

**EUROCASH** 

**CONSOLIDATED QUARTERLY REPORT** 

3<sup>rd</sup> QUARTER 2019

### TRANSLATORS' EXPLANATORY NOTE

The following document is a free translation of the report of the above-mentioned Polish Company. In the event of any discrepancy in interpreting the terminology, the Polish version is binding.

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### **SELECTED CONSOLIDATED FINANCIAL DATA**

	Non audited	Non audited	Non audited	Non audited
	for the period	for the period	for the period	for the period
	from 01.01.2019	•	from 01.01.2019	•
	to 30.09.2019	to 30.09.2018	to 30.09.2019	to 30.09.2018
	PLN	PLN	EUR	EUR
Sales	18 594 038 988	16 988 049 789	4 322 285 267	3 997 470 360
Operating profit (loss)	156 035 765	112 031 595	36 271 360	26 362 236
Profit (loss) before income tax	56 754 992	78 955 761	13 193 006	18 579 138
Profit (loss) for the on continued operations	31 811 695	55 727 692	7 394 801	13 113 324
Profit (loss) for the period	31 811 695	55 727 692	7 394 801	13 113 324
Net cash from operating activities	528 023 963	301 134 373	122 742 036	70 860 149
Net cash used in investing activities	(238 855 298)	(414 565 686)	(55 523 210)	(97 551 753)
Net cash used in financing activities	(328 423 460)	64 006 779	(76 343 816)	15 061 482
Net change in cash and cash equivalents	(39 254 796)	(49 424 533)	(9 124 990)	(11 630 123)
Weighted average number of shares	139 163 286	139 163 286	139 163 286	139 163 286
Weighted average diluted number of shares	139 163 286	139 163 286	139 163 286	139 163 286
EPS (in PLN / EUR)	0,20	0,41	0,05	0,10
Diluted EPS (in PLN / EUR)	0,20	0,41	0,05	0,10
Average PLN / EUR rate*			4,3019	4,2497
	Non audited		Non audited	
	as at	as at	as at	as at
	30.09.2019	31.12.2018	30.09.2019	31.12.2018
	PLN	PLN	EUR	EUR
Assets	7 949 235 792	6 010 906 273	1 817 549 797	1 397 885 180
Non-current liabilities	1 582 744 880	79 517 996	361 886 062	18 492 557
Current liabilities	5 447 576 299	4 894 979 758	1 245 558 876	1 138 367 386
Equity	918 914 613	1 036 408 518	210 104 859	241 025 237
Share capital	139 163 286	139 163 286	31 818 933	32 363 555
Number of shares	139 163 286	139 163 286	139 163 286	139 163 286
Diluted number of shares	142 069 536	142 069 536	142 069 536	142 069 536
Book value per share (in PLN / EUR)	6,16	7,01	1,41	1,63
Diluted book value per share (in PLN / EUR)	6,04	6,86	1,38	1,60
Dividends paid (in PLN / EUR) ***	143 380 084	104 607 262	32 783 081	24 327 270
Dividends paid per share (in PLN / EUR)	1,03	0,75	0,24	0,17
PLN / EUR rate at the end of the period**			4,3736	4,3000

<sup>\*</sup> Profit and loss items and cash flow items calculated on basis at a weighted average rate announced by the National Bank of Poland for 3Q 2019 YTD,

Balance sheet items and book value per share have been converted using the official mid-rates announced by the National Bank of Poland prevailing on the balance sheet date.

bividend for 2018 year was paid till 19 June 2019 for shareholders of Parent Company as at 9 May 2019.

# **EUROCASH S.A. GROUP**

# CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

FOR THE PERIOD FROM 1 JANUARY 2019 TO 30 SEPTEMBER 2019

### TRANSLATORS' EXPLANATORY NOTE

This document is a free translation of the Polish original. The binding Polish original should be referred to in matters of interpretation.

Condensed interim consolidated financial statements of EUROCASH Group.					
Financial statements period: 01.01-30.09.2019 Presentation currency: Polish zloty (PLN)					
Level of round-offs:	offs: All amounts are expressed in Polish zloty (unless indicated otherwise)				

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Condensed interim consolidated financial statements of EUROCASH Group.					
Financial statements period:	01.01-30.09.2019 Presentation currency: Polish zloty (PLN)				
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

### INTRODUCTION TO CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

### 1. INFORMATION ABOUT THE PARENT ENTITY

### NAME

EUROCASH Spółka Akcyjna ("Company", "Parent Entity")

### **REGISTERED OFFICE**

ul. Wiśniowa 11, 62-052 Komorniki

### **CORE BUSINESS**

Non-specialized wholesale trade (PKD 4690Z)

### **REGISTRATION COURT**

District Court Poznań - Nowe Miasto and Wilda in Poznań, VIII Commercial Department of the National Court Register, KRS 0000213765

### **DURATION OF THE PARENT COMPANY**

Indefinite

### PERIOD COVERED BY THE FINANCIAL STATEMENTS

The reporting period is from 1 January 2019 to 30 September 2019.

The consolidated statement of financial position has been prepared as at 30 September 2019 and the comparative figures are presented as at 31 December 2018.

Comparative data has been prepared in accordance to UE-approved IAS 34 – Interim financial reporting.

### 2. BODIES OF THE PARENT ENTITY

### 2.1. MANAGEMENT BOARD OF THE PARENT ENTITY

As at 30 September 2019 the Parent Entity's Management Board consisted of the following members:

Luis Manuel Conceicao do Amaral - President of the Management Board,

Rui Amaral - Member of the Management Board,

Arnaldo Guerreiro - Member of the Management Board,

Pedro Martinho - Member of the Management Board,

Katarzyna Kopaczewska - Member of the Management Board,

Jacek Owczarek - Member of the Management Board,

Przemysław Ciaś – Member of the Management Board.



Condensed interim consolidated financial statements of EUROCASH Group.				
Financial statements period: 01.01-30.09.2019 Presentation currency: Polish zloty (PLN)				
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)			

### 2.2. SUPERVISORY BOARD OF THE PARENT ENTITY

As at 30 September 2019 the Parent Entity's Supervisory Board consisted of the following members:

Hans Joachim Körber - President of the Supervisory Board,

Francisco José Valente Hipólito dos Santos - Member of the Supervisory Board,

Jorge Mora – Member of the Supervisory Board,

Renato Arie - Member of the Supervisory Board,

Ewald Raben - Member of the Supervisory Board.

### 2.3. CHANGES IN THE MANAGEMENT AND SUPERVISORY BOARD

On 09 May 2019, according to the expiration of the term of office of the members of the Supervisory Board, new members were appointed.

There were no changes in the Management Board till balanced sheet date.



Condensed interim consolidated financial statements of EUROCASH Group.					
Financial statements period: 01.01-30.09.2019 Presentation currency: Polish zloty (PLN)					
Level of round-offs:	offs: All amounts are expressed in Polish zloty (unless indicated otherwise)				

# CONDENSED CONSOLIDATED INCOME STATEMENT FOR THE PERIOD FROM 01.01. TO 30.09.2019

	Non audited	Non audited	Non audited	Non audited
	for the period	for the period	for the period	for the period
	from 01.07.2019	from 01.01.2019	from 01.07.2018	from 01.01.2018
	to 30.09.2019	to 30.09.2019	to 30.09.2018	to 30.09.2018
				* restated
Sales	6 672 870 465	18 594 038 988	6 241 503 510	16 988 049 789
Sales of goods	6 637 335 147	18 496 920 648	6 200 997 517	16 871 321 290
Sales of services	34 581 071	93 158 285	39 251 813	113 532 456
Sales of materials	954 247	3 960 055	1 254 180	3 196 043
Costs of sales	(5 837 515 670)	(16 208 548 422)	(5 456 453 390)	(14 915 414 672)
Costs of goods sold	(5 836 670 023)	(16 204 871 689)	(5 455 568 283)	(14 913 142 551)
Costs of materials sold	(845 647)	(3 676 733)	(885 107)	(2 272 122)
Gross profit (loss)	835 354 795	2 385 490 567	785 050 120	2 072 635 117
Selling expenses	(667 369 444)	(1 953 406 079)	(625 845 560)	(1 658 860 473)
General and administrative expenses	(97 916 281)	(298 230 828)	(110 422 454)	(296 228 242)
Profit (loss) on sales	70 069 069	133 853 660	48 782 105	117 546 401
Other operating income	32 914 356	62 552 250	19 113 098	42 876 864
Other operating expenses	(18 663 973)	(40 370 145)	(16 394 325)	(48 391 670)
Operating profit (loss)	84 319 452	156 035 765	51 500 878	112 031 595
Financial income	3 746 662	24 688 455	9 424 370	27 736 239
Financial costs	(47 751 462)	(119 591 640)	(22 025 443)	(55 636 377)
Share in profits (losses) of equity accounted investees	(2 456 431)	(4 377 587)	(1 659 914)	(5 175 696)
Profit (loss) before tax	37 858 221	56 754 992	37 239 891	78 955 761
Income tax expense	(12 779 960)	(24 943 297)	987 797	(23 228 069)
Profit (loss) for the period	25 078 261	31 811 695	38 227 688	55 727 692
Attributable to:				
Owners of the Company	22 431 450	28 140 649	36 443 232	57 395 223
Non-controlling interests	2 646 811	3 671 046	1 784 456	(1 667 531)
EARNINGS PER SHARE				
		PLN / share		PLN / share
Profit (loss) attributable to Owners of the Company		28 140 649		57 395 223
Weighted average number of shares		139 163 286		139 163 286
Weighted average diluted number of shares		139 163 286		139 163 286
Earnings per share				
- basic		0,20		0,41
- diluted		0,20		0,41



Condensed interim consolidated financial statements of EUROCASH Group.				
Financial statements period: 01.01-30.09.2019 Presentation currency: Polish zloty (PLN)				
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)			

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD FROM 01.01. TO 30.09.2019

	Non audited for the period from 01.07.2019 to 30.09.2019	Non audited for the period from 01.01.2019 to 30.09.2019	Non audited for the period from 01.07.2018 to 30.09.2018	Non audited for the period from 01.01.2018 to 30.09.2018
Profit (loss) for the period	25 078 261	31 811 695	38 227 688	55 727 692
Other comprehensive income for the period	(493 560)	1 167 237	(190 312)	(544 398)
Items that may be subsequently reclassified to profit or loss:				
- The result on hedge accounting with the tax effect:	(493 560)	1 167 237	(190 312)	(544 398)
Total comprehensive income for the period	24 584 701	32 978 932	38 037 377	55 183 294
Total Income				
Owners of the Company	21 937 889	29 307 886	36 252 921	56 850 825
Non-controlling interests	2 646 811	3 671 046	1 784 456	(1 667 531)
Total comprehensive income for the period	24 584 701	32 978 932	38 037 377	55 183 294



Condensed interim consolidated financial statements of EUROCASH Group.				
Financial statements period: 01.01-30.09.2019 Presentation currency: Polish zloty (PLN)				
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)			

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30.09.2019

Non audited as at as at 30.09.2019 31.12.2018

Assets

Non august accets (long town)	4 910 096 099	2 006 000 50
Non-current assets (long-term)	4 810 086 822	3 006 009 50
Goodwill	1 849 269 975	1 783 646 47
Intangible assets	322 550 985	327 745 23
Property, plant and equipment	764 983 219	790 197 11
Right of use assets	1 741 974 030	-
Investment property	945 331	957 10
Investments in equity accounted investees	23 156 004	27 533 59
Other long-term investments	7 095 287	3 621 42
Long-term receivables	16 061 566	20 497 7
Deferred tax assets	82 218 337	50 465 78
Other long-term prepayments	1 832 087	1 344 9
Current assets (short-term)	3 139 148 970	3 004 896 70
Inventories	1 328 818 901	1 292 001 6
Trade receivables	1 458 537 595	1 343 421 5
Current tax receivables	4 530 820	1 370 2
Other short-term receivables	141 734 090	133 224 2
Other short-term financial assets	3 223 515	
Short-term prepayments	44 999 993	38 320 2
Cash and cash equivalents	157 304 056	196 558 8
Total assets	7 949 235 792	6 010 906 27



Condensed interim consolidated financial statements of EUROCASH Group.					
Financial statements period:	ements period: 01.01-30.09.2019 Presentation currency: Polish zloty (PLN)				
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30.09.2019

	Non audited	
	as at	as at
Equity and liabilities	30.09.2019	31.12.2018
Equity	918 914 613	1 036 408 518
Equity attributable to Owners of the Company	857 842 878	975 037 874
Share capital	139 163 286	139 163 286
Reserve capital	1 494 396 607	1 381 000 766
Valuation equity of hedging transactions	(6 471 193)	(7 638 430)
Option for purchase/selling the shares	(64 865 604)	(57 363 613)
Retained earnings	(704 380 219)	(480 124 135)
Accumulated profit / loss from previous years	(732 520 869)	(589 768 309)
Profit (loss) for the period	28 140 649	109 644 174
Non-controlling interests	61 071 735	61 370 645
Liabilities	7 030 321 179	4 974 497 754
Non-current liabilities	1 582 744 880	79 517 996
Long-term financial liabilities	967 989	3 003 350
Long-term lease liabilities	1 486 808 654	-
Other long-term liabilities	71 511 742	63 940 083
Deferred tax liabilities	16 903 719	5 954 698
Employee benefits	6 552 776	5 676 727
Provisions	-	943 138
Current liabilities	5 447 576 299	4 894 979 758
Loans and borrowings	647 539 837	542 754 634
Short-term financial liabilities	24 408 471	32 754 903
Short-term lease liabilities	282 407 695	-
Trade payables	4 022 208 781	3 813 380 430
Current tax liabilities	14 494 612	55 191 844
Other short-term payables	108 930 183	110 656 630
Current employee benefits	132 878 551	111 240 638
Provisions	214 708 169	229 000 679
Total equity and liabilities	7 949 235 792	6 010 906 273
BOOK VALUE PER SHARE		
	Non audited	
	as at	as a
	30.09.2019	31.12.201
Equity attributable to Owners of the Company	857 842 878	975 037 874
Number of shares	139 163 286	139 163 286
Diluted number of shares	142 069 536	142 069 536
Book value per share	6,16	7,01
Diluted book value per share	6,04	6,86



Condensed interim consolidated financial statements of EUROCASH Group.					
Financial statements period:	01.01-30.09.2019 Presentation currency: Polish zloty (PLN)				
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

### CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD FROM 01.01. TO 30.09.2019

Non audited for the period from 01.01.2019 from 01.02.2019 to 30.09.2019 to 30.09.2018

Cash flow from operating activities

Profit (loss) before tax	56 754 992	78 955 761
Adjustments for:	525 464 293	205 401 343
Depreciation and amortization	400 690 473	149 734 537
Share in profits (losses) of equity accounted investees	4 377 587	5 175 696
Valuation of motivational programm	4 410 000	4 410 000
Gain (loss) on sale of property, plant and equipment	12 199 851	7 595 979
Profit (loss) on exchange rates	7 803 479	-
Dividends received	(708 278)	(597 821)
Interest expenses	101 984 286	46 555 986
Interest received	(5 293 106)	(7 473 033)
Operating cash before changes in working capital	582 219 285	284 357 105
Changes in inventory	(25 539 643)	57 313 858
Changes in receivables	(114 917 335)	68 576 733
Changes in payables	217 149 556	(42 471 810)
Changes in provisions and employee benefits	911 349	(1 691 692)
Other adjustments	(902 021)	` - ′
Operating cash	658 921 191 <sup>°</sup>	366 084 194
Interest received	2 950 248	2 700 066
Interest paid	(45 546 935)	(39 383 688)
Income tax paid	(88 300 541)	(28 266 199)
Net cash from operating activities	528 023 963	301 134 373
Cash flow from investing activities		
Aquisition of intangible assets	(42 352 790)	(18 050 326)
Proceeds from sale of intangible assets, property, plant and equipment	1 198 404	( ,
Aquisition of property, plant and equipment tangible fixed assets	(126 824 878)	(114 785 216)
Proceeds from sale of property, plant and equipment	9 736 005	7 599 904
Income/expenses on other short-term financial assets	(7 466 822)	45 765 624
Dividends received	708 278	597 821
Aquisition of subsidiaries, net of cash aquired	(73 184 197)	(340 087 385)
Loans granted	(3 070 217)	-
Interest received	2 400 917	4 393 893
Net cash used in investing activities	(238 855 298)	(414 565 686)
Cash flow from financing activities		
Income/expenses for other financial liabilities	(683 739)	3 323 908
Issue of financial debt securities	/	(219 533 443)
Proceeds from loans and borrowings	104 662 599	407 829 910
Repayment of borrowings	-	(4 790 798)
Expenses for liabilities from leasing	(219 557 871)	(2 720 727)
Other interests	(56 704 665)	(3 591 382)
Interests on loans and borrowings	(12 759 701)	(11 903 428)
Dividends paid	(143 380 084)	(104 607 262)
Net cash used in financing activities	(328 423 460)	64 006 779
Net change in cash and cash equivalents	(39 254 796)	(49 424 533)
Cash and cash equivalents at the beginning of the period	196 558 852	202 600 349
Cash and cash equivalents at the end of the period	157 304 056	153 175 816



Condensed interim consolidated financial statements of EUROCASH Group.				
Financial statements period:	01.01-30.09.2019	Presentation currency:	Polish zloty (PLN)	
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## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD FROM 01.01. TO 30.09.2019

	Share capital	Reserve pu capital	Option for urchase/selling the shares	Hedge reserve	E Retained earnings	quity attributable to Owners of the Company	Non-controlling interests	Total
Changes in equity in the period from 01.01 to 30.09.2018 - non audited								
Balance as at 01.01.2018 after changes	139 163 286	1 460 760 315	(54 712 448)	(6 483 777)	(572 393 893)	966 333 484	63 671 916	1 030 005 400
Total comprehensive income for the reporting period								
Owners of the Company	-	-	-	-	57 395 223	57 395 223	-	57 395 223
Non-controlling interests	-	-	-		-	-	(1 667 531)	(1 667 531)
Net profit presented directly in equity	-	-	-	(544 398)	-	(544 398)	-	(544 398)
Total comprehensive income for the period from 01.01. to 30.09.2018	-	-	-	(544 398)	57 395 223	56 850 825	(1 667 531)	55 183 294
Dividends paid	-	(101 589 199)	-	-	-	(101 589 199)	(3 018 064)	(104 607 262)
Dividends declared	-	-	-	-	-	•	(1 292 457)	(1 292 457)
Transfer to reserve capital	-	15 949 649	-	-	(15 949 649)	-	-	-
Equity-settled share-based payment transactions		4 410 000	-	-	-	4 410 000	-	4 410 000
Option for purchase/selling the shares	=	=	(423 261)	=	=	(423 261)	-	(423 261)
Other	=	-	-	-	(1 424 768)	(1 424 768)	1 152	(1 423 616)
Total contributions by and distributions to Owners of the Company		(81 229 550)	(423 261)	-	(17 374 417)	(99 027 228)	(4 309 368)	(103 336 595)
Balance as at 30.09.2018	139 163 286	1 379 530 766	(55 135 709)	(7 028 175)	(532 373 087)	924 157 081	57 695 017	981 852 099
Changes in equity in the period from 01.01 to 30.09.2019 - non audited								
Balance as at 01.01.2019	139 163 286	1 381 000 766	(57 363 613)	(7 638 430)	(480 124 135)	975 037 874	61 370 645	1 036 408 518
Total comprehensive income for the reporting period			,	` ,	,			
Owners of the Company	-	-	-	-	28 140 649	28 140 649	-	28 140 649
Non-controlling interests	-	-	-	-	-	-	3 671 046	3 671 046
Other comprehensive income	-	-	-	1 167 237	-	1 167 237	-	1 167 237
Total comprehensive income for the period from 01.01. to 30.09.2019	-	-	-	1 167 237	28 140 649	29 307 886	3 671 046	32 978 932
Dividends paid	-		-	-	(139 163 286)	(139 163 286)	(4 216 798)	(143 380 084)
Transfer to reserve capital	-	109 214 270	-	-	(109 214 270)	-		-
Equity-settled share-based payment transactions	-	4 410 000	-	-	-	4 410 000	-	4 410 000
Option for purchase/selling the shares	-	-	(7 501 991)	-	-	(7 501 991)	-	(7 501 991)
Other	-	(228 429)	-	-	(4 019 178)	(4 247 607)	246 842	(4 000 765)
Total contributions by and distributions to Owners of the Company		113 395 841	(7 501 991)		(252 396 734)	(146 502 884)	(3 969 955)	(150 472 839)
Balance as at 30.09.2019	139 163 286	1 494 396 607	(64 865 604)	(6 471 193)	(704 380 219)	857 842 877	61 071 735	918 914 612



Condensed interim consolidated financial statements of EUROCASH Group.					
Financial statements period:	01.01-30.09.2019 Presentation currency: Polish zloty (PLN)				
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

# SUPPLEMENTARY INFORMATION TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS PREPARED FOR THE PERIOD FROM 01.01.2019 TO 30.09.2019

#### 1. GENERAL INFORMATION

### 1.1. ISSUE OF THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS

According to the resolution of the Management Board dated 12 November 2019, the consolidated financial statements of Eurocash Group for the period from 1 January 2019 to 30 September 2019 were authorized for publication.

According to the information included in the report no. 1/2019 dated 10 January 2019 sent to the Polish Financial Supervision Authority, Eurocash S.A. issues its interim consolidated financial statements on 13 November 2019.

Eurocash S.A. is a listed company and its shares are publicly traded.

