

Business angel investment for everyone*

[easy, accessible, friendly, ethical, shared risk]

*High Net Worth Individuals looking to place 5-10% of their investment portfolio in startups

Stakeholders - startup ecosystem



1. Investors

People who are willing to invest money and other resources (knowledge, contacts, etc) in high tech startups

2. Industry expert Investors

People with relevant expertise in an industry (real estate, medical, etc) or a field (SaaS, AI, blockchain, etc) who are willing to invest time *and money* in high tech startups

3. Entrepreneurs

Founders of high tech startups attractive for our investors

4. Entrepreneurial ecosystem

Other angel groups, accelerators, VC funds, etc.

Expectations



Investors

Invest to make money

Add value to the startup

Work with smart, open-minded & dedicated people

Impact

Entrepreneurs

Need money to build product

Domain and business expertise

Access to partners &

customers

Decision support

1. Startups gathering, monitoring, application & evaluation

- 2. Investors meet startups at GPS
- 3. Exploratory meetings

Process

- 4. Due Diligence Process
- 5. Deal Terms Negotiation
- 6. Deal Closing & Investment
- 7. Reports, meetings, support, portfolio management



What is Growceanu

An **investment platform** for people who want to invest **€40k to €250k** and their expertise in **early stage tech startups**, offering best-in-class **tools and processes** to help build a **high-performance startup portfolio**.



Actively involved co-founders





Adrian Erimescu co-CEO & CPO

20+ startups invested

co-founder & ex-CEO Imobiliare.ro acquired by Ringier

imobiliare.ro



Ciprian Man co-CEO

20+ startups invested

co-founder & ex-GM Unifiedpost (Romania) Euronext listed

Unifiedpost



Val Muresan co-founder

10+ startups invested

co-founder & ex-GM Movidius (Romania) acquired by Intel

intel



Adrian Gheorghe Investors Relations & COO

3+ startups invested

experienced community manager and serial entrepreneur





Dan Bugariu co-founder

5+ startups invested

founder Upgrade My City longtime entrepreneur & growth architect





Radu Ticiu co-founder

2+ startups invested

co-founder BanatlT & Champion at CoderDojo Timisoara, "grandfather of locaterrun scene"

Executive team



Adrian Erimescu Co-CEO & CPO co-founder & ex-CEO Imobiliare.ro - acquired by Ringier



Ciprian Man Co-CEO co-founder & ex-GM Unifiedpost (Romania) -Furonext listed



Adrian Gheorghe Investors Relations & COO experienced community manager and serial entrepreneur





Andrei C. Munteanu Startup community

manager Innovation Labs, Startup Weekend, Startup Survivor, Fintech Champ, Prow, accomplished barista



Stevanca Vieru Deal manager

Legal & business experience in industry - Tazz, Profi



Alexandra Jivan Legal counsel

Founding partner GDPRO, ex-partner at Hategan Attornevs, member EADPP, partner at Legal For

Heraldist

Brand and marketing strategy partner



Iulia Stănescu PR & content

Senior PR & comms at DiFine PR (leading startup ecosystem Digital Marketing Consultant. SocialPedia Co-Organizer



Digital marketing

partner

Cobalt sign App development



partner



Consulting Megan & Partners

Accounting & finance partner



Accounting & finance partner

Lutz & Associates

Accounting & finance partner

Stats



150+ Angels

> 80% have High-Tech Expertise

Average investment/member/year = **15K EUR**



Stats

- Scanning & monitoring **2,500+ startups**
- Keeping in touch with **500+ startups**
- 200+ Startups presented to Growceanu's Investors
- 100+ Startups raised €4M+ investment interest
- 21 startups raised €2M+ from Growceanu
- 9 portfolio startups raised follow-on investment
- 3 raised **second follow-on** rounds







ARTIVIVE

THE DATA ANALYSIS BUREAU 2022

Moonicorns raised:



MediNav



RAYSCAPE











Be a Business Angel!

[there's an app for that]