

The International Comparative Legal Guide to:

Lending & Secured Finance 2018

6th Edition

A practical cross-border insight into lending and secured finance

Published by Global Legal Group, with contributions from:

Advokatfirmaet CLP DA

Ali Budiardjo, Nugroho, Reksodiputro

Allen & Overy LLP

Anderson Mori & Tomotsune

Asia Pacific Loan Market Association (APLMA)

BPSS Attorneys at Law

Cadwalader, Wickersham & Taft LLP

Carey Olsen

Care

Cordero & Cordero Abogados

Criales & Urcullo

Cuatrecasas

Davis Polk & Wardwell LLP

Debevoise & Plimpton LLP

Dechert LLP

Dillon Eustace

Drew & Napier LLC

E & G Economides LLC

Fellner Wratzfeld & Partners

Ferraiuoli LLC

Freshfields Bruckhaus Deringer LLP

Fried, Frank, Harris, Shriver & Jacobson LLP

Gabinete Legal Angola Advogados

Gonzalez Calvillo, S.C.

Holland & Knight LLP

HSA Advocates

HSBC

IKT Law Firm

Jadek & Pensa

JPM Jankovic Popovic Mitic

Kabraji & Talibuddin

King & Wood Mallesons

Laga

Latham & Watkins LLP

Lee and Li, Attorneys-at-Law

Lloreda Camacho & Co.

Loan Market Association

Loan Syndications and Trading Association

Macesic & Partners LLC

Maples and Calder

Marval, O'Farrell & Mairal

McMillan LLP

Milbank, Tweed, Hadley & McCloy LLP

Montel&Manciet Advocats

Moore & Van Allen PLLC

Morgan, Lewis & Bockius LLP

Morrison & Foerster LLP

Nielsen Nørager Law Firm LLP

Nixon Peabody LLP

Orrick Herrington & Sutcliffe LLP

Pestalozzi Attorneys at Law Ltd

Pinheiro Neto Advogados

PLMJ

Proskauer Rose LLP

Rodner, Martínez & Asociados

Sardelas Liarikos Petsa Law Firm

Shearman & Sterling LLP

Skadden, Arps, Slate, Meagher & Flom LLP

Škubla & Partneri s.r.o.

SZA Schilling, Zutt & Anschütz

Rechtsanwaltsgesellschaft mbH

Trofin & Asociații

TTA – Sociedade de Advogados

Unicase Law Firm

Wakefield Quin Limited

White & Case LLP

Wildgen

Willkie Farr & Gallagher LLP









global legal group

Contributing Editor

Thomas Mellor, Morgan, Lewis & Bockius LLP

Sales Director Florjan Osmani

Account Director Oliver Smith

Sales Support Manager Toni Hayward

Senior Editors Caroline Collingwood, Suzie Levy

Chief Operating Officer Dror Levy

Group Consulting Editor Alan Falach

Publisher Rory Smith

Published by Global Legal Group Ltd. 59 Tanner Street London SE1 3PL, UK Tel: +44 20 7367 0720 Fax: +44 20 7407 5255 Email: info@glgroup.co.uk URL: www.glgroup.co.uk

GLG Cover Design F&F Studio Design

GLG Cover Image Source iStockphoto

Printed by Stephens & George Print Group April 2018

Copyright © 2018 Global Legal Group Ltd. All rights reserved No photocopying

ISBN 978-1-912509-02-7 ISSN 2050-9847

Strategic Partners





Editorial Chapters:

1	Loan Syndications and Trading: An Overview of the Syndicated Loan Market – Bridget Marsh &		
	Theodore Basta, Loan Syndications and Trading Association	1	
2	Loan Market Association - An Overview - Nigel Houghton, Loan Market Association	6	
3	Asia Pacific Loan Market Association - An Overview - Katy Chan,		
	Asia Pacific Loan Market Association (APLMA)	11	

General Chapters:

General Gnapters.						
	4	An Introduction to Legal Risk and Structuring Cross-Border Lending Transactions – Thomas Mellor & Marcus Marsh, Morgan, Lewis & Bockius LLP				
5		Global Trends in the Leveraged Loan Market in 2017 – Joshua W. Thompson & Caroline Leeds Ruby, Shearman & Sterling LLP	20			
	6	Avoiding Traps When Documenting Make-Whole Premiums for Term Loans – Meyer C. Dworkin & Samantha Hait, Davis Polk & Wardwell LLP				
	7 Commercial Lending in a Changing Regulatory Environment: 2018 and Beyond – Bill Satchell & Sara Lenet, Allen & Overy LLP					
8		Acquisition Financing in the United States: 2018 Continued Growth – Geoffrey Peck & Mark Wojciechowski, Morrison & Foerster LLP	38			
	9	A Comparative Overview of Transatlantic Intercreditor Agreements – Lauren Hanrahan & Suhrud Mehta, Milbank, Tweed, Hadley & McCloy LLP	43			
	10	A Comparison of Key Provisions in U.S. and European Leveraged Loan Agreements – Sarah M. Ward & Mark L. Darley, Skadden, Arps, Slate, Meagher & Flom LLP	50			
	11	The Global Subscription Credit Facility and Fund Finance Markets – Key Trends and Forecasts – Michael C. Mascia & Wesley A. Misson, Cadwalader, Wickersham & Taft LLP	61			
	12	Recent Developments in U.S. Term Loan B – Denise Ryan & David Almroth, Freshfields Bruckhaus Deringer LLP	64			
	13	The Growth of European Covenant Lite – James Chesterman & Jane Summers, Latham & Watkins LLP	70			
ĺ	14	Yankee Loans and Cross-Border Loans – Recent Developments – Alan Rockwell & Judah Frogel, Allen & Overy LLP	73			
	15	Debt Retirement in Leveraged Financings – David A. Brittenham & Scott B. Selinger, Debevoise & Plimpton LLP	82			
16		Analysis and Update on the Continuing Evolution of Terms in Private Credit Transactions – Sandra Lee Montgomery & Benjamin E. Rubin, Proskauer Rose LLP	88			
	17	Know Your Client: Adopting a Holistic Approach to Law Firm Representation – Kelli Keenan & Shafiq Perry, HSBC	95			
	18	Law of Astana International Financial Centre: Key Considerations –				
		Colby Jenkins, Moore & Van Allen PLLC & Saniya Perzadayeva, Unicase Law Firm	99			
	19	Trade Finance on the Blockchain: 2018 Update – Josias Dewey, Holland & Knight LLP	102			
20	20	Trends in the Expanding Global Private Credit Market: What to Expect for 2018 and Beyond – Jeff Norton & Scott Zimmerman, Dechert LLP	108			
	21	Replacing LIBOR: the Countdown to 2022 – Alexandra Margolis & Richard Langan, Nixon Peabody LLP	112			
	22	Investment Grade Acquisition Financing Commitments – Julian S.H. Chung & Stewart A. Kagan, Fried, Frank, Harris, Shriver & Jacobson LLP	119			
	23	Acquisition Finance in Latin America: Navigating Diverse Legal Complexities in the Region – Sabrena Silver & Carlos Viana, White & Case LLP	124			
	24	The Mid-Market and Beyond – Mark Fine & Sebastian FitzGerald, Willkie Farr & Gallagher LLP	130			

