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VERSION 1.7

For intermediaries only



Offer validity

- 6 months from the date of offer for a purchase application
- 3 months from the date of offer for a remortgage application
- On expiry we require a rescore and reunderwrite of the application. Please contact us for confirmation of next steps.

New build properties are defined as

- Where construction is complete and/or where property has been first occupied within the previous 2 years
- No more than 10% exposure on one new build site

New Build

- Maximum 85% LTV for houses
- Maximum 75% LTV for flats

First Time Buyers are defined as

- Someone who has previously never had a mortgage OR
- Someone with no mortgage in last 36 months
- 3 months personal bank statements required for ALL tiers

LTV is calculated based on

- The lower of the purchase price or
- The open market value

Proof of deposit

6 month history required, except where the deposit is being funded by equity in the existing residential property (which is validated by Tandem's solicitors)



Acceptable Sources of Deposits are

- Equity from sale of property
- Savings, Investments, Shares, or Inheritance
- Family Gifted Deposit
- Family Gifted Equity
- Assisted deposits such as builder deposit and builder incentive
- Personal Loan (cannot be provided by any Tandem Group product)

Gifted deposits from family Members are subject to

A completed gifted deposit form

Purchases undervalue and gifted equity transactions are only permitted where the donor is a family member and are subject to

- Receipt of a gifted equity form
- Declaration of solvency from the vendor this is required to ensure that the vendor is not bankrupt or approaching bankruptcy
- Vendors must have owned property they are selling for minimum 6 months

Where the source of deposit is by a personal loan

- Copy of the credit agreement confirming the amount borrowed and monthly repayments
- The monthly payments factored into the affordability assessment

Applicant is married or co-habiting

The loan must be in joint names unless there is a plausible reason to proceed in sole name, e.g., the existing property is currently owned in sole name



Where the property is/or to be registered in a sole name of one applicant, is acceptable subject to

- Both borrowers residing in the property
- ILA for the applicant who is not a registered owner (cannot be obtained via remortgage free legals)

Unsecured loans/HP

- Any unsecured loans/HP with 3 months (6 for purchase) left to run can be ignored from the affordability assessment
- Extra care should be taken where HPs are concerned as some car leases will be expected to be renewed/continued
- The time remaining must be calculated by taking the outstanding balance divided by the monthly instalment

Debt Consolidation and Purchases

- Debt consolidation is only available on remortgage applications
- However, on purchase applications, Tandem may consider accepting a solicitor's undertaking to evidence that an account will be settled on completion which can therefore be ignored from the affordability calculation
- Tandem may request evidence that the account was settled post completion of the loan
- For accounts where a monthly payment is used for affordability purposes, Tandem allows the account to be part settled but only ignores the remaining balance if it equates to less than 3 months (6 for purchase) payments

Legal Representation

- Where Tandem is lending to purchase the property it is a standard legal process
- Where Tandem is lending to remortgage the property, we will provide standard lender only legals and cover the costs of consolidating any credit. If the applicant requires representing in any way, they must be represented by his or her own solicitor, legal executive, or licensed conveyancer

Non-standard Structures

At the moment, we will not be processing any purchases OR remortgages for non-standard structures



LTV / Consolidation Limits

- Maximum 90% LTV up to £500,000 for purchase and remortgage
- Maximum 80% LTV up to £750,000 for purchase and remortgage
- Maximum £60,000 unsecured debt consolidation for remortgages

Fair View Credit Assessment

- ✓ We base our credit assessment on 24 months
- We look at credit conduct per applicant not per application

CCJs and Defaults

- We review the number of CCJs and Defaults not the value
- CCJs & Defaults for utility and communications providers with a value of <£350 are not used to determine the product tier
- Provided the applicant meets Tandem's score, and product tier criteria, there is no cascade

Secured & Unsecured Arrears / Missed Payments

- Mortgage and secured loan arrears considered
- Secured arrears are assessed on missed payments. 1 late payment on one account is allowed before tier cascade
- Unsecured arrears are assessed on worst status basis. 1 late payment on one account is allowed before tier cascade



Income / Affordability

- Up to 100% of consistent monthly or quarterly bonus and commission considered
- Up to 100% of consistent monthly or quarterly overtime, shift and car allowance considered
- CIS contractors considered
- Up to 100% of second income considered (minimum of 6 months in the role)

Debt Management Plans / Bankruptcy / IVA

- >36 month discharged bankruptcy considered
- >36 months discharged IVA considered
- Debt management plans must be satisfactorily satisfied > 12 months ago

