Plan
- Liberty means, Liberty International Underwriters, A Division of Liberty Mutual Insurance Company
- Please complete all questions

#### REQUIRED ADDITIONAL INFORMATION

- List of all Subsidiaries of the Company named below and any other entities for which you desire coverage
- Corporate Chart showing the Company named below and its Subsidiaries and % ownership of
  each entity plus similar chart for any entities or groups not consolidated and for which coverage is desired
- · Listing of directors, officers, trustees of the Company and its Subsidiaries and other applicable
- entities desiring coverage.
- Last 2 year-end consolidated audited or reviewed financial statements and any financial statements for other applicable entities desiring coverage plus most recent interim financials applicable
- Most recent audited financial statements for any pension plan(s)
- Most recent actuarial valuation report for each defined benefit pension plan

#### **GENERAL**

All applicants please answer the following questions:

1.	Company:			
2.	Address:			
	City:			State:
	Postal Code:			
	Telephone:		F	Facsimile:
3.	Website:			
4.	Type of Organization: Corpo	oration	Partnership [	☐ Limited / General Partnership ☐
	Select all those that apply	Other 🗌	(Please Specif	fy)
	Nature of Business:			

5.	Please complete the following information for the current year:					
	Total employees:	Annual revenu	les:			
7.		any professional services for a		Yes □	No 🗌	
8.	. , ,	ce of any claim, circumstance ny of the coverages to which the	·	Yes □	No 🗌	
	If "Yes", please attach a full	explanation of the claim, circur	nstance, or potential claim.			
9. P	lease indicate the Insurance	being requested.				
	Insurance	Limit of Liability Requested (\$)	Deductible Requested (\$)			
	Directors & Officers and Company Liability					
	Employment Practices Liability					
	Fiduciary Liability					
	Pollution Defense Costs Coverage					
	Crime Coverage					

## DIRECTORS AND OFFICERS AND COMPANY LIABILITY COVERAGE INFORMATION

Answer the following questions only if this Insurance is being requested:

Share or	-select-		-select-		-select-	
Unit Type	Other:		Other:		Other:	
Number Outstanding						
% of Voting Rights						
% owned by Directors/ Officers						
	Name	%	Name	%	Name	%
List of FIVE (5) Major						
Owners						

## **Subsidiaries**

(a) Please provide information for all **Subsidiaries** separately.

Corporate Changes		
Has the <b>Company</b> in the past three years been involved with or contemplating in the next to all of the following?	welve mont	hs any or
(a) Any mergers, acquisitions or divestitures or sale of itself?	Yes 🗌	No 🗌
(b) Any public offering or a private placement of securities?	Yes 🗌	No 🗌
(c) Any restructuring, layoffs or facility closings?	Yes 🗌	No 🗌
(d) Any material change in the strategy or direction of the business?	Yes 🗌	No 🗌
(e) Any change in outside auditors?	Yes 🗌	No 🗌
If <b>Yes</b> to any of the above, please provide full details:		
Operational Information		
Total assets (for the current year):		
Does the <b>Company</b> act as a general partner or partnership manager?	Yes 🗌	No 🗌
If "Yes", please attach a list of these entities and indicate nature of business and percent of		
ownership held by <b>Company</b> for each.		
Does the <b>Company</b> participate in any joint ventures?	Yes 🗌	No 🗌
If "Yes", please attach a list of these entities and indicate nature of business and percent of		
ownership held by <b>Company</b> for each.		
Has the Company or any person proposed for coverage been the subject of, or been involved in, any of the following during the past five years:		
(a) Anti-trust, copyright or patent litigation?	Yes 🗌	No 🗌
(b) Civil, criminal or administrative proceeding alleging violation of any		
federal or state securities laws?	Yes 🗌	No 🗌
(c) Any other criminal actions?	Yes 🗌	No 🗌
(d) Any action for suspension or revocation of a license or for any professional disciplinary sanction?	Yes 🗌	No 🗌
If <b>Yes</b> to any of the above, please provide full details:		