Continued Overleaf

Further copies of this book and others in the series can be ordered from the publisher. Please call +44 20 7367 0720

Disclaimer

This publication is for general information purposes only. It does not purport to provide comprehensive full legal or other advice. Global Legal Group Ltd. and the contributors accept no responsibility for losses that may arise from reliance upon information contained in this publication. This publication is intended to give an indication of legal issues upon which you may need advice. Full legal advice should be taken from a qualified professional when dealing with specific situations.



Country Question and Answer Chapters:

25	Andorra	Montel&Manciet Advocats: Maïtena Manciet Fouchier &	
		Liliana Ranaldi González	134
26	Angola	Gabinete Legal Angola Advogados / PLMJ: Bruno Xavier de Pina & João Bravo da Costa	140
27	Argentina	Marval, O'Farrell & Mairal: Juan M. Diehl Moreno & Diego A. Chighizola	147
28	Australia	King & Wood Mallesons: Yuen-Yee Cho & Elizabeth Hundt Russell	156
29	Austria	Fellner Wratzfeld & Partners: Markus Fellner & Florian Kranebitter	165
30	Belgium	Laga: Werner Van Lembergen & Laurent Godts	175
31	Bermuda	Wakefield Quin Limited: Erik L. Gotfredsen & Jemima Fearnside	181
32	Bolivia	Criales & Urcullo: Andrea Mariah Urcullo Pereira & Daniel Mariaca Alvarez	189
33	Brazil	Pinheiro Neto Advogados: Ricardo Simões Russo & Leonardo Baptista Rodrigues Cruz	196
34	British Virgin Islands	Maples and Calder: Michael Gagie & Matthew Gilbert	205
35	Canada	McMillan LLP: Jeff Rogers & Don Waters	212
36	Cayman Islands	Maples and Calder: Tina Meigh	222
37	Chile	Carey: Diego Peralta	229
38	China	King & Wood Mallesons: Jack Wang & Stanley Zhou	236
39	Colombia	Lloreda Camacho & Co.: Santiago Gutiérrez & Juan Sebastián Peredo	243
40	Costa Rica	Cordero & Cordero Abogados: Hernán Cordero Maduro & Ricardo Cordero B.	250
41	Croatia	Macesic & Partners LLC: Ivana Manovelo & Anja Grbes	258
42	Cyprus	E & G Economides LLC: Marinella Kilikitas & George Economides	266
43	Denmark	Nielsen Nørager Law Firm LLP: Thomas Melchior Fischer & Brian Jørgensen	274
44	England	Allen & Overy LLP: David Campbell & Oleg Khomenko	281
45	Finland	White & Case LLP: Tanja Törnkvist & Krista Rekola	290
46	France	Orrick Herrington & Sutcliffe LLP: Emmanuel Ringeval & Cristina Radu	298
47	Germany	SZA Schilling, Zutt & Anschütz Rechtsanwaltsgesellschaft mbH: Dr. Dietrich F. R. Stiller & Dr. Andreas Herr	309
48	Greece	Sardelas Liarikos Petsa Law Firm: Panagiotis (Notis) Sardelas & Konstantina (Nantia) Kalogiannidi	318
49	Hong Kong	King & Wood Mallesons: Richard Mazzochi & David Lam	326
50	Hungary	BPSS Attorneys at Law: Eszter Dávid & Gergely Stanka	333
51	India	HSA Advocates: Anjan Dasgupta & Harsh Arora	342
52	Indonesia	Ali Budiardjo, Nugroho, Reksodiputro: Theodoor Bakker & Ayik Candrawulan Gunadi	353
53	Ireland	Dillon Eustace: Conor Houlihan & Richard Lacken	361
54	Italy	Allen & Overy Studio Legale Associato: Stefano Sennhauser & Gian Luca Coggiola	370
55	Ivory Coast	IKT Law Firm: Annick Imboua-Niava & Osther Henri Tella	378
56	Japan	Anderson Mori & Tomotsune: Taro Awataguchi & Yuki Kohmaru	384
57	Jersey	Carey Olsen: Robin Smith & Laura McConnell	392
58	Luxembourg	Wildgen: Michel Bulach & Giuseppe Cafiero	402
59	Mexico	Gonzalez Calvillo, S.C.: José Ignacio Rivero Andere	410
60	Mozambique	TTA – Sociedade de Advogados / PLMJ: Nuno Morgado Pereira & Gonçalo dos Reis Martins	417
61	Norway	Advokatfirmaet CLP DA: Ragnhild Steigberg	425
62	Pakistan	Kabraji & Talibuddin: Maheen Faruqui & Zara Tariq	433
63	Portugal	PLMJ: Gonçalo dos Reis Martins	440
64	Puerto Rico	Ferraiuoli LLC: José Fernando Rovira-Rullán	447
65	Romania	Trofin & Asociații: Valentin Trofin & Mihaela Spiridon	454



