

The **Nature-based** **Solutions** Investment Collaborative for Brazil

CAPITAL
for **CLIMATE**

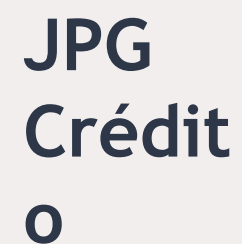
Launched with anchor funding from
the Finance Hub of The Gordon and
Betty Moore Foundation

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Between October and December 2021, 30+ interviews were carried out with leading investors and innovators working on NbS in Latin America, and many stakeholder organizations

Investors:



Innovators*:



*Not all organizations listed. Some innovators are also investors and vice versa.**

Asked of participants:

- Let's imagine ourselves 20 years from now, in a Latin America with no deforestation: what happened? What NbS are working, what markets are thriving?
- We will ask you to rank a list of 12 solutions for a deforestation-free future, in accordance with those that you think are most impactful, scalable and attractive to investors; and to discuss your responses.



NbS prioritized by investors, stakeholders for their scalability, impact and attractiveness



Regenerative Agriculture



Ecosystem Restoration



Agroforestry



Forest Bioeconomy



Sustainable Livestock Management



Sustainable Modernization of Family Farms

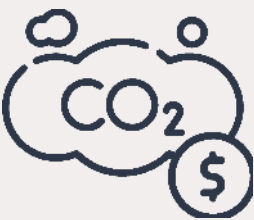


Restoration of Degraded Pasture



Sustainable Forest Management

SUPPORTING INFRASTRUCTURE



Carbon Markets



Nature Tech

We heard consistently about the same set of scale-up barriers.
Service providers to address each of them already exist, in and outside Brazil.

ACTION AREAS



Source Catalytic
Capital/Blended Finance

» e.g. Convergence Finance
Members, Bilateral funds



Credit access and
tenor extensions

» e.g. BNDES, Amazon
Sustainable Development Plan



Oftakes for
sustainable product

» Purchaser collaboratives
e.g. Fruti Fruti (Agroforestry)



Farmer and community
engagement



Agreement on impact,
& CO2 measurements

» e.g. Carbon on Track, IETA
measurement startups



Technical Assistance
& Capacity Building

» e.g. Innoterra, Imaflora,
ISPM, Pro Natura



Product traceability,
certification, integrity

» e.g. Beef on Track



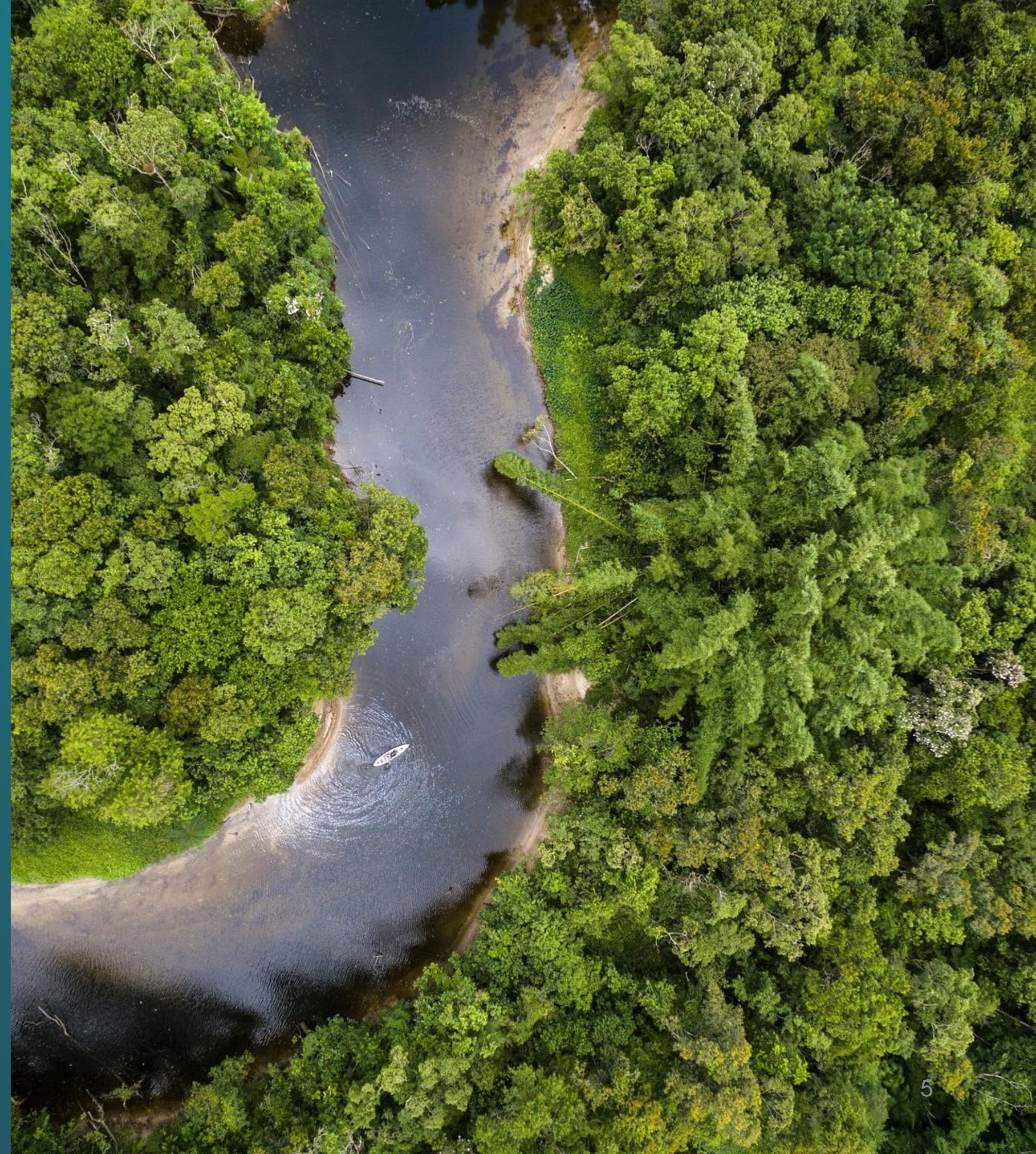
Link to international
investors focused on NbS