## **EMPLOYMENT PRACTICES LIABILITY COVERAGE INFORMATION**

Answer the following questions only if this Insurance is being requested:

	U	SA	FC	REIGN*		TO	TAL	
	Previous Year	Current Year	Previous Yea	r Current Year	Prev	vious Year	Cu	rrent Year
Full-Time (Unionized)								
Full-Time (Non-unionized)								
Part-Time Union & Non- Union								
Total								
	Cali	fornia	-	Texas		New .	Jerse	y
Number of ALL Employees								
(c) Annual turno	ver of <b>Employ</b> e	ees:						
Period		Current Year	Previous Year			Previous 2 Years		Years
Percentag	е							
(d) Salary Range	es for <b>Employe</b>	es:						
% of Employees 6	earning less tha	an \$50,000 Per `	Year annually	_		_		
% of Employees e	earning betwee	n \$51,000 and \$	\$100,000 annı	ıally:		_		
% of Employees 6	earning more th	nan \$101,000 ar	nually:	_		_		
Human Resou	Human Resources							
Does the Compa	<b>ny</b> have the fol	lowing?						
(a) A Personnel	Human Reso	urce Departmen	t			Yes		No 🗌
If <b>Yes</b> , please list number of staff members Full Time Part-Time								
If <b>No</b> , please ind	icate the perso	n who is respor	sible for this f	unction and how	it is han	dled		
(b) An <b>Employ</b> e	ee handbook o	r manual				Yes		No 🗌
If <b>Yes</b> , are the fo	If <b>Yes</b> , are the following addressed?							

	Hiring / Interviewing	Yes 🗌	No 🗌				
	Performance Reviews / Appraisals	Yes 🗌	No 🗌				
	Disciplinary Actions	Yes 🗌	No 🗌				
	Discharge / Termination / Early Retirement	Yes 🗌	No 🗌				
	Reporting, Investigating and Resolving Employee Complaints	Yes 🗌	No 🗌				
	Discrimination and Harassment?	Yes 🗌	No 🗌				
	Compliance with the American with Disabilities Act	Yes 🗌	No 🗌				
	(c) Written job descriptions for all positions						
	(d) Formal training for its managers in administering HR policies	Yes □	No 🗌				
	(e) Annual written performance reviews / appraisals for all full-time, non-unionized <b>Employees</b>	Yes 🗌	No 🗆				
	(f) Written policy requiring senior managers or office managers to approve employee terminations?	Yes □	No 🗆				
(a)	Answer the following questions only if this Insurance is being requested:  (a) Plan Information (only list plans sponsored solely by the <b>Company</b> or jointly by the <b>Company</b> and a labor organization, solely for the benefit of the <b>Employees</b> )						
	TYPE (Defined Benefit Plan, Defined Contribution PLAN NAME Plan, or Welfare Benefit Plan)  TYPE (Defined Benefit NUMBER OF PLAN ASSETS PARTICIPANTS (\$)						
(b)	Administrative Practices						
i. For any <b>Plan(s)</b> listed in (a) above:  Are all investment made by (an) external investment manager(s)?  Yes  No							
	If <b>Yes</b> , please list the key investment manager(s): For any changes to investment managers in the past three years, please list the reasons:						
	If <b>No</b> , please provide details on how investments are done in-house.						
- 1							