Country Question and Answer Chapters:

66	Russia	Morgan, Lewis & Bockius LLP: Grigory Marinichev & Alexey Chertov	464
67	Serbia	JPM Jankovic Popovic Mitic: Nenad Popovic & Janko Nikolic	472
68	Singapore	Drew & Napier LLC: Blossom Hing & Renu Menon	479
69	Slovakia	Škubla & Partneri s.r.o.: Marián Šulík & Zuzana Moravčíková Kolenová	489
70	Slovenia	Jadek & Pensa: Andraž Jadek & Žiga Urankar	496
71	South Africa	Allen & Overy LLP: Lionel Shawe & Lisa Botha	505
72	Spain	Cuatrecasas: Manuel Follía & María Lérida	515
73	Sweden	White & Case LLP: Carl Hugo Parment & Tobias Johansson	525
74	Switzerland	Pestalozzi Attorneys at Law Ltd: Oliver Widmer & Urs Klöti	532
75	Taiwan	Lee and Li, Attorneys-at-Law: Hsin-Lan Hsu & Cyun-Ren Jhou	541
76	United Arab Emirates	Morgan, Lewis & Bockius LLP: Ayman A. Khaleq & Amanjit K. Fagura	550
77	USA	Morgan, Lewis & Bockius LLP: Thomas Mellor & Rick Eisenbiegler	563
78	Venezuela	Rodner, Martínez & Asociados: Jaime Martínez Estévez	574

EDITORIAL

Welcome to the sixth edition of *The International Comparative Legal Guide to: Lending & Secured Finance.*

This guide provides corporate counsel and international practitioners with a comprehensive worldwide legal analysis of the laws and regulations of lending and secured finance.

It is divided into three main sections:

Three editorial chapters. These are overview chapters and have been contributed by the LSTA, the LMA and the APLMA.

Twenty one general chapters. These chapters are designed to provide readers with an overview of key issues affecting lending and secured finance, particularly from the perspective of a multijurisdictional transaction.

Country question and answer chapters. These provide a broad overview of common issues in lending and secured finance laws and regulations in 54 jurisdictions.

All chapters are written by leading lending and secured finance lawyers and industry specialists and we are extremely grateful for their excellent contributions.

Special thanks are reserved for the contributing editor Thomas Mellor of Morgan, Lewis & Bockius LLP for his invaluable assistance.

Global Legal Group hopes that you find this guide practical and interesting.

The International Comparative Legal Guide series is also available online at www.iclg.com.

Alan Falach LL.M. Group Consulting Editor Global Legal Group Alan.Falach@glgroup.co.uk

Denmark



Thomas Melchior Fischer



Nielsen Nørager Law Firm LLP

Brian Jørgensen

1 Overview

1.1 What are the main trends/significant developments in the lending markets in your jurisdiction?

Interest levels remain historically low and the general market conditions for doing business in Denmark continue to improve as the financial crisis is left behind. Pension funds are in their pursuit of a reasonable yield on investments showing an increased interest in funding large infrastructure projects and corporations including other alternative investments. One of the most recent examples is a new infrastructure fund with a focus on Africa launched by A.P. Møller Holding A/S together with a number of pension funds such as PKA, PensionDanmark, Lægernes Pension and PFA having received commitments in the total of USD 650 million and expecting the total equity commitment to reach USD 1 billion within a year.

Lending-based crowdfunding is also rapidly increasing as an alternative source of financing.

1.2 What are some significant lending transactions that have taken place in your jurisdiction in recent years?

See question 1.1.

2 Guarantees

2.1 Can a company guarantee borrowings of one or more other members of its corporate group (see below for questions relating to fraudulent transfer/financial assistance)?

As a general rule, Danish private and public limited companies may guarantee borrowings of one or more other members of its corporate group provided, in particular, that the corporate benefit requirement is adequately observed (see question 2.2), and that Danish legislation on financial assistance is complied with (see question 4.1).

2.2 Are there enforceability or other concerns (such as director liability) if only a disproportionately small (or no) benefit to the guaranteeing/securing company can be shown?

Under Danish law, it is the directors' duty to ensure that corporate transactions and positions are in the best interest of the company; which often, but not always, mirrors the interest of the shareholders.

Put differently, each action of the company must be financially, commercially, or strategically justified. The corporate benefit must accrue to the individual Danish company rather than the corporate group as a whole. In addition to the duty to continuously ensure that the available capital resources are adequate, the corporate benefit requirement entails, for example, that the directors must establish a reasonable balance between the corporate benefit and the risk assumed pursuant to the guarantee.

Under certain circumstances, e.g., in the event of bad faith of the beneficiary, and if the corporate benefit requirement is not duly observed, the guarantee granted by the company may be invalid and unenforceable and the directors may be subject to personal liability for damages and criminal sanctions. Especially in case of a Danish company's granting of upstream or cross-stream guarantees in favour of direct or indirect parent or sister companies, the directors may find it desirable to include limitation language in the guarantee addressing the fulfilment of the corporate benefit requirement.

