Navigating the Future of Edible Oils

Innovation, Sustainability and Market Dynamics



Wednesday, Thursday & Friday | 18th, 19th & 20th September, 2024

The Westin Mumbai Powai Lake, Mumbai







The Ultimate Marketplace. **Connecting Buyers & Sellers.**

Globoil India, the premier conference for the global edible oils industry, returns in 2024 with a focus on 'Navigating the Future of Edible Oils: Innovation, Sustainability, and Market Dynamics', This year, we delve into the innovations transforming the industry, the crucial role of sustainability in our shared future, and the ever-evolving market dynamics. Join industry leaders. innovators, and policymakers as we chart the course for a sustainable and prosperous edible oils landscape.











1500+

Delegates

Exhibitors.

Uniting Edible Oil & Agri-Trade Stakeholders Around Innovation, Sustainability and Market Trends.











Projected to reach USD 378.15 billion by 2032 from USD 227.68 billion in 2023, the edible oil market is set for robust growth at a 5.8% CAGR, fueled by rising preferences for healthier, unsaturated oils.

Indonesia's palm oil production is expected to increase to 48.1 million metric tons, with exports rising to 33.5 million due to the B35 mandate. Malaysia anticipates a recovery, projecting up to 18.75 million metric tons despite labor shortages.

India's edible oil imports are set to drop by 6% to 15.6 million metric tons in 2023-24, amid rising local supplies, with a robust market growth forecast at 14.30% CAGR until 2032.







Globoil Conference



The Globoil Conference brings together global industry leaders to discuss the latest trends, innovations, and challenges in the edible oil sector, offering unparalleled insights and learning opportunities.

Industry **Excellence Awards**



The Industry Excellence Awards celebrate outstanding achievements and innovations within the edible oil and agri-trade sectors, recognizing leaders who have significantly contributed to industry advancement.

Business **Matchmaking**



Globoil Expo's Business Matchmaking facilitates targeted meetings between exhibitors and attendees, ensuring valuable connections are made, fostering partnerships, and accelerating business opportunities.

Sustainability Focus



Sustainability Focus at the expo highlights eco-friendly practices and technologies in the edible oil industry, encouraging sustainable growth and environmental stewardship among participants.

Supply Chain Solutions



Supply Chain Solutions offered at the event explore the latest strategies and technologies for optimizing logistics, warehousing, and transportation, enhancing efficiency and reliability in the supply chain.

The Theme of Globoil India 2024

Navigating the Future of Edible Oils
Innovation, Sustainability and Market Dynamics

In a world where the edible oils industry is at a critical juncture, Globoil India 2024 embarks on a mission to chart the course forward. This year's theme, "Navigating the Future of Edible Oils: Innovation, Sustainability, and Market Dynamics," reflects our commitment to addressing the key drivers shaping our industry's landscape.

Innovation: The Core of Evolution

Empowering the Edible Oils Industry through Technological Breakthroughs and Creative Solutions

Sustainability: A Collective Imperative

Embracing Eco-Friendly Practices for a Greener, More Sustainable Future

Market Dynamics: Navigating Complexities

Deciphering the Intricacies of Global and Local Market Forces



GLOBOIL

3000+ trade buyers from 40+ countries

visit Globoil Expo to connect with exhibiting companies.

These trade buyers are professionals in the edible oil and agri-trade sectors, representing diverse industries from over 40 different countries, gathering at Globoil Expo for unparalleled business opportunities.

Top 10 countries visitors come from:

- 1. Indonesia
- 2. Malaysia
- India
- China
- **United States**
- Brazil
- 7. Argentina
- 8. European Union countries
- 9. Nigeria
- 10. United Arab Emirates