### 1.2. STATEMENT OF COMPLIANCE

These condensed interim consolidated financial statements of Eurocash S.A. Group have been prepared in accordance with IAS 34 - Interim Financial Reporting, approved by European Union. These condensed interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements of Eurocash S.A. Group as at and for the year ended 31 December 2018, which is available on the website www.grupaeurocash.pl.

### 1.3. PRESENTATION CURRENCY, ROUNDINGS

These consolidated interim financial statements are presented in PLN, which is the Parent Entity's functional and presentation currency. All financial information presented in PLN has been rounded to the nearest PLN (unless it is otherwise indicated).

### 1.4. USE OF ESTIMATES AND JUDGEMENTS

The preparation of the consolidated financial statements in conformity with UE IFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Estimates and underlying assumptions are made based on historical experience and other factors accepted as reasonable in given circumstances, and the results of estimates and judgements are a basis for the determination of the carrying value of assets and liabilities not resulting directly from other sources. Actual results may differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. The most significant estimates are related to allocation of the acquisition price of the companies, impairment of assets and reserves, which were presented in Note 1.

As at 30.09.2019, no indications of goodwill impairment were identified, and therefore no impairment tests were carried out.

The Eurocash Group identifies control over entities in which it holds fifty or fewer shares on the basis of the analysis performed in accordance with IFRS 10, and on the basis of subscriptions arising from investment agreements.

The Eurocash Group uses many financial instruments, including contracts for financing the supply chain (reverse factoring) in relation to its trade liabilities. Taking into account the potential impact of this type of agreements on the cash flow statement and the statement of financial position, the Group analyzes the content of such agreements on a case-by-case



Condensed interim consolidated financial statements of EUROCASH Group.				
Financial statements period:	01.01-30.09.2019 Presentation currency: Polish zloty (PLN)			
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basis. In particular, the Management Board assesses whether the supplier financing program does not incur significant costs related to this program or significant changes in payment dates and future cash flows. In the case of significant modifications of terms of repayment of trade liabilities, the Group makes appropriate changes to the classification and recognizes liabilities covered by factoring as separate debt financing, which were presented in Note 4.

The judgments related to the implementation of IFRS 16 were described in Note 1.6.

### 1.5. COMPARABILITY OF FINANCIAL STATEMENTS

Accounting principles as well as calculation methods applied in the preparation of these condensed interim consolidated financial statements remained unchanged in comparison to the ones applied in the last annual consolidated financial statements for the financial year ended 31st December 2018, excluding the application of new or amended standards and interpretations applicable to annual periods beginning on 1 January 2019 and later.

# 1.6. IMPACT OF NEW STANDARDS AND INTERPRETATIONS ON THE FINANCIAL STATEMENTS OF THE GROUP

### Implementation of IFRS 16

In January 2016, the International Accounting Standards Board issued International Financial Reporting Standard 16 Leasing ("IFRS 16"), which replaced IAS 17 Leasing, IFRIC 4 Determining whether the contract includes leasing, SKI 15 Operating leases special promotional offers and SKI 27 Substance assessment transactions using the form of leasing. IFRS 16 sets out the accounting principles for leasing in terms of valuation, presentation and disclosure.

IFRS 16 introduces a single model of the lessees accounting and requires the lessee to recognize assets and liabilities resulting from each lease with a period exceeding 12 months, unless the underlying asset is of low value. On the date of the commencement, the lessee recognizes an asset component due to the right of use of the underlying asset and a lease liability that reflects his obligation to make lease payments.

The lessee separately recognizes depreciation of the asset component under the right of use and interest on the lease liability.

The lessee updates the valuation of the lease liability after the occurrence of certain events (eg changes in the leasing period, changes in future lease payments resulting from the change in the index or the rate used to determine these charges). In principle, the lessee recognizes the revaluation of the lease liability as an adjustment to the asset's value due to the right of use.

The Group is a lessee, mainly in the case of lease agreements for rental and means of transport.

Lessor accounting in accordance with IFRS 16 remains substantially unchanged from current accounting in accordance with IAS 17. A lessor will continue to recognize all lease agreements using the same classification principles as in IAS 17, distinguishing between operating leases and financial leasing.

IFRS 16 requires wider disclosures from both the lessee and the lessor than in the case of IAS 17.

The lessee has the right to choose a full or modified retrospective approach, and the transitional provisions provide for some practical solutions.

IFRS 16 is effective for annual periods beginning on January 1, 2019 and later. Earlier application is permitted for entities that apply IFRS 15 from or before the first application of IFRS 16. The Group has not decided to apply IFRS 16 earlier.



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Financial statements period:	01.01-30.09.2019 Presentation currency: Polish zloty (PLN)			
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The Group has implemented IFRS 16 using a modified retrospective method.

The Group has benefited from the exemption regarding short-term leases.

The analysis of the Group's agreements in terms of IFRS 16 began by determining which contracts are under the definition of a lease. Lease liabilities are recognized at the value of discounted future payments during the lease term and the asset due to the right of use - in the same amount corrected by the amount of any prepayments or calculated lease payments recognized in the statement of financial position before the date of first application. Lease payments are discounted using the lesser interest rate of the lessee on the date of the first application, determined for individual leasing segments depending on their period and the type of the asset being leased.

The date of start of the leasing period is the date on which the lessor makes the asset available for use by the lessee. The leasing period includes the period during which the lessee is entitled to use, along with optional periods, when the Group may with reasonable assurance assume that it will exercise the option of extending or will not use the option of termination. In the case of establishing periods of contracts concluded for an indefinite period, the Group applied the criteria of sufficient certainty and took into account all relevant facts and circumstances, including business plans.

In the table below, the Group presented the reconciliation of lease liabilities under IAS 17 as at 31 December 2018, and the liability estimated as at 1 January 2019 in accordance with IFRS 16:

Lease liabilites

Finance lease liabilities as at 31 December 2018 (IAS 17)	8 469 417
Liabilities (and their changes) not included in the statement of financial position as at 31 December 2018:	1 801 660 265
Liabilities under operating lease agreements as at 31 December 2018	2 153 781 741
Changes in the method of recognition of contracts for an indefinite period	32 020 910
The value of the discount using the marginal discount rate	(384 142 386)
Lease liabilities as at 01 January 2019	1 810 129 682



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IFRS 16 impact on separate statement of financial position as at 01.01.2019:

	Dates without impact of IFRS 16	Impact of IFRS 16	Dates with impact of IFRS 16
	as at 01.01.2019	as at 01.01.2019	as at 01.01.2019
Assets	01.01.2019	01.01.2019	01.01.2019
Non-current assets (long-term)	3 006 009 506	1 801 660 265	4 807 669 771
Property, plant and equipment	790 197 116	(16 212 493)	773 984 623
Right of use assets	-	1 817 872 758	1 817 872 758
Current assets (short-term)	3 004 896 767	-	3 004 896 767
Total assets	6 010 906 273	1 801 660 265	7 812 566 538
Equity and liabilities			
Equity	1 036 408 519	-	1 036 408 519
Liabilities	4 974 497 754	1 801 660 265	6 776 158 019
Non-current liabilities	79 517 996	1 534 843 698	1 537 847 048
Long-term financial liabilities	3 003 350	(3 003 350)	-
Long-term lease liabilities	-	1 537 847 048	1 537 847 048
Current liabilities	4 894 979 758	266 816 567	299 571 470
Short-term financial liabilities	32 754 903	(5 466 067)	27 288 836
Short-term lease liabilities	-	272 282 634	272 282 634
Total equity and liabilities	6 010 906 273	1 801 660 265	7 812 566 538

In the table below, the Group presented IFRS 16 impact on separate income statement for the period 01.01.2019 - 30.09.2019:

	Dates before impact of IFRS 16	Impact of IFRS 16	Dates after impact of IFRS 16
	for the period	for the period	for the period
	from 01.01.2019	from 01.01.2019	from 01.01.2019
	to 30.09.2019	to 30.09.2019	to 30.09.2019
Gross profit (loss)	2 385 490 567	-	2 385 490 567
Selling expenses	(1 980 467 554)	27 061 475	(1 953 406 079)
General and administrative expenses	(298 880 752)	649 925	(298 230 828)
Profit (loss) on sales	106 142 260	27 711 400	133 853 660
Operating profit (loss)	128 324 365	27 711 400	156 035 765
Financial costs	(60 908 578)	(58 683 062)	(119 591 640)
Profit (loss) before tax	87 726 654	(30 971 662)	56 754 992
Income tax expense	(30 827 913)	5 884 616	(24 943 297)
Profit (loss) for the period	56 898 742	(25 087 046)	31 811 695



Condensed interim consolidated financial statements of EUROCASH Group.					
Financial statements period: 01.01-30.09.2019 Presentation currency: Polish zloty (PLN)					
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

IFRS 16 impact on separate statement of financial position as at 30.09.2019:

	Dates without impact of IFRS 16	Impact of IFRS 16	Dates with impact of IFRS 16
	as at 30.09.2019	na dzień 30.09.2019	
Assets			
Non-current assets (long-term)	3 070 902 535	1 739 184 286	4 810 086 822
Property, plant and equipment	773 657 579	(8 674 360)	764 983 219
Right of use assets	-	1 741 974 030	1 741 974 030
Deferred tax assets	76 333 721	5 884 616	82 218 337
Current assets (short-term)	3 139 148 970	-	3 139 148 970
Total assets	6 210 051 506	1 739 184 286	7 949 235 792
Equity and liabilities			
Equity	944 001 660	(25 087 046)	918 914 613
Equity attributable to Owners of the Company	881 152 484	(23 309 606)	857 842 878
Retained earnings	(681 070 613)	(23 309 606)	(704 380 219)
Profit (loss) for the period	51 450 256	(23 309 606)	28 140 649
Non-controlling interests	62 849 175	(1 777 440)	61 071 735
Liabilities	5 266 049 846	1 764 271 333	7 030 321 179
Non-current liabilities	97 265 750	1 485 479 130	1 582 744 880
Long-term financial liabilities	2 297 513	(1 329 524)	967 989
Long-term lease liabilities	-	1 486 808 654	1 486 808 654
Current liabilities	5 168 784 096	278 792 203	5 447 576 299
Short-term financial liabilities	28 023 963	(3 615 493)	24 408 471
Short-term lease liabilities		282 407 695	282 407 695
Total equity and liabilities	6 210 051 506	1 739 184 286	7 949 235 792

IFRS 16 impact of lease liabilities in consolidated statement of financial position:

IFRS 16 impact on lease liabilities as at 30.09.2019	1 764 271 333
IFRS 16 impact on lease liabilities as at 01.01.2019	1 801 660 265
Changes in period from 01.01.2019 to 30.09.2019	(37 388 933)
New agreements	150 640 988
Agreements changes	28 854 019
- due to change of conditions	21 050 540
- due to change of exchange rates	7 803 479
Change of liabilities	(216 883 940)



Condensed interim consolidated financial statements of EUROCASH Group.					
Financial statements period:	01.01-30.09.2019 Presentation currency: Polish zloty (PLN)				
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

IFRS 16 impact on consolidated statement of cash flows for the period 01.01 - 30.09.2019:

	Dates before impact of IFRS 16	Impact of IFRS 16	Dates after impact of IFRS 16
	for the period	for the period	for the period
	from 01.01.2019	from 01.01.2019	from 01.01.2019
	to 30.09.2019	to 30.09.2019	to 30.09.2019
	10 00.00.2010	10 00:00:2010	10 00.00.2010
Cash flow from operating activities			
Profit (loss) before income tax	87 726 654	(30 971 662)	56 754 992
Adjustments for:	226 729 108	298 735 185	525 464 293
Depreciation and amorization	160 638 350	240 052 123	400 690 473
Profit (loss) on exchange rates	-	7 803 479	7 803 479
Interest expenses	51 104 703	50 879 583	101 984 286
Operating cash before changes in working capital	314 455 762	267 763 523	582 219 285
Operating cash	391 157 669	267 763 523	658 921 191
Net cash from oparating activities	260 260 440	267 763 523	528 023 963
Cash flow from investing activities			
Net cash from investing activities	(238 855 298)	-	(238 855 298)
Cash flows from financing activities			
Expenses for liabilities from financial leasing	(2 673 931)	(216 883 940)	(219 557 871)
Other interest	(5 825 082)	(50 879 583)	(56 704 665)
Net cash used in financing activities	(60 659 938)	(267 763 523)	(328 423 460)
Net change in cash and cash equivalents	(39 254 796)	0	(39 254 796)
Cash and cash equivalents at the beginning of the period	196 558 852	-	196 558 852
Cash and cash equivalents at the end of the period	157 304 056	0	157 304 056

### 1.7. INFORMATION ABOUT THE PARENT ENTITY AND THE GROUP

Eurocash Spółka Akcyjna is the Parent Entity, registered in the District Court Poznań - Nowe Miasto and Wilda in Poznań, VIII Commercial Department of the National Court Register; registration number: KRS 00000213765; located in Komorniki, ul. Wiśniowa 11.

The core business activity of the Parent Entity is non-specialized wholesale trade (PKD 46907).

Shares of Eurocash S.A. are traded on Warsaw Stock Exchange.

Eurocash Group comprises Eurocash S.A. and subsidiaries.



Condensed interim consolidated financial statements of EUROCASH Group.				
Financial statements period:	01.01-30.09.2019	Presentation currency:	Polish zloty (PLN)	
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)			

No	1	2	3	4	5	6	7	8
Unit	Eurocash S.A.	Eurocash Serwis Sp. z o.o.	Eurocash Franczyza Sp. z o.o.	Eurocash Trade 1 Sp. z o.o.	Eurocash Trade 2 Sp. z o.o.	Premium Distributors Sp. z o.o.	Przedsiębiorstwo Handlu Spożywczego Sp. z o.o.	DEF Sp. z o.o.
address	ul .Wiśniowa 11 62-052 Komorniki	ul .Wiśniowa 11 62-052 Komorniki	ul .Wiśniowa 11 62-052 Komorniki	ul .Wiśniowa 11 62-052 Komorniki	ul .Wiśniowa 11 62-052 Komorniki	ul. Bokserska 66a 02-690 Warszawa	ul .Wiśniowa 11 62-052 Komorniki	ul. Handlowa 6 15-399 Białystok
core of activity	PKD 4690Z	PKD 4635Z	PKD 8299Z	PKD 4634A	PKD 4634A	PKD 4634A	PKD 4690Z	PKD 4639Z
registration court	District Court Poznań - Nowe Miasto i Wilda of Poznań, VIII Commercia Division of the National Court Register KRS 0000213765	District Court Poznań - Nowe Miasto i Wilda of I Poznań, VIII Commercia Division of the National Court Register KRS 0000519553	District Court Poznań - Nowe Miasto i Wilda of I Poznań, VIII Commercia Division of the National Court Register KRS 0000259846	District Court Poznań - Nowe Miasto i Wilda of I Poznań, VIII Commercia Division of the National Court Register KRS 0000329002	District Court Poznań - Nowe Miasto i Wilda of I Poznań, VIII Commercia Division of the National Court Register KRS 0000329037	District Court Warszawa, XIII Commercial Division of the National Court Register KRS 0000287947		District Court Białystok, XII Commercial Division of the National Court Register KRS 0000048125
nature of relationship	Parent company	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary
applied consolidation method	Full	Full	Full	Full	Full	Full	Full	Full
date of aquisition	n/a	31.03.2006	10.07.2006	06.04.2009	06.04.2009	02.08.2010	02.08.2010	21.12.2011
ownership interest	n/a	75%	100%	100%	100%	100%	100%	100%
voting rights (in %)	n/a	75%	100%	100%	100%	100%	100%	100%



Condensed interim consolidated financial statements of EUROCASH Group.					
Financial statements period:	01.01-30.09.2019 Presentation currency: Polish zloty (PLN)				
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

No	9	10	11	12	13	14	15	16
Unit	Lewiatan Podlasie Sp. z o.o.	Euro Sklep S.A.	Ambra Sp. z o.o.	Lewiatan Śląsk Sp. z o.o.	Lewiatan Orbita Sp. z o.o.	Lewiatan Kujawy Sp. z o.o.	Lewiatan Wielkopolska Sp. z o.o.	Lewiatan Opole Sp. z o.o.
address	Porosły 70A 16-070 Choroszcz	ul. Bystrzańska 94a 43-309 Bielsko-Biała	ul. Hutnicza 7 43-502 Czechowice- Dziedzice	ul. Lenartowicza 39 41-219 Sosnowiec	ul. Lubelska 33/15 10-410 Olsztyn	ul. Polna 4-8 87-800 Włocławek	Os. Winiary 54 60-665 Poznań	ul. Światowida 2 45-325 Opole
core of activity	PKD 7010Z	PKD 4711Z	PKD 4645Z	PKD 7022Z	PKD 4690Z	PKD 4711Z	PKD 7740Z	PKD 7740Z
registration court	District Court Białystok, XII Commercial Division of the National Court Register KRS 0000508176	District Court Bielsko Biała, VIII Commercial Division of the National Court Register KRS 0000012291	District Court Katowice- Wschód, VIII Commercial Division of the National Court Register KRS 0000254307	District Court Katowice- Wschód, VIII Commercial Division of the National Court Register KRS 0000175768	District Court Olsztyn, VIII Commercial Division of the National Court Register KRS 0000039244	District Court Toruń, VII Commercial Division of the National Court Register KRS 0000109502	District Court Poznań - Nowe Miasto i Wilda, VIII Commercial Division of the National Court Register KRS 0000133384	District Court Opole, VIII Commercial Division of the National Court Register KRS 000043199
nature of relationship	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary
applied consolidation method	Full	Full	Full	Full	Full	Full	Full	Full
date of aquisition	18.03.2014	21.12.2011	21.12.2011	21.12.2011	21.12.2011	21.12.2011	21.12.2011	21.12.2011
ownership interest	100%	100%	100%	100%	100%	100%	100%	100%
voting rights (in %)	100%	100%	100%	100%	100%	100%	100%	100%



Condensed interim consolidated financial statements of EUROCASH Group.				
Financial statements period:	01.01-30.09.2019	Polish zloty (PLN)		
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)			

No	17	18	19	20	21	22	23	24
Unit	Lewiatan Zachód Sp. z o.o.	Lewiatan Podkarpacie Sp. z o.o.	Lewiatan Holding S.A.	Lewiatan Północ Sp. z o.o.	Eurocash Detal Sp. z o.o.	Eurocash Convenience Sp. z o.o.	Kontigo Sp. z o.o.	Inmedio Sp. z o.o.
address	ul. Przemysłowa 5 73-110 Stargard Szczeciński	ul. Krakowska 47 39-200 Dębica	ul. Kilińskiego 10 87-800 Włocławek	ul. I Dywizji Wojska Polskiego nr 98 84-230 Rumia	ul .Wiśniowa 11 62-052 Komorniki	ul .Wiśniowa 11 62-052 Komorniki	ul .Wiśniowa 11 62-052 Komorniki	ul. Al.Jerozolimskie 174 02-486 Warszawa
core of activity	PKD 6419Z	PKD 8299Z	PKD 7740Z	PKD 4639Z	PKD 4690Z	PKD 7010Z	PKD 7010Z	PKD 4617Z
registration court	District Court Szczecin Centrum, XIII Commercial Division of the National Court Register KRS 0000017136	District Court Rzeszów, XII Commercial Division of the National Court Register KRS 0000186622	District Court Toruń, VII Commercial Division of the National Court Register KRS 0000089450	District Court Gdańsk- North in Gdańsk, VII Commercial Division of the National Court Register KRS 0000322297	District Court Poznań - Nowe Miasto i Wilda in Poznań, VIII Commercial Division of the National Court Register, KRS 0000499437	District Court Poznań - Nowe Miasto i Wilda in Poznań, VIII Commercial Division of the National Court Register KRS 0000509266	District Court Poznań - Nowe Miasto i Wilda in Poznań, VIII Commercial Division of the National Court Register KRS 0000510241	District Court Warszawa, XII Commercial Division of the National Court Register KRS 0000525507
nature of relationship	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary
applied consolidation method	Full	Full	Full	Full	Full	Full	Full	Full
date of aquisition	21.12.2011	28.06.2013	21.12.2011	21.12.2011	18.11.2013	05.03.2014	17.04.2014	01.12.2014
ownership interest	100%	100%	66,61%	100%	100%	100%	100%	51%
voting rights (in %)	100%	100%	71,17%	100%	100%	100%	100%	51%



Condensed interim consolidated financial statements of EUROCASH Group.				
Financial statements period:	01.01-30.09.2019	Presentation currency:	Polish zloty (PLN)	
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)			