2.3 Is lack of corporate power an issue?

Lack of corporate power is generally not an issue. In addition to satisfaction of the company's signing powers, lenders usually require a board resolution of the guarantor to minimise potential doubt about lack of corporate power and corporate benefit concerns. Lenders' diligent examinations also include a review of the guarantor's articles of association and publicly available corporate information to ensure among other things that the guarantor's corporate objectives are wide enough to cover the issue of a guarantee.

2.4 Are any governmental or other consents or filings, or other formalities (such as shareholder approval), required?

No; generally, under Danish law, guarantees are not subject to specific formalities.

Broadly speaking, while granting a guarantee is not in the nature of an extraordinary matter to be transacted at the general meeting, in special circumstances the board of directors may find it desirable – even merely as a gesture – to refer such a matter to the general meeting, thereby alleviating disagreement between the shareholders and minimising subsequent shareholder criticism.

2.5 Are net worth, solvency or similar limitations imposed on the amount of a guarantee?

No; however, the directors must at all times ensure that the financial

resources of the company are adequate, i.e. that the company has sufficient liquidity to meet its current and future liabilities as they fall due. The duty implies that the directors must assess the company's financial position and ensure that the available capital resources justify the granting of the guarantee. To accommodate directors' liability concerns, limitation language concerning the scope of guarantee is often included.

2.6 Are there any exchange control or similar obstacles to enforcement of a guarantee?

No

Naturally, it is good practice to examine whether *non-Danish* exchange control or similar obstacles apply.

Denmark enforces 'freezing of funds' and similar financial restrictive measures adopted by the UN and the EU.

3 Collateral Security

3.1 What types of collateral are available to secure lending obligations?

Lending obligations may be secured by a number of different types of security under Danish law, including by way of a pledge, security assignment, mortgage, general floating charge covering specific groups of assets and retention of title. In general, any type of asset may be validly pledged. Furthermore, it is possible not only to agree a negative pledge over certain assets *inter partes* but also to register the negative pledge in the Personal Register whereby it will also have legal effect towards third parties.

3.2 Is it possible to give asset security by means of a general security agreement or is an agreement required in relation to each type of asset? Briefly, what is the procedure?

Danish law does not recognise the concept of a general security agreement covering all assets of the security provider. Each type of asset must be regulated in an individual security agreement or in a combined security agreement incorporating the necessary regulation of each type of security and clearly identifying each individual asset granted as security.

However, a Danish company may provide security by way of a general floating charge over a number of specifically allowed classes of its assets, including trade receivables, inventory, vehicles not previously registered in Denmark, operating equipment and machinery, IPR and goodwill, which is perfected by registration in the Personal Register.

Further, a company operating from a leased property may mortgage its operating equipment, including machines and technical installations.

3.3 Can collateral security be taken over real property (land), plant, machinery and equipment? Briefly, what is the procedure?

Security may be taken over real property by way of real estate mortgages, which are perfected by registration in the Land Register. On properties permanently fitted for a specific business, such mortgage will also cover technical installations, machinery and operating equipment, unless otherwise agreed.

Provided that assets are not covered by a real estate mortgage, security can be taken separately over machinery and operating equipment in the form of a chattel mortgage, which is perfected by registration in the Personal Register or by physical removal of the assets from the pledgor. Similarly, operating equipment and machinery may be mortgaged under a general floating charge. See question 3.2 with respect to granting security over operating equipment and machines of a company operating from a leased property.

3.4 Can collateral security be taken over receivables? Briefly, what is the procedure? Are debtors required to be notified of the security?

Security over receivables can be created by way of a floating charge covering all of the security provider's trade receivables; or by a separate assignment of specific, identified receivables. A floating charge is perfected via registration in the Personal Register and does not require individual notice to the debtors. An assignment on the other hand must be notified to the relevant third party debtor(s); such notice must include an instruction to pay directly to the security holder in order for the assignment to be duly perfected.

3.5 Can collateral security be taken over cash deposited in bank accounts? Briefly, what is the procedure?

Security may be taken over cash deposited in a bank account by establishment of a pledge over the bank account. Due perfection requires notification of the pledge to the bank and that the account holder is deprived of all disposal rights to the bank account. Consequently, pledges over bank accounts are impractical with respect to accounts used in a company's day-to-day operations.

3.6 Can collateral security be taken over shares in companies incorporated in your jurisdiction? Are the shares in certificated form? Can such security validly be granted under a New York or English law governed document? Briefly, what is the procedure?

Shares in unlisted companies can be pledged unless otherwise set out in the company's articles of association. Shares need not be in certificated form in order to be pledged. Provided that the company has not issued negotiable share certificates, the pledge of shares (regardless of whether the shares are certificated or not) is perfected by written notice to the company stating that the share(s) are pledged. Such notice must be provided no later than the time of disbursement of the loan proceeds to avoid risk of claw-back in case of bankruptcy.

If negotiable share certificates have been issued, duly perfection requires that the pledgor is deprived of its physical share certificates. However, physical share certificates are usually not issued by Danish companies.

If the company's shares are issued in dematerialised form through a central securities depositary ("CSD"), the pledge is perfected by registration in a Danish CSD (currently only one CSD in Denmark: VP Securities A/S).

A share pledge agreement may be governed by the laws of a foreign jurisdiction, including New York or English laws. However, Danish law would still apply in respect of perfection requirements. Furthermore, Danish law contains certain mandatory duty of care provisions aimed at protecting a pledgor in connection with the enforcement of the security, *cf.* question 7.4. It is therefore advisable and in accordance with market practice in Denmark to have the share pledge agreement governed by Danish law.

3.7 Can security be taken over inventory? Briefly, what is the procedure?

Security over inventory can be created by way of a general floating charge or a separate pledge. A general floating charge is perfected by registration in the Personal Register. A pledge over inventory or stock is perfected by the pledgor being physically prevented from freely disposing of the pledged assets (in Danish: nøglepant).

