

# SOCIAL LIFE

JULY 20, 2020

*At the beach with*

**BETH  
STERN**





The Fields Southampton



FAME LUXURY STONE



Bruce Bronster. Peter Cook AIA

## THE NEW STANDARD IN **LUXURY STONE**

DESIGN ASSISTANCE . UNPARALLELED QUALITY . DIRECT IMPORTER  
**MARBLE . QUARTZITE . QUARTZ . GRANITE . PORCELAIN**



Lifton Green/JBialsky. David Scott Interiors

“We needed 26 slabs to finish the master bath at a very expensive waterfront home in Southampton. Fame went to Italy to source what we were looking for. When the slabs arrived, they were better than the photos. Magnifico!”

—G BRUCE LIFTON,  
LIFTON GREEN

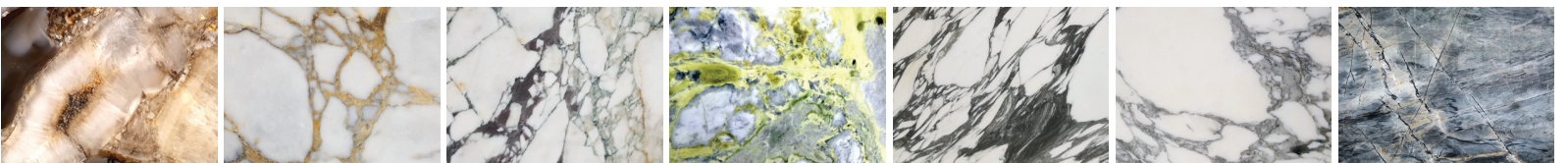
“Fame Luxury Stone supplied us with stunning stone slabs for a luxury residence we recently completed in the Hamptons. From beginning to end, Fame and her team provided an excellent level of service and sourced the highest quality of stone. We look forward to working with her again on our upcoming projects.”

—KYLE STOKKERS,  
STOKKERS & COMPANY

SCHEDULE AN APPOINTMENT TODAY

631.237.1113 | FAMELUXURYSTONE.COM | INFO@FAMELUXURYSTONE.COM

103 HAYGROUND ROAD, BUILDING 2, WATER MILL NY



# FAME

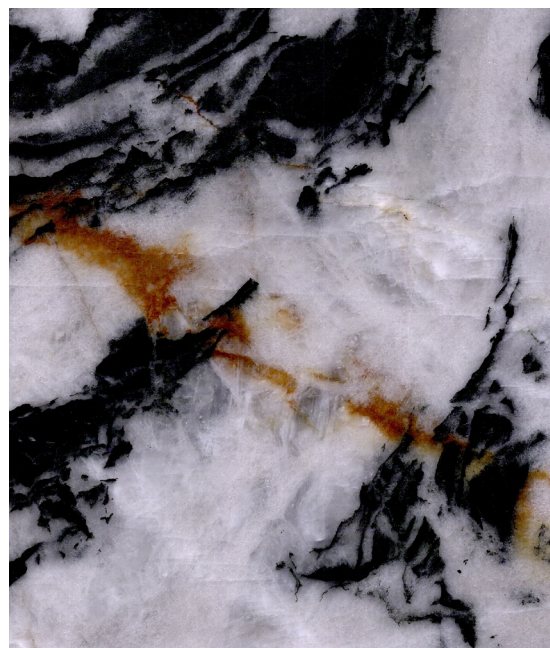
## THE LUXURY STONE EXPERT & DIRECT IMPORTER

BY JENNIFER ROTHSCHILD

You may have the biggest house on the block, on the beach or steps from the bay. But, nothing — and we mean nothing — sings luxury home more than exquisite stone accenting the inside of your home. Fame is well known in the Hamptons and beyond for her ability to source inimitable natural stone across a broad selection of marble, quartzite, precious stone, unique granite, limestone, and so much more. Fame operates a 30,000-square-foot warehouse in Connecticut and a showroom in the Hamptons, and is the sought-out, go-to person for all things stone for the home. *Social Life* sat down with her to learn more about how she does it.