ii. Is there any ir	evestment by any <b>Plan</b> in the C	ompany representing more th	an 5%? Yes □	NO L
If <b>Yes</b> , please provide	full details:			
iii. Have there b	een in the past three years or is	s there now under consideratio	on:	
	r/consolidation or termination o		Yes 🗌	No [
(b) Any amend	Iments to any <b>Plan(s)</b> that have f <b>Benefits</b> or increase of partic	e resulted in or are expected to	result in a Yes	No [
If <b>Yes</b> to any of the abo	ove, please provide full details:			
Guaranteed A	n hold any investments with gu nnuity Contract (GAC) or Bank	Investment Contract (BIC) or		
	ty, Mortgage Investment, or Cobligations (CMO)?	ollateralized	Yes 🗌	No [
If <b>Yes</b> , please provide	full details:			
v. Do all plans o United States	onform to ERISA standards an ?	d/or similar regulatory law in th	ne Yes 🗌	No [
If <b>Yes</b> , please provide	full details:			
IME COVERAGE I	NFORMATION			
swer the following o	uestions only if this Insur	ance is being requested:		
Total number of:	Canada	U.S.A.	Other	
Class 1 Employees	•			
All other Employees	,			
1 1 1 1 1 1				

Locations

<sup>\*</sup> Class 1 Employee would include all officers and employees who, as part of their regular duties, handle, have custody or maintain records of money, securities or other property.

b.	Frequency of cash/accou	ints/inventory audits	By whom					
c.	What percentage of recei	inte are cach?	Cheques?	Other?				
О.	what percentage of recen	pts are casii:	Cheques:	Other:				
d	. Does the <b>Company:</b>							
	(1) Allow the employees who reconcile the monthly bank statements to also sign checks or handle deposits? Yes $\square$ No $\square$							
	(2) Have custody or for any clients?	control over any funds, a	ccounts or materials	Yes 🗌	No 🗌			
lf '	Yes to any of the above, pl	ease provide full details:						
	(3) Perform backgro	ound checks on all newly	hired employees?	Yes 🗌	No 🗌			
		van independent CPA an endent CPA Managemen		Yes 🗌	No 🗌			
	(5) Do an annual ex	ternal audit including all s	subsidiaries and location	ns? Yes □	No 🗌			
	(6) Perform a physic	cal inventory check of sto	ck and equipment?	Yes 🗌	No 🗌			
	(7) Have a current p	rocedure manual for wire	transfers?	Yes 🗌	No 🗌			
	(8) Require counters	signature on all outgoing	checks?	Yes 🗌	No 🗌			
	• •	d computer system contr w hires from adding them	•	employees Yes	No 🗌			
lf	<b>No</b> to any of the above, ple	ease provide full details:						
	Please describe losses during the past 6 years, whether reimbursed or not by Insurance, by Employee Dishonesty, Forgery, Burglary, Robbery, Theft, Disappearance, or Destruction:							
Ch	neck if none:							
De	escription of loss	Date of loss	Amount of loss	Corrective mea	asures taken state position)			
		, I						

## POLLUTION DEFENSE COSTS COVERAGE INFORMATION

# Answer the following questions only if this Insurance is being requested:

Is the Company aware of any pollution conditions at existing company owned locations or facilities?  Yes No
If yes, please explain:
Does the company or any of its subsidiaries or affiliates have any involvement in any hazardous and/or non-hazardous waste transportation, treatment, processing, incineration or disposal facilities, or do they have any financial interest in any organizations that do?  Yes \Boxedom No \Boxedom
If yes, please explain:
Does the company enter into contracts with third parties where it assumes any pollution liability?  Yes  No
If yes, please explain:
Does the company currently purchase a Pollution Liability Insurance Policy, a Contractors Pollution Liability Insurance Policy, Premises Liability Insurance Policy, or Environmental Site Liability Insurance Policy?  Yes No
If yes, please explain:
Has the firm been cited by any regulatory body regarding violation of environmental laws or faced any claims or legal actions alleging violation of any pollution related laws?  Yes □ No □
If yes, please explain:

Limit

Deductible

Premium

## **CURRENT COVERAGE INFORMATION**

Insurance Type

All applicants please answer the following questions:

