



Hello From Your Broward Natives Team!

As I sit here writing, there's one thing I must declare. Thank goodness for air conditioning!! It's 91 degrees on this beautiful Florida day but let's face it, heat is heat. To know that my home and car gives me relief from the August weather is wonderful. To me, August is the hottest month we have because of the humidity but it still beats shoveling snow in upstate NY in January (Hi Dan!!).

Condo living for Eddie and me is going much better than we anticipated. We now do our walks on A1A and even rode the free Circuit Ride to the pier and had lunch. So far it seems like we are vacationing but perhaps that's because it's still so new to us. It's amazing how only a half mile away can make such a difference. Our only complaint thus far is our neighbor above us likes to vacuum.... A lot! Sometimes in the middle of the night.

On to real estate and the shifting market as of late. We have seen a decline in the madness of buyers tripping over each other and a decline in crazy above asking offers. Sellers are beginning to ask if they missed their opportunity. Nonetheless, the listings are still minimal. We believe it's still a great time to buy and sell and both parties will be happy once the market gets back to normal. Be blessed and don't forget to call or refer us with your real estate needs!

Referral Rewards Program (RRP)

When your referral becomes a VIP Buyer or Seller you automatically become a part of our RRP. Check it out, get excited and then GET REFERRING!

You Get Money, Money, Money!

- ▷ Receive a **\$25.00** Amazon gift card when your referral agrees to use us as their agent.
- ▷ Receive **\$250.00** once your referral closes on their transaction.

You Get A Closing Voucher!

Receive a Closing Voucher to be used towards future closing costs. Each voucher is worth **\$250** and you receive a voucher for each VIP Referral. Vouchers don't expire; are transferrable; and can be stacked to be used on your next move.

4KIDS Gets Money, Money, Money!

This is the BEST REWARD! The Broward Natives Team will donate a portion of their commission to 4KIDS of South Florida in honor of **YOU!** Your referrals really do help make a difference. *A donation will be made once the transaction has been closed.

Native Spotlight

Summertime and Sargassum – two things that come together each year here in south Florida. What’s Sargassum you ask? That thick blanket of seaweed that shows up daily on our beaches and has gotten worse over the years. This seaweed is a good thing when it’s out in the ocean, known as the Sargassum Belt, extending from West Africa to the Gulf of Mexico. It provides a habitat for marine life which attracts bigger fish like mahi. Many fishermen look for these “beds” to fish at.

But over the years, the warmer waters have mixed with nitrogen emissions and Saharan dust causing Sargassum to overpopulate creating a dumping effect on our beaches. It begins to rot and smell causing havoc on our tourist industry. The city rakes the beaches daily and either buries it or takes it to a compost pile to ripen for 90 days. This eventually turns to soil and used in city planting projects. It’s also free to the public to pick up and use at home. Talk about bringing the ocean home!!



4KIDS HOPE | HOMES | HEALING

The 4KIDS Back to School Bash happened on July 30th at Riverside Church! There was a wonderful turnout with piles of backpacks, colorful balloon animals, magic tricks, and LOTS of smiles! The bash was a day for the foster families to have fun, play lots of games, enjoy delicious food and feel extra special. The backpacks were filled with the required school supplies for all age groups. Also included were diaper bags filled with the special needs for babies and toddlers!

There were some big named donors such as Miller Construction, Lotspeich Co., Broten Garage Door Sales, and more who donated hundreds of filled backpacks. A special shoutout goes out to a young lady by the name of Destiny who engaged family and friends to donate super cute backpacks for middle school foster kids! What a heart and enthusiasm! Thank you to all the volunteers who made this day successful!



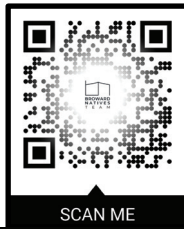
10 PRO TIPS FOR A SMOOTH HOME MOVE

The process of buying a new home can be both exhilarating and exhausting. But the journey doesn't stop when you close on your property. On the contrary, you still have quite a bit to do before you can begin the process of settling into your new place.

Fortunately, You don't have to do it all alone. When you work with us to sell or purchase a home, you'll have an ally by your side long after your transaction has closed. We'll continue to be a resource, offering advice and referrals whenever you need them on packing, hiring movers and contractors.

When it comes to a life event as stressful as moving, it pays to have a professional by your side. Here are some of our favorite pro tips to share with clients as they prepare for an upcoming move.

See our complete article on this by scanning the QR code with your phone camera or visit our blog at www.BrowardNatives.com



Are You Ready to **Buy** or **Sell**?

Or someone you know? We have incredible VIP Programs for both buyers and sellers!

OUR **VIP BUYER** BENEFITS

Become a **VIP Buyer** and get our guarantee! If you are not 100% satisfied with your home purchase The Broward Natives Team will sell it for free*

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- ▷ Protect your interest at all times
- ▷ Attend all home inspections and negotiate repairs
- ▷ Negotiate the best price and terms
- ▷ Free home warranty to protect your purchase*

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You deserve a real estate transaction that's **predictable, smooth, and quick!**



A Real Estate Team That **Gives Back!**

Born and raised in the Broward area, we have seen numerous things change for the good of many. There are however some in our community experiencing real hardship. This is why we chose to support 4KIDS who make our community a better place to live. We believe when you put others first, you will never be second and giving back is our way of saying thanks.

Giving back is a great way for us to feel connected and in a small way better understand those in need. Here at the Broward Natives Team, we believe we can help impact our local community one transaction at a time.

Thank you in advance for your referrals!

Contact Us

Broward Natives Team of United Realty Group, Inc

954-990-0965

[Hello@BrowardNatives.com](mailto>Hello@BrowardNatives.com)

BrowardNatives.com

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