3.8 Can a company grant a security interest in order to secure its obligations (i) as a borrower under a credit facility, and (ii) as a guarantor of the obligations of other borrowers and/or guarantors of obligations under a credit facility (see below for questions relating to the giving of guarantees and financial assistance)?

Yes, subject to the limitations described under questions 2.1, 2.2 and 4.1.

3.9 What are the notarisation, registration, stamp duty and other fees (whether related to property value or otherwise) in relation to security over different types of assets?

There are no notarisation requirements.

Registrations of charges and mortgages with the Land Register, the Motor Vehicle Register and the Personal Register are subject to stamp duty calculated as 1.5 per cent of the nominal value of the mortgage plus a filing fee of DKK 1,660. Registration of a mortgage over commercial vessels is subject to stamp duty of 0.1 per cent of the secured amount.

3.10 Do the filing, notification or registration requirements in relation to security over different types of assets involve a significant amount of time or expense?

No, it involves only limited amount of time and expense, save for security involving registration with the Land Register, the Personal Register or the Motor Vehicle Register, which is subject to stamp duty; see question 3.9.

Registrations with the Land Register, the Personal Register and the Motor Vehicle Register are carried out online, and most often it is possible to obtain a final registration the very same day as the filing is made.

3.11 Are any regulatory or similar consents required with respect to the creation of security?

In general, no regulatory consents are required. Third party consents pursuant to underlying contracts may need to be considered.

3.12 If the borrowings to be secured are under a revolving credit facility, are there any special priority or other concerns?

No, there are not.

3.13 Are there particular documentary or execution requirements (notarisation, execution under power of attorney, counterparts, deeds)?

If a mortgage requires registration with, for example, the Land Register or the Personal Register, and the digital filing is signed by a person pursuant to a power of attorney, such power of attorney must be prepared in the mandatory format of the Danish Registers and the signature(s) of the principal(s) must be witnessed by two persons.

No other documentary or execution requirements apply.

4 Financial Assistance

- 4.1 Are there prohibitions or restrictions on the ability of a company to guarantee and/or give security to support borrowings incurred to finance or refinance the direct or indirect acquisition of: (a) shares of the company; (b) shares of any company which directly or indirectly owns shares in the company; or (c) shares in a sister subsidiary?
- (a) Shares of the company

According to the general rule set forth in the Companies Act, a private or public limited company may not, directly or indirectly, advance funds, grant loans, or provide security (including guarantees) for a third party's acquisition of (or subscription for) shares of that company or of its parent company (i.e. a prohibition against financing of purchase of own shares).

This general prohibition does, however, not apply if certain requirements concerning the following matters are met: (i) shareholder approval; (ii) the proposed transaction is advisable considering the company's financial position or, if it is a parent company, its consolidated financial position; (iii) a report by the central management body to be publicly registered with the Danish Business Authority; and (iv) the proposed transaction is entered into on market terms including preparation of a credit rating of the purchaser and, if relevant, the financier.

Furthermore, the general prohibition does not apply to banks or mortgage loans granted by mortgage credit institutions or to transactions for the acquisition of shares to or from the employees of the company or any subsidiary.

Certain post-financing situations regarding acquisition of companies have been held to be unlawful by the Danish Business Authority, although such matters in themselves could be seen as justified corporate actions.

(b) Shares of any company which directly or indirectly owns shares in the company

The general prohibition including exceptions referred to under question 4.1 (a) also apply to a company's, direct or indirect, purchase of (or subscription for) shares in a parent company and presumably also in an indirect parent company.

(c) Shares in a sister subsidiary

Danish law does not stipulate any prohibition on financial assistance provided for the purchase of (or subscription for) shares in a sister subsidiary.

5 Syndicated Lending/Agency/Trustee/ Transfers

5.1 Will your jurisdiction recognise the role of an agent or trustee and allow the agent or trustee (rather than each lender acting separately) to enforce the loan documentation and collateral security and to apply the proceeds from the collateral to the claims of all the lenders?

Yes. Lenders may appoint agents, including security agents under the loan documentation, and such agents may enforce the rights of the lenders and apply the proceeds from the security to the claims of all the lenders; *cf.* chapter 4 of the Danish Capital Markets Act, which entered into force on 3 January 2018.

5.2 If an agent or trustee is not recognised in your jurisdiction, is an alternative mechanism available to achieve the effect referred to above which would allow one party to enforce claims on behalf of all the lenders so that individual lenders do not need to enforce their security separately?

See question 5.1.

5.3 Assume a loan is made to a company organised under the laws of your jurisdiction and guaranteed by a guarantor organised under the laws of your jurisdiction. If such loan is transferred by Lender A to Lender B, are there any special requirements necessary to make the loan and guarantee enforceable by Lender B?

The guarantee will often be granted in favour of the lenders from time to time and state that the guarantor's obligations are not reduced or discharged as a consequence of any transfer by a lender of its rights, in which case the loan and guarantee are enforceable by Lender B without further notice to the guarantor or other actions.

In the absence of such provisions in the guarantee, Lender B's enforcement of any rights under the loan requires that the borrower is notified of the transfer. In general, a guarantee in respect of a loan obligation will continue to apply and may be called upon by any new lender that has validly acquired the loan that is being guaranteed. However, the guarantor must be notified of the transfer in order to avoid the risk of the guarantor fulfilling its guarantee obligation by payment to the initial lenders or third parties.

6 Withholding, Stamp and Other Taxes; Notarial and Other Costs

6.1 Are there any requirements to deduct or withhold tax from (a) interest payable on loans made to domestic or foreign lenders, or (b) the proceeds of a claim under a guarantee or the proceeds of enforcing security?