No	25	26	27	28	29	30	31	32
Unit	Eurocash VC3 Sp. z o.o.	ABC na kołach Sp. z o.o.	Duży Ben Sp. z o.o.	Firma Rogala Sp. z o.o.	4Vapers Sp. z o.o.	Delikatesy Centrum Sklepy Sp. z o.o.	Eurocash Food Sp. z o.o.	Delikatesy Centrum Podlasie Sp. z o.o.
address	ul. Taśmowa 7 02-677 Warszawa	ul. Wiśniowa 11 62-052 Komorniki	ul. Wiśniowa 11 62-052 Komorniki	ul. Grunwaldzka 59 38-350 Bobowa	ul. Wiśniowa 11 62-052 Komorniki	ul. Wiśniowa 11 62-052 Komorniki	ul. Wiśniowa 11 62-052 Komorniki	ul. Piękna 24/26A 00-549 Warszawa
core of activity	PKD 7740Z	PKD 5621Z	PKD 4711Z	PKD 4711Z	PKD 4635Z	PKD 7022Z	PKD 7022Z	PKD 1013Z
registration court	District Court Warszawa, XIII Commercial Division of the National Court Register KRS 0000560795		District Court Poznań - Nowe Miasto i Wilda in Poznań, VIII Commercial Division of the National Court Register KRS 0000577163	District Court Kraków- Śródmieście in Kraków, XII Commercial Division of the National Court Register KRS 0000576321	District Court Poznań - Nowe Miasto i Wilda in Poznań, VIII Commercial Division of the National Court Register KRS 0000625487	District Court Poznań - Nowe Miasto i Wilda in Poznań, VIII Commercial Division of the National Court Register KRS 0000567562	XII Commercial Division	District Court Warszawa, XII Commercial Division of the National Court Register KRS 0000492021
nature of relationship	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary
applied consolidation method	Full	Full	Full	Full	Full	Full	Full	Full
date of aquisition	11.05.2015	29.12.2015	22.07.2015	29.01.2016	20.06.2016	04.05.2015	04.05.2015	22.06.2016
ownership interest	100%	100%	100%	50%	100%	100%	100%	100%
voting rights (in %)	100%	100%	100%	50%	100%	100%	100%	100%



Condensed interim consolidated financial statements of EUROCASH Group.				
Financial statements period:	01.01-30.09.2019	Presentation currency:	Polish zloty (PLN)	
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)			

No	33	34	35	36	37	38	39	40
Unit	Sushi 2 go Sp. z o.o.	Detal Finanse Sp. z o.o.	Polska Dystrybucja Alkoholi Sp. z o.o.	Zagłoba Sp. z o.o. w likwidacji	ECA Detal Sp. z o.o.	FHC-2 Sp. z o.o.	Madas Sp. z o.o.	Akademia Umiejętności Eurocash Sp. z o.o.
address	ul. Ks.Juliana Chrościckiego 93/105 02-414 Warszawa	ul. Wiśniowa 11 62-052 Komorniki	ul. Hubla 40,Wola Zaradzyńska 95-054 Ksawerów	ul. Stara Huta 7 32-500 Chrzanów	ul. Sempołowskiej 4 95-200 Pabianice	UI Tysiąclecia 1 38- 400 Krosno	UI Tysiąclecia 1 38- 400 Krosno	ul .Wiśniowa 11 62-052 Komorniki
core of activity	PKD 8299Z	PKD 6920Z	PKD 4634A	PKD 4634A	PKD 4725Z	PKD 4711Z	PKD 4711Z	PKD 8559B
registration court	District Court Warszawa, XIII Commercial Division of the National Court Register KRS 0000584888		District Court Łódź - Śródmieście in Łódź, XX Commercial Division of the National Court Register KRS 0000124474	District Court Kraków - Śródmieście in Kraków, XII Commercial Division of the National Court Register KRS 0000105078	District Court Łódź - Śródmieście in Łódź, XX Division of the National Court Register KRS 0000293684	District Court Rzeszów, XII Commercial Division of National Court Register KRS 0000241137	District Court Rzeszów, XII Commercial Division of National Court Register KRS 0000243880	District Court Poznań - Nowe Miasto i Wilda in Poznań, VIII Commercial Division of the National Court Register KRS 0000666485
nature of relationship	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary
applied consolidation method	Full	Full	Full	Full	Full	Full	Full	Full
date of aquisition	22.06.2016	15.03.2016	30.12.2016	30.12.2016	30.12.2016	16.12.2016	16.12.2016	18.01.2017
ownership interest	74%	100%	100%	66%	100%	50%	50%	100%
voting rights (in %)	74%	100%	100%	66%	100%	50%	50%	100%



Condensed interim consolidated financial statements of EUROCASH Group.					
Financial statements period:	01.01-30.09.2019	Presentation currency:	Polish zloty (PLN)		
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

No	41	42	43	44	45	46	47	48
Unit	Eko Holding S.A.	Ledi Sp. z o.o.	EC VC7 Sp. z o.o.	Cerville Investments Sp. z o.o.	Mila S.A.	Investpol 700 Mila spółka akcyjna sp.j.	Mila Holding S.A.	Koja-Invest Sp. z o.o.
address	ul. R. Chomicza 13C Nowa Wieś Wrocławska 55-080 Kąty	ul. R. Chomicza 13C Nowa Wieś Wrocławska 55-080 Kąty	ul. Wiśniowa 11 62-052 Komorniki	ul. Czerniowieckiej 2B 02.705 Warszawa	ul. Świętokrzyska 22 88-100 Inowrocław	ul. Świętokrzyska 22 88-100 Inowrocław	ul. Świętokrzyska 22 88-100 Inowrocław	os. Na Stoku 1 31-701 Kraków
core of activity	PKD 4690Z	PKD 4711Z	PKD 4690Z	PKD 4110Z	PKD 4711Z	PKD 6820Z	PKD 6420Z	PKD 4711Z
registration court	District Court Wrocław - Fabryczna in Wrocław, IX Division of the National Court Register KRS 0000302877	District Court Wrocław - Fabryczna in Wrocław, IX Division of the National Court Register KRS 0000116761	District Court Poznań - Nowe Miasto i Wilda in Poznań, VIII Commercial Division of the National Court Register KRS 0000666652	District Court Warszawa, XIII Commercial Division of the National Court Register KRS 0000495219		District Court Bydgoszcz, VIII Commercial Division of the National Court Register KRS 0000550561	District Court Poznań - Nowe Miasto i Wilda in Poznań, VIII Commercial Division of the National Court Register KRS 0000666862	District Court Kraków- Śródmieście in Kraków XI Commercial Division of the National Court Register KRS 0000801461
nature of relationship	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary
applied consolidation method	Full	Full	Full	Full	Full	Full	Full	Full
date of aquisition	04.01.2017	04.01.2017	18.01.2017	13.12.2017	29.05.2018	29.05.2018	29.05.2018	29.05.2018
ownership interest	100%	100%	100%	100%	100%	100%	100%	100%
voting rights (in %)	100%	100%	100%	100%	100%	100%	100%	100%



Condensed interim consolidated financial statements of EUROCASH Group.				
Financial statements period:	01.01-30.09.2019	Presentation currency:	Polish zloty (PLN)	
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)			

No	49	50	51	52	53	54	55	56
Unit	Domelius Limited	ABC Sp. z o.o.	Groszek Sp. z o.o.	Partner Sp. z o.o.	Delikatesy Centrum 2 Sp z 0.0.	Delikatesy Centrum 4 Sp. z o.o.	Delikatesy Centrum 3 Sp. z o.o.	. Podlaskie Delikatesy Centrum Sp. z o.o.
address	43 Demostheni Severi Avenue Nicosia, 1080 Cyprus	ul .Wiśniowa 11 62-052 Komorniki	ul .Wiśniowa 11 62-052 Komorniki	Os. Armii Krajowej 6a 87-600 Lipno	Pl. Marszałka Piłsudskiego 1 lok.4 00- 078 Warszawa	Pl. Marszałka Piłsudskiego 1 lok.4 00- 078 Warszawa	Pl. Marszałka Piłsudskiego 1 lok.4 00- 078 Warszawa	ul .Wiśniowa 11 62-052 Komorniki
core of activity	-	PKD 7490Z	PKD 7490Z	PKD 4711Z	PKD 7022Z	PKD 7022Z	PKD 7022Z	PKD 4711Z
registration court	Company under Cypriot law	District Court Poznań - Nowe Miasto i Wilda in Poznań, VIII Commercial Division of the National Court Register KRS 0000746077	District Court Poznań - Nowe Miasto i Wilda in Poznań, VIII Commercial Division of the National Court Register KRS 0000745820	District Court Toruń, VII Commercial Division of the National Court Register KRS 0000229327	District Court Warszawa, XII Commercial Division of the National Court Register KRS 0000772585	District Court Warszawa, XII Commercial Division of the National Court Register KRS 0000772558	District Court Warszawa, XII Commercial Division of the National Court Register KRS 0000772562	District Court Białystok, XII Commercial Division of the National Court Regiter KRS 0000423861
nature of relationship	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Subsidiary
applied consolidation method	Full	Full	Full	Full	Full	Full	Full	Full
date of aquisition	29.05.2018	18.07.2018	18.07.2018	2019-03-01	07.06.2019	07.06.2019	07.06.2019	2019-08-20
ownership interest	100%	100%	100%	100%	100%	100%	100%	75%
voting rights (in %)	100%	100%	100%	100%	100%	100%	100%	75%



Condensed interim consolidated financial statements of EUROCASH Group.					
Financial statements period:	01.01-30.09.2019	Presentation currency:	Polish zloty (PLN)		
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

In addition, Inmedio Sp. z o.o. has subsidiary Inmedio Sp. z o.o. Sp. k., in which Inmedio Sp. z o.o. (as a general partner) holds 99.9999% of shares and Eurocash Franczyza Sp. z o.o. (as a limited partner) holds 0.0001% of shares.

On 28.02.2019 Eurocash Group sold 94% of shares in entity Detal Podlasie Sp. z o.o.

On 01.03.2019 Eurocash Group acquired 100% of shares in entity Partner Sp. z o.o.

On 07.06.2019 Eurocash Group signed an agreement with TMF Poland Sp. z o.o. purchasing 100% of shares in entities Beliana Sp. z o.o., Panabia Sp. z o.o. and Rabiossa Sp. z o.o., which changed their names into Delikatesy Centrum 2 Sp. z o.o., Delikatesy Centrum 3 Sp. z o.o. and Delikatesy Centrum 4 Sp. z o.o.

On 07.08.2019 "Koja-Mila Spółka Akcyjna" Sp.j. was transferred into Koja-Invest Sp. z o.o.

On 20.08.2019 Eurocash Group acquired 75% of shares in entity MD Projekt Sp. z o.o., which changed its name into Podlaskie Delikatesy Centrum Sp. z o.o. on 11.09.2019. On 02.09.2019 Jim Sp. z o.o. finished the activity after the merger with Delikatesy Centrum Sklepy Sp. z o.o.

No	1	2
Unit	FRISCO S.A.	Partnerski Serwis Detaliczny S.A.
address	ul. Omulewska 27 04-128 Warszawa	ul. Grażyny 15 02-548 Warszawa
core of activity	PKD 4791Z	PKD 6499Z
registration court	District Court Warszawa, XIII Commercial Division of the National Court Register KRS 0000401344	District Court Warszawa, XIII Commercial Division of the National Court Register KRS 0000280288
nature of relationship	Associate	Joint venture
method of ownership	Equity method	Equity method
ownership interest	44,03%	50%
voting rights (in %)	44,03%	50%



Condensed interim consolidated financial statements of EUROCASH Group.					
Financial statements period:	01.01-30.09.2019	Presentation currency:	Polish zloty (PLN)		
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

### 1.8. GOING CONCERN ASSUMPTION

These financial statements have been prepared on the assumption that the Group will continue as a going concern in the foreseeable future.

As at 30 September 2019, there was a surplus of the Group's current liabilities over its current assets in the amount of PLN 2.3 billion, which is typical for the industry in which the Eurocash Group operates, in which a significant part of sales is made on cash terms, inventory is minimized, and suppliers provide deferred payment terms. At the same time, the Capital Group is developing the retail network by employing its own resources and those coming from external financing sources. The financial plans for 2020 and subsequent years prepared by the Management Board indicate that the Group companies maintain liquidity and provide ongoing servicing of liabilities. Suspension conditions related to loan agreements are monitored on an ongoing basis, as at the balance sheet date, 30 September, 2019, the terms of loan agreements were not broken. In addition, as at the balance sheet date, 30 September 2019, the Group also has unused credit limits in the amount of PLN 392,460,163.

# 2. NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS PREPARED FOR THE PERIOD FROM 01.01.2019 TO 30.09.2019

### NOTE 1. ACQUISITION OF SHARES IN A SUBSIDIARIES

### Acquisition of 100% of shares in Partner Sp. z .o.o.

On 1 March 2019 Eurocash finalised a transaction to acquire a 100% stake in Partner, which operates 25 Lewiatan franchise stores.

On 21 December 2018, Eurocash received from the Office of Competition and Consumer Protection (UOKiK) agreement for concentration in connection with the planned acquisition of shares in the company Partner Sp. z o.o. based in Lipno.

### GENERAL INFORMATION CONCERNING BUSINESS ACQUISITION OF THE UNITS

1.	Name of acquired company	Partner Sp. z o.o.
2.	Acquisition date	01.03.2019
3.	Acquisition cost	73 119 019

### Settlement of business acquisition

Due to the short period between the acquisition of the Company and the preparation of these condensed consolidated interim financial statements, these condensed consolidated interim financial statements present a initial settlement of the acquisition price of Partner shares. The Group is in the process of identification and measurement of assets acquired and liabilities assumed.

In the initial settlement of the purchase price, the net assets have been adopted due to the book value (corrected by the adjustments to the Eurocash Group policy); the purchase cost is the final price.

The acquisition took place market conditions.



Condensed interim consolidated financial statements of EUROCASH Group.					
Financial statements period:	01.01-30.09.2019	Presentation currency:	Polish zloty (PLN)		
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

NET ASSETS ACQUIRED	Settlement of the acquisition as at 01.03.2019
Assets	
Non-current assets (long-term)	5 691 834
Intangible assets	3 126
Tangible fixed assets	5 452 316
Deferred income tax assets	236 393
Current assets (short-term)	16 906 427
Inventory	10 662 480
Trade receivables	3 018 301
Other short-term receivables	81 400
Other short-term financial assets	995 272
Short-term prepayments	370 877
Cash and cash equivalents	1 778 096
Total assets	22 598 261
Equity nad liabilities  Liabilities	10 700 400
Non-current liabilities	13 702 492 1 251 382
Employee benefits	1 251 382
Current liabilities	12 451 110
Trade liabilities	9 745 821
Current income tax liabilities	96 013
Other short-term liabilities	1 265 114
Current employee benefits	1 344 163
Total liabilities	13 702 492
Net assets	8 895 769
Net assets acquired (100 %)	8 895 769
Goodwill on acquisition	64 223 250
Acquisition cost	73 119 019

The resulting goodwill is mainly due to the fact that thanks to the acquisition of Partner Sp. z o.o. (Lewiatan stores), Eurocash S.A. Group expanded its distribution channels for food and chemical-cosmetic products. Goodwill in the amount of PLN 64,223,250 consists of the expected synergy effect resulting from the acquisition.



Condensed interim consolidated financial statements of EUROCASH Group.					
Financial statements period: 01.01-30.09.2019 Presentation currency: Polish zloty (PLN)					
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

### Acquisition of 75% of shares in MD Projekt Sp. z .o.o.

On 20 August 2019 Eurocash Group finalised a transaction to acquire a 75% stake in MD Projekt Sp. z o.o. On 11 September 2019 MD Projekt Sp. z o.o. changed its name into Podlaskie Delikatesy Centrum Sp. z o.o.

# GENERAL INFORMATION CONCERNING BUSINESS ACQUISITION OF THE UNITS

1.	Name of acquired company	MD Projekt Sp. z o.o.
2.	Acquisition date	20.08.2019
3.	Acquisition cost	3 375 744

### Settlement of business acquisition

Due to the short period between the acquisition of the Company and the preparation of these condensed consolidated interim financial statements, these condensed consolidated interim financial statements present a initial settlement of the acquisition price of MD Projekt Sp. z o.o. shares. The Group is in the process of identification and measurement of assets acquired and liabilities assumed.

In the initial settlement of the purchase price, the net assets have been adopted due to the book value (corrected by the adjustments to the Eurocash Group policy); the purchase cost is the final price.

The acquisition took place market conditions.



Condensed interim consolidated financial statements of EUROCASH Group.					
Financial statements period:	01.01-30.09.2019 Presentation currency: Polish zloty (PLN)				
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

NET ASSETS ACQUIRED	Settlement of the acquisition as at 20.08.2019
Assets	
Non-current assets (long-term)	212 546
Tangible fixed assets	193 020
Other long-term financial assets	19 525
Current assets (short-term)	2 530 019
Inventory	1 369 547
Trade receivables	134 785
Other short-term receivables	33 929
Short-term prepayments	29 906
Cash and cash equivalents	961 852
Total assets	2 742 565
Liabilities	2 002 038
Non-current liabilities	2 002 038
Current liabilities	2 002 038
Trade liabilities	1 451 983
Other short-term liabilities	329 899
Current employee benefits	205 963
Other short-term provisions	14 192
Total liabilities	2 002 038
Net assets	740 527
Net assets acquired (75 %)	740 527
Goodwill on acquisition	2 635 217
Acquisition cost	3 375 744

The resulting goodwill is mainly due to the fact that thanks to the acquisition of MD Projekt Sp. z o.o, Eurocash S.A. Group expanded its distribution channels for food and chemical-cosmetic products.



Condensed interim consolidated financial statements of EUROCASH Group.					
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# NOTE 2. OPERATING SEGMENTS

The Group presents the following segments, which correctly show the diverse of the activity:

- Wholesale The segment includes wholesale operations carried out by the following distribution formats and companies: Eurocash Cash & Carry, Eurocash Alkohole, Eurocash Serwis Sp. z o.o., Eurocash Trade 1 Sp. z o.o., EC VC7 Sp. z o.o. and Polska Dystrybucja Alkoholi Sp. z o.o. as well as sales transacted by those distribution formats whose clients have long-term agreements with Eurocash Group, e.g. franchise systems or clients from the HoReCa segment, as well as operations of such a franchise systems as: Lewiatan, Groszek and Euro Sklep. The segment involves the operations of the following companies: Eurocash S.A., Groszek Sp. z o.o., Euro Sklep S.A., Lewiatan Śląsk Sp. z o.o., Lewiatan Podlasie Sp. z o.o., Lewiatan Holding S.A., Lewiatan Zachód Sp. z o.o., Lewiatan Wielkopolska Sp. z o.o., Lewiatan Kujawy sp. z o.o., Lewiatan Opole Sp. z o.o., Lewiatan Orbita Sp. z o.o., Lewiatan Północ Sp. z o.o., Lewiatan Podkarpacie Sp. z o.o. Moreover, this segment includes sales transacted by the Eurocash Gastronomia format, as well as sales realized by Eurocash Dystrybucja under entity Eurocash S.A. and sales realized by DEF Sp. z o.o. and Ambra Sp. z o.o., 4vapers Sp. z o.o.
- Retail retail sale of Eurocash Group companies within the following entities: Inmedio Sp. z o.o., Firma Rogala Sp. z o.o., FHC-2 Sp. z o.o., Madas Sp. z o.o., EKO Holding S.A., Eurocash Detal Sp. z o.o., Mila S.A., Investpol 700 Mila spółka akcyjna sp.j., and Mila Holding S.A., Domelius Limited, Koja-Invest Sp. z o.o., Partner Sp. z o.o., Delikatesy Centrum Podlasie Sp. z o.o., Podlaskie Delikatesy Centrum Sp. z o.o., Delikatesy Centrum Sklepy Sp. z o.o., as well as mark Delikatesy Centrum, as well as developed by Eurocash S.A. e.g. project of distribution of fresh products.
- Projects this operating segment comprises the Group's new projects and retail formats in their initial phase of development, operating as the following entities: Eurocash Convenience Sp. z o.o., Kontigo Sp. z o.o., ABC na kołach Sp. z o.o., Duży Ben Sp. z o.o., Sushi 2 Go Sp. z o.o.
- Other sales realized by Eurocash Trade 2 Sp. z o.o., Eurocash VC3 Sp. z o.o. Detal Finanse Sp. z o.o., Akademia Umiejętności Eurocash Sp. z o.o. and the Group's general and administrative expenses not allocated to any operating segment.

There are varying levels of relationships between the segments in the Group. These relationships include mutual sales of merchandise, provision of marketing services, logistics, administrative support, and other services. The accounting policies of each specific reporting segment are the same as the policies of the whole Group.

Eurocash Group operates only in the territory of Poland which, considering the economic conditions and business risks, can be treated as a uniform territory.

In the FMCG retail and wholesale sector, sales in the first quarter of the year are traditionally lower than in the remaining quarters. Highest sales are generated in the summer season, to flatline in Q4.



Condensed interim consolidated financial statements of EUROCASH Group.				
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Basic information about each reportable segment is shown below.

### REVENUES AND PROFITS BY BUSINESS SEGMENTS IN THE PERIOD FROM 01 JANUARY 2019 TO 30 SEPTEMBER 2019

	Wholesale	Retail	Projects	Other	Exclusions	Total
Sales	15 338 571 696	5 296 720 217	69 178 486	4 662 220	(2 115 093 630)	18 594 038 988
External sales of goods	14 081 556 652	4 349 148 440	66 215 555	-	-	18 496 920 648
Other external sales	32 093 185	63 602 208	1 174 651	248 297	-	97 118 340
Inter-segmental sales	1 224 921 859	883 969 568	1 788 280	4 413 923	(2 115 093 630)	-
Operating profit	249 141 610	25 866 237	(36 535 925)	(82 436 157)	-	156 035 765
Finance income						24 688 455
Finance costs						(119 591 640)
Share in losses of companies consolidated with the equity method						(4 377 587)
Profit before income tax						56 754 992
Income tax						(24 943 297)
Net profit (loss)						31 811 695



Condensed interim consolidated financial statements of EUROCASH Group.					
Financial statements period:	01.01-30.09.2019 Presentation currency: Polish zloty (PLN)				
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

### REVENUES AND RESULTS BY BUSINESS SEGMENTS IN THE PERIOD FROM 01 JANUARY 2018 TO 30 SEPTEMBER 2018

	Wholesale	Retail	Projects	Other	Exclusions	Total
Sales	14 505 700 958	4 406 202 344	37 880 830	1 869 060	(1 963 603 404)	16 988 049 789
External sales of goods	13 333 650 224	3 501 742 335	35 928 732	-	-	16 871 321 290
Other external sales	48 715 680	66 463 487	515 007	1 034 325	-	116 728 499
Inter-segmental sales	1 123 335 055	837 996 522	1 437 091	834 735	(1 963 603 404)	-
Operating profit	207 685 533	4 282 847	(30 529 068)	(69 407 717)	-	112 031 595
Finance income						27 736 239
Finance costs						(55 636 377)
Share in losses of companies consolidated with the equity method						(5 175 696)
Profit before income tax						78 955 761
Income tax						(23 228 069)
Net profit (loss)						55 727 692



Condensed interim consolidated financial statements of EUROCASH Group.						
Financial statements period:	Financial statements period: 01.01-30.09.2019 Presentation currency: Polish zloty (PLN)					
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# NOTE 3. RESTATEMENT OF COMPARATIVE DATA

The transformation of comparative data is related to a change in the recognition of the sale of goods and costs of goods sold and does not affect the Group's operating profit.