» e.g. C4C, N4C, NCIA, GEFI, etc.

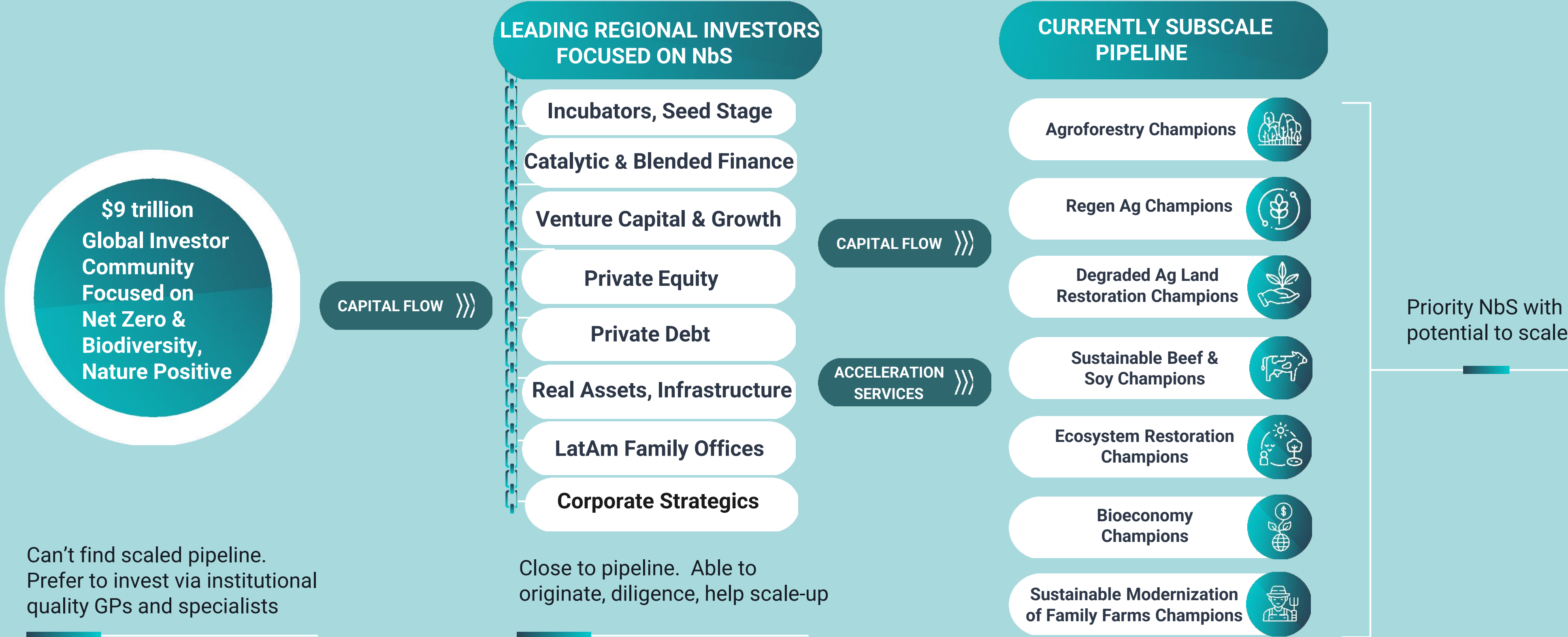
NbS Investment Collaborative was created in Q4 2022 with these goals:

By COP30 in Belem, the Collaborative Will have:

- Facilitated the allocation or **commitment of \$5 billion to**
 - **An organized pipeline** of high-potential NbS enterprises and investment vehicles active in Brazil
 - In order to **position NbS to scale up to millions of hectares by 2030.**
-



Organizing the risk capital value chain is key to accelerating scale up of the emerging NbS sector



Can't find scaled pipeline. Prefer to invest via institutional quality GPs and specialists

Close to pipeline. Able to originate, diligence, help scale-up

Design of the Investment Collaborative



Global Investors Interested in NbS

Top NbS Enterprises & Centers of Excellence, Acceleration Services

We are here



Main elements to Scale the NbS Sector

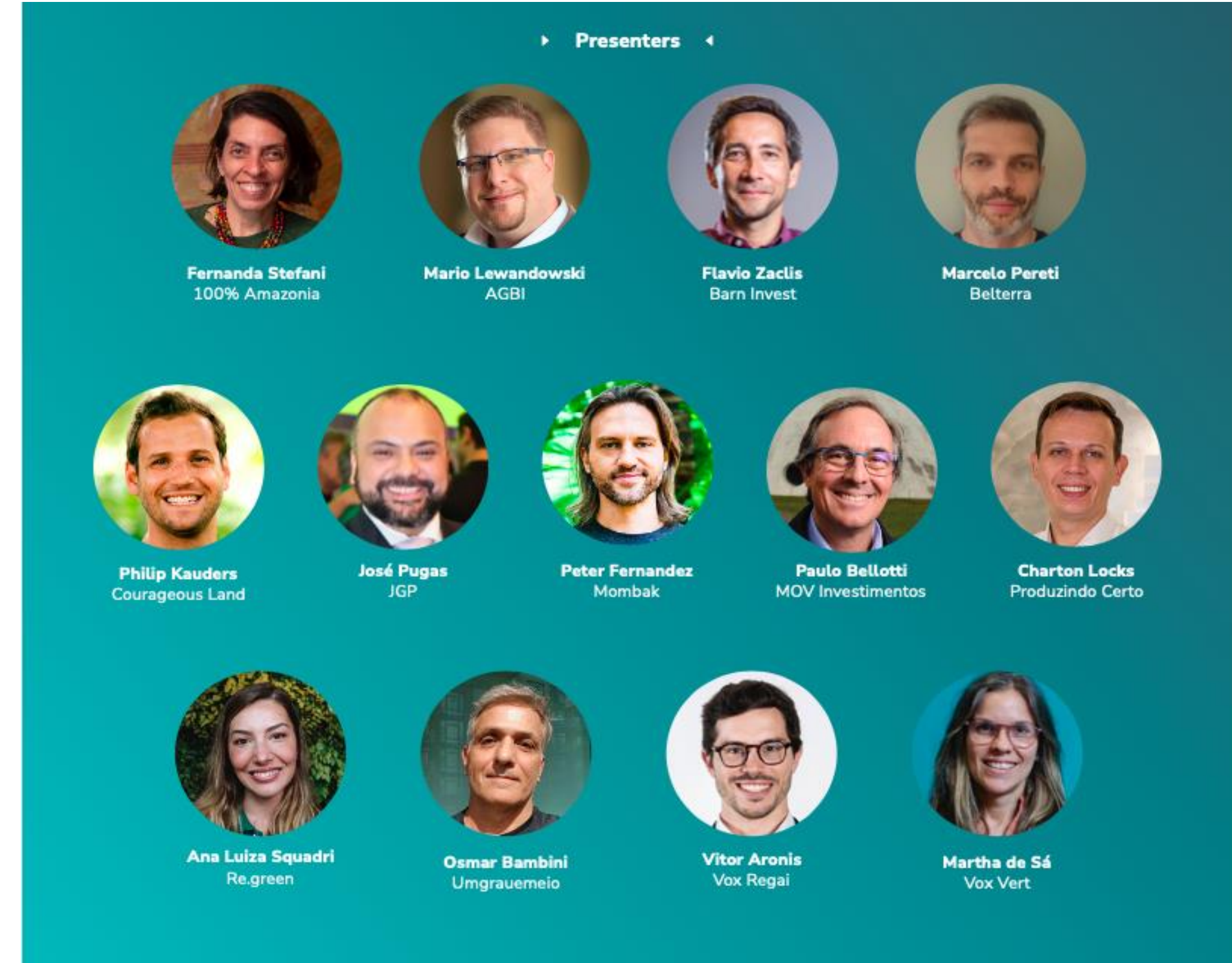


For example...

Click links for program details



