

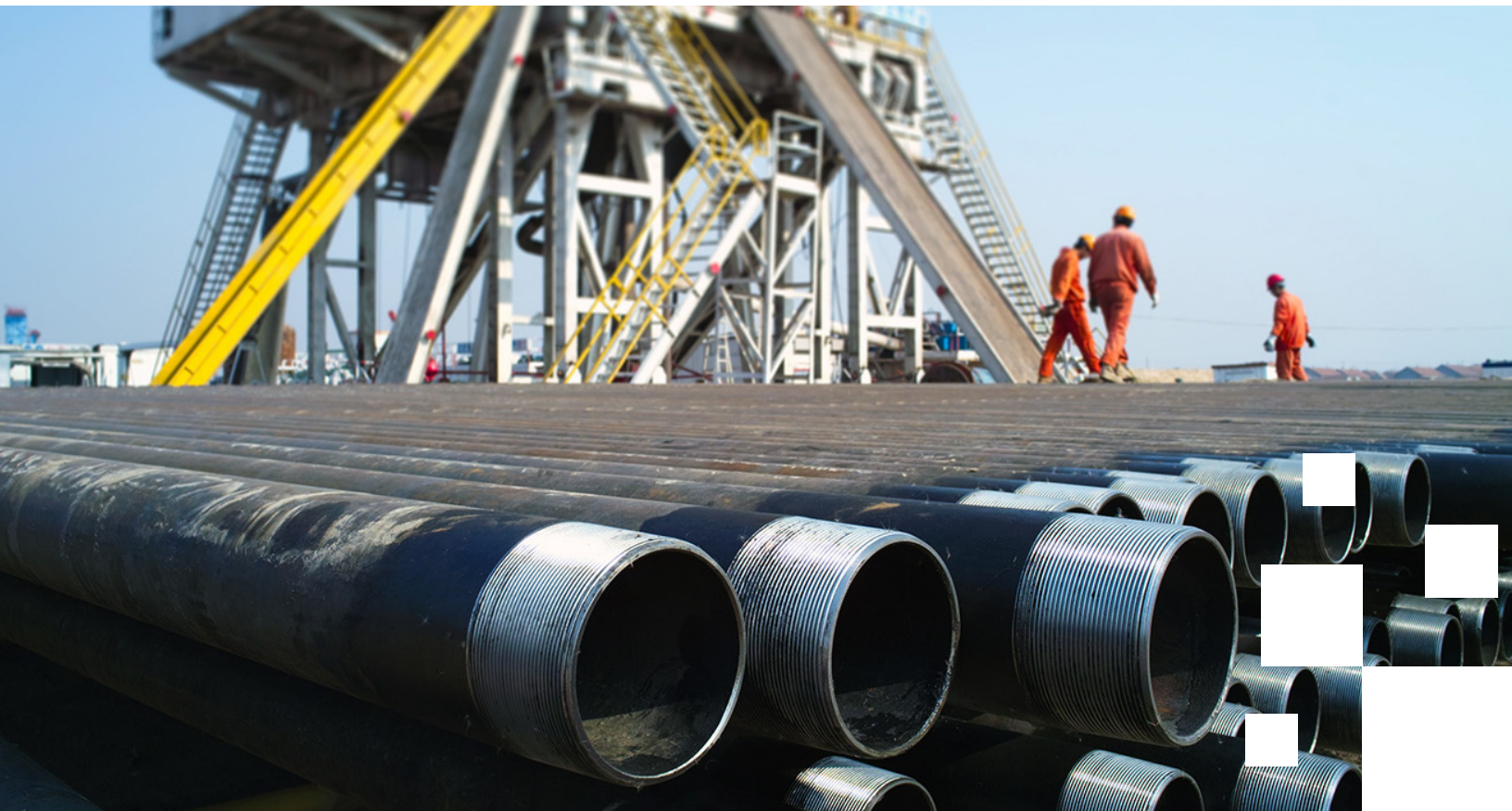
# DISTRIBUTION MODULE

**DISCOVERY  
SOLUTIONS**





# INTRODUCTION



Discovery Solutions Distribution model has been designed for businesses that are looking to maximize cash conversion. The Distribution module supports single or multiple field store locations, with an option to set up a central Distribution Centre to allow you to replenish your field stores from a central warehouse.

Discovery supports distributors that specialize in a all types of products. Examples of inventory types include, valves, stainless steel products, OCTG, chemical products, drilling fluids, down hole tools, motors, submersible pumps, wellhead equipment and more.

The type of inventory in Discovery can have unique transactions and traceability requirements. For example, Discovery supports the following:

- SKU
- Serial number products
- MSDS attachments
- Joint counts
- Lot numbers
- Mill certifications
- MTR and heat numbers



# INVENTORY MANAGEMENT



The Distribution module automates the sales order process at the field store and the inventory replenishment system. Discovery's sales order desk provides a central point of entry for staff.

A unique feature in Discovery's Distribution module is the ability to create a running order for a customer. Customers often want to have one invoice for all the products they purchase for a location even if there are multiple activities. Running orders allow you to ship products multiple times to a customer's location and create a summary invoice to the customer at the end of the month or the end of the program.



- Place a customer order
- Provide a quote
- Look up stock status at all locations
- Look up new, consigned or customer inventory
- Look up customer past purchases
- View customer credit and outstanding AR
- View CRM information
- View customer specific pricing
- Process a customer buyout





# INVENTORY REPLENISHMENT



Discovery's inventory replenishment module is very flexible and supports several types of purchasing models including min/max, sales forecasting, order cycles, and non-inventory purchasing.

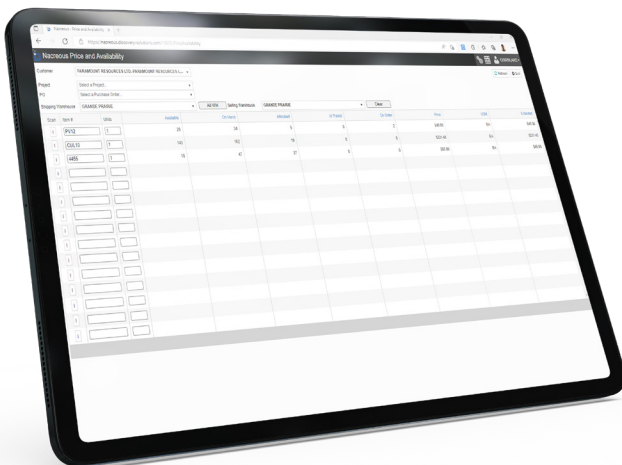
The replenishment system provides the purchaser with a central display to view all the details they need to support their purchasing decisions including past sales performance, vendor performance, sales forecasts, prime and secondary vendors, and buyout analysis.

## Management Information

The Distribution module provides management with daily sales activity, daily purchasing activity, margin analysis by customer, by product, by territory, and transaction exceptions.

## Integration

The Distribution software integrates to Discovery's other operational modules and to Discovery's accounting and financial system modules. All Discovery modules support multi-company, multi-branch, and multi-currency operations.





# DISCOVERY SOLUTIONS