	The amount in the approved report Correction		The corrected amount	
	for the period	for the period	for the period	
	from 01.01.2018	from 01.01.2018	from 01.01.2018	
	to 30.09.2018	to 30.09.2018	to 30.09.2018	
Sales	17 031 883 584	(43 833 795)	16 988 049 789	
Sales of goods	16 915 155 086	(43 833 795)	16 871 321 290	
Sales of services	113 532 456	-	113 532 456	
Sales of materials	3 196 043	-	3 196 043	
Costs of sales	(14 959 248 468)	43 833 795	(14 915 414 672)	
Costs of goods sold	(14 956 976 346)	43 833 795	(14 913 142 551)	
Costs of materials sold	(2 272 122)	-	(2 272 122)	
Gross profit (loss)	2 072 635 117	-	2 072 635 117	

# NOTE 4. EXPLANATIONS TO CONSOLIDATED INCOME STATEMENT

### Financial costs

The increase in financial costs in the 3Q 2019 in comparison to 3Q 2018 was mainly due to the application of IFRS 16 (the impact of IFRS 16 on consolidated financial costs in 3Q 2019 was PLN 24.3 m). Details on IFRS 16 are presented in section 1.6.

### Other operating income

The increase in other operating income in 3Q 2019 in comparison to 3Q 2018 was mainly due signing an agreement with Polskie ePłatności S.A. including an selling agreement of entity PayUp Polska S.A.



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### Income tax

The table below presents the factors affecting the current tax rate of the Group.

	for the period	for the period	for the period	for the period
	from 01.07.2019	from 01.01.2019	from 01.07.2018	from 01.01.2018
	to 30.09.2019	to 30.09.2019	to 30.09.2018	to 30.09.2018
Profit (loss) before tax	37 858 221	56 754 992	37 239 891	78 955 761
Income tax expense	(12 779 960)	(24 943 297)	987 797	(23 228 069)
% rate	-33,8%	-43,9%	2,7%	-29,4%
Differences:				
Costs not constituting tax deductible costs	-3 316 536	-9 778 447	-2 675 719	-6 392 976
Impact of asset due to tax losses	-1 592 023	-3 479 137	10 086 592	-1 138 445
Other	-505 453	-721 150	608 571	-529 213
Profit (loss) before tax	37 858 221	56 754 992	37 239 891	78 955 761
Income tax expense	(7 365 948)	(10 964 563)	(7 031 647)	(15 167 435)
% rate	-19%	-19%	-19%	-19%

Changes in the tax loss asset are related to a change in the method of integration of the Retail segment.

### **Trade liabilities**

Eurocash made the assessment of the liabilities covered by reverse factoring and based on this judgment classified liabilities under reverse factoring as a trade liabilities, as there were no significant changes in the nature of these liabilities, in particular significant changes in the terms of payment, as a result of submitting the given factoring obligations. As part of the balance of trade payables as at 30 September 2019, the value of balances covered by the supplier financing program was recognized in the amount of PLN 1,724,576,392 while as at 31 December 2018 the corresponding value of balances was PLN 1,618,297,269.

# NOTE 5. TRANSACTIONS WITH SUBISDIARIES

Transactions with subsidiaries did not differ from transactions concluded in previous reporting periods and were concluded on market conditions.



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# NOTE 6. ITEMS NOT INCLUDED IN THE STATEMENT OF FINANCIAL POSITION

## **CONTINGENTIES AS AT 30 SEPTEMBER 2019**

				as at	as at
	Beneficiary	Title	Currency	30.09.2019	31.12.2018
1	Bank 1	Surety for the obligations due to the "Franchise partners financing program" for the Franchisee Delikatesy Centrum"	PLN	2 144 594	4 815 009
2	Bank 2	Surety for finance liabilities of Frisco S.A.	PLN	29 326 440	4 825 494
			_	31 471 033	9 640 503

## BANK GUARANTEES AS AT 30 SEPTEMBER 2019 - SECURITIES FOR RENT LIABILITIES

	The Issuer	Title	Currency	as at 30.09.2019	as at 31.12.2018
1	Bank 1	Security of rent liabilities	PLN	1 764 872	1 961 687
2	Bank 2	Security of rent liabilities	PLN*	37 192 368	36 349 913
3	Bank 3	Security of excise duty	PLN	500 000	300 000
4	Bank 4	Security for using of the national roads	PLN	620 100	620 100
5	Bank 5	Security of the liabilities of the promotion lottery	PLN	2 126 522	1 547 098
6	Bank 6	Security of payments to suppliers	PLN	78 102 000	56 615 000
7	Bank 7	Security of payments to suppliers	PLN*	19 879 977	15 414 936
8	Bank 8	Security of payments to suppliers	PLN	30 000 000	46 000 000
9	Bank 9	Security of rent liabilities	PLN	1 286 027	999 747
10	Bank 10	Security of payments to suppliers	PLN	800 000	1 970 000
11	Bank 11	Security of rent liabilities	PLN	8 915 373	9 097 518
			-	181 187 239	170 875 999

 $<sup>^\</sup>star$  - Guarantee in EUR is translated into PLN at the average exchange rate of NBP: as at 30.09.2019: 1 EUR = 4,3736 PLN as at 31.12.2018: 1 EUR = 4,3000 PLN



Condensed interim consolidated financial statements of EUROCASH Group.				
Financial statements period:	01.01-30.09.2019 Presentation currency: Polish zloty (PLN)			
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)			

#### **COLLATERALS**

#### **SECURITIES RELATED TO ASSETS AS AT 30 SEPTEMBER 2019**

Title	Secured property	Amount secure in PLN
Bank 1 security on the credit line agreement *	Pledge on inventories of Eurocash S.A.	90 000 000
Securing a framework agreement to provide bank guarantees Bank 2 *	Pledge on inventories of Eurocash Serwis Sp. z o.o.	100 000 000
Bank 3 security on the credit line agreement *	Pledge on inventories of Eurocash S.A.	88 000 000
Security on the consolidated loan agreement to the amount 700.000.000 PLN *	Pledge on shares of Eurocash Serwis Sp. z o.o.	9 547 300
Security on the consolidated loan agreement to the amount 700.000.000 PLN *	Pledge on shares of Eurocash Franczyza Sp. z o.o.	3 800 000
Security on the consolidated loan agreement to the amount 700.000.000 PLN *	Pledge on shares of Ambra Sp. z o.o.	8 000 000
Financial leasing agreements (due to net value of fixed assets at the balance sheet date)	Ownership of fixed assets in financial leasing	797 352
* security nominal value		

<sup>\*</sup> security nominal value

#### NOTE 7.

#### FAIR VALUE OF FINANCIAL INSTRUMENTS

As at 30 September 2019, the fair value of financial instruments approximated their carrying value. The Group implements interest rate risk security instruments (IRS), which are measured at their fair value. For these IRSs, the fair value was qualified to level 2 of the hierarchy - fair value is determined based on the values observed on the market yet not being direct market quotes (e.g. determined by direct or indirect reference to similar instruments existing on the market). In connection with the applied hedge accounting, the effect of valuation is recognized in other comprehensive income.

#### NOTE 8.

#### **UNCERTAIN TAX TREATMENT**

Regulations regarding VAT, corporate profits tax and social security contributions are subject to frequent changes. These changes result in there being little point of reference and few established precedents that may be followed. The binding regulations also contain uncertainties, resulting in differences in opinion regarding the legal interpretation of tax regulations both between government bodies, and between government bodies and companies.

Tax and other settlements (e.g. customs or foreign currency settlements) may be subject to inspection by administrative bodies authorised to impose high penalties and fines, and any additional taxation liabilities calculated as a result must be paid together with high interest. The above circumstances mean that tax exposure is greater in Poland than in countries that have a more established taxation system.

Accordingly, the amounts shown in the financial statements may change at a later date as a result of the final decision of the tax authorities.



Condensed interim consolidated financial statements of EUROCASH Group.				
Financial statements period:	01.01-30.09.2019 Presentation currency: Polish zloty (PLN)			
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In the previous reporting periods, companies within the Group carried out transactions and participated in restructuring processes, which may be the subject of analysis and control of tax authorities.

On 15 July 2016, amendments were made to the Tax Ordinance to introduce the provisions of General Anti-Avoidance Rule (GAAR). GAAR are targeted to prevent origination and use of factitious legal structures made to avoid payment of tax in Poland. GAAR define tax evasion as an activity performed mainly with a view to realising tax gains, which is contrary, under given circumstances, to the subject and objective of the tax law. In accordance with GAAR, an activity does not bring about tax gains, if its modus operandi was false. Any instances of (i) unreasonable division of an operation (ii) involvement of agents despite lack of economic rationale for such involvement, (iii) mutually exclusive or mutually compensating elements, as well as (iv) other activities similar to those referred to earlier may be treated as a hint of artificial activities subject to GAAR. New regulations will require considerably greater judgment in assessing tax effects of individual transactions.

The GAAR clause should be applied to the transactions performed after clause effective date and to the transactions which were performed prior to GAAR clause effective date, but for which after the clause effective date tax gains were realised or continue to be realised. The implementation of the above provisions will enable Polish tax authority challenge such arrangements realised by tax remitters as restructuring or reorganization.

The Group accounts for current and deferred tax assets and liabilities based on the requirements of IAS 12 Income taxes, based on taxable profit (tax loss), taxable base, carry-forward of unused tax losses and carry-forward of unused tax credits, and tax rates, while considering the assessment of uncertainty related to tax settlements. If uncertainty exists as to whether and to what extent tax authority will accept individual tax treatments of made transactions, the Group discloses these settlements while accounting for uncertainty assessment.

On 19 June 2017 a report from the tax control was delivered to Eurocash S.A. in which the tax authorities questioned the possibility of making depreciation write-offs concerning the values of certain trademarks. The tax depreciation costs amounted in the year 2011 to PLN 41 million.

Based on the external experts' tax analysis on 5 July 2017 the Company subjected its response to the tax report. On 28 September 2017, the Head of the Customs and Revenue Office for Wielkopolska Region in Poznań issued a decision to Eurocash S.A., in which he stated in the case above that the Company had an understatement of tax liability for 2011 of PLN 8 million. On the basis of an external legal expert analysis, on 17 October 2017, the Company appealed against this decision. It mentions a number of arguments for the correctness of the tax settlements made by the Company, including confirmation of the correctness of the settlements through the positive interpretations of tax law.

By decision of 19 March 2019, the Director of the Tax Administration Center in Poznan, after considering the appeal of Eurocash SA, completely overturned the above decision of the Head of the Wielkopolska Customs and Tax Office in Poznan and remitted the case. In view of the above, as at 30 September 2019, in the opinion of the Company's Management Board, there is no reason for creating any provisions due to this case.

On 28 February 2018, the Head of the Customs and Revenue Office for Wielkopolska Region in Poznan initiated an audit of corporate income tax for 2016. On 30 September 2019 the audit hasn't been completed.



Condensed interim consolidated financial statements of EUROCASH Group.				
Financial statements period:	01.01-30.09.2019 Presentation currency: Polish zloty (PLN)			
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)			

#### NOTE 9.

# THE DAMAGE SUFFERED BY THE COMPANY AS A RESULT OF THE ACTIVITIES OF EXTERNAL ENTITIES PARTICIPATING IN THE VAT FRAUD MECHANISM

The audit of VAT settlements by the Eurocash Group companies did not reveal any irregularities of a nature identical to the irregularities disclosed in 2017. Despite the above, taking into account the turnover of the remaining companies of the Group, gained on transactions concerning intra-Community delivery of goods, the risks associated with such potential irregularities are not material.

Eurocash S.A. stopped execution of such transactions concerning intra-Community delivery of goods.

On 30 January 2018, the Prosecutor of the Regional Prosecutor's Office in Poznan commenced the investigation of the notification of 24 August 2017.

#### NOTE 10.

#### SIGNIFICANT EVENTS DURING THE PERIOD COVERED BY THE FINANCIAL STATEMENTS

#### 1. Payment of the dividend for year 2018

On 19 June 2019, according to the decision of the Ordinary General Meeting of Eurocash S.A., a dividend of PLN 1 per share was paid from the Group's reserve capital. The total amount of dividend paid was PLN 139,163,286.

#### **NOTE 11.**

## IMPORTANT EVENTS AFTER THE PERIOD COVERED BY THE FINANCIAL STATEMENTS

There were no significant events after the period covered by the financial statements, influencing the activity if the Group.



Condensed interim consolidated financial statements of EUROCASH Group.				
Financial statements period:	01.01-30.09.2019 Presentation currency: Polish zloty (PLN)			
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)			

# SIGNATURES OF THE MANAGEMENT BOARD MEMBERS

Position	Name and surname	Date	Signature
Management Board Member Human Resources Director	Katarzyna Kopaczewska	12 <sup>th</sup> November 2019	
Management Board Member Financial Director	Jacek Owczarek	12 <sup>th</sup> November 2019	



#### **SELECTED SEPARATE FINANCIAL DATA**

	Non audited for the period	Non audited for the period	Non audited for the period	Non audited for the period
	from 01.01.2019	from 01.01.2018	from 01.01.2019	from 01.01.2018
	to 30.09.2019	to 30.09.2018	to 30.09.2019	to 30.09.2018
	PLN	PLN	EUR	EUR
Net sales	11 347 801 756	11 064 953 965	2 637 858 099	2 603 702 371
Operating profit (loss)	109 427 676	144 611 378	25 437 057	34 028 609
Profit (loss) before tax	55 377 552	122 696 761	12 872 813	28 871 864
Net Profit (loss) on continued operations	44 983 116	94 346 015	10 456 569	22 200 630
Net profit (loss)	44 983 116	94 346 015	10 456 569	22 200 630
Net operating cash flow	370 847 813	270 431 015	86 205 587	63 635 319
Net investment cash flow	(246 290 183)	(366 197 948)	(57 251 490)	(86 170 306)
Net financial cash flow	(168 701 863)	30 248 924	(39 215 664)	7 117 896
Net change in cash and cash equivalents	(44 144 233)	(65 518 009)	(10 261 566)	(15 417 090)
Weighted average number of shares	139 163 286	139 163 286	139 163 286	139 163 286
Weighted average diluted number of shares	139 163 286	139 163 286	139 163 286	139 163 286
EPS (in PLN / EUR)	0,32	0,68	0,08	0,16
Diluted EPS (in PLN / EUR)	0,32	0,68	0,08	0,16
Average PLN / EUR rate*			4,3019	4,2497
	Non audited		Non audited	
	as at 30.09.2019 PLN	as at 31.12.2018 PLN	as at 30.09.2019 EUR	as at 31.12.2018 EUR
Assets	6 312 816 430	5 354 939 292	1 443 391 355	1 245 334 719
Assets Long-term liabilities	6 312 816 430 798 989 792	5 354 939 292 74 392 609	1 443 391 355 182 684 697	1 245 334 719 17 300 607
Long-term liabilities	798 989 792	74 392 609	182 684 697	17 300 607
Long-term liabilities Short-term liabilities	798 989 792 4 552 875 620	74 392 609 4 229 679 808	182 684 697 1 040 990 402	17 300 607 983 646 467
Long-term liabilities Short-term liabilities Equity	798 989 792 4 552 875 620 960 951 018	74 392 609 4 229 679 808 1 050 866 874	182 684 697 1 040 990 402 219 716 256	17 300 607 983 646 467 244 387 645
Long-term liabilities Short-term liabilities Equity Share capital	798 989 792 4 552 875 620 960 951 018 139 163 286	74 392 609 4 229 679 808 1 050 866 874 139 163 286	182 684 697 1 040 990 402 219 716 256 31 818 933	17 300 607 983 646 467 244 387 645 32 363 555
Long-term liabilities Short-term liabilities Equity Share capital Number of shares	798 989 792 4 552 875 620 960 951 018 139 163 286	74 392 609 4 229 679 808 1 050 866 874 139 163 286 139 163 286	182 684 697 1 040 990 402 219 716 256 31 818 933 139 163 286	17 300 607 983 646 467 244 387 645 32 363 555 139 163 286
Long-term liabilities Short-term liabilities Equity Share capital  Number of shares Diluted number of shares	798 989 792 4 552 875 620 960 951 018 139 163 286 139 163 286 142 069 536	74 392 609 4 229 679 808 1 050 866 874 139 163 286 139 163 286 142 069 536	182 684 697 1 040 990 402 219 716 256 31 818 933 139 163 286 142 069 536	17 300 607 983 646 467 244 387 645 32 363 555 139 163 286 142 069 536
Long-term liabilities Short-term liabilities Equity Share capital  Number of shares Diluted number of shares Book value per share (in PLN / EUR)	798 989 792 4 552 875 620 960 951 018 139 163 286 139 163 286 142 069 536 6,91	74 392 609 4 229 679 808 1 050 866 874 139 163 286 139 163 286 142 069 536 7,55	182 684 697 1 040 990 402 219 716 256 31 818 933 139 163 286 142 069 536 1,58	17 300 607 983 646 467 244 387 645 32 363 555 139 163 286 142 069 536 1,76
Long-term liabilities Short-term liabilities Equity Share capital  Number of shares Diluted number of shares Book value per share (in PLN / EUR) Diluted book value per share (in PLN / EUR)	798 989 792 4 552 875 620 960 951 018 139 163 286 139 163 286 142 069 536 6,91 6,76	74 392 609 4 229 679 808 1 050 866 874 139 163 286 139 163 286 142 069 536 7,55 7,40	182 684 697 1 040 990 402 219 716 256 31 818 933 139 163 286 142 069 536 1,58 1,55	17 300 607 983 646 467 244 387 645 32 363 555 139 163 286 142 069 536 1,76 1,72

<sup>\*</sup> Profit and loss items and cash flow items calculated on basis at a weighted average rate announced by the National Bank of Poland for 3Q 2019 YTD.

<sup>\*\*</sup> Balance sheet items and book value per share have been converted using the official mid-rates announced by the National Bank of Poland prevailing on the balance sheet date.

<sup>\*\*\*</sup> Dividend for 2018 year was paid till 19 June 2019 for shareholders of Parent Company as at 9 May 2019.

# EUROCASH S.A. CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS FOR THE PERIOD FROM 1 JANUARY 2019 TO 30 SEPTEMBER 2019

#### TRANSLATORS' EXPLANATORY NOTE

The following document is a free translation of the report of the above-mentioned Polish Company. In the event of any discrepancy in interpreting the terminology, the Polish version is binding.

Condensed interim separate financial statements of EUROCASH S.A.				
Financial statements period:	01.01-30.09.2019 Presentation currency: Polish zloty (PLN)			
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)			

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Condensed interim separate financial statements of EUROCASH S.A.				
Financial statements period:	01.01-30.09.2019	Presentation currency:	Polish zloty (PLN)	
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)			

#### INTRODUCTION TO CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS

#### 1. INFORMATION ABOUT THE COMPANY

#### **NAME**

EUROCASH Spółka Akcyjna

#### **REGISTERED OFFICE**

ul. Wiśniowa 11, 62-052 Komorniki

#### **CORE BUSINESS**

Non-specialized wholesale trade (PKD 4690Z)

#### **REGISTRY COURT**

District Court Poznań - Nowe Miasto i Wilda of Poznań, VIII Commercial Division of the National Court Register,

Registration number: KRS 0000213765

#### **DURATION OF THE COMPANY**

Indefinite

#### PERIOD COVERED BY THE FINANCIAL STATEMENTS

The reporting period is from 1 January 2019 to 30 September 2019.

The separate statement of financial position has been prepared as at 30 September 2019 and the comparative data has been prepared as at 31 December 2018.

#### 2. BODIES OF THE COMPANY

#### 2.1. MANAGEMENT BOARD

As at 30 September 2019 the Company's Management Board consisted of the following members:

Luis Manuel Conceicao do Amaral - President of the Management Board,

Rui Amaral - Member of the Management Board,

Arnaldo Guerreiro - Member of the Management Board,

Pedro Martinho - Member of the Management Board,

Katarzyna Kopaczewska - Member of the Management Board,

Jacek Owczarek - Member of the Management Board,

Przemysław Ciaś – Member of the Management Board.



Condensed interim separate financial statements of EUROCASH S.A.					
Financial statements period:	01.01-30.09.2019 Presentation currency: Polish zloty (PLN)				
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

#### 2.2. SUPERVISORY BOARD

As at 30 September 2019 the Company's Supervisory Board consisted of the following members:

Hans Joachim Körber - President of the Supervisory Board,

Francisco José Valente Hipólito dos Santos - Member of the Supervisory Board,,

Jorge Mora – Member of the Supervisory Board,,

Renato Arie – Member of the Supervisory Board,,

Ewald Raben - Member of the Supervisory Board,

#### 2.3. CHANGES IN THE MANAGEMENT AND SUPERVISORY BOARD

On 09 May 2019, according to the expiration of the term of office of the members of the Supervisory Board, new members were appointed.