Apart from the obligation of a Danish borrower to withhold tax at source from interest payments to a foreign lender, *cf.* question 6.3, there are no requirements to deduct or withhold tax under Danish law.

6.2 What tax incentives or other incentives are provided preferentially to foreign lenders? What taxes apply to foreign lenders with respect to their loans, mortgages or other security documents, either for the purposes of effectiveness or registration?

No tax incentives or other incentives are provided preferentially to foreign lenders.

Provided that no permanent establishment in Denmark exists with which the income from the loan, guarantee or security interest is effectively connected, no taxes apply to foreign lenders in such cases; *cf.* question 3.9 with respect to applicable stamp duties.

6.3 Will any income of a foreign lender become taxable in your jurisdiction solely because of a loan to or guarantee and/or grant of security from a company in your jurisdiction?

No. Tax liability requires, as a general rule, that the foreign lender has a permanent establishment in Denmark. Similarly, loan interest income secured on real property does not in itself lead to tax liability.

A Danish borrower may, however, be subject to withholding tax at source from interest payments, i.e. tax on unearned income, regarding certain intra-group loans (22 per cent of the total interest amount) if not otherwise provided by, for example, applicable double taxation agreements, or EU Directive 2003/49 on a common system of taxation applicable to interest and royalty payments made between associated companies of different EU Member States.

6.4 Will there be any other significant costs which would be incurred by foreign lenders in the grant of such loan/guarantee/security, such as notarial fees, etc.?

See question 3.9.

6.5 Are there any adverse consequences to a company that is a borrower (such as under thin capitalisation principles) if some or all of the lenders are organised under the laws of a jurisdiction other than your own? Please disregard withholding tax concerns for purposes of this question.

Danish tax law includes a number of deductibility limitation rules to be applied in the order given below: (1) the 'thin capitalisation' rule; (2) the 'interest-rate ceiling' rule; and (3) the 'EBIT' rule.

The 'thin capitalisation' rule

The thin capitalisation rule entails that thin capitalised companies' access to deduct interest and capital loss on controlled loans is limited. The thin capitalisation rule only kicks in if the controlled debt exceeds DKK 10 million and the lender(s) is/are not a natural person. It includes back-to-back structures involving third party lenders, e.g. banks. The thin capitalisation rule presupposes (i) a debt-to-equity ratio of four to one at the end of the income year, i.e. that the debt of the company exceeds the equity of the company by more than four times, and (ii) that the company does not prove that a similar financing can be obtained between independent parties. Any interest on debt to related parties in excess of this ratio will be subject to deductibility reduction.

The 'interest-rate ceiling' rule

The 'interest-rate ceiling' rule entails that a company's access to deduct net financing expenses is reduced. Unlike the thin capitalisation rule, this rule also has an impact on debt to independent lenders. The deductibility reduction caused by the 'interest-rate ceiling' entails that the net financing expenses are only deductible to the extent that they do not exceed the tax value of the company's assets multiplied by a standard rate of return. This deductibility reduction rule only applies to the net financing expenses exceeding DKK 21.3 million.

The 'EBIT' rule

The taxable income before net financing expenses (EBIT income, i.e. earnings before interest and taxes) may as a maximum be reduced by 80 per cent as a result of the net financing expenses following a deductibility reduction, if any, under the 'interest-rate ceiling' rule. Like the 'interest-rate ceiling' rule, the EBIT deductibility reduction rule only applies to the net financing expenses exceeding DKK 21.3 million. Net financing expenses restricted under the EBIT rule may be carried forward for tax deduction in the following years.

7 Judicial Enforcement

7.1 Will the courts in your jurisdiction recognise a governing law in a contract that is the law of another jurisdiction (a "foreign governing law")? Will courts in your jurisdiction enforce a contract that has a foreign governing law?

Danish courts will generally recognise the law of a foreign jurisdiction as the governing law in a contract and enforce the provisions of such contract with the exception of any provisions contrary to Danish public policy.

7.2 Will the courts in your jurisdiction recognise and enforce a judgment given against a company in New York courts or English courts (a "foreign judgment") without re-examination of the merits of the case?

A foreign judgment rendered in the courts of a country which is not a contracting state under: (i) the Council Regulation (EC) No 1215/2012, as amended, and implemented in Danish law; (ii) the Brussels Convention of 27 September 1968; (iii) the revised Lugano Convention of 30 October 2007; or (iv) the Hague Convention of 30 June 2005 on Choice of Court Agreements, would not be recognised or enforceable in Denmark without a retrial on the merits. Accordingly, a judgment rendered by a New York court would not be enforceable in Denmark.

A foreign judgment rendered by a court in any EU Member State, e.g. England, or any country that is a party to the revised Lugano Convention, will be recognised and enforceable by the Danish courts in accordance with the provisions of the Council Regulation, the revised Lugano Convention and the Hague Convention, respectively.

7.3 Assuming a company is in payment default under a loan agreement or a guarantee agreement and has no legal defence to payment, approximately how long would it take for a foreign lender to (a) assuming the answer to question 7.1 is yes, file a suit against the company in a court in your jurisdiction, obtain a judgment, and enforce the judgment against the assets of the company, and (b) assuming the answer to question 7.2 is yes, enforce a foreign judgment in a court in your jurisdiction against the assets of the company?

The duration of the legal proceedings will depend on which Danish court determines the case. If the Copenhagen City Court is the court of first instance, we estimate that it will take approximately 9–12

months to obtain an enforceable judgment. If the loan agreement satisfies the requirements for a debt instrument (in Danish: *gældsbrev*) and includes a clause of immediate enforceability, claims under the loan agreement may be enforced directly by the lender by application to the Bailiff's Court (in Danish: *fogedretten*) without having to obtain a judgment beforehand; *cf.* question 8.4.

