

# We are a full-service Digital Agency.

### **Design**

- Brand identity
- Brochures
- Advertising pieces
- Illustration
- Packaging design
- UI/UX design

### Content

- Copywriting
- Video production
  - Translations
- Photography
- Animation motion graphics

### **Digital Marketing**

- Digital strategy
- Marketing Campaigns
- Data Analytics

### **Development**

- Backend API integration
- HTML/CSS/JS
- Reacts JS / React Native / Angular
- Zendesk support and development
- Omnichannel Cloud communications platforms



We are proud to innovate with

## Our customers.























We manifest excellence through

# Our Tech Stack



### Our Tech Stack.



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Marketing Automation

CRM

Customer Service

Robocalls / Sms Automation

Analytics

Account Based Marketing

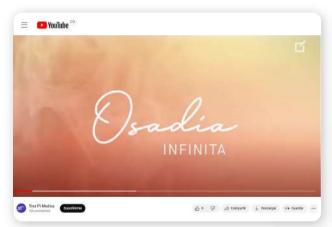
Insights + Creativity

# We create the extraordinary.



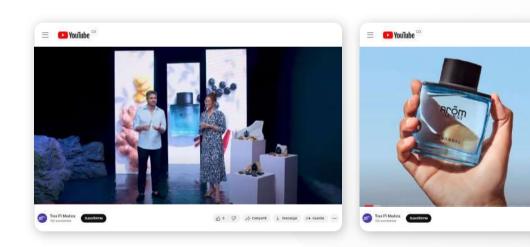
# Audiovisual Production.

### Yanbal Productions.





## Yanbal Streaming.



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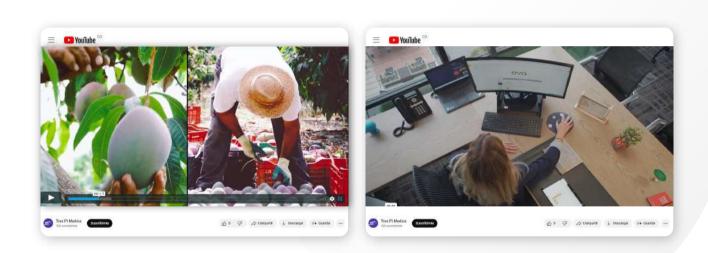


### Animated videos.





## Corporate videos.



# Brochures.



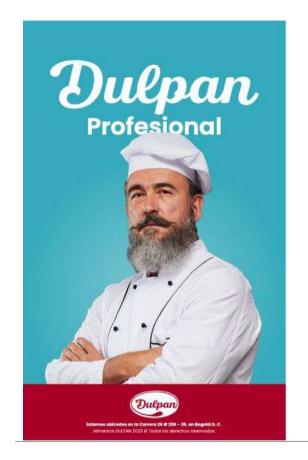
























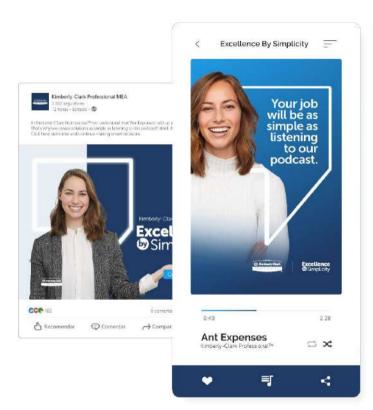


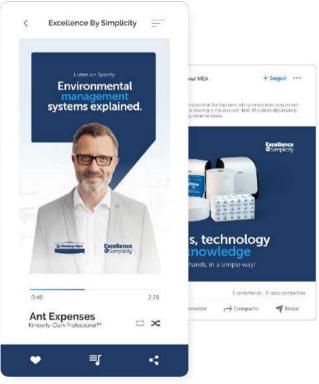






# Digital.

















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## **M**YANBAL













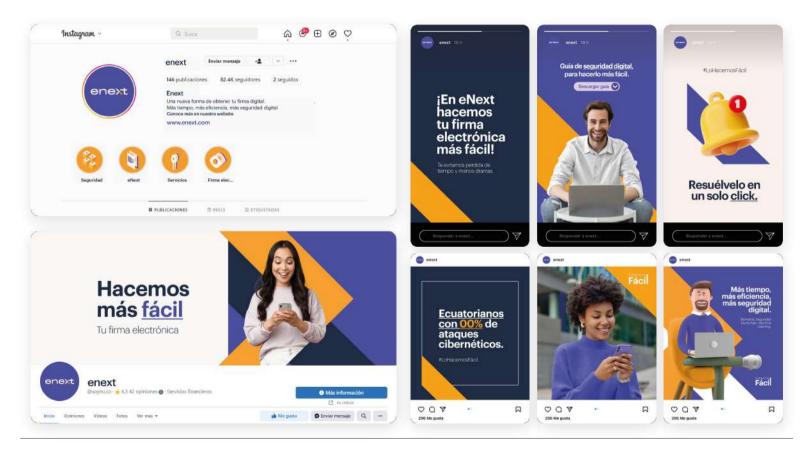












# Dummies and 3D Modeling.

















Dispensadores con iones de plata y barra antimicrobiana, inhiben el crecimiento de bacterias<sup>2</sup>











# Digital Marketing.



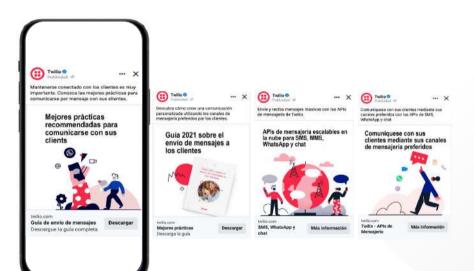


### **Mission**

Improve the results of Digital Advertising Investment in Latin America and Brazil.