There were no changes in the Management Board till balanced sheet date.



Condensed interim separate financial statements of EUROCASH S.A.					
Financial statements period:	01.01-30.09.2019 Presentation currency: Polish zloty (PLN)				
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

# CONDENSED SEPARATE INCOME STATEMENT FOR THE PERIOD FROM 01.01.2019 TO 30.09.2019

	Non audited	Non audited	Non audited	Non audited
	for the period	for the period	for the period	for the period
	from 01.07.2019	from 01.01.2019	from 01.07.2018	from 01.01.2018
	to 30.09.2019	to 30.09.2019	to 30.09.2018	to 30.09.2018
Sales	4 039 221 901	11 347 801 756	3 949 982 776	11 064 953 965
Sales of goods	4 021 640 773	11 294 364 240	3 929 177 052	11 002 493 636
Sales of services	17 581 128	53 437 515	20 805 724	62 460 329
Costs of sales	(3 584 631 069)	(10 026 066 201)	(3 491 431 932)	(9 784 525 071)
Cost of goods and services sold	(3 584 631 069)	(10 026 066 201)	(3 491 431 932)	(9 784 525 071)
Gross profit (loss)	454 590 831	1 321 735 555	458 550 844	1 280 428 894
Selling expenses	(353 761 077)	(1 014 322 200)	(328 416 735)	(946 197 729)
General and administrative expenses	(68 594 259)	(213 655 383)	(71 361 164)	(198 553 404)
Profit (loss) on sales	32 235 495	93 757 972	58 772 945	135 677 761
Other operating income	20 081 512	35 540 093	7 240 662	25 140 907
Other operating expenses	(3 833 292)	(19 870 389)	(2 192 666)	(16 207 290)
Operating profit (loss)	48 483 716	109 427 676	63 820 940	144 611 378
Financial income	3 949 053	25 030 051	7 192 501	26 756 271
Financial costs	(31 746 346)	(79 080 175)	(19 735 762)	(48 670 887)
Profit (loss) before tax	20 686 423	55 377 552	51 277 680	122 696 761
Income tax expense	(8 522 783)	(10 394 437)	(12 235 441)	(28 350 746)
Profit (loss) for the period	12 163 640	44 983 116	39 042 239	94 346 015

## **NET EARNINGS PER SHARE**

	PLN / share	PLN / share
Net profit (loss)	44 983 116	94 346 015
Weighted average number of shares	139 163 286	139 163 286
Weighted average diluted number of shares	139 163 286	139 163 286
Earnings per share		
- basic	0,32	0,68
- diluted	0,32	0,68



Condensed interim separate financial statements of EUROCASH S.A.				
Financial statements period:	01.01-30.09.2019 Presentation currency: Polish zloty (PLN)			
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)			

# CONDENSED SEPARATE STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD FROM 01.01.2019 TO 30.09.2019

Non audited	Non audited	Non audited	Non audited
for the period	for the period	for the period	for the period
from 01.07.2019	from 01.01.2019	from 01.07.2018	from 01.01.2018
to 30.09.2019	to 30.09.2019	to 30.09.2018	to 30.09.2018

Profit (loss) for the period	12 163 640	44 983 116	39 042 239	94 346 015
Other comprehensive income (loss) for the period	(493 560)	1 167 237	(190 312)	(544 398)
Items that may be subsequently reclassified to profit or loss:				
- The result on hedge accounting with the tax effect:	(493 560)	1 167 237	(190 312)	(544 398)
Total comprehensive income (loss) for the period	11 670 079	46 150 353	38 851 928	93 801 617



Condensed interim separate financial statements of EUROCASH S.A.					
Financial statements period:	01.01-30.09.2019 Presentation currency: Polish zloty (PLN)				
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

# CONDENSED SEPARATE STATEMENT OF FINANCIAL POSITION AS AT 30.09.2019

Non audited as at as at 30.09.2019 31.12.2018

Assets

Non-current assets (long-term)	4 207 797 238	3 222 629 262			
Goodwill	862 819 840	862 819 840			
Intangible assets	598 818 432	523 056 72			
Property, plant and equipment	434 291 085	447 770 64			
Perpetual use	838 631 714	-			
Investment real property	945 331	957 103			
Investments in subsidiary companies  Investments in associates and joint ventures  Other long-term investments	1 371 612 616 40 586 757 49 392 875	1 291 451 999 40 586 757 45 932 683			
			Long-term receivables	9 310 982	9 298 12
			Other long-term prepayments	1 387 604	755 38
Current assets (short-term)	2 105 019 192	2 132 310 02			
Invetories	798 146 738	851 055 72			
Trade receivables	1 146 286 949	1 083 188 62			
Current tax assets	2 461 240	-			
Other short-term receivables	64 831 002	66 788 79			
Other short-term investments	6 651 901	3 410 99			
Short-term prepayments	32 691 619	29 771 91			
Cash and cash equivalents	53 949 743	98 093 97			
otal assets	6 312 816 430	5 354 939 29			



Condensed interim separate financial statements of EUROCASH S.A.					
Financial statements period:	01.01-30.09.2019 Presentation currency: Polish zloty (PLN)				
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

	Non audited	
	as at	as a
	30.09.2019	31.12.201
Equity and liabilities		
Equity	960 951 018	1 050 866 874
Share capital	139 163 286	139 163 28
Reserve capital	695 067 775	680 200 00
Valuation equity of hedging transactions	(6 471 193)	(7 638 430
Retained earnings	133 191 150	239 142 01
Accumulated profit (loss) from previous years	88 208 034	89 520 95
Profit (loss) for the period	44 983 116	149 621 05
Liabilities	5 351 865 413	4 304 072 41
Non-current liabilities	798 989 792	74 392 60
Other long-term financial liabilities	762 878	281 33
Long-term lease liabilities	713 897 791	-
Other long-term liabilities	1 164 100	1 061 80
Deferred tax liabilities	79 882 790	69 767 24
Employee benefits	3 282 234	3 282 23
Current liabilities	4 552 875 620	4 229 679 80
Loans and borrowings	1 136 420 412	1 014 433 85
Short-term financial liabilities	24 402 026	28 882 09
Short-term lease liabilities	142 716 946	-
Trade liabilities	2 991 255 643	2 887 356 97
Current tax liabilities	-	40 241 66
Other short-term payables	40 374 313	49 419 39
Current employee benefits	76 168 592	68 627 05
Provisions	141 537 688	140 718 77
Total equity and liabilities	6 312 816 430	5 354 939 29

# **BOOK VALUE PER SHARE**

	as at 30.09.2019	as at 31.12.2018
Book value	960 951 018	1 050 866 874
Number of shares Diluted number of shares	139 163 286 142 069 536	139 163 286 142 069 536
Book value per share Diluted book value per share	6,91 6,76	7,55 7,40



Condensed interim separate financial statements of EUROCASH S.A.					
Financial statements period: 01.01-30.09.2019 Presentation currency: Polish zloty (PLN)					
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

# CONDENSED SEPARATE STATEMENT OF CASH FLOWS FOR THE PERIOD FROM 01.01.2019 TO 30.09.2019

	Non audited	Non audited
	for the period	for the period
	from 01.01.2019	from 01.01.2018
	to 30.09.2019	to 30.09.2018
Cash flow from operating activities		
Profit (loss) before income tax	55 377 552	122 696 761
Adjustments for:	284 747 404	130 667 613
Depreciation and amorization	210 051 927	86 885 481
Equity-settled shared share-based payment transactions	4 410 000	4 410 000
(Gain) loss on sale of property, plant and equipment	6 567 840	5 429 494
Gain (loss) on exchange tares	5 405 658	-
Interest expenses	67 317 141	43 831 163
Interest received	(4 080 086)	(5 329 140
Dividend and remission of sales income	(4 925 076)	(4 559 384)
Operating cash before changes in working capital	340 124 957	253 364 374
Changes in inventories	52 908 983	49 770 519
Changes in receivables	(69 996 633)	9 025 090
Changes in payables	119 428 616	14 257 271
Changes in provisions and emploee benefits	3 049 975	(20 958 782)
Operating cash	445 515 899	305 458 473
Interest received	2 687 157	2 586 764
Interest paid	(34 407 624)	(31 160 933)
Income tax paid	(42 947 619)	(6 453 289)
Net cash from oparating activities	370 847 813	270 431 015
Cash flow from investing activities		
Acquisition of intangible assets	(115 048 300)	(16 561 523)
Proceeds from sale of intangible assets	7 623	
Acquisition of property, plant and equipment	(60 759 538)	(44 476 429)
Proceeds from sale of property, plant and eqiupment	1 314 044	5 619 769
Income/expenses on other short-term financial assets	(3 627 160)	45 765 624
Acquisition of subsidiarieses, net of cash acquired	(71 479 811)	(360 578 606)
Loans granted	(3 121 228)	(3 218 537)
Repayment received of granted loans	240 649	857 718
Interest received	1 258 463	1 834 652
Dividends received	4 925 076	4 559 384
Net cash from investing activities	(246 290 183)	(366 197 948)
Cash flows from financing activities		
Income/expenses for other financial liabilities	(683 739)	3 323 908
Income/expenses for short term debt securities	-	(219 533 443)
Proceeds from loans and borrowings	121 986 603	384 528 546
Repayment of borrowings	-	(15 074 891)
Payment of finance lease liabilities	(104 353 746)	(839 521
Other interest	(26 394 766)	(3 199 839)
Interests on loans and borrowings	(20 092 929)	(17 366 637)
Dividends paid	(139 163 286)	(101 589 199)
Net cash used in financing activities	(168 701 863)	30 248 924
Net change in cash and cash equivalents	(44 144 233)	(65 518 009)
Cash and cash equivalents at the beginning of the period	98 093 976	115 683 074
Cash and cash equivalents at the end of the period	53 949 743	50 165 065



Condensed interim separate financial statements of EUROCASH S.A.					
Financial statements period: 01.01-30.09.2019 Presentation currency: Polish zloty (PLN)					
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

# CONDENSED SEPARATE STATEMENT ON CHANGES IN EQUITY IN THE PERIOD FROM 01.01.2019 TO 30.09.2019

	Share capital	Reserve capital	Hedge reserve	Retained earnings	Total
Changes in equity in the period from 01.01 to 30.09.2018 - non audited					
Balance as at 1 January 2018	139 163 286	847 622 292	(6 483 777)	17 807 869	998 109 670
Profit (loss) for the period from 01.01. to 30.09.2018	-	-	-	94 346 015	94 346 015
Other comprehensive income for the period 01.01 to 30.09.2018		_	(544 398)	-	(544 398)
Total comprehensive income for the period from 01.01. to 30.09.2018	-	-	(544 398)	94 346 015	93 801 617
Dividends	-	(101 589 199)	-	-	(101 589 199)
Equity-settled share based payment transactions	-	4 410 000	-	-	4 410 000
Retained earnings	-	(71 713 088)	-	71 713 088	-
Balance as at 30.09.2018	139 163 286	678 730 006	(7 028 175)	183 866 972	994 732 088
Changes in equity in the period from 01.01. to 30.09.2019 - non audited  Balance as at 01 January 2019	100 100 000	coo ooo ooc	(7 (20 420)	000 140 010	1 050 000 074
Profit (loss) for the period from 01.01 to 30.09.2019	139 163 286	680 200 006	(7 638 430)	239 142 012	1 050 866 874
Other comprehensive income for the period 01.01 to 30.09.2019	-	- -	- 1 167 237	44 983 116	44 983 116 1 167 237
Total comprehensive income for the period from 01.01. to 30.09.2019	-	-	1 167 237	44 983 116	46 150 353
Dividends		-	-	(139 163 286)	(139 163 286)
Transfer to reserve capital	-	10 457 769	-	(10 457 769)	
Fauity actiled above based neumant transactions					-
Equity-settled share based payment transactions	-	4 410 000	-	-	- 4 410 000
Other	- -	4 410 000	- -	- (1 312 924)	- 4 410 000 (1 312 924)



Condensed interim separate financial statements of EUROCASH S.A.					
Financial statements period: 01.01-30.09.2019 Presentation currency: Polish zloty (PLN)					
Level of round-offs:	All amounts are expressed in Polish zloty (unless indicated otherwise)				

# SUPLEMENTARY INFORMATION TO THE CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS PREPARED FOR THE PERIOD FROM 01.01.2019 TO 30.09.2019

#### 1. GENERAL INFORMATION

#### 1.1. ISSUE OF THE FINANCIAL STATEMENT

According to the resolution of the Management Board dated 12 November 2019, the separate financial statements of Eurocash S.A. for the period from 1 January 2019 to 30 September 2019 were authorised for publication.

Eurocash S.A. is a listed company and its shares are publicly traded.

#### 1.2. STATEMENT OF COMPLIANCE

The condensed interim separate financial statements have been prepared in accordance with the International Accounting Standard IAS 34 - Interim Financial Reporting, as approved by the European Union.

These condensed interim financial statements should be read in conjunction with the condensed interim consolidated financial statements of Eurocash S.A. Group as at and for the period ended 30 September 2019, and the separate financial statements of Eurocash S.A. as at and for the year ended 31 December 2018, which are available on the website www.grupaeurocash.pl.

#### 1.3. PRESENTATION CURRENCY, ROUNDINGS

These condensed interim separate financial statements are presented in PLN, which is the Company's functional and presentation currency. All financial information presented in PLN has been rounded to the nearest PLN (unless it is otherwise indicated).

#### 1.4. USE OF ESTIMATES AND JUDGEMENTS

Drafting financial statements in conformity with UE IFRS requires the Management Board to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Estimates and underlying assumptions were made based on past experience and other factors accepted as reasonable in the given circumstances, and the results of these estimates and judgments were the basis for determining the carrying values of assets and liabilities that were not directly derived from other sources. The actual results may differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revised accounting estimates are recognized in the current period and in any future periods affected. The company identifies control over the entities in which it holds fifty or fewer percent of shares based on the analysis performed in accordance with IFRS 10 and on the basis investment agreements.

The Company uses many financial instruments, including contracts for financing the supply chain (reverse factoring) in relation to its trade liabilities. Taking into account the potential impact of this type of agreements on the cash flow statement and the statement of financial position, the Company analyzes the content of such agreements on a case-by-case basis. In particular, the Management Board assesses whether the supplier financing program does not incur significant costs related to this program or significant changes in payment dates and future cash flows. In the case of significant modifications of terms of repayment of trade liabilities, the Company makes appropriate changes to the classification and recognizes liabilities covered by factoring as separate debt financing, which were presented in Note 4. The judgments related to the implementation of IFRS 16 were described in Note 1.7.



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#### 1.5. COMPARABILITY OF FINANCIAL STATEMENTS

Accounting principles as well as calculation methods applied in the preparation of the financial statements remained unchanged in comparison to the ones applied in the last annual separate financial statements for the year ended 31 December 2018, excluding the application of new or amended standards and interpretations applicable to annual periods beginning on 1 January 2019 and later.

#### 1.6. GOING CONCERN ASSUMPTION

These financial statements have been prepared on the assumption that the Company will continue as a going concern in the foreseeable future.

As at 30 September 2019 there was a surplus of current liabilities of the Company over its current assets in the amount of PLN 2.4 billion, which is typical for the industry in which the Company operates, in which a significant part of sales is made on cash terms, inventory is minimized, and suppliers provide deferred payment terms. At the same time, the Company conducts the development of the retail network by employing its own resources and those coming from external financing sources. The financial plans for 2020 and subsequent years prepared by the Management Board indicate that the Company maintains liquidity and provides ongoing servicing of its liabilities. Suspension conditions related to loan agreements are monitored on an ongoing basis, as at the balance sheet date, 30 September 2019, the terms of loan agreements were not broken. In addition, as at the balance sheet date, 30 September 2019, the Company also has unused credit limits in the amount of PLN 399.771.988.

# 1.7. IMPACT OF NEW STANDARDS AND INTERPRETATIONS ON THE FINANCIAL STATEMENTS OF THE COMPANY

#### Implementation of IFRS 16

In January 2016, the International Accounting Standards Board issued International Financial Reporting Standard 16 Leasing ("IFRS 16"), which replaced IAS 17 Leasing, IFRIC 4 Determining whether the contract includes leasing, SKI 15 Operating leases - special promotional offers and SKI 27 Substance assessment transactions using the form of leasing. IFRS 16 sets out the accounting principles for leasing in terms of valuation, presentation and disclosure.

IFRS 16 introduces a single model of the lessees accounting and requires the lessee to recognize assets and liabilities resulting from each lease with a period exceeding 12 months, unless the underlying asset is of low value. On the date of the commencement, the lessee recognizes an asset component due to the right of use of the underlying asset and a lease liability that reflects his obligation to make lease payments.

The lessee separately recognizes depreciation of the asset component under the right of use and interest on the lease liability.

The lessee updates the valuation of the lease liability after the occurrence of certain events (eg changes in the leasing period, changes in future lease payments resulting from the change in the index or the rate used to determine these charges). In principle, the lessee recognizes the revaluation of the lease liability as an adjustment to the asset's value due to the right of use.

The Company is a lessee, mainly in the case of lease agreements for rental and means of transport.

Lessor accounting in accordance with IFRS 16 remains substantially unchanged from current accounting in accordance with IAS 17. A lessor will continue to recognize all lease



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agreements using the same classification principles as in IAS 17, distinguishing between operating leases and financial leasing.

IFRS 16 requires wider disclosures from both the lessee and the lessor than in the case of IAS 17.

The lessee has the right to choose a full or modified retrospective approach, and the transitional provisions provide for some practical solutions.

IFRS 16 is effective for annual periods beginning on January 1, 2019 and later. Earlier application is permitted for entities that apply IFRS 15 from or before the first application of IFRS 16. The Company has not decided to apply IFRS 16 earlier.

The Company has implemented IFRS 16 using a modified retrospective method.

The Company has benefited from the exemption regarding short-term leases.

The analysis of the Company's agreements in terms of IFRS 16 began by determining which contracts are under the definition of a lease. Lease liabilities are recognized at the value of discounted future payments during the lease term and the asset due to the right of use - in the same amount corrected by the amount of any prepayments or calculated lease payments recognized in the statement of financial position before the date of first application. Lease payments are discounted using the lesser interest rate of the lessee on the date of the first application, determined for individual leasing segments depending on their period and the type of the asset being leased.

The date of start of the leasing period is the date on which the lessor makes the asset available for use by the lessee. The leasing period includes the period during which the lessee is entitled to use, along with optional periods, when the Company may with reasonable assurance assume that it will exercise the option of extending or will not use the option of termination. In the case of establishing periods of contracts concluded for an indefinite period, the Company applied the criteria of sufficient certainty and took into account all relevant facts and circumstances, including business plans.

