HeadteacherChat's Overview of Schools Advisory Service (SAS)

Working Together to Make a Difference for Schools









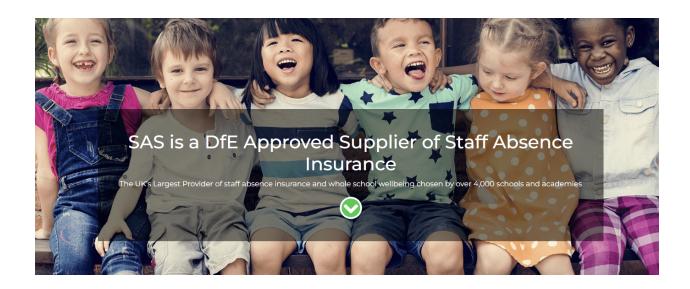
How does SAS describe their product?

"SAS work exclusively in the education sector providing Staff Absence Protection policies which help protect school budgets and reduce staff absences. We are the only DfE Recommended Supplier of Both Staff Absence Insurance and Mutual Cover in the UK.

All of our policies come with complete physical and mental wellbeing support, which give our schools the tools to proactively reduce absences and keep staff at their best. That equates to higher performing staff, less disruption in school and lower premiums going forward if the claimable absences are fewer.

Schools budgets are tighter than ever and payroll now represents 80-90% of the whole budget, which becomes greater if more supply or specialist support is engaged for absent staff. Managing the budgetary risk of staff absence is very important and our products help with this.

At the same time, Ofsted continues to advocate for having a positive wellbeing culture in the whole school community, for which our products provide tools to promote, as well as giving support for school senior leaders in implementing these policies."



"SAS are the chosen provider of over 4,000 schools and academies across the UK, making us the UK's most trusted provider of staff absence insurance."

What does it enable you to do?

SAS enables schools to partner with a market leader in the world of Staff Absence Insurance. They have over 25 years of experience, exclusively in education.

A significant advantage of SAS is the initial conversation school leaders/business managers have with the Account Manager assigned to the school, rather than schools just buying a 'one-size-fits-all' insurance package. This means the Account Manager can tailor the package purchased to the school's individual needs and context, for example, if a school has a high level of complex SEN, they might need to cover specialist TAs from day one, and the age/gender of the school staff might affect the level of maternity cover required. This analysis of the school's requirements is vital to ensure budgets are protected, particularly as they become ever tighter. Each year prior to renewal, schools have a discussion with their Accounts Manager to discuss any changes to, and issues in, the school and, therefore, their insurance needs.

Preventing or reducing staff absence is as important as claims for long-term absences and is a key part of SAS's insurance. Having staff who are happy and in school benefits everyone and incurs less financial loss for the organisation.

To achieve this, as well as financial support for long-term absences, SAS have created a comprehensive whole-school well-being support package.

The SAS programme includes:

- School Mental Health Award
- Wellbeing Governors E-module
- School Leaders Thriving Programme
- Living Well Assessment & Development Programme Ask Andy
- School Leadership & Pastoral Support
- Crisis Support
- Ask The Experts
- Occupational Health Referrals
- Pre-Employment Screenings
- Wellbeing Leadership Clinics
- Leadership Themed Webinars & Video Podcasts
- Professional Coaching

The well-being package also provides support for pupils. Following a request from the school, a pupil is 'triaged' and, if appropriate, an appointment with a member of the Specialist Counselling Team is arranged with the school. This can cover a number of areas, including speech and language therapy, mindfulness, yoga and support with mental health.

Benefits of using SAS?

- Protects your budget by transferring risk to the insurer.
- All products are bespoke and tailored to meet your individual needs.
- All health and wellbeing services are complimentary and confidential.
- Staff are supported proactively which helps prevent absence before it occurs.
- Products come with tools to meet Ofsted criteria in creating positive wellbeing culture for whole school community.

Testimonials:

"We have been working with SAS for many years and have found them effective, reasonably priced and always ready to help with those unusual situations that don't fit in or around the normal policy. Working with our account manager Jo, she has helped smooth any issues, she is very attentive and ensures that all of our needs are met; she is a pleasure to deal with. I would have no reason not to highly recommend them."

Learning Trust

"We started our relationship with Schools Advisory Services (SAS) back in June 2022 across all 18 of our schools and for all of our 1,200 staff. The feedback we have had from colleagues about SAS service provision so far has been universally positive, both in terms of the experience and how prompt and responsive people have found it when accessing it. As a Trust, we feel it's vital that our staff are able to access assistance and support quickly when they need it most, as such this feedback reinforces our confidence that SAS were the right choice for us for wellbeing services for our Trust."

Chief Operating Officer, Education Trust

In summary, HeadteacherChat recommends SAS because:

'The availability of an Account Manager who can offer assistance when you need it, and customise a package specifically to meet the distinct needs of your school is key to the great service offered by SAS for schools.' Lucy Coy, CEO February 2023

Ask G		ech	Well	haimer	urse	Governor Wellbeing Award	
HR Support	Mental Health Wellbeing Webinar	Personalised Exercise Plans	1 on 1 Therapy Support	rapy Manspace		Wellbeing Leadership Clinic	
Ask	Mike Well	School being Ask	June		Partum	ysiotherapy	
Onsite Pupil Yoga	SAS Wellbeing App	Relaxation Room Podcasts	School Leaders Thriving	Cancer & Chronic Illness Therapies	Staff Yo Session		
Pers Trai Sess	ner Coun	7.60 1179 69			Ask	Pupil Yoga Video Tutorials	
Private Medical Operations	Ask The Experts				Cancer Chroni Illness Suppo	c	
Pu Mindf			AS Is Advisory Service		ealth eening	Be Mindful	
Crisis Support	Ask the Nurse				Weigh Managen		
Mindfe with		Awar		being H		Feeling Good Pupil Programme	
School Mental Health Award		Mindfulness Therapies	Be A Champion	Work Related Stress Counselling	Nurse Dr in Clini		
Prepare Pare	LIVIN	g Well Ask t	he PT cover	ernity that is return ndent		24 Hour SP Helpline	
SAS GYM	Online Physio		Bereavement Counselling	Menopause Support	Month Exercis		