Unless otherwise stated in the judgment and subject to the debtor's appeal of the judgment which may suspend the lenders' right to enforce the judgment, a judgment will become enforceable 14 days after the date of the ruling. Enforcement is carried out through the Bailiff's Court under the relevant district court by written application to the Bailiff's Court with the objective to seize the assets of the debtor and sell these via a forced sale. This procedure will likely take two to three months.

A similar duration of the enforcement process should be expected with respect to enforcement of foreign judgments if the Council Regulation applies, i.e. with respect to judgments rendered by a competent court of another EU Member State (see question 7.2).

7.4 With respect to enforcing collateral security, are there any significant restrictions which may impact the timing and value of enforcement, such as (a) a requirement for a public auction, or (b) regulatory consents?

In general, a creditor is free to enforce a pledge in accordance with the enforcement provisions of the pledge agreement without having to obtain a judgment provided that the pledgor is given one week's prior written notice to satisfy the claim and the loan agreement satisfies the requirements for immediate enforceability.

Notwithstanding the above, enforcement of certain types of security, for example, real estate mortgages, floating charges and dematerialised shares issued through a CSD, must be carried out in accordance with specific, statutory procedures set out in the Administration of Justice Act and the Capital Markets Act, including certain provisions regarding public auctions that may impact the timing of the enforcement. Further, a secured creditor is subject to a general duty of care obligation and obliged to look after the interests of the pledgor when enforcing security interests. No regulatory consents are otherwise required; see, however, section 8 regarding bankruptcy proceedings.

7.5 Do restrictions apply to foreign lenders in the event of (a) filing suit against a company in your jurisdiction, or (b) foreclosure on collateral security?

If required by an EU or EFTA defendant (i.e. including a Danish defendant), a foreign plaintiff not domiciled in an EU or EFTA country must furnish security for the legal costs that he might be obliged to pay as a result of the proceedings, unless such plaintiff resides in a country having entered into a bilateral treaty with Denmark permitting a plaintiff residing in Denmark to bring a legal claim against a person in that country without having to furnish security.

In general, no restrictions apply to foreign lenders in the event of foreclosure on security.

7.6 Do the bankruptcy, reorganisation or similar laws in your jurisdiction provide for any kind of moratorium on enforcement of lender claims? If so, does the moratorium apply to the enforcement of collateral security?

The Bankruptcy Act contains certain limitations on secured creditors' access to enforce security during the period when an

insolvent company is taken under reconstruction proceedings. Reconstruction proceedings may be initiated by the insolvent company or any of its creditors. However, if more than 50 per cent of the creditors (based on the amounts owed to these) present at the first creditors' meeting do not support the proposed reconstruction plan and the opposing creditors constitute no less than 25 per cent of the company's total known debt, the reconstruction proceedings will immediately be terminated. See also question 8.1.

7.7 Will the courts in your jurisdiction recognise and enforce an arbitral award given against the company without re-examination of the merits?

Yes. Foreign awards based on an arbitration agreement are recognised and enforced in Denmark in accordance with the New York Convention as ratified by Denmark in 1972.

8 Bankruptcy Proceedings

8.1 How does a bankruptcy proceeding in respect of a company affect the ability of a lender to enforce its rights as a secured party over the collateral security?

Secured claims are covered prior to the statutory ranking of creditors. To the extent the value of the asset granted as security does not cover the secured claim, any uncovered part of the claim will be subject to the statutory ranking of creditors.

If the lender's claim is secured by way of a pledge (in Danish: *håndpant*) or other corresponding security interest, including a floating charge on claims (in Danish: *virksomhedspant*) or receivables charge (in Danish: *fordringspant*), the secured lender is entitled to enforce its claim independently of the bankruptcy estate.

As for other claims secured by real estate mortgage or chattel mortgage, such ordinary claims are enforced in cooperation with the bankruptcy estate. Where the estate has not made a petition for a forced sale within six month from the date of the bankruptcy order, any mortgagee with an overdue claim may demand that the estate conducts a forced sale without undue delay.

Effective as of the time of the decree of the bankruptcy proceedings, unsecured creditors cannot levy execution on the property of the insolvent debtor.

8.2 Are there any preference periods, clawback rights or other preferential creditors' rights (e.g., tax debts, employees' claims) with respect to the security?

The Bankruptcy Act includes clawback provisions which effectively set aside certain transactions executed during the period leading up to the bankruptcy proceedings provided, among other things, that:

- The transaction was made to the detriment of the creditors or result in fraudulent preference of some creditors over other creditors (e.g. in the form of presents, renunciation of inheritance, wages and other remuneration for work, early repayment of debt, provision of security without new credit being granted, etc.).
- The transaction took place after or within a specified period before the commencement of bankruptcy; i.e. within three months, six months, or in case of related parties and provided that the burden of proof of solvency at the time of the transaction is not met or, pursuant to a recent amendment to the Bankruptcy

- Act taking effect on 1 January 2018, if the recipient of a gift cannot prove that the debtor undoubtedly kept sufficient assets to cover its liabilities up to one year or two years.
- The relevant point in time to be considered when assessing if a security interest may be avoided is the time of perfection of the security interest.

In addition, the clawback provisions include an avoidance rule not limited in time applicable in the event that the debtor was or became insolvent as a consequence of the transaction and the preferred party knew or should have known of the debtor's insolvency and the circumstances causing the transaction to be fraudulent.

The said recent amendment to the Bankruptcy Act, which applies to presents granted as of 1 January 2018, expands the possibility of declaring void certain presents. By way of example, presents which are grossly disproportionate to the debtor's financial situation can be set aside even if the present was granted prior to the specified periods described above.