In the table below, the Group presented the reconciliation of lease liabilities under IAS 17 as at 31 December 2018, and the liability estimated as at 1 January 2019 in accordance with IFRS 16:

Lease		
Finance lease liabilities as at 31 December 2018 (IAS 17)		
Liabilities (and their changes) not included in the statement of financial position as at 31 December 2018:	861 323 545	
Liabilities under operating lease agreements as at 31 December 2018:	1 031 020 741	
Change in the method of recognition of contracts for an indefinite period	5 834 648	
The value of the discount using the marginal discount rate	(175 531 845)	
Lease liabilities as at 01 January 2019	863 198 134	



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IFRS 16 impact on separate statement of financial position as at 01.01.2019:

	Data before impact of IFRS 16	Impact of IFRS 16	Data after impact of IFRS 16
	as at	as at	as at
	01.01.2019	01.01.2019	01.01.2019
Assets			
Non-current assets (long-term)	3 222 629 262	861 323 545	4 083 952 807
Property, plant and equipment	447 770 647	(1 024 668)	446 745 986
Right of use assets	-	862 348 213	862 348 213
Current assets (short-term)	2 132 310 029	-	2 132 310 029
Total assets	5 354 939 292	861 323 545	6 216 262 836
Equity and liabilities  Equity	1 050 866 874	-	1 050 866 874
Liabilities	4 304 072 417	861 323 545	5 165 395 962
Non-current liabilities	74 392 609	736 448 767	810 841 376
Other long-term financial liabilities	281 330	(281 330)	-
Long-term lease liabilities	-	736 730 097	736 730 097
Current liabilities	4 229 679 808	124 874 778	4 354 554 586
Short-term financial liabilities	28 882 096	(1 593 260)	27 288 836
Short-term lease liabilities	-	126 468 038	126 468 038
Total equity and liabilities	5 354 939 292	861 323 545	6 216 262 836

IFRS 16 impact on separate income statement for the period 01.01.2019 - 30.09.2019:

	Data before impact of IFRS 16 for the period from 01.01.2019 to 30.09.2019	Impact of IFRS 16 for the period from 01.01.2019 to 30.09.2019	Data after impact of IFRS 16 for the period from 01.01.2019 to 30.09.2019
	10 00.00.2010	10 00.00.2010	10 00.00.2010
Gross profit (loss)	1 321 735 555	-	1 321 735 555
Selling expenses	(1 026 924 616)	12 602 416	(1 014 322 200)
General and administrative expenses	(214 192 717)	537 334	(213 655 383)
Profit (loss) on sales	80 618 222	13 139 750	93 757 972
Operating profit (loss)	96 287 926	13 139 750	109 427 676
Financial income	25 030 051	•	25 030 051
Financial costs	(48 841 037)	(30 239 138)	(79 080 175)
Profit (loss) before tax	72 476 940	(17 099 388)	55 377 552
Income tax expense	(13 643 320)	3 248 884	(10 394 437)
Profit (loss) for the period	58 833 620	(13 850 504)	44 983 116



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IFRS 16 impact on separate statement of financial position as at 30.09.2019:

	Data before impact of IFRS 16	Impact of IFRS 16	Data after impact of IFRS 16
	as at 30.09.2019	as at 30.09.2019	as at 30.09.2019
Assets			
Non-current assets (long-term)	3 369 931 091	859 824 831	4 229 755 922
Property, plant and equipment	435 056 652	(765 567)	434 291 085
Perpetual use	-	860 590 398	860 590 398
Current assets (short-term)	2 105 019 192	-	2 105 019 192
Total assets	5 474 950 283	859 824 831	6 334 775 114
Equity and liabilities			
Equity	974 801 522	(3 382 323)	971 419 199
Retained earnings	147 041 654	(3 382 323)	143 659 331
Profit (loss) for the period	58 833 620	(3 382 323)	55 451 297
Liabilities	4 500 148 762	863 207 154	5 363 355 915
Non-current liabilities	88 792 233	733 136 581	821 928 815
Other long-term financial liabilities	1 214 226	(451 348)	762 878
Long-term lease liabilities	-	734 381 314	734 381 314
Deferred tax liabilities	83 131 673	(793 384)	82 338 289
Current liabilities	4 411 356 528	130 070 572	4 541 427 101
Short-term financial liabilities	25 599 880	(1 197 854)	24 402 026
Short-term lease liabilities	-	131 268 427	131 268 427
Total equity and liabilities	5 474 950 283	859 824 831	6 334 775 114

# IFRS 16 impact on lease liabilities in separate financial statements:

854 965 535
861 323 545
-6 358 010
78 404 682
19 125 567
13 719 909
5 405 658
(103 888 259)



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IFRS 16 impact on separate statement of cash flows for the period 01.01 - 30.09.2019:

	Data before impact of IFRS 16 for the period from 01.01.2019 to 30.09.2019	Impact of IFRS 16 for the period from 01.01.2019 to 30.09.2019	Data after impact of IFRS 16 for the period from 01.01.2019 to 30.09.2019
Cash flow from operating activities			
Profit (loss) before income tax	72 476 940	(17 099 388)	55 377 552
Adjustments for:	138 926 278	145 821 126	284 747 404
Depreciation and amorization	94 469 939	115 581 988	210 051 927
Wycena programów motywacyjnych	4 410 000	-	4 410 000
Wynik na działalności inwestycyjnej oraz odpisy pożyczek	6 567 840	<del>-</del>	6 567 840
Gain (loss) on exchange tares	-	5 405 658	5 405 658
Interest expenses	42 483 661	24 833 480	67 317 141
Operating cash before changes in working capital	211 403 218	128 721 738	340 124 957
Operating cash	316 794 161	128 721 738	445 515 899
Net cash from oparating activities	242 126 075	128 721 738	370 847 813
Cash flow from investing activities			
Net cash from investing activities	(246 290 183)	•	(246 290 183)
Cash flows from financing activities			
Payment of finance lease liabilities	(465 488)	(103 888 259)	(104 353 746)
Other interest	(1 561 286)	(24 833 480)	(26 394 766)
Net cash used in financing activities	(39 980 125)	(128 721 738)	(168 701 863)
Net change in cash and cash equivalents	(44 144 233)	0	(44 144 233)
Cash and cash equivalents at the beginning of the period	98 093 976	-	98 093 976
Cash and cash equivalents at the end of the period	53 949 743	0	53 949 743

# 2. NOTES TO CONDENSED INTERIM SEPARATE FINANCIAL STATEMENTS PREPARED FOR THE PERIOD FROM 01.01.2019 TO 30.09.2019

#### NOTE 1.

#### OTHER EXPLANATORY INFORMATION

These condensed interim separate financial statements should be read in conjunction with condensed interim consolidated financial statements of Eurocash S.A. Group prepared as at and for the period ended 30 September 2019.

#### NOTE 2.

#### **UNCERTAIN TAX TREATMENT**

Regulations regarding VAT, corporate profits tax and social security contributions are subject to frequent changes. These changes result in there being little point of reference and few established precedents that may be followed. The binding regulations also contain uncertainties, resulting in differences in opinion regarding the legal interpretation of tax regulations both between government bodies, and between government bodies and companies.

Tax and other settlements (e.g. customs or foreign currency settlements) may be subject to inspection by administrative bodies authorised to impose high penalties and fines, and any additional taxation liabilities calculated as a result must be paid together with high interest. The above circumstances



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mean that tax exposure is greater in Poland than in countries that have a more established taxation system.

Accordingly, the amounts shown in the financial statements may change at a later date as a result of the final decision of the tax authorities.

In the previous reporting periods, companies within the Company carried out transactions and participated in restructuring processes, which may be the subject of analysis and control of tax authorities.

On 15 July 2016, amendments were made to the Tax Ordinance to introduce the provisions of General Anti-Avoidance Rule (GAAR). GAAR are targeted to prevent origination and use of factitious legal structures made to avoid payment of tax in Poland. GAAR define tax evasion as an activity performed mainly with a view to realising tax gains, which is contrary, under given circumstances, to the subject and objective of the tax law. In accordance with GAAR, an activity does not bring about tax gains, if its modus operandi was false. Any instances of (i) unreasonable division of an operation (ii) involvement of agents despite lack of economic rationale for such involvement, (iii) mutually exclusive or mutually compensating elements, as well as (iv) other activities similar to those referred to earlier may be treated as a hint of artificial activities subject to GAAR. New regulations will require considerably greater judgment in assessing tax effects of individual transactions.

The GAAR clause should be applied to the transactions performed after clause effective date and to the transactions which were performed prior to GAAR clause effective date, but for which after the clause effective date tax gains were realised or continue to be realised. The implementation of the above provisions will enable Polish tax authority challenge such arrangements realised by tax remitters as restructuring or reorganization.

The Company accounts for current and deferred tax assets and liabilities based on the requirements of IAS 12 Income taxes, based on taxable profit (tax loss), taxable base, carry-forward of unused tax losses and carry-forward of unused tax credits, and tax rates, while considering the assessment of uncertainty related to tax settlements. If uncertainty exists as to whether and to what extent tax authority will accept individual tax treatments of made transactions, the Company discloses these settlements while accounting for uncertainty assessment.

On 19 June 2017 a report from the tax control was delivered to Eurocash S.A. in which the tax authorities questioned the possibility of making depreciation write-offs concerning the values of certain trademarks. The tax depreciation costs amounted in the year 2011 to PLN 41 million.

Based on the external experts' tax analysis on 5 July 2017 the Company subjected its response to the tax report.

On 28 September 2017, the Head of the Customs and Revenue Office for Wielkopolska Region in Poznań issued a decision to Eurocash S.A., in which he stated in the case above that the Company had an understatement of tax liability for 2011 of PLN 8 million. On the basis of an external legal expert analysis, on 17 October 2017, the Company appealed against this decision. It mentions a number of arguments for the correctness of the tax settlements made by the Company, including confirmation of the correctness of the settlements through the positive interpretations of tax law.

By decision of 19 March 2019, the Director of the Tax Administration Center in Poznan, after considering the appeal of Eurocash SA, completely overturned the above decision of the Head of the Wielkopolska Customs and Tax Office in Poznan and remitted the case. In view of the above, as at 30 September 2019, in the opinion of the Company's Management Board, there is no reason for creating any provisions due to this case.

On 28 February 2018, the Head of the Customs and Revenue Office for Wielkopolska Region in Poznan initiated an audit of corporate income tax for 2016. On 30 September 2019 the audit hasn't been completed.



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#### NOTE 3.

# THE DAMAGE SUFFERED BY THE COMPANY AS A RESULT OF THE ACTIVITIES OF EXTERNAL ENTITIES PARTICIPATING IN THE VAT FRAUD MECHANISM

The audit of VAT settlements by the Eurocash Group companies did not reveal any irregularities of a nature identical to the irregularities disclosed in 2017. Despite the above, taking into account the turnover of the remaining companies of the Group, gained on transactions concerning intra-Community delivery of goods, the risks associated with such potential irregularities are not material.

Eurocash S.A. stopped execution of such transactions concerning intra-Community delivery of goods. On 30 January 2018, the Prosecutor of the Regional Prosecutor's Office in Poznań commenced the investigation of the notification of 24 August 2017.

#### NOTE 4.

#### **EXPLANATIONS TO CONSOLIDATED INCOME STATEMENT**

#### **Financial costs**

The increase in financial costs in the 3Q2019 comparing to the 3Q2018 was mainly due to the application of IFRS 16 (the impact of IFRS 16 on financial costs in 3Q2019, amounted to PLN 13,7 million). Details on IFRS 16 are presented in section 1.7.

#### **Trade liabilities**

Eurocash made the assessment of the liabilities covered by reverse factoring and based on this judgment classified liabilities under reverse factoring as a trade liabilities, as there were no significant changes in the nature of these liabilities, in particular significant changes in the terms of payment, as a result of submitting the given factoring obligations. As part of the balance of trade payables as at 30 September 2019, the value of balances covered by the supplier financing program was recognized in the amount of PLN 1,172,317,008 while as at 31 December 2018 the corresponding value of balances was PLN 1,190,147,484.

The main change in investments in subsidiaries results from the acquisition of Partner Sp. z o. o.

#### NOTE 5.

#### TRANSACTIONS WITH SUBSIDIARIES

Transactions with related entities did not differ from market conditions and did not differ in type from transactions concluded in previous reporting periods.

On 28 June 2019, Eurocash S.A. signed an agreement regarding taking over the distribution function from EKO Holding S.A.

In connection with the above, the Company recognized in the condensed separate statement of financial position an intangible asset in the amount of PLN 87,024,233 reflecting the right to majority supply of stores and a deferred tax reserve of PLN 16,075,308. The price for taking over the function, was paid in July 2019. The depreciation period for the recognized intangible asset was set at 3 years.



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#### NOTE 6.

#### IMPORTANT EVENTS DURING THE PERIOD COVERED BY THE FINANCIAL STATEMENTS

## 1. Payment of the dividend for year 2018

On 19 June 19, according to the decision of the Ordinary General Meeting of Eurocash S.A., a dividend of PLN 1 per share was paid from the Company's reserve capital. The total amount of dividend paid was PLN 139,163,286.

#### NOTE 7.

#### SIGNIFICANT EVENTS AFTER THE PERIOD COVERED BY THE FINANCIAL STATEMENTS

There were no significant events after the period covered by the financial statements, influencing the activity if the Company.



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# SIGNATURES OF THE MANAGEMENT BOARD MEMBERS

Position	Name and surname	Date	Signature
Management Board Member Human Resources Director	Katarzyna Kopaczewska	12 <sup>th</sup> November 2019	
Management Board Member Financial Director	Jacek Owczarek	12 <sup>th</sup> November 2019	



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# Management discussion of the financial results for the 3Q 2019

#### 1. Eurocash Group - overview

EUROCASH Group is one of the largest Fast Moving Consumer Goods (FMCG) distributors in Poland. Eurocash Group concentrates on wholesale supply of FMCG to a broad range of traditional retailers across the whole country in particular to independent retail stores throughout Poland. Additionally to ensure scale that support clients, Eurocash runs own retail stores.

Below we present the basic financial and operating data of the Eurocash Group broken down into the following segments and distribution formats:

#### Wholesale - wholesale distribution formats:

- Eurocash Distribution consisting of:
  - o active distribution companies (Eurocash S.A. after merger with Tradis Sp. z o.o., DEF Sp. z o.o., AMBRA Sp. z o.o.);
  - o companies organizing or supporting franchise chains of retail shops: Euro Sklep S.A., Groszek Sp. z o.o., Lewiatan Holding S.A., Lewiatan Podlasie Sp. z o.o., Lewiatan Śląsk Sp. z o.o., Lewiatan Zachód Sp. z o.o., Lewiatan Północ Sp. z o.o., Lewiatan Opole Sp. z o.o., Lewiatan Wielkopolska Sp. z o.o., Lewiatan Podkarpacie Sp. z o.o., Lewiatan Kujawy Sp. z o.o., Lewiatan Orbita Sp. z o.o.;
  - Alcohol Distribution wholesale and retail distribution of alcoholic beverages throughout Poland;
- Cash&Carry a national network of discount Cash & Carry type warehouses under the "Eurocash Cash & Carry" brand, as part of which the loyalty program for the "abc" network of stores operates;
- Tobacco & Impulse active distribution of tobacco products and fast moving consumer goods through Eurocash Serwis;
- Eurocash Food Service supplies for restaurant chains, hotels and independent food outlets;
- Other sales revenue of 4Vapers Sp. z o.o. and Cerville Investments Sp. z o.o.

**Retail** – retail sales of Eurocash Group and wholesale sales of Eurocash to Delikatesy Centrum franchisees:

- Delikatesy Centrum franchise stores a franchise system for retail stores operating under the brand "Delikatesy Centrum";
- Own supermarkets, consisting of:
  - Delikatesy Centrum own retail stores own retail stores operating by companies that Eurocash hold 50% of shares: Firma Rogala Sp. z o.o., FHC-2 Sp. z o.o., Madas Sp. z o.o. and 100% of shares in Delikatesy Centrum Sklepy Sp. z o.o. and 75% of shares in Podlaskie Delikatesy Centrum Sp. z o.o.
  - EKO own retail stores under brand Delikatesy Centrum and EKO operated by EKO Holding S.A.;

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- Mila & Others own retail stores under brand Mila operated by Mila S.A. and under brand Lewiatan operated by Partner Sp. z o.o.;
- Inmedio press retail kiosks under Inmedio brand.

**Projects** – sales revenue of new projects running by Eurocash S.A. and its subsidiaries: Kontigo Sp. z o.o., ABC na kołach Sp. z o.o., Duży Ben Sp. z o.o., Sushi 2 Go Sp. z o.o.

Starting from 2019 sales of fresh product distribution to Delikatesy Centrum was excluded from Projects Segment and moved to Retail Segment due to the fact that project achieved break-even point.

**Others** – sales revenue and costs of other companies through Eurocash Trade 1 Sp. z o.o., Eurocash Trade 2 Sp. z o.o., Eurocash VC3 Sp. z o.o., Akademia Umiejętności Eurocash Sp. z o.o. and Central Head Office costs consolidation not related to any of above segment.

The business of Eurocash Group is focused on the territory of Poland.

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### 2. Summary of financial and operational results of Eurocash Group in 3Q 2019

#### Profit & loss account

Table 1: Eurocash Group: Summary of consolidated financial results for 3Q 2019

PLN m	3Q 2019	3Q 2019 before IFRS16	3Q 2018	Change % (before IFRS16)
Sales revenues (traded goods, materials)	6 672.87	6 672.87	6 241.50	6.91%
Gross profit (loss) on sales	835.35	835.35	785.05	6.41%
Gross profitability on sales (%)	12.52%	12.52%	12.58%	-0.06 p.p.
EBITDA	219.20	129.02	105.13	22.73%
(EBITDA margin %)	3.28%	1.93%	1.68%	0.25 p.p.
EBIT	84.32	75.16	51.50	45.94%
(EBIT margin %)	1.26%	1.13%	0.83%	0.30 p.p.
Gross profit	37.86	57.58	37.24	54.61%
Net Income	25.08	41.05	38.23	7.38%
(Net profitability %)	0.38%	0.62%	0.61%	0.00 p.p.

Table 2: Eurocash Group: Summary of consolidated financial results for 3Q YTD 2019

PLN m	3Q YTD 2019	3Q YTD 2019 before IFRS16	3Q YTD 2018	Change % (before IFRS16)
Sales revenues (traded goods, materials)	18 594.04	18 594.04	16 988.05	9.45%
Gross profit (loss) on sales	2 385.49	2 385.49	2 072.64	15.09%
Gross profitability on sales (%)	12.83%	12.83%	12.20%	0.63 p.p.
EBITDA	556.73	288.96	261.77	10.39%
(EBITDA margin %)	2.99%	1.55%	1.54%	0.01 p.p.
EBIT	156.04	128.32	112.03	14.54%
(EBIT margin %)	0.84%	0.69%	0.66%	0.03 p.p.
Gross profit	56.75	87.73	78.96	11.11%
Net Income	31.81	56.90	55.73	2.10%
(Net profitability %)	0.17%	0.31%	0.33%	-0.02 p.p.

Consolidated total sales of Eurocash Group in 3Q 2019 amounted to PLN 6 672.87 m and increased by 6.91% YoY. Both main segments noted strong organic sales growth with wholesale sales increase by 6.59% and retail sales increase by 7.52%. Consolidated total sales of Eurocash Group in 3Q YTD 2019 amounted to PLN 18 594.04 m and increased by 9.45% YoY.

Consolidated gross profitability in 3Q 2019 amounted to 12.52% and decreased by -0.06 p.p. comparing to 3Q 2018. Lower gross profitability was attributable mainly to fast growing low margin Tobacco distribution format. In 3Q YTD 2019 gross profitability increased by 0.63 p.p. YoY and amounted to 12.83%.

Consolidated EBITDA in 3Q 2019 amounted to PLN 219.20 m. Consolidated EBITDA in 3Q 2019 before IFRS16 increased by 22.73% YoY and amounted to PLN 129.02 m. EBITDA increase was attributable mainly to better performance of ex-EKO and Mila chains as well as to one-offs: 12.25 m PayUp earn-out partially off-

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set by -7.98 m Sushi 2 Go write-off. Consolidated EBITDA in 3Q YTD 2019 amounted to PLN 556.73 m. Consolidated EBITDA in 3Q YTD 2019 before IFRS16 amounted to PLN 288.96 m, which means an increase of 10.39% YoY.

The net profit amounted to PLN 25.08 m in 3Q 2019. The net profit before IFRS16 amounted to PLN 41.05 m in 3Q 2019 comparing with net profit at level of PLN 38.23 m in 3Q 2018. In 3Q YTD 2019, net profit reached PLN 31.81 m. In 3Q YTD 2019 before IFRS16, net profit reached PLN 56.90 m compared to PLN 55.73 m in 3Q YTD 2018.

#### Implementation of IFRS16

In January 2016, the International Accounting Standards Board issued International Financial Reporting Standard 16 Leasing ("IFRS 16"), which replaced IAS 17 Leasing, IFRIC 4 Determining whether the contract includes leasing, SKI 15 Operating leases - special promotional offers and SKI 27 Substance assessment transactions using the form of leasing. IFRS 16 sets out the accounting principles for leasing in terms of valuation, presentation and disclosure.

IFRS 16 introduces a single model of the lessees accounting and requires the lessee to recognize assets and liabilities resulting from each lease with a period exceeding 12 months, unless the underlying asset is of low value. On the date of the commencement, the lessee recognizes an asset component due to the right of use of the underlying asset and a lease liability that reflects his obligation to make lease payments.

The lessee separately recognizes depreciation of the asset component under the right of use and interest on the lease liability.

The lessee updates the valuation of the lease liability after the occurrence of certain events (eg changes in the leasing period, changes in future lease payments resulting from the change in the index or the rate used to determine these charges). In principle, the lessee recognizes the revaluation of the lease liability as an adjustment to the asset's value due to the right of use.

The Group is a lessee, mainly in the case of lease agreements for rental and means of transport.

Lessor accounting in accordance with IFRS 16 remains substantially unchanged from current accounting in accordance with IAS 17. A lessor will continue to recognize all lease agreements using the same classification principles as in IAS 17, distinguishing between operating leases and financial leasing.

IFRS 16 requires wider disclosures from both the lessee and the lessor than in the case of IAS 17.

The lessee has the right to choose a full or modified retrospective approach, and the transitional provisions provide for some practical solutions.

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IFRS 16 is effective for annual periods beginning on January 1, 2019 and later. Earlier application is permitted for entities that apply IFRS 15 from or before the first application of IFRS 16. The Group has not decided to apply IFRS 16 earlier.

The Group has implemented IFRS 16 using a modified retrospective method.

The Group has benefited from the exemption regarding short-term leases.

The analysis of the Group's agreements in terms of IFRS 16 began by determining which contracts are under the definition of a lease. Lease liabilities are recognized at the value of discounted future payments during the lease term and the asset due to the right of use - in the same amount corrected by the amount of any prepayments or calculated lease payments recognized in the statement of financial position before the date of first application. Lease payments are discounted using the lesser interest rate of the lessee on the date of the first application, determined for individual leasing segments depending on their period and the type of the asset being leased.

The date of start of the leasing period is the date on which the lessor makes the asset available for use by the lessee. The leasing period includes the period during which the lessee is entitled to use, along with optional periods, when the Group may with reasonable assurance assume that it will exercise the option of extending or will not use the option of termination. In the case of establishing periods of contracts concluded for an indefinite period, the Group applied the criteria of sufficient certainty and took into account all relevant facts and circumstances, including business plans.