Expiration Date Insurer

Directors & Officers & Company Liability						
Employment Practices						
_iability						
Fiduciary/Pension						
_iability <sup>*</sup>						
Crime/Fidelity						
Coverage						
PRIOR KNOWLEDGE / V						
All applicants please ar	iswer the fol	lowing que	stions:			
uring the past five years, has a ould reasonably be expected to current insurer for the above it cope of a similar policy if such it	o give rise to a <b>c</b> noted coverages	<b>claim</b> , ever bee s in (a) or which	n reported to any	previous	Yes 🗌	No 🗆
f <b>Yes</b> , please provide full deta nsurer:	Is including the	dollar value of	any settlements a	ind loss amount	s paid by any	
It is understood and agreed the under this section 10 of this agreemedy available to <b>Liberty</b> Interest there any claims made of the contract	pplication is exc ternational Unde or now pending	cluded from coverwriters for nor	verage under the n-disclosure.	policy, all with		
entity proposed for coverage?  Does any insured individual	or insured enti		nowledge or inform		Yes 🗌	No 🗌
acts or circumstances which	could reasonable	ly be expected		claim under		
	could reasonabl	ly be expected		claim under	Yes 🗌	No 🗌
acts or circumstances which		ly be expected		claim under	Yes 🗌	No 🗆
facts or circumstances which the proposed <b>policy</b> ?		ly be expected		claim under	Yes 🗌	No 🗆
facts or circumstances which the proposed <b>policy</b> ?		ly be expected		claim under	Yes 🗌	No 🗆

LIUIPCCA001-CW-0709

under this section 11 of this application is excluded from coverage under the policy, all without limiting any other

remedy available to **Liberty** International Underwriters for non-disclosure.

ACKNOWLEDGEMENTS / DECLARATIONS AND SIGNATURE

The undersigned(s) declare that to the best of their knowledge and belief the statements and disclosures in this application are true. The completion and signing of this **application** does not obligate the **company** or **Liberty** to effect the insurance but it is agreed that if a **policy** is issued this **application** will form part of such **policy** and **Liberty** will be relying on the completeness and accuracy of the statements and disclosures in this **application**.

If the undersigned(s) becomes aware of any material changes to the statements and disclosures in this **application** between the date of this **application** and the effective date of any **policy** bound with **Liberty**, they will notify **Liberty** immediately of such changes in writing. It is understood that, without limitation to any other remedy, **Liberty** may upon review of such changes, withdraw or modify any outstanding quotation(s) and any agreement or authorization to bind coverage.

The undersigned(s) authorize **Liberty** to make any investigation and inquiry in connection with this **application** that it deems necessary and acknowledge that any personal information provided in connection with the coverage applied for, including but not limited to the information contained in this **application**, has been collected in accordance with all applicable privacy legislation. The undersigned confirms that all necessary consents have been obtained for the collection, use and disclosure of such information for the purposes of assessing the **application** for insurance, and if applicable, investigating and settling claims, detecting and preventing fraud, acting as authorized by law.

False Information – Any person who, knowingly and with the intent to defraud any insurance company or other person, files an application for insurance containing any false information, or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime.

Signature	Signature
Name	Name
☐ Chairman of the Board <b>or</b>	☐ Director of Human Resources
☐ President / CEO	
Date	Date

#### HELPFUL ADDITIONAL INFORMATION

- The answers to questions and information provided by this **application** provide most of the information **Liberty** will use to assess your risk and determine whether a quote will be provided, and on what terms and conditions.
- Any additional information you can provide that shows your organization in a better light will normally result in **Liberty** having a better comfort with your risk and allow for more favourable terms and conditions to be quoted.
- · Such information may include:
  - Business plans
  - Investor presentations
  - Details of industry awards or favourable articles in industry journals/magazines
  - Top supplier recognition from customers
  - Committees formed
  - Employee newsletters
  - Annual Reports / Communications to Pension Plan Members



Send To: FAX 802-229-5669 Quotes@sh-underwriters.com