The Brazil NbS Investment Summit- 25 April 2023



Brazil NbS Investment Roadshows - Fall 2023



The 2023 Brazil
**Nature-based Solutions
Investment Summit**

a project of The Brazil NbS Investment Collaborative

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Summit Sponsors

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EAT
EASY ACCESS TRADING



cubo

NbS Investment Collaborative Leaders

ALEXANDRE ALVIM
GEF Capital Partners

BRUCE KEITH
IFC

FERNANDA CAMARGO
Wright Capital

JOSÉ PUGAS
JGP

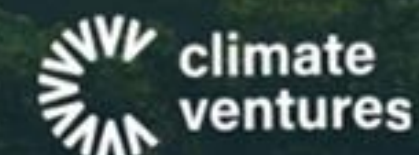
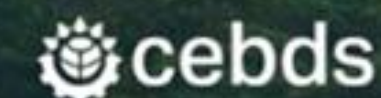
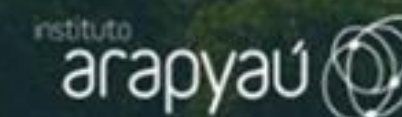
MARTHA DE SÁ
Vert Capital

MARK WISHNIE
BTG Pactual

PAULA PEIRÃO
Vert Capital

PATRICK FUNARO
EAT

Summit Allies



IFACC



Catering By





The Collaborative is designed to...

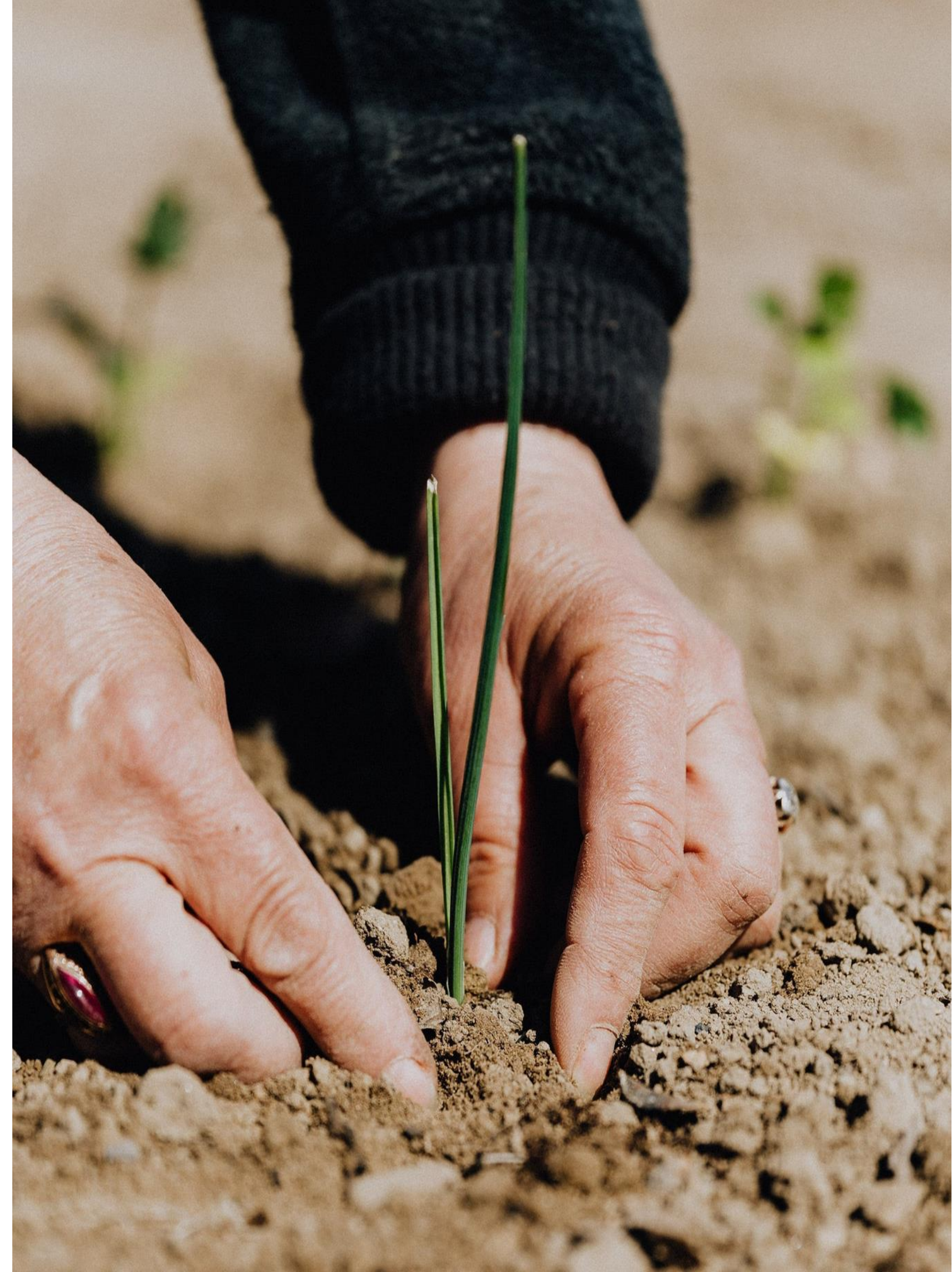
Generate benefits for its Members including:

- Increase opportunity pipeline, achieve faster syndication, attract follow on capital.
- Access resources to grow portfolio companies faster
- Connect to international capital focused on NbS
- Community - Expanded network of trusted business relationships
- Leadership in shaping the NbS sector

Engage Leadership Members Committed to:

- Meet once a month (usually by zoom, 1 hour, 2x/year in person)
- Collaborate with Members and other stakeholder to scale NbS sector in Brazil
- Share viewpoints and insights candidly and safely, in confidence
- Providing input to the Collaborative's strategy and work streams; provide leadership where interested
- Serve as ambassadors of the NbS sector and Collaborative

For more information on membership, contact Viviane Behar de Castro, vbehar@capitalforclimate.earth



Brazil NbS Investment Collaborative Leaders, Funders and Partners

The Brazil NbS Investment Collaborative is led by some of the region's foremost climate investors, facilitated by Capital for Climate with anchor funding from The Finance Hub of The Gordon and Betty Moore Foundation. Additional funding has been provided by The Rockefeller Foundation and Santander Bank.

Members of the Collaborative Leadership Group include:

- Alexandre Alvim, Managing Partner, GEF Capital Partners
- Thomas Belazis, Director Innovative Finance, Rockefeller Foundation
- Fernanda Camargo, Founding Partner, Wright Capital
- Martha de Sa', CEO Founder, Vert Capital
- Leonardo Fleck, Senior Head of Sustainable Innovation, Santander Brasil
- Patrick Funaro, Managing Partner, Easy Access Trading (EAT)
- Bruce Keith, Senior Investment Officer, Climate Finance, IFC Brazil
- Marcela Paranhos, Director of Agricultural Finance, TNC; IFACC
- Jose Pugas, Partner and Head of ESG, JGP
- Mark Wishnie, Head, Landscape Capital, BTG Pactual

Partners supporting The Collaborative's programs include:

Amazon Investor Coalition, Instituto Arapyau, CEBDS, Climate Ventures, IFACC, Nature4Climate, The Lab for Climate Finance, CPI, World Climate Foundation, UN's High Level Climate Champions Team, FSDA, WBCSD/US Department of State's Forest Investors Club, and many others.



CAPITAL *for* CLIMATE

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Capital for Climate is a For Benefit LLC, registered in USA, with [Dalberg Catalyst](#) in partnership as our 501c3 fiscal sponsor and incubation partner. Funding partners to date include: The Gordon and Betty Moore Foundation's Finance Hub, the Cisco Foundation, Quadrature Climate Foundation, ClimateWorks Foundation, and Wells Fargo Foundation