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## Sales by format

Table 3: Eurocash Group: External sales of goods dynamics by distribution format for 3Q 2019

PLN m	3Q 2019	3Q 2018	Change %
Wholesale	5 086.89	4 772.23	6.59%
Cash&Carry	1 253.32	1 244.91	0.68%
Tobacco	1 870.78	1 600.71	16.87%
Distribution	1 811.29	1 796.00	0.85%
Alcohol	447.30	571.81	-21.78%
Distribution previously	1 364.00	1 224.20	11.42%
Food Service	146.85	128.92	13.90%
Other	4.65	1.67	178.01%
Retail	1 523.23	1 416.73	7.52%
Delikatesy Centrum Franchise	586.65	553.67	5.96%
Supermarkets Own	810.50	746.63	8.55%
Delikatesy Centrum Own	222.96	196.78	13.30%
EKO	204.47	204.43	0.02%
Mila & Others	383.08	345.42	10.90%
Inmedio	126.08	116.42	8.29%
Projects	27.21	12.04	125.97%
Eurocash Group	6 637.33	6 201.00	7.04%

Table 4: Eurocash Group: External sales of goods dynamics by distribution format for 3Q YTD 2019

PLN m	3Q YTD 2019	3Q YTD 2018	Change%	
Wholesale	14 081.56	13 333.65	5.61%	
Cash&Carry	3 469.88	3 416.46	1.56%	
Tobacco	5 045.35	4 484.28	12.51%	
Distribution	5 167.00	5 074.56	1.82%	
Alcohol	1 377.66	1 629.50	-15.45%	
Distribution	3 789.33	3 445.06	9.99%	
Food Service	390.12	352.42	10.70%	
Other	9.21	5.93	55.29%	
Retail	4 349.15	3 501.74	24.20%	
Delikatesy Centrum	1 632.72	1 550.84	5.28%	
Supermarkety Własne	2 360.24	1 623.84	45.35%	
Delikatesy Centrum Own	618.58	546.33	13.22%	
EKO	617.30	594.83	3.78%	
Mila i inne	1 124.37	482.68	132.94%	
Inmedio	356.18	327.06	8.90%	
Projects	66.22	35.93	84.30%	
Eurocash Group	18 496.92	16 871.32	9.64%	

#### Wholesale

- In 3Q 2019 external sales of goods in Wholesale segment amounted to PLN 5 086.89 m and increased by 6.59% comparing with 3Q 2018. In 3Q YTD 2019 sales amounted to PLN 14 081.56 m and increased by 5.61% YoY.
- EBITDA of the Wholesale segment amounted in 3Q 2019 to PLN 177.31 m. EBITDA before IFRS16 amounted to PLN 130.02 m while in 3Q 2018 it amounted to PLN 129.74 m. EBITDA in 3Q 2019 was impacted by strong low margin sales growth in Tobacco distribution format. EBITDA in 3Q YTD 2019

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amounted to PLN 455.03 m. EBITDA before IFRS16 in 3Q YTD 2019 amounted to PLN 309.65 m comparing to PLN 287.01 m in 3Q YTD 2018.

- LFL sales growth (same number of stores) in Eurocash Cash&Carry stores in 3Q 2019 amounted to 0.68% and 1.56% in 3Q YTD 2019.
- The number of Eurocash Cash&Carry stores at the end of 3Q 2019 amounted to 180.
- The number of abc stores amounted to 8 816 at the end of 3Q 2019.
- Number of partnership or franchise stores organized by companies belonging to Eurocash Group (Groszek, Euro Sklep, Lewiatan and PSD) amounted to 5 087 stores as of the end of 3Q 2019.
- Sales of cigarettes Tobacco & Impulse distribution format in terms of volume amounted in 3Q 2019 to 3 152 m pieces and increased by 14.85% YoY. In 3Q YTD 2019 volume amounted to 8 547 m pieces and increase by 11.80% YoY.
- Sales of cigarettes in terms of value increased by 17.7% in 3Q 2019 and 14.3% in 3Q YTD 2019.

#### Retail

- Sales of goods realized by Retail segment in 3Q 2019 amounted to PLN 1 523.23 m and increased by 7.52%. Sales increase was driven by own supermarkets, franchise as well as Inmedio newsagents.
   In 3Q YTD 2019 sales amounted to PLN 4 349.15 m and increased by 24.20% YoY.
- Starting from 2019 Retail Segment includes sales distribution of fresh products to franchise stores in Delikatesy Centrum chain. Historical data of the segment were restated.
- EBITDA of the Retail segment in 3Q 2019 amounted to PLN 73.84 m. EBITDA before IFRS16 amounted to PLN 32.53 m comparing to PLN 11.64 m in 3Q 2018. Increase of EBITDA was attributable to better performance of ex-EKO and Mila chains. In 3Q YTD 2019 EBITDA amounted to PLN 203.13 m. In 3Q YTD 2019 EBITDA before IFRS16 amounted to PLN 85.19 m while in 3Q YTD 2018 it amounted to PLN 61.77 m.
- LFL growth of wholesale sales realized by Eurocash to "Delikatesy Centrum" franchise stores amounted to 4.14% in 3Q 2019 and 3.21% in 3Q YTD 2019.
- LFL growth of retail sales of "Delikatesy Centrum" franchise stores amounted to 4.06% in 3Q 2019 and 3.60% in 3Q YTD 2019.
- LFL dynamic of retail sales in 3Q 2019 amounted in Inmedio stores to 4.98% YoY and 4.93% in 3Q YTD 2019 YoY.
- Number of Small Supermarkets in 3Q 2019 amounted to 1 561, including 986 Franchise stores and 575 Own stores.
- Number of total "Delikatesy Centrum" stores at the end of 3Q 2019 amounted to 1 342.
- Number of Inmedio stores at the end of 3Q 2019 amounted to 445 stores.

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#### **Projects**

- Sales of goods realized by Projects segment in 3Q 2019 amounted to PLN 27.21 m comparing to PLN 12.04 m in 3Q 2018. In 3Q YTD 2019 sales amounted to PLN 66.22 m comparing to 35.93 m in 3Q YTD 2018. Sales from distribution of fresh products to franchise stores in Delikatesy Centrum chain was moved to the Retail segment.
- EBITDA of Projects segment in 3Q 2019 amounted to negative PLN -9.09 m. EBITDA before IFRS16 amounted to PLN -10.67 m comparing to result of PLN -7.51 m in 3Q 2018. Result of the segment was impacted by expansion costs and investments into projects brand awareness increase. In 3Q YTD 2019 EBITDA amounted to PLN -28.63 m. In 3Q YTD 2019 EBITDA before IFRS16 amounted to PLN -33.03 m comparing to PLN -27.71 m in 3Q YTD 2018.

#### **Others**

EBITDA of Others segment amounted in 3Q 2019 to PLN -22.85 m. EBITDA before IFRS16 amounted to PLN -22.87 m comparing to PLN -28.76 m in 3Q 2018. In 3Q YTD 2019 EBITDA amounted to PLN -72.80 m. In 3Q YTD 2019 EBITDA before IFRS16 amounted to PLN -72.85 m comparing to PLN -59.31 m in 3Q YTD 2018.

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# **Operating segments**

Due to changes in financial results presentation by operating segments in 2018, below we present quarter results of each segment for years 2018-2019 according to definition of segments implemented in 2018.

Table 5: Eurocash Group: Operating segments results in Q1, Q2 and Q3 2019 (IFRS16)

1Q 2019 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	4 108.16	1 327.40	15.73	0.00	5 451.30
EBIT	32.77	-6.25	-12.75	-23.47	-9.69
(EBIT margin %)	0.80%	-0.47%	-81.06%	0.00%	-0.18%
EBITDA	100.72	52.02	-10.73	-20.65	121.37
(EBITDA margin %)	2.45%	3.92%	-68.23%	0.00%	2.23%
2Q 2019 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	4 886.50	1 498.51	23.27	0.00	6 408.29
EBIT	107.31	19.57	-11.91	-33.55	81.41
(EBIT margin %)	2.20%	1.31%	-51.19%	0.00%	1.27%
EBITDA	177.00	77.27	-8.81	-29.30	216.16
(EBITDA margin %)	3.62%	5.16%	-37.86%	0.00%	3.37%
3Q 2019 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	5 086.89	1 523.23	27.21	0.00	6 637.34
EBIT	109.06	12.54	-11.87	-25.41	84.32
(EBIT margin %)	2.14%	0.82%	-43.62%	0.00%	1.27%
EBITDA	177.31	73.84	-9.09	-22.85	219.20
(EBITDA margin %)	3.49%	4.85%	-33.41%	0.00%	3.30%

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Table 6: Eurocash Group: Operating segments results in Q1, Q2 and Q3 2019 (before IFRS16)

1Q 2019 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	4 108.16	1 327.40	15.73	0.00	5 451.30
EBIT	27.99	-10.75	-12.82	-23.47	-19.06
(EBIT margin %)	0.68%	-0.81%	-81.51%	0.00%	-0.35%
EBITDA	52.80	13.32	-11.99	-20.66	33.46
(EBITDA margin %)	1.29%	1.00%	-76.23%	0.00%	0.61%
2Q 2019 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	4 886.50	1 498.51	23.27	0.00	6 408.29
EBIT	102.48	15.29	-11.99	-33.55	72.22
(EBIT margin %)	2.10%	1.02%	-51.50%	0.00%	1.13%
EBITDA	126.82	39.34	-10.36	-29.31	126.49
(EBITDA margin %)	2.60%	2.63%	-44.53%	0.00%	1.97%
3Q 2019 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	5 086.89	1 523.23	27.21	0.00	6 637.34
EBIT	104.68	7.94	-12.04	-25.41	75.16
(EBIT margin %)	2.06%	0.52%	-44.25%	0.00%	1.13%
EBITDA	130.02	32.53	-10.67	-22.87	129.02
(EBITDA margin %)	2.56%	2.14%	-39.21%	0.00%	1.94%

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Table 7: Eurocash Group: Operating segments results in 2018 (before IFRS16)

1Q 2018 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	3 970.21	969.33	12.05	0.00	4 951.59
EBIT	19.79	3.40	-11.67	-18.62	-7.10
(EBIT margin %)	0.50%	0.35%	-96.84%	0.00%	-0.14%
EBITDA	46.10	19.04	-10.68	-14.85	39.61
(EBITDA margin %)	1.16%	1.96%	-88.65%	0.00%	0.80%
2Q 2018 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	4 591.22	1 115.68	11.84	0.00	5 718.73
EBIT	84.82	12.24	-10.37	-19.07	67.63
(EBIT margin %)	1.85%	1.10%	-87.59%	0.00%	1.18%
EBITDA	111.17	31.08	-9.52	-15.70	117.03
(EBITDA margin %)	2.42%	2.79%	-80.45%	0.00%	2.05%
3Q 2018 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	4 772.23	1 416.73	12.04	0.00	6 201.00
EBIT	103.07	-11.36	-8.49	-31.72	51.50
(EBIT margin %)	2.16%	-0.80%	-70.52%	0.00%	0.83%
EBITDA	129.74	11.64	-7.51	-28.76	105.13
(EBITDA margin %)	2.72%	0.82%	-62.32%	0.00%	1.70%
4Q 2018 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	4 349.18	1 445.38	15.01	0.00	5 809.57
EBIT	90.68	22.04	-9.48	-0.89	102.34
(EBIT margin %)	2.08%	1.52%	-63.14%	0.00%	1.76%
EBITDA	117.05	45.67	-8.80	2.93	156.85
(EBITDA margin %)	2.69%	3.16%	-58.61%	0.00%	2.70%

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### Table 8: Eurocash Group: Operating segments results in 2019 YTD (IFRS16)

1Q YTD 2019 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	4 108.16	1 327.40	15.73	0.00	5 451.30
EBIT	32.77	-6.25	-12.75	-23.47	-9.69
(EBIT margin %)	0.80%	-0.47%	-81.06%	0.00%	-0.18%
EBITDA	100.72	52.02	-10.73	-20.65	121.37
(EBITDA margin %)	2.45%	3.92%	-68.23%	0.00%	2.23%
2Q YTD 2019 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	8 994.66	2 825.92	39.00	0.00	11 859.59
EBIT	140.08	13.32	-24.67	-57.02	71.72
(EBIT margin %)	1.56%	0.47%	-63.24%	0.00%	0.60%
EBITDA	277.72	129.29	-19.54	-49.95	337.52
(EBITDA margin %)	3.09%	4.58%	-50.10%	0.00%	2.85%
3Q YTD 2019 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	14 081.56	4 349.15	66.22	0.00	18 496.92
EBIT	249.14	25.87	-36.54	-82.44	156.04
(EBIT margin %)	1.77%	0.59%	-55.18%	0.00%	0.84%
EBITDA	455.03	203.13	-28.63	-72.80	556.73
(EBITDA margin %)	3.23%	4.67%	-43.24%	0.00%	3.01%

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## Table 9: Eurocash Group: Operating segments results in 2019 YTD (before IFRS16)

1Q YTD 2019 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	4 108.16	1 327.40	15.73	0.00	5 451.30
EBIT	27.99	-10.75	-12.82	-23.47	-19.06
(EBIT margin %)	0.68%	-0.81%	-81.51%	0.00%	-0.35%
EBITDA	52.80	13.32	-11.99	-20.66	33.46
(EBITDA margin %)	1.29%	1.00%	-76.23%	0.00%	0.61%
2Q YTD 2019 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	8 994.66	2 825.92	39.00	0.00	11 859.59
EBIT	130.46	4.53	-24.81	-57.02	53.17
(EBIT margin %)	1.45%	0.16%	-63.60%	0.00%	0.45%
EBITDA	179.62	52.66	-22.35	-49.98	159.95
(EBITDA margin %)	2.00%	1.86%	-57.32%	0.00%	1.35%
3Q YTD 2019 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	14 081.56	4 349.15	66.22	0.00	18 496.92
EBIT	235.14	12.47	-36.85	-82.44	128.32
(EBIT margin %)	1.67%	0.29%	-55.65%	0.00%	0.69%
EBITDA	309.65	85.19	-33.03	-72.85	288.96
(EBITDA margin %)	2.20%	1.96%	-49.88%	0.00%	1.56%

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Table 8: Eurocash Group: Operating segments results in 2018 YTD (before IFRS16)

1Q YTD 2018 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	3 970.21	969.33	12.05	0.00	4 951.59
EBIT	19.79	3.40	-11.67	-18.62	-7.10
(EBIT margin %)	0.50%	0.35%	-96.84%	0.00%	-0.14%
EBITDA	46.10	19.04	-10.68	-14.85	39.61
(EBITDA margin %)	1.16%	1.96%	-88.65%	0.00%	0.80%
2Q YTD 2018 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	8 561.43	2 085.01	23.89	0.00	10 670.32
EBIT	104.61	15.64	-22.04	-37.69	60.53
(EBIT margin %)	1.22%	0.75%	-92.26%	0.00%	0.57%
EBITDA	157.27	50.13	-20.20	-30.55	156.64
(EBITDA margin %)	1.84%	2.40%	-84.59%	0.00%	1.47%
3Q YTD 2018 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	13 333.65	3 501.74	35.93	0.00	16 871.32
EBIT	207.69	4.28	-30.53	-69.41	112.03
(EBIT margin %)	1.56%	0.12%	-84.97%	0.00%	0.66%
EBITDA	287.01	61.77	-27.71	-59.31	261.77
(EBITDA margin %)	2.15%	1.76%	-77.12%	0.00%	1.55%
4Q YTD 2018 (PLN m)	Wholesale	Retail	Projects	Others	Total
Sales revenue from traded goods	17 682.83	4 947.12	50.94	0.00	22 680.90
EBIT	298.36	26.32	-40.01	-70.30	214.38
(EBIT margin %)	1.69%	0.53%	-78.54%	0.00%	0.95%
EBITDA	404.06	107.44	-36.51	-56.38	418.61
(EBITDA margin %)	2.29%	2.17%	-71.67%	0.00%	1.85%

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#### Cash flow

Table 11: Eurocash Group: Consolidated cash flow for 3Q 2019

PLN m	3Q 2019	3Q 2019 before IFRS16	3Q 2018
Operating cash flow	263.10	177.47	115.45
Gross profit (loss)	37.86	57.58	37.24
Depreciation	134.88	53.86	53.62
Change in working capital	75.36	75.36	20.57
Other	15.00	(9.32)	4.01
Cash flow from investments	(59.09)	(59.09)	(36.88)
Cash flow from financing activities	(244.24)	(158.61)	(74.15)
Total cash flow	(40.22)	(40.22)	4.41

Table 12: Eurocash Group: Consolidated cash flow for 3Q YTD 2019

PLN m	3Q YTD 2019	3Q YTD 2019 before IFRS16	3Q YTD 2018
Operating cash flow	528.02	260.26	301.13
Gross profit (loss)	56.75	87.73	78.96
Depreciation	400.69	160.64	149.73
Change in working capital	76.69	76.69	83.42
Other	(6.11)	(64.80)	(10.97)
Cash flow from investments	(238.86)	(238.86)	(414.57)
Cash flow from financing activities	(328.42)	(60.66)	64.01
Total cash flow	(39.25)	(39.25)	(49.42)

Total cash flow in 3Q 2019 amounted to PLN -40.22 m, while the operating cash flow reached PLN 263.10 m. Cash flow from investments amounted to PLN -59.09 m and cash flow from financing activities amounted in 3Q 2019 to PLN -244.24 m.

Total cash flow before IFRS16 in 3Q 2019 amounted to PLN -40.22 m, while the operating cash flow reached PLN 177.47 m. Cash flow from investments amounted to PLN -59.09 m and cash flow from financing activities amounted in 3Q 2019 to PLN -158.61 m.

Total cash flow in 3Q YTD 2019 amounted to PLN -39.25 m, while the operating cash flow reached PLN 528.02 m. Cash flow from investments amounted to PLN -238.86 m and cash flow from financing activities amounted in 3Q YTD 2019 to PLN -328.42 m.

Total cash flow before IFRS16 in 3Q YTD 2019 amounted to PLN -39.25 m, while the operating cash flow reached PLN 260.26 m. Cash flow from investments amounted to PLN -238.86 m and cash flow from financing activities amounted in 3Q YTD 2019 to PLN -60.66 m.

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#### Working capital

Table 13: Eurocash Group: Consolidated working capital ratios flow for 3Q 2019

Turnover in days	3Q 2019	3Q 2019 before IFRS16	3Q 2018
Inventories turnover	18.32	18.32	20.31
2. Trade receivables turnover	20.11	20.11	24.23
3. Trade liabilities turnover	(63.39)	(63.39)	(68.84)
4. Operating cycle (1+2)	38.43	38.43	44.54
5. Cash conversion (4+3)	(24.96)	(24.96)	(24.29)

Table 14: Eurocash Group: Consolidated working capital ratios flow for 3Q YTD 2019

Turnover in days	3Q YTD 2019	3Q YTD 2019 before IFRS16	3Q YTD 2018
Inventories turnover	19.51	19.51	22.15
2. Trade receivables turnover	21.41	21.41	26.41
3. Trade liabilities turnover	(67.75)	(67.75)	(74.72)
4. Operating cycle (1+2)	40.92	40.92	48.56
5. Cash conversion (4+3)	(26.82)	(26.82)	(26.16)

Cash conversion in 3Q 2019 reached -24.96 days comparing with -24.29 days in 3Q 2018. In 3Q YTD 2019 cash conversion cycle amounted to -26.82 days compared to -26.16 days in 3Q YTD 2018. Changes of rotation of each part of working capital was mainly attributable to different sales mix with fast growing Tobacco distribution format.

#### Statement of the financial position

The volume of fixed and current assets, equity, liabilities and provisions for liabilities, as well as their share in the total value of assets are presented on the next page:

Table 15: Eurocash Group: Selected consolidated balance sheet items

PLN m	30.09.2019		31.12.2018	
Fixed assets	4 810.09	60.51%	3 006.01	50.01%
Current assets	3 139.15	39.49%	3 004.90	49.99%
Total assets	7 949.24	100.00%	6 010.91	100.00%
Equity	918.91	11.56%	1 036.41	17.24%
Liabilities and provisions	7 030.32	88.44%	4 974.50	82.76%
Total liabilities and equity	7 949.24	100.00%	6 010.91	100.00%

Net debt of Eurocash Group at the end of September 2019 amounted to PLN 2 284.83 m. Before IFRS16 net debt amounted to PLN 520.56 m comparing to PLN 607.98 m at the end of September 2018.

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#### 3. Summary of financial results of Eurocash S.A. in 3Q 2019

#### Profit & loss account

Table 16: Eurocash S.A.: Summary of financial results for 3Q 2019

PLN m	3Q 2019	3Q 2019 before IFRS16	3Q 2018	Change % (before IFRS16)
Sales revenues (traded goods, materials)	4 039.22	4 039.22	3 949.98	2.26%
Gross profit (loss) on sales	454.59	454.59	458.55	-0.86%
Gross profitability on sales (%)	11.25%	11.25%	11.61%	-0.35 p.p.
EBITDA	122.87	79.90	92.72	-13.82%
(EBITDA margin %)	3.04%	1.98%	2.35%	-0.37 p.p.
EBIT	48.48	44.54	63.82	-30.21%
(EBIT margin %)	1.20%	1.10%	1.62%	-0.51 p.p.
Gross profit	20.69	33.61	51.28	-34.45%
Net Income	12.16	22.63	39.04	-42.03%
(Net profitability %)	0.30%	0.56%	0.99%	-0.43 p.p.

Table 17: Eurocash S.A.: Summary of financial results for 3Q YTD 2019

able 17. Eurocasti 3.A Sulfilliary of illiancial results for 5Q 11D 2019					
PLN m	3Q YTD 2019	3Q YTD 2019 before IFRS16	3Q YTD 2018	Change % (before IFRS16)	
Sales revenues (traded goods, materials)	11 347.80	11 347.80	11 064.95	2.56%	
Gross profit (loss) on sales	1 321.74	1 321.74	1 280.43	3.23%	
Gross profitability on sales (%)	11.65%	11.65%	11.57%	0.08 p.p.	
EBITDA	319.48	190.76	231.50	-17.60%	
(EBITDA margin %)	2.82%	1.68%	2.09%	-0.41 p.p.	
EBIT	109.43	96.29	144.61	-33.42%	
(EBIT margin %)	0.96%	0.85%	1.31%	-0.46 p.p.	
Gross profit	55.38	72.48	122.70	-40.93%	
Net Income	44.98	58.83	94.35	-37.64%	
(Net profitability %)	0.40%	0.52%	0.85%	-0.33 p.p.	