# Reduced Cost per Lead X4 without losing Quality Saving Twilio \$2.5M USD in Advertising in 2022 - 2023.



#### **Current services**

#### **Twilio**

- Guidelines on channels such as: LinkedIn, Facebook, Instagram, Google Search Display and Youtube.
- ABM campaigns to reach key accounts for the sales team.
- Campaign and spend optimization for each stage of the funnel.
- Creative development of B2B campaigns with pieces aligned with GLOBAL BRAND guidelines.



## KIMBERLY CLARK PROFESSIONAL





#### Mission: Digital Transformation

In 2019 we started our work with Kimberly-Clark Professional <sup>™</sup> and we are currently the digital agency for Latin America for this company, specifically in the following countries:

- Colombia
- Costa Rica
- Peru
- Argentina
- Brazil
- Chile

For Kimberly-Clark Professional ™ we carried out:

- Digital marketing campaigns
- Lead acquisition campaigns
- ABM campaigns
- Social media management
- Web support
- Audiovisual production
- Graphic design production

### **Digital Transformation**



#### PROCESSES AUTOMATED

Email Marketing Campaign Automation:

- Campaign planning
- Piece Design
- Landing Pages
- Email Design
- HTML CSS Assembly / Layout
- Tracking code configuration
- Automation flow setup
- Campaign Launch

#### **INTEGRATIONS**

**PARDOT** (marketing automation) + CRM (salesforce)

This integration allows us to qualify potential LEADS so that the sales team can segment the type of customer.

#### **POWER BI**

Campaign tracking

#### **GOOGLE DATA STUDIO**

Dashboards development, agency performance.

### **DEVELOPMENT TECHNOLOGY**

#### **TECHNOLOGY PRODUCTS**

- -Email Marketing
- -Landing Pages
- Web Pages

DESIGN AND CREATIVITY

**TECHNOLOGY** 





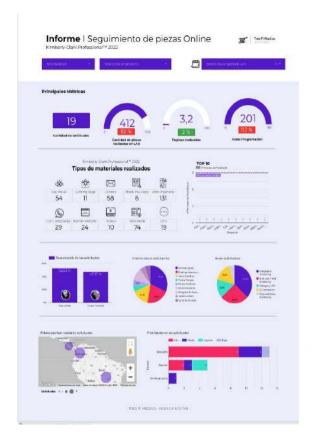














# Technology.



## StanleyBlack&Decker









Google Cloud



**BIG GOAL:** Implementation of omnichannel strategies.

Since 2018 we have been working with Stanley Black and Decker on software development, Marketing and Audiovisual Production projects.

We are currently the global software development agency of this company and we provide the following services:

- Development of mobile applications and web applications.
- Audiovisual content production
- Development of Email Marketing campaigns
- Support and new implementations for the Zendesk platform.
- Development of integrations between multiple platforms
- Agent training

#### **ACCOUNT TEAM:**

We have a dedicated team consisting of: Software Engineers, Project Managers and Designers.

### **OMNICHANNEL STRATEGIES**

#### **SERVICES**

That we have developed

Implementation and support of the Zendesk tool.

Extending the functionalities of Zendesk which has allowed the company to integrate unusual communication channels.

#### **ACHIEVEMENTS**

#### The best customer service

- Improved response times to end users or customers.
- •
- Providing a better customer response experience.
- •
- Optimization of times at Stanley Black&Decker agents.

**TECHNOLOGY** 

zendesk









### StanleyBlack&Decker







# Branding.



### **G** Lounge















### Jugomanía





















### Kafetao



KAFETAO









Oxygen regular

ABCDEFGHIJKL MNOPQRSTUV WXYZ

abcdefghijklm nopqrstuvwxyz

1234567890

### HELIO O LIGHT

### Heliolight



Pantone P 40-16 C

Pantone P 101-16 C

Pantone P 1-8 C

ICONOGRAFÍA





HELIO O LIGHT



HELIO : LIGHT



### **Sanaliv**







## POP Material.























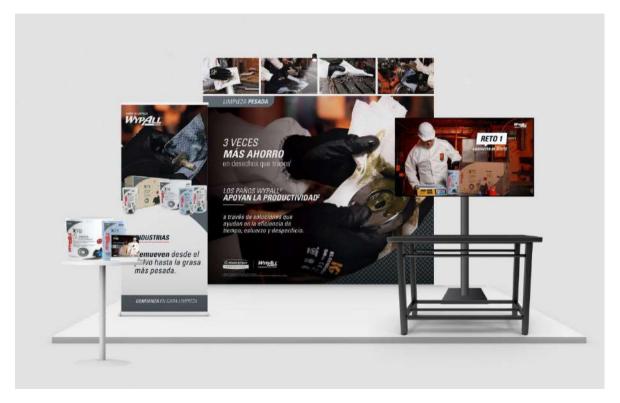




Agreed desired the books of the feature sector

© Kindely-Clark







### The agency

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