

# Supporting a Nationwide GPO

Uppercentile®

200+

THIRD-PARTY MARKETS

50%

LOWER DOWNTIME RISK

>1500

REPORTS PRODUCED

AI/ML

READY SINCE 2019

## HC Insights Case Study 2019 — Present (4 Yrs.)

A joint evolution through Medpricer's acquisition, the COVID-19 pandemic, and delivery of valuable market analysis across every third-party category that touches care delivery, RFP builds, and sourcing strategies.

## Millions In Savings

Uppercentile's insights have greatly contributed to Conductiv's success, leading to millions in customer savings. One notable example includes a strategic report on interpretation services, which streamlined procurement and saved a customer \$185K.

## 40% Faster Procurement\*

Guidance that streamlines purchasing, better enabling Conductiv customers to quickly achieve goals.

## Supply Chain Resilience

Uppercentile's proactive market analysis prepared healthcare entities for COVID-19 disruptions, enabling strategic provider engagement and emphasizing backup providers as a key prerequisite to overcome supply chain challenges.

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The Customer was VERY happy with the Media Buying & Planning MOR – they told us it was “great work!” – so thanks again for the efforts on that one!

— Past Director of Strategic Sourcing

You've given us such a great baseline of information that the requests we are getting are referencing those previous documents.

— Senior Director, Strategic Sourcing

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