8.3 Are there any entities that are excluded from bankruptcy proceedings and, if so, what is the applicable legislation?

No. All natural persons and legal entities may be subject to bankruptcy proceedings.

Public authorities such as municipal authorities are excluded from bankruptcy proceedings.

As for enterprises of which the members are personally liable for the debts of the business, e.g. a partnership (in Danish: *interessentskab*) or a limited partnership (in Danish: *kommanditselskab*), a bankruptcy procedure may only be initiated if *all* such members have been declared bankrupt.

8.4 Are there any processes other than court proceedings that are available to a creditor to seize the assets of a company in an enforcement?

If a creditor is in possession of a basis of enforcement (in Danish: *eksekutionsgrundlag*) e.g. a judgment, settlement, or certain mortgages, the creditor may take the claim directly to the Bailiff's Court, without the need to obtain prior judgment, in order to enforce the security through the Bailiff's Court.

9 Jurisdiction and Waiver of Immunity

9.1 Is a party's submission to a foreign jurisdiction legally binding and enforceable under the laws of your jurisdiction?

In general, a party's submission to a foreign jurisdiction will be legally binding and enforceable under Danish law, subject to certain exceptions regarding consumers and employees.

9.2 Is a party's waiver of sovereign immunity legally binding and enforceable under the laws of your jurisdiction?

Yes, save for matters specifically protected by international law, e.g. diplomatic immunity and assets protected by diplomatic immunity or other provisions under international law.

10 Licensing

10.1 What are the licensing and other eligibility requirements in your jurisdiction for lenders to a company in your jurisdiction, if any? Are these licensing and eligibility requirements different for a "foreign" lender (i.e. a lender that is not located in your jurisdiction)? In connection with any such requirements, is a distinction made under the laws of your jurisdiction between a lender that is a bank versus a lender that is a non-bank? If there are such requirements in your jurisdiction, what are the consequences for a lender that has not satisfied such requirements but has nonetheless made a loan to a company in your jurisdiction? What are the licensing and other eligibility requirements in your jurisdiction for an agent under a syndicated facility for lenders to a company in your jurisdiction?

There are no licensing or other eligibility requirements in Denmark for Danish or non-Danish lenders. Granting loans without receiving deposits from the public does not in itself require authorisation. This also applies to Danish and non-Danish (security) agents under a syndicated facility. If other categories of financial activities are to be conducted, this may be subject to authorisation/licence and supervision by the Danish FSA. A financial institution, e.g. a bank or a mortgage credit institution, which is subject to the Financial Business Act, may by way of example not carry out activities until it has obtained a designated authorisation/licence from the Danish FSA.

11 Other Matters

11.1 Are there any other material considerations which should be taken into account by lenders when participating in financings in your jurisdiction?

No, there are no other material considerations which should be taken into account.



Thomas Melchior Fischer

Nielsen Nørager Law Firm LLP Frederiksberggade 16 1459 Copenhagen K Denmark

Tel: +45 31 18 04 34 Email: tf@nnlaw.dk URL: www.nnlaw.dk/en/

Thomas Melchior Fischer, lawyer, specialises in financial law, corporate finance, M&A, company law as well as capital markets law.



Brian Jørgensen

Nielsen Nørager Law Firm LLP Frederiksberggade 16 1459 Copenhagen K Denmark

Tel: +45 31 62 61 68
Email: bj@nnlaw.dk
URL: www.nnlaw.dk/en/

Brian Jørgensen is a senior associate at Nielsen Nørager and focuses primarily on banking and finance law. Brian has comprehensive experience of advising both lenders and borrowers in Danish and international finance transactions, including within financing of acquisitions, project finance and ship financing. Brian Jørgensen also advises Danish and foreign clients on transfers of undertakings and all corporate and contractual aspects related thereto. Finally, Brian advises on general shareholder matters, reorganisations of undertakings and establishment of joint ventures in Denmark and abroad.

NIELSEN NØRAGER

Located in the centre of Copenhagen, Nielsen Nørager Law Firm LLP advises international and Danish clients on complex commercial transactions within finance and banking, corporate and commercial, debt and equity capital markets, private and public M&A, IPOs, securities regulation, venture and private equity, tax, and a number of other practice areas.

Nielsen Nørager and its lawyers are recommended by a number of international rating firms including Chambers & Partners, IFLR1000, The Legal 500, etc.

Nielsen Nørager benefits from strong international relations.

Current titles in the ICLG series include:

- Alternative Investment Funds
- Anti-Money Laundering
- Aviation Law
- Business Crime
- Cartels & Leniency
- Class & Group Actions
- Competition Litigation
- Construction & Engineering Law
- Copyright
- Corporate Governance
- Corporate Immigration
- Corporate Investigations
- Corporate Recovery & Insolvency
- Corporate Tax
- Cybersecurity
- Data Protection
- Employment & Labour Law
- Enforcement of Foreign Judgments
- Environment & Climate Change Law
- Family Law
- Fintech
- Franchise
- Gambling

- Insurance & Reinsurance
- International Arbitration
- Lending & Secured Finance
- Litigation & Dispute Resolution
- Merger Control
- Mergers & Acquisitions
- Mining Law
- Oil & Gas Regulation
- Outsourcing
- Patents
- Pharmaceutical Advertising
- Private Client
- Private Equity
- Product Liability
- Project Finance
- Public Investment Funds
- Public Procurement
- Real Estate
- Securitisation
- Shipping Law
- Telecoms, Media & Internet
- Trade Marks
- Vertical Agreements and Dominant Firms



59 Tanner Street, London SE1 3PL, United Kingdom Tel: +44 20 7367 0720 / Fax: +44 20 7407 5255 Email: info@glgroup.co.uk