And many more

















Palm Oil

Sunflower Oil Soybean Oil Rapeseed Oil

Olive Oil

Coconut Oil

Corn Oil

















Cottonseed Oil Peanut Oil

Sesame Oi

Rice Bran Oil Flaxseed Oil

Mustard Oil

Castor Oil

Buyer Profile for Globoil Expo

- Importers and Exporters of Edible Oils
- **Distributors and Wholesalers in the Agri-Trade Sector**
- **Retail Chains including Supermarkets and Hypermarkets**
- **Food Manufacturers and Processors**
- Hotels, Resorts, and Hospitality Groups
- Restaurants, Cafes and Food service **Providers**
- Fast Food and Quick Service Restaurant Chains
- **Industrial and Commercial Kitchens**
- **Edible Oil Refining and Processing Plants**
- **Agricultural and Food Science** Laboratories
- **Supply Chain and Logistics Service Providers**
- **Packaging and Labeling Companies**
- **Environmental and Sustainability** Consultants
- Investors and Financial Analysts in the Agri-Sector
- **Agriculture Equipment and Agrochemical Suppliers**

...and many more professionals involved in the edible oil and agri-trade ecosystem, including those in food and beverage manufacturing, chemical processing, and environmental management, among others.

Globoil Expo welcomes more than

1500 senior-level decision-makers and

industry leaders, armed with budgets totaling over \$2 billion, underscoring the event's status as a key platform for shaping the future of the edible oil and agri-trade sectors.















REGISTER NOW

Testimonial from Industry Leaders

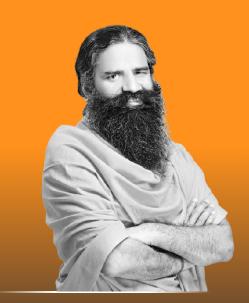
"Globoil has established itself as the most eminent platform in the global edible trade. Globoil provides an index for the rising importance of India and the subcontinent in the global market place."



Gautam Adani Chairman, Adani Group



"Globoil has the strength to drive the edible oil industry in the right direction. Globoil is the Kumbh Mela for the edible oil industry."



Baba Ramdev Patanjali



The Globoil Awards: Celebrating Excellence in the Edible Oils Industry

Recognizing Innovation, Sustainability and Leadership

The Globoil Awards stand as a beacon of excellence, shining a spotlight on the individuals, organizations, and initiatives that have made significant contributions to the edible oils and agri-trade industry. Celebrated annually at Globoil India, these prestigious awards recognize outstanding achievements across various facets of the sector, including innovation, sustainability, market leadership, and community impact.













Award Categories

SUPPLY CHAIN

Highest Supplier of Edible Oil to India (Soya Oil)

Highest Supplier of Sunflower Oil to India

Highest Exporter of Palm Oil to India

Highest Importer of Palm Oil to India

Highest Importers of Edible Oils

Highest Importer of Soybean Oil

Highest Importer of Sunflower Oil

INDUSTRY LEADERSHIP

Globoil India Award For Services To The Industry

Globoil Professional of The Year

Globoil Award For Fastest Growing Branded Vegetable Oil Company

Globoil Award For Emerging Company of The Year

Globoil Award For Fmcg Company of The Year

Globoil India International Award

Globoil India Legend

Globoil India Man of The Year

Globoil International Professionals of The Year

Globoil Mustard Star

Globoil Rising Star of The Year

Thursday & Friday 20th September, 2024 The Westin Mumbai Powai Lake, Mumbai Ø Wednesday, 19th 18th,

