

# SOCIAL LIFE

MAY 2020



*Keeping you socially connected*



The Fields Southampton



FAME LUXURY STONE



Bruce Bronster. Peter Cook AIA

## THE NEW STANDARD IN **LUXURY STONE**

DESIGN ASSISTANCE . UNPARALLELED QUALITY . DIRECT IMPORTER  
**MARBLE . QUARTZITE . QUARTZ . GRANITE . PORCELAIN**



Lifton Green/JBialsky. David Scott Interiors

"We needed 26 slabs to finish the master bath at a very expensive waterfront home in Southampton. Fame went to Italy to source what we were looking for. When the slabs arrived, they were better than the photos. Magnifico!"

—G BRUCE LIFTON,  
LIFTON GREEN

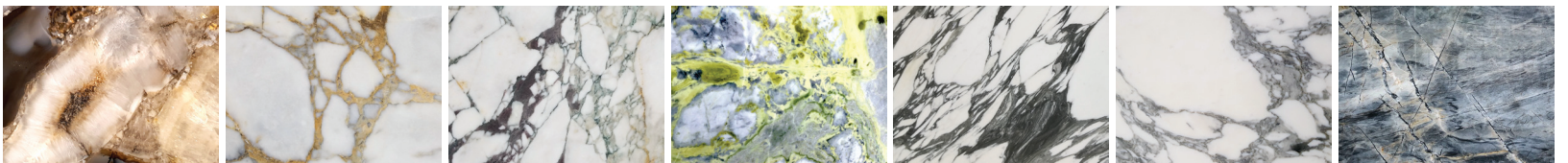
"Fame Luxury Stone supplied us with stunning stone slabs for a luxury residence we recently completed in the Hamptons. From beginning to end, Fame and her team provided an excellent level of service and sourced the highest quality of stone. We look forward to working with her again on our upcoming projects."

—KYLE STOKKERS,  
STOKKERS & COMPANY

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## THE JEWELS OF THE HOME: LUXURY STONE

AN INTERVIEW WITH FAME, THE STONE GURU OF THE HAMPTONS AND BEYOND

BY CECILIA DAWN

Fame, the owner of Fame Luxury Stone, sources spectacular — even rare — stones that adorn the homes of the rich and famous. In an industry known to be predominately dominated by men, this stunning beauty has become the go-to guru for all things luxury stone in the Hamptons (and elsewhere). At her Hamptons showroom and 30,000-square-foot warehouse in Connecticut, she's cultivated quite a following for inimitable natural stone. She offers a broad selection of marble, quartzite, precious stone, unique granite, limestone, and so much more. *Social Life* sat down with Fame to get a sneak peek into what makes her so sought after.

**You're known for sourcing rare and difficult-to-get stone. How do you do this?**

I travel the world to source the most aesthetically appealing selections. For me, natural stone possesses energy, and the ones I choose set off a gut feeling. It's an obsession. For example, I'm constantly on the hunt for the best white natural stones. I have aisles of whites in my warehouse. I also love black stones and exotics. Most recently, I imported navy blue quartzite and lime green marble. My name was on both before I even touched down. My suppliers know what to set aside for me because they understand my sensibilities as well as my exacting standards. I choose only the best.



Developer: Bruce Bronster | Architect: Peter Cook | Photography: Daniel D'Ottavio



Developer: Lifton Green and JBialsky | Designer: David Scott Interiors

**In the Hamptons, you're known as the Rolls Royce of stone sourcing. How did you rise to this position in a male-dominated industry?**

Stone is in my DNA because I grew up with relatives who are some of the biggest brands in stone, and have been for generations. Yet, I think my superpower is that I'm a woman and I do things differently than men. When I entered the industry, I stayed focused and created my own lane. I do more than supply stone for projects; I get brought on to the team as a stone advisor, designer, and consultant. If you're going to build a brand in the Hamptons, you better be ready to play on a very high level.

**Where do you source most of your materials?**

My brand is very much "Made in Italy." Italy is the source for the majority of real luxury stone. Their experience in the stone industry over so many generations makes them the absolute

best in my opinion. Even when I buy stone elsewhere, I often have it sent to Italy for processing. A close second is South America, as there are some really exciting materials from that side of the earth.

**What do you love most about your job?**

Where do I begin? I love finding stone, importing it, and then seeing the artistic beauty it adds to a space. I'm known for saying "Stone is the jewelry of the home." I love my clients and our bonding experience over stone. I feel like Lorraine Schwartz placing her designs on a celebrity going to the Met Gala. It may sound dramatic, but some of these luxury properties I work on are really that breathtaking.

**Fame Luxury Stone**  
[fameluxurystone.com](http://fameluxurystone.com)