Sales of Eurocash S.A. in 3Q 2019 amounted to PLN 4 039.22 m and increased by 2.26% YoY. In 3Q YTD 2019, sales reached PLN 11 347.80 m compared to PLN 11 064.95 m in 1H 2018, which shows an increase of 2.56%.

Gross margin on sales realized by Eurocash S.A. in 3Q 2019 amounted to 11.25%, 0.35 p.p. lower than in 3Q 2018. In 3Q YTD 2019, gross margin increased by 0.08 p.p. YoY and amounted to 11.65%.

In 3Q 2019 EBITDA of Eurocash S.A. amounted to PLN 122.87 m. In 3Q 2019 EBITDA before IFRS16 amounted to PLN 79.90 m. In 3Q YTD 2019 EBITDA amounted to PLN 319.48 m. In 3Q YTD 2019 EBITDA before IFRS16 amounted to PLN 190.76 m.

The net profit in 3Q 2019 amounted to PLN 12.16 m. The net profit in 3Q 2019 before IFRS16 amounted to PLN 22.63 m. In 3Q YTD 2019 net profit amounted to PLN 44.98 m. Net profit in 3Q YTD 2019 before IFRS16 amounted to PLN 58.83 m.

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#### Cash flow

Table 18: Eurocash S.A.: Cash flow for 3Q 2019

	PLN m	3Q 2019	3Q 2019 before IFRS16	3Q 2018
Operating cash flow		234.51	194.66	50.38
Gross profit (loss)		20.69	33.61	51.28
Depreciation		74.39	35.36	28.90
Change in working capital		110.16	110.16	(23.90)
Other		29.27	15.52	(5.90)
Cash flow from investments		(120.70)	(120.70)	(21.21)
Cash flow from financing activities		(147.76)	(107.91)	(30.28)
Total cash flow		(33.95)	(33.95)	(1.11)

Table 19: Eurocash S.A.: Cash flow for 3Q YTD 2019

	PLN m	3Q YTD 2019	3Q YTD 2019 before IFRS16	3Q YTD 2018
Operating cash flow		370.85	242.13	270.43
Gross profit (loss)		55.38	72.48	122.70
Depreciation		210.05	94.47	86.89
Change in working capital		102.34	102.34	73.05
Other		3.08	(27.16)	(12.20)
Cash flow from investments		(246.29)	(246.29)	(366.20)
Cash flow from financing activities		(168.70)	(39.98)	30.25
Total cash flow		(44.14)	(44.14)	(65.52)

Total cash flow of Eurocash S.A. in 3Q 2019 amounted to PLN -33.95 m and operating cash flow amounted to PLN 234.51 m. Total cash flow of Eurocash S.A. in 3Q 2019 before IFRS16 amounted to PLN -33.95 m and operating cash flow amounted to PLN 194.66 m.

Total cash flow of Eurocash S.A. in 3Q YTD 2019 amounted to PLN -44.14 m and operating cash flow amounted to PLN 370.85 m. Total cash flow of Eurocash S.A. in 3Q YTD 2019 before IFRS16 amounted to PLN -44.14 m and operating cash flow amounted to PLN 242.13 m.

#### Working capital

Table 20: Eurocash S.A.: Working capital ratios for 3Q 2019

Turnover in days	3Q 2019	3Q 2019 before IFRS16	3Q 2018
1. Inventories turnover	18.18	18.18	19.54
2. Trade receivables turnover	26.11	26.11	29.67
3. Trade liabilities turnover	(76.77)	(76.77)	(80.95)
4. Operating cycle (1+2)	44.29	44.29	49.20
5. Cash conversion (4+3)	(32.48)	(32.48)	(31.75)

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Table 21: Eurocash S.A.: Working capital ratios for 3Q YTD 2019

Turnover in days	3Q YTD 2019	3Q YTD 2019 before IFRS16	3Q YTD 2018
Inventories turnover	19.20	19.20	20.70
2. Trade receivables turnover	27.58	27.58	31.42
3. Trade liabilities turnover	(81.45)	(81.44)	(85.72)
4. Operating cycle (1+2)	46.78	46.78	52.12
5. Cash conversion (4+3)	(34.67)	(34.67)	(33.59)

Cash conversion of Eurocash S.A. in 3Q 2019 amounted to -32.48 days which is better result compare to the 3Q 2018 -31.75 days. In 3Q YTD 2019 cash conversion amounted to -34.67 days compared to -33.59 days in 3Q YTD 2018.

#### Statement of the financial position

The volume of fixed and current assets, equity, liabilities and provisions for liabilities, as well as their share in the total value of assets are presented in the table below:

Table 22: Eurocash S.A.: Selected balance sheet items

PLN m	30.09.2019		31.12.2018	
Fixed assets	4 207.80	66.65%	3 222.63	60.18%
Current assets	2 105.02	33.35%	2 132.31	39.82%
Total assets	6 312.82	100.00%	5 354.94	100.00%
Equity	960.95	15.22%	1 050.87	19.62%
Liabilities and provisions	5 351.87	84.78%	4 304.07	80.38%
Total liabilities and equity	6 312.82	100.00%	5 354.94	100.00%

#### 4. Definitions of the financial ratios

Gross profit margin on sales: ratio of gross sales profit to net sales revenue

EBITDA margin: ratio of EBITDA (operating profit plus depreciation) to net sales revenue

Operating profit margin: ratio of operating profit (EBIT) to net sales revenue

Net profit margin on sales: ratio of net profit to net sales revenue

Inventories turnover: the ratio of balance of stocks at the end of period to net sales for period

multiplied by the number of days in the period

Trade receivables turnover: the ratio of balance of trade receivables at the end of period to net sales for

period multiplied by the number of days in the period

Trade liabilities turnover: the ratio of balance of trade liabilities at end of period to costs of goods sold

for period multiplied by the number of days in the period

Operating cycle: the sum of stocks turnover and receivables turnover

Cash conversion cycle: the difference between operating cycle and liabilities turnover

Net debt: the sum of long and short term loans, borrowings and financial liabilities

lessened by cash and cash equivalents

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#### 5. Major events and factors that influenced consolidated income or loss in 3Q 2019

#### Cost optimization program

In 2017 Eurocash Group initiated a medium-term program to increase cost efficiency by reducing the costs in areas of Selling, General and Administrative Expenses and Other Operating Costs. The total potential of the cost reductions, estimated based on current risk and uncertainty expectations, may reach PLN 150 m by 2020. Actual results may differ from those presented here. In addition, planned effect of the cost reduction program is expected to be partially off-set by the increase of the level of wages resulting from the pressure on labour costs and inflation. By 2018 PLN 70 m costs were reduced and was fully off-set by increase of labour costs. In 2019 further optimizations will take place including merger of Alcohol distribution with Eurocash Distribution and integration of retail businesses.

#### Changes in equity

In the period between 1st January 2019 and 30th September 2019 no shares have been issued.

There have been no other major events that influenced Eurocash Group income or loss in 3Q 2019.

#### 6. Development perspectives

#### **External Factors**

Growth in the FMCG market and its structure

The Group expects further growth of modern distribution channels; its unfavorable impact on company's income will be compensated by growth of the FMCG market in absolute terms and consolidation in the traditional wholesale market.

#### Fuel prices

Since a significant part of selling costs is logistics costs, strictly dependent on fuel prices, their significant changes may affect the Group's results.

#### Inflation

Unexpected substantial changes in prices of food, beverages, alcohol and other FMCG products, may influence the Group's profit and loss.

#### Labour costs

Potential pressure on labour costs could in medium-term perspective negatively influence the Group's profit and loss. However, potential of growing wages and salaries impacts the whole Polish market. As the Group sales are realized in Poland, its competitive position should remain unchanged due to this factor.

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#### **Internal Factors**

Integration of acquired companies

Due to the necessity of integrating acquired retail companies at the operational level, in the opinion of Eurocash S.A. Board full synergies associated with these transactions will be possible to reach within 3 years after the acquisition of control over these companies. All companies will be integrated within Delikatesy Centrum chain.

Development of Eurocash Retail segment1

Eurocash Group continues expansion of the franchise chain Delikatesy Centrum and envisages opening of new Delikatesy Centrum stores to reach 2 400 outlets within next 3-4 years. Expansion of Delikatesy Centrum chain assumes three sources of growth:

- 1. Acquisitions of regional small supermarket chains,
- 2. Opening stores run by franchisees,
- 3. Opening of own retail stores (in cooperation with partners investing in real estate).

Total investment to be realized with Real Estate partners is estimated at app. PLN 1.0 – 2.0 bn. The expansion plan assumes achievement of the following operational parameters:

- Average stores size of 350 sqm (selling area),
- Average sales per sqm of app. 15 600 PLN p.a. in newly opened mature own store
- Average EBITDA margin of mature own store should reach app. 6.4%.

The envisaged organizational structure of the Eurocash Retail segment, assumes, that it will consist of all companies operating retail stores. Moreover, the target structure shall include also all wholesale and retail operations related to supply and support provided for retail stores operated by franchisees under Delikatesy Centrum brand.

As a result of new organization and investments, Eurocash Retail segment operates app. 1 561 proximity supermarket stores.

Investment in strategical growth projects

To remain competitiveness of independent retail stores in Poland Eurocash Group continues an investment in innovative projects: Duży Ben, abc on wheels, Kontigo and others. Results of these projects have negative impact on the Group profitability, however the Board recognizes necessity of such investment to assure the

<sup>&</sup>lt;sup>1</sup> The final correctness of forward-looking statements depends on many known and unknown elements of threats and events, various unknowns and other factors that may cause actual results, outcomes or achievements, to differ from those predicted today.

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growth in 5 to 10 years. After successful development of projects: Faktoria Win, PayUp and Fresh Projects in previous years, Company decided to expand: Duży Ben and Kontigo concepts as a franchise chain.

#### Cost optimization program

In 2017 Eurocash Group initiated a medium-term program to increase cost efficiency by reducing the costs in areas of Selling, General and Administrative Expenses and Other Operating Costs. The total potential of the cost reductions, estimated based on current risk and uncertainty expectations, may reach PLN 150 m by 2020. Actual results may differ from those presented here. In addition, planned effect of the cost reduction program is expected to be partially off-set by the increase of the level of wages resulting from the pressure on labour costs and inflation. By 2018 PLN 70 m costs were reduced and was fully off-set by increase of labour costs. In 2019 further optimizations will take place including merger of Alcohol distribution with Eurocash Distribution and integration of retail businesses.

Apart of information provided in this report there are no other material factors which might influence the results of the Eurocash Group during the next quarter of the year.

#### 7. Major risks and threats related to the operational activities for the other months of the year

#### **External Factors**

Macroeconomic situation. Purchasing power of the population

Economic slowdown, drop of the purchasing power and decrease in household expenditures for consumption may have a negative impact on the sales volume of the Company.

The structure of the FMCG retail distribution market in Poland

In 3Q 2019, the traditional distribution channel was a significant form of FMCG retail distribution, representing the share of 40.2%<sup>2</sup>. Such a high share (against other European countries) results from a low concentration of population in a country as well as from poor housing conditions as small and medium-size shops located away from large conglomerates comprise the key customer group for Eurocash. Growth in the share of modern distribution will shrink a prospective market for the Eurocash Group's business.

<sup>&</sup>lt;sup>2</sup> Nielsen Retail Trade Panel, Value sales, period: January - September 2019, Food categories

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#### **Internal Factors**

#### IT systems

An efficient, uniform IT system allows for centralized and effective management of business processes, allowing for an exact analysis of profitability of particular products and particular discount stores, which guarantees high safety of the conducted business. Possible disturbances in the system operation would be a threat for the business of the Group.

#### New investments

The Eurocash Group wishes to be an active player in the process of market consolidation by way of acquiring FMCG warehouses. While taking over other enterprises, the Group faces numerous material risks connected to integration, achievement of synergies planned, or an inadequate assessment of the market potential.

#### Risk management system

The Eurocash Group runs a risk management system that covers all aspects of the operations of the entities comprising it. The system focuses both on internal and external areas, taking into account, among other things, the impact of the Group's activities in relation to social, employment, environmental issues, respect for human rights and counteracting corruption.

The Group's risk management is based on a series of internal procedures and policies, as well as on complementary and systematically performed internal control tasks through dedicated resources. In addition, the Eurocash Group has an Internal Audit function which, through its tasks, plays a consultative role in the field of quality and efficiency of the above mentioned audits.

Below are the most important elements of the risk management system related to the broadly understood social and natural environment.

Table 23: Risk management system

Risk area	Risk examples	Elements of the risk management system - methods of monitoring and controlling
Ethics and counteracting corruption	Risk of corruption in relations with contractors     Risk of fraud against employees     Risk of fraud against contractors	<ul> <li>Eurocash Group's Code of Ethics</li> <li>Eurocash Group values - clearly defined and communicated to employees</li> <li>Line of trust for employees to anonymously report cases of corruption, abuse and breaches of the Code of Ethics</li> <li>Anti-mobbing policy</li> <li>Training for employees on Eurocash Group values and ethics rules</li> <li>Instructions for accepting gifts from contractors (giving gifts for charity)</li> </ul>

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	Risk of losing employees     Risk of non-compliance with	Procedures and instructions regular work regulations, remuneration and	employee bonuses regulation
	labor law by employees  Risk of low employee	Activities and agreements with trac     Established and uniform rules for t	
	Risk of mobbing and other abuses towards employees	Fund     Ensuring compliance with labor law     and continuous monitoring of working	
	Risk of unfair assessment of	Procedures and instructions for hir	
	employees' professional development	Benefits system for employees (pri for sports activities)	ivate medical care, co-financin
	Risk of lack of professional development opportunities for	Co-financing of education for empl	oyees
	employees	Cyclical survey of employees' opin	ions
Human resources/wor	Risk of low employee satisfaction with work	Eurocash Group values - clearly de employees	efined and communicated to
kplace		Line of trust for employees to anor corruption, abuse and breaches of the corruption.	
		Work results management system	
		Annual employee development as:	sessments
		Talent development programs (Ma Operational Trainee)	nagement Trainee and Sales
		• E-learning platform with numerous	employee trainings
		External training according to the r departments	needs of given roles / functions
		Anti-mobbing policy	
		Activity in social media	
	Dish of a side stands	Lota was I be a like a seed a of a known as a least	
	Risk of accidents at work	Internal health and safety procedu	
	Risk of fire and other accidents that may endanger the life and health of	Systematic checks on compliance procedures and instructions	with health and safety
	employees	Health and safety training for empl	oyees
	The risk of access to unauthorized facilities that	Systematic training on emergency case of fires, etc.)	actions (e.g. trial evacuations
	may endanger the safety of employees	Devices and means ensuring safet evacuation, etc.)	ty in crisis situations (fire,
Employees' health and	•Risk of assault on employees in the field and branches	Providing AED (defibrillator) device large number of employees	es in the Group's facilities with
safety	Risk of occupational     diagraps (work at the	Protection against access by third	parties and protection of object
	diseases (work at the computer, work in a	Ensuring the physical protection of	employees and facilities
	warehouse, etc.)	Systematic training in first aid	
		A program to increase driving safe	ty
		Co-financing for sport activities and	d private medical care
		Functioning of sports clubs enablir employees	ng integration and recreation o

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#### · Risk of marketing food that • The implemented HACCP food safety program is not tested, of dubious • IFS, BRC, ISO 22000 certifications and audits conducted by quality or does not meet legal external entities in relation to the EC Group standards · Internal analysis and quality audits in distribution centers and • The risk of food being placed branches on the market after the expiration date • A dedicated team of food quality controllers covering geographically all regions of activity · Risk of breaking the cold **Food Quality** chain for fresh products OWDP (General Terms of Supply of Products) regulating and Safety cooperation with suppliers in the field of quality and food transport • Risk of inadequate storage and transport of food products • In the case of own brand products - systematic audits at manufacturers' factories • Risk of inadequate disposal of overdue, defective or Complaint process regarding both returns from customers and damaged products suppliers · Risk of non-compliance with sanitary requirements Risk of stopping the • Entrepreneurship Academy (training, post-graduate studies for development of clients and franchisees, etc.) entrepreneurship · Innovative business tools - eurocash.pl platform · Risk of stopping the • Offering various business cooperation solutions (several franchise development of local networks, new concepts of retail stores, etc.) communities due to the lack of local entrepreneurship Applying good business practices development • Support for equal treatment of entrepreneurs by producers ("Equals · Risk of cessation of activity in business") by local entrepreneurs (due · Satisfaction surveys of clients/entrepreneurs from cooperation with to, for example, strong the Eurocash Group competition) Dedicated Compliance function in the EC Group (compliance with · Risk of failure to comply with legal regulations) legal provisions • Dedicated function to meet the requirements of GDPR - a separate · Risk of team, procedures and instructions (in accordance with the unauthorized/unlawful requirements of the Act) disclosure of personal Social and information business · On-going and systematic monitoring of legal regulations and environment adaptation of activities to their requirements • Risk of selling alcohol for resale to recipients without Continuous monitoring and verification of the possession of valid valid alcohol concessions alcohol licenses at recipients to whom such goods are sold for resale · Risk of cooperation with • The ban on trading on non-commercial Sundays counterparties unreliable in · Verification of contractors' credibility the tax context Cooperation regulated by contracts with producers and suppliers · Risk of unfair business practices applied by the Cooperation with the Large 3+Family Union Group's employees • Employees' participation in charitable initiatives, e.g. charitable events, collections and actions for those in need

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#### 8. Additional information

#### **Explanations regarding seasonality**

In FMCG wholesale sales are traditionally lower in 1Q, then sales peak during summer period and stabilize in the 4Q.

#### Issuance, redemption and repayment of debt and capital securities

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secondary raw materials

segregation

In the period between 1st January 2019 and 30th September 2019 no shares have been issued.

As at September 30<sup>th</sup>, 2019, the total value of bonds issued by Eurocash was PLN 0.00.

#### Changes in the basic management principles

In 3Q 2019 there were no major changes in the basic management principles.

# The Board opinion on the possibilities to carry out previously published financial forecasts for a given year

The Management Board of Eurocash S.A. has not published or does not intend to publish financial forecast for 2019.

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Table 24: Shareholders owning directly or indirectly – through dependent entities – at least 5 % of total

number of votes at the general assembly

		13.11.	2019			28.08	3.2019	
Shareholder	Number of shares	Share in share capital (%)	Number of shares	Share in total number of votes	Number of shares	Share in share capital (%)	Number of shares	Share in total number of votes
Luis Amaral (directly and indirectly*)	61 287 778	44.04%	61 287 778	44.04%	61 287 778	44.04%	61 287 778	44.04%
Azvalor Asset Management S.G.I.I.C. S.A.	12 800 755	9.20%	12 242 540	8.80%	13 146 900	9.45%	12 582 270	9.04%
Others	65 074 753	46.76%	65 632 968	47.16%	64 728 608	46.51%	65 293 238	46.92%
Total	139 163 286	100.00%	139 163 286	100.00%	139 163 286	100.00%	139 163 286	100.00%

<sup>\*</sup>through Politra B.V. S.à.r.I., Amaral & Hijas Holdings SL and Westerngate Private Investments Ltd.

Table 25: Number of shares (or rights to shares) held by the members of the Management Board and

Supervisory Board of Eurocash

	Shares or rights to acquire Eurocash shares		
	13.11.2019	28.08.2019	
lanagement Board members			
Luis Amaral	04 007 770	04 007 770	
(directly and indirectly)	61 287 778	61 287 778	
Rui Amaral	347 025	347 025	
Katarzyna Kopaczewska	330 000	330 000	
Arnaldo Guerreiro	325 500	325 500	
Pedro Martinho	875 803	875 803	
Jacek Owczarek (indirectly)*	71 050	71 050	
Przemysław Ciaś	1 000	1 000	
pervisory Board members			
Hans-Joachim Körber	0	0	
Jorge Mora	121 500	121 500	
Renato Arie	0	0	
Francisco José Valente	0		
Hipólito dos Santos	0	0	
Ewald Raben	0	0	

<sup>\*</sup>indirectly through person closely related

#### Information on legal suits

In the 3Q 2019 companies belonging to Eurocash Group were not involved in any other legal suit in any court, nor in a body competent for arbitration proceedings nor an administrative body, which total value would amount to at least 10% of equity.

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#### Information concerning granting by the issuer or its subsidiary credit or loan surety or a guarantee

In the 3Q 2019 companies belonging to Eurocash Group did not grant any surety for a credit or a loan nor did it grant any guarantee of total value equivalent to 10% of the Eurocash equity.

#### Information concerning execution by the issuer or its subsidiary transaction with related parties

In the 3Q 2019 companies belonging to Eurocash Group did not execute transactions with related parties otherwise than in the ordinary course of business on an arm's length basis.

# Other information significant to assess the issuer's situation or ability to satisfy liabilities by the issuer

Apart of information provided in this report there are no other information which would be material to assess the staffing and financial situation of the Company.

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**Signatures of Management Board Members:** 

Position	Name and surname	Date	Signature
Member of the Management Board Financial Director	Jacek Owczarek	12 <sup>th</sup> November 2019	
Member of the Management Board Human Resources Director	Katarzyna Kopaczewska	12 <sup>th</sup> November 2019	