And there's more

- No Application fee
- No valuation fee for remortgages up to £700,000
- Free standard lender-only legals for remortgages
- Broker fee of £2,495 or 8% plus Tandem's lender fee can be added to the loan with no interest charged
- Fees can be added above max LTVs (subject to affordability)
- Residential EPC discounts of up to 0.30% for EPC A, B & C rated properties
- Product transfers available
- Porting available subject to meeting criteria
- Further advances considered after 6 months
- Consent to let considered
- Rates reserved for 7 days after accepted DIP & ESIS produced



	TO - 90%	T1 - 90%	T2 – 85%	T3 – 80%	
CCJs	0 in 24 months	1 in 24 months with 0 in 3 months	2 in 24 months with 0 in 3 months	3 in 24 months with 0 in 3 months	
	CCJs for utility and communications providers with a value of $<$ £350 are not used to determine the product tier. CCJs do not have to be satisfied but any balances over £2,000 will need to be referred and explained to an underwriter				
Defaults	0 in 24 months	1 in 24 months with 0 in 3 months	2 in 24 months with 0 in 3 months	3 in 24 months with 0 in 3 months	
	Defaults for utility and communications providers with a value of $<$ £350 are not used to determine the product tier. Defaults do not have to be satisfied but any balances over £2,000 will need to be referred and explained to an underwriter				
Unsecured account conduct	Highest Status 0 - 24 months = 0	Highest Status 0 - 6 months = 0 7 - 24 months = 1	Highest Status 0 - 6 months = 1 7 - 24 months = 2 Current status = 1	Highest Status 0 - 6 months = 2 7 - 24 months = 3 Current status = 2	
	late payment on one account is allowed before tier cascade. Utility and communications providers are not used to determine the product tier				
Mortgage / secured loan conduct	Missed Payments 0 - 24 months = 0	Missed Payments 0 - 6 months = 0 7 - 24 months = 1	Missed Payments 0 - 6 months = 0 7 - 24 months = 2 Current status = 1	Missed Payments 0 - 6 months = 0 7 - 24 months = 3 Current status = 1	
	1 late payment on one account is allowed before tier cascade				
Discharged IVA / Bankruptcy / DRO	None ever	None in 6 years	> 36 months discharged on IVA & Bankruptcy	>36 months discharged on IVA & Bankruptcy	
Debt Management Plans	None ever	None ever	None ever	Accepted subject to completed satisfactorily > 12 months ago	
Pay Day Loan	None in the last 12 months	Max 3 in last 12 months Max 1 currently active	Max 3 in last 12 months Max 1 currently active	Max 3 in last 12 months Max 1 currently active	
Max loan	£500,000 - 85% LTV £350,000 - 90% LTV	£500,000 - 85% LTV £300,000 - 90% LTV	£500,000 - 85% LTV	£500,000 - 80% LTV	



Max Loan Advance / LTV	Tier 0 £500,000 <85% £350,000 <90%	Tier1 £500,000 <85% £300,000 <90%	Tier 2 £500,000 <85%	Tier 3 £500,000 <80%		
Term	Min: 5 Years Max: 35 Years					
Affordability	Our maximum LTI is x4.49 inclusive of fees added to the loan					
Maximum LTV	90% LTV					
Repayment	Capital and Interest.					
Age	Min age: 21 (25 for Self-employed) Max age: 70 (Loan must be repaid before the borrowers 70th birthday)					
Residential status	3 Years address history					
Nationality	UK resident Non-UK residents must have indefinite rights to remain or permanent settlement					
Maximum applicants	2					
Employed	Minimum of 6 months in current job with 12 months continuous employment					
Contract	There must be a minimum of 6 months remaining on the applicants current contract at the time of offer. Where there is less than 6 months remaining, evidence of a renewal or extension that takes it past 6 months must be provided					
Agency	Agency workers who have been with the same agency for 24 months or more					
Self-employed	Minimum of 3 years trading latest years used for affordability					
Minimum property value	£75,000					
Locations considered	England and Wales only					
Remortgage AVM	AVM up to 75% LTV subject to: No Flats Min confidence level 5 Property purchased/remortgaged in last 5 years RICS- Drive By up to 75% LTV RICS Full valuation up to max LTV					
Purchase valuations	A physical valuation for all purchases is required. Please refer to our valuation fee scale					

Validity Periods

 $Decisions in Principle \ valid \ for \ 7 \ Days.$

Decision in Principle to Offer - Documents and Credit Search are valid for 60 Days. After 60 Days a new Credit Search will be required. New Payslips and other documents may also be required.