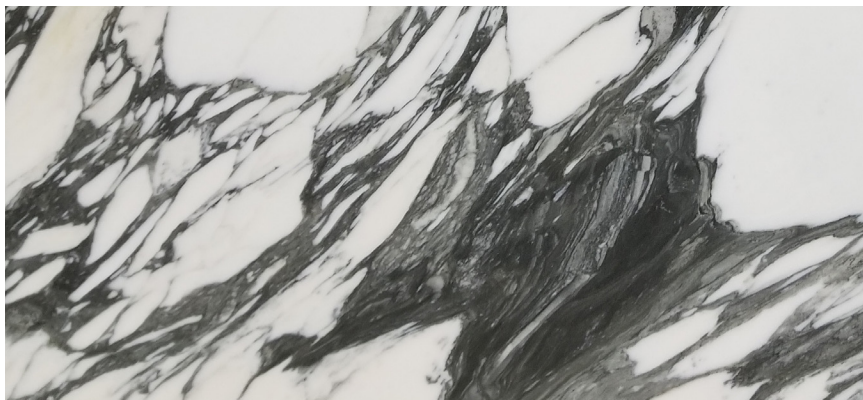
Developer: Bruce Bronster | Photographer: Daniel D'Ottavio



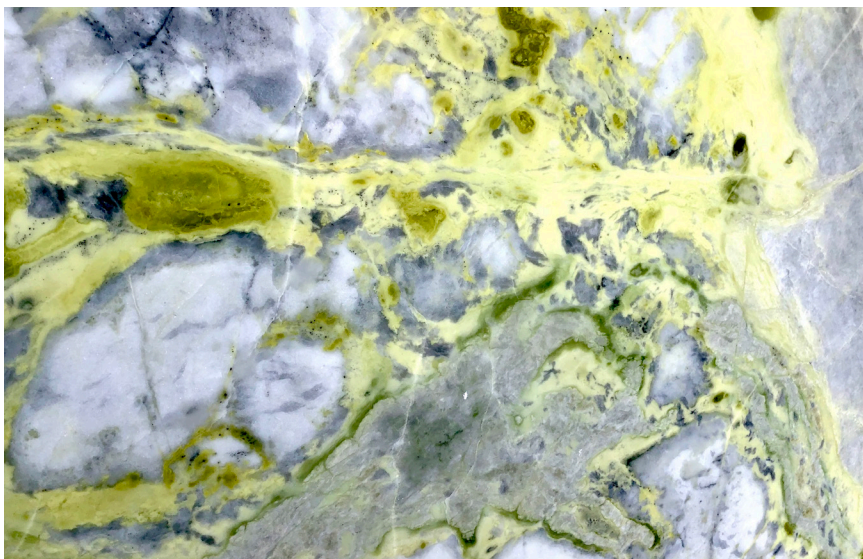
Hermes Quartzite

### Why is finding the right type of stone for your various rooms so important?

Every room sets a different tone and where stone will be used should determine the final selection. You may find something gorgeous for a wall, but it may not be optimal for a kitchen countertop in terms of maintenance, aesthetics, or installation. You also want your various stone selections to communicate well with each other, so that your home doesn't end up looking like a showroom. You always have to keep in mind that as beautiful as a slab may be, its beauty in your home will depend on where it's used and how it's installed. As a stone expert, I know how to take advantage of stone slabs to maximize their beauty.



Calacatta Black



Calacatta Murcielago



Arctic Blue

**How would your clients describe sourcing stone at Fame Luxury Stone?**

It's funny you ask that. Most recently, one of my favorite designer clients described it as "such a sexy experience to see so many beautiful stone selections perfectly lined up in a massive warehouse."

**Can you give us advice about finding the perfect kitchen stone?**

The kitchen is an important space as it brings everyone together. It is also a space that you may be using very often. I'm a huge fan of quartzite at the moment. Quartzite