



## **PRESS RELEASE**

For immediate release

### ***ACA Talent Keeps on Growing RPO Provider Named to the Inc. 5000 List for the Third Year***

**Fort Lauderdale, August 20, 2013** – ACA Talent, a full-service provider of Recruitment Process Outsourcing (RPO) and professional recruitment solutions, was named to the Inc. 5000 list of America's fastest growing private companies for the third year running.

The company's inclusion on the 2013 listing highlights its 3-year sales growth of 150 percent. According to Inc. Magazine, a place on the 2013 listing was harder to achieve than ever, thanks to the median honoree increasing sales by 140 percent since 2010.

With sales growth, comes hiring increases, a trend that ACA Talent has observed across its national client base and the market overall.

"We're seeing one of the most competitive hiring markets in a long time, which is why customers depend on us to help them attract and retain quality talent," said ACA Talent CEO David Sargeant. "In order to hire those key players, companies, more than ever, need the right recruiting partner by their side. Successfully helping companies identify and hire great people is why we've been able to achieve a spot on the Inc. 5000 list for the third time. It emphasizes our team's dedication and hard work."

Demand for ACA Talent's recruitment services, particularly its RPO solutions isn't slowing down. According to the Everest Group, a management consulting firm specializing in studying organizational trends, the RPO industry is expected to grow by up to [17 percent](#) in 2013, thanks to an increase in hiring demand.

One specialty area ACA Talent expects to continue to grow is its sales recruitment division. A recent [survey](#) by Harris Interactive and CareerBuilder revealed that sales positions are among the most difficult to fill. For the past decade, however, ACA Talent has carved out a niche in recruiting these hard-to-find professionals. "As a sales-driven organization, we have an intuitive understanding of who our clients are looking for and how to find those people. It takes more than a generalist understanding of recruiting to help companies hire sales people. You must understand what makes these candidates tick in order to entice them," said Sargeant.

Since 2000, ACA Talent has specialized in high volume sales recruitment, with a focus on the US market. ACA Talent serves clients across a variety of industries, including security, cable, telecommunications, and manufacturing. The company's diverse service portfolio also includes executive search, recruitment technology, and special hiring events.

Complete results of the Inc. 500|5000, including company profiles can be found at [www.inc.com/5000](http://www.inc.com/5000).

### **About ACA Talent**

Since 2000, ACA Talent has placed talented professionals at Fortune 1000 businesses across North America. The company's solutions include Recruitment Process Outsourcing (RPO), executive search, recruitment technology, and business process optimization. ACA Talent focuses on driving recruitment and retention through a specialized mix of process management, best recruitment practices, technology, and metrics. The company is headquartered in Fort Lauderdale, Florida. For more information visit ACA Talent online at [www.acatalent.com](http://www.acatalent.com), or follow us on [LinkedIn](#), [Facebook](#), [Twitter](#), or at its blog, [Hire Wire](#).

###