

# 2023 Survey Results

Swipe now

At BMS Progress we pride ourselves in delivering world-class training. And as part of that, we are continuously looking to improve and grow, just like you guys! Your feedback is invaluable to us.

We are dedicated to improving performance and progressing careers, not just for you, but internally too.

Thank you to all learners and line managers that participated in our survey.

Here's what you had to say...



# The data



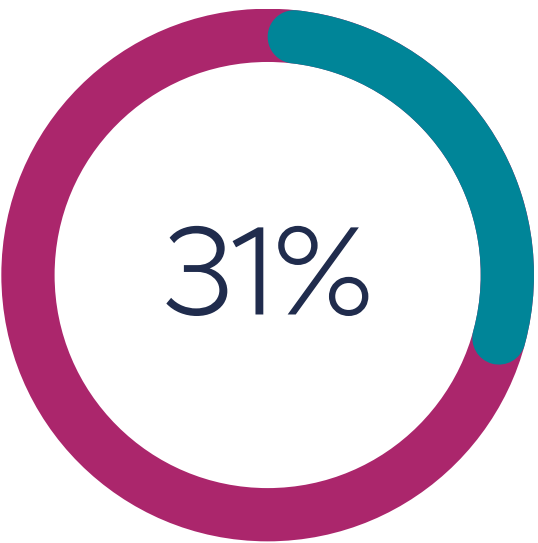
Enjoy their apprenticeship experience



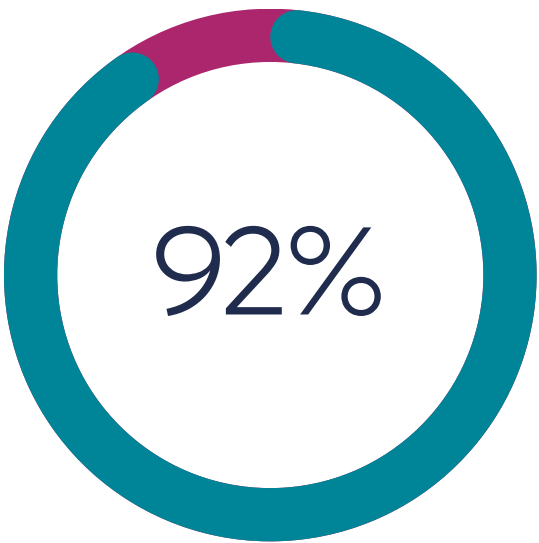
Remained in the same company



Said it had/is a positive impact on career



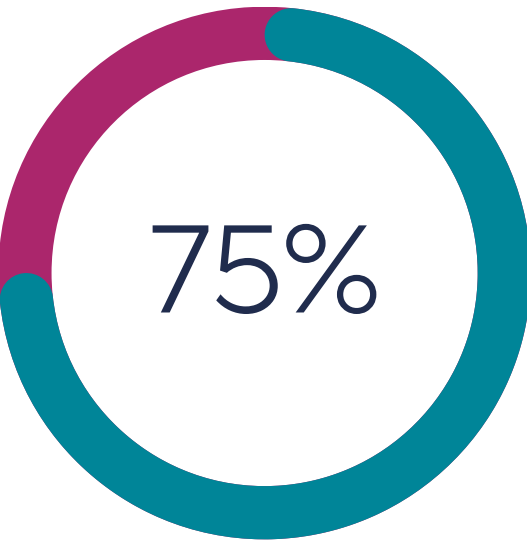
Received promotions



Accredited their promotion to the apprenticeship

*Based on 180 survey completions. Survey conducted in August and closed in September.*

# Learner's Voice



Noted improved client relationships



Feel supported by their Development Coach



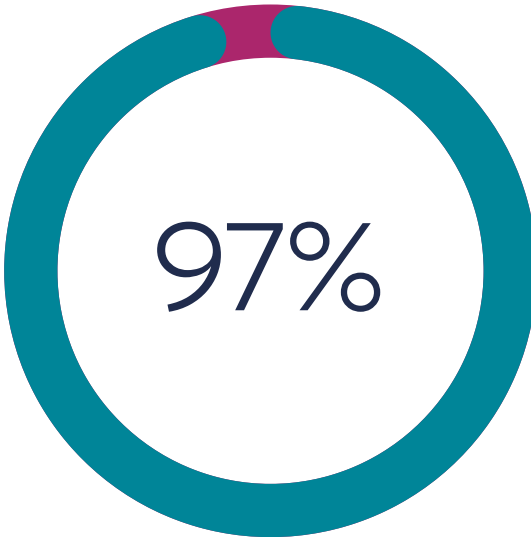
Said information given at the start of the process is accurately reflected



Enjoy our workshops



of Sales learners said they won more business in the first 3 months



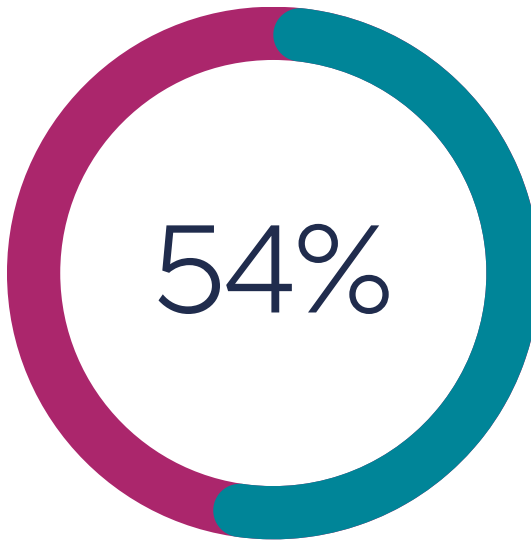
97%



98%



100%



54%

*Based on 180 survey completions. Survey conducted in August and closed in September.*

# Line Manager's Voice



*Based on 180 survey completions. Survey conducted in August and closed in September.*

Here's what  
you had to  
say

# Line Manager 1

We are currently recruiting for a further two apprentices and hope for them to join BMS to do this sales programme.

# Line Manager 3

The apprenticeship adds real value when coupled with in the field, live practice. Reflection is also key. The impact this has on a career pathway is strong, and definitely adds value

# Line Manager 5

All of my apprentices have received promotions as a result of the training and support from BMS Progress.

# Line Manager 2

Great programme. My apprentice is definitely getting value out of it.



# Line Manager 4

I believe it is a tremendous opportunity for those taking part and if successful will stand them in good stead for the future. A programme like this would have very much been welcomed by myself.

# Line Manager 6

One of the apprentices has just passed. The other is making good progress and is already closing deals with some great clients.



Here's what  
you had to  
say

# Learner 1

Charlie was an excellent development coach. He had a great understanding of the modules and was often able to draw on his own professional experiences. He was always happy to help whenever you needed it and cared greatly about getting the full cohort through the apprenticeship.



# Learner 3

I have definitely seen an increase in my confidence, specifically when it comes to negotiations with new and existing customers. It also provided me with the tools to manage my time in much more efficient ways, which means I now have more quality time for the job and to spend with family.

# Learner 5

The programme impacted me both personally and professionally. I now believe that I can achieve anything when I put in the time and effort. My role is much easier, and now find myself carrying it out in a much more productive and professional way.



# Learner 2

I feel it is something I am able to implement in my role daily, and make me a better sales person

# Learner 4

The information, expectations and time investment were accurately outlined at the beginning before sign up. As such, I have been able to balance the apprenticeship with my role. career.

# Learner 6

The apprenticeship helped me to achieve a promotion to the role I wanted. This was the reason that I wanted to do the programme in the first place.

# Thank You!

Contact us if you are interested in finding out more about one of our programmes.

[www.bmsprogress.com](http://www.bmsprogress.com)