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Category of Delegates Early Bird Offer Till 15th May, 2024 After 15th May, Till 1st August, 2024 After 1st Aug 2024 & Spot Registration **DELEGATE FEE SEA Member** INR 40,000 + GST INR 45,000 + GST INR 50,000 + GST Non Member INR 50,000 + GST INR 55,000 + GST INR 60,000 + GST Foreign Delegate USD 1,500 USD 1,800 USD 2,200 RESIDENTIAL PACKAGE FOR SEA DELEGATE Globoil Gold Room Globoil Gold Room Globoil Gold Room 65,000 + GST 70,000 + GST75,000 + GST Single Delegate with **Globoil Diamond Room Globoil Diamond Room Globoil Diamond Room** 2 nights stay 72,000 + GST 77,000 + GST 82,000 + GST **Globoil Platinum Room with Club Access Globoil Platinum Room with Club Access Globoil Platinum Room with Club Access** 76,000 + GST 81,000 + GST 86,000 + GST Globoil Gold Room Globoil Gold Room Globoil Gold Room 77,500 + GST 82,500 + GST 87,500 + GST Single Delegate with **Globoil Diamond Room Globoil Diamond Room Globoil Diamond Room** 3 nights stay 88,000 + GST 93,000 + GST 98,000 + GST **Globoil Platinum Room with Club Access Globoil Platinum Room with Club Access Globoil Platinum Room with Club Access** 94,000 + GST 10.4000 + GST 99,000 + GST RESIDENTIAL PACKAGE FOR NON SEA DELEGATE **Globoil Gold Room** Globoil Gold Room **Globoil Gold Room** 80,000 + GST 85,000 + GST 75,000 + GSTSingle Delegate with **Globoil Diamond Room Globoil Diamond Room Globoil Diamond Room** 2 nights stay 82,000 + GST 87,000 + GST 92,000 + GST **Globoil Platinum Room with Club Access Globoil Platinum Room with Club Access Globoil Platinum Room with Club Access** 86,000 + GST 91,000 + GST 96,000 + GST **Globoil Gold Room Globoil Gold Room Globoil Gold Room** 97,500 + GST 87,500 + GST 92,500 + GSTSingle Delegate with **Globoil Diamond Room Globoil Diamond Room Globoil Diamond Room** 3 nights stay 98,000 + GST 1,03,000 + GST 1,08,000 + GST **Globoil Platinum Room with Club Access Globoil Platinum Room with Club Access Globoil Platinum Room with Club Access** 1,04,000 + GST 1.09.000 + GST 1.14.000 + GST RESIDENTIAL PACKAGE FOR FOREIGN DELEGATE Globoil Gold Room Globoil Gold Room Globoil Gold Room USD 1,850 USD 2,150 USD 2,150 Single Delegate with **Globoil Diamond Room Globoil Diamond Room Globoil Diamond Room** 2 nights stay USD 2.000 USD 2.300 USD 2.300 Globoil Platinum Room with Club Access Globoil Platinum Room with Club Access Globoil Platinum Room with Club Access USD 2.200 USD 2,500 USD 2.500 Globoil Gold Room **Globoil Gold Room** Globoil Gold Room USD 2,025 USD 2,450 USD 2,550 Single Delegate with **Globoil Diamond Room Globoil Diamond Room Globoil Diamond Room** 3 nights stay USD 2.250 USD 2.600 USD 2.700 Globoil Platinum Room with Club Access Globoil Platinum Room with Club Access Globoil Platinum Room with Club Access USD 2,550 USD 2,800 USD 2,900

Your Stand

Investment



Space Only - \$4,000

- Customizable
- Exhibition area
- Power supply
- Wi-Fi
- Logo placement on event materials



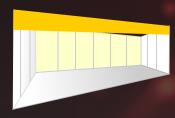
Size: 9 Sq. Mtr. - \$5,000

- Pre-built booth with walls, lighting, carpet
- 1 table, 2 chairs
- Wi-Fi
- 2 full conference passes
- Logo display on event website and onsite signage



Size: 12 Sq. Mtr. - \$8,500

- Larger pre-built space for enhanced display
- 2 tables, 4 chairs
- Wi-Fi
- 3 full conference passes
- Enhanced logo
 placement on event
 materials



Size: 18 Sq. Mtr. - \$10,000

- Premium space for maximum engagement
- High-grade furnishings: tables, chairs as per requirement
- Wi-Fi
- 4 full conference passes
- Prime logo placement across all event promotional materials

Who Should Exhibit

- Air Compressors
- Agriculture Equipment
- Argo Chemical
- Fertilizer
- Pesticide
- Insecticide
- Bleaching Earth
- Boilers
- Biomass Processing Technologies
- Contract Manufacturing & Turnkey Projects
- Certification
- Design & Consultancy Services
- Electrical & Electronics Industries
- Manufacturing Waste and Water
 Management & Recycling
- Material Handling
- Material Testing & Inspection
- Metal Components & Products
- Oil & Fats Producers & Processors
- Laboratory Equipment
- Palm Oil Processing Plants
- Palm Oil Processing Equipment
- Palm Oil Refiners
- Processing & Packaging Machinery Suppliers
- Storage Companies Tools, Dies & Moulds
- Transportation & Heavy Equipment

Leading innovators and top-tier leaders who backed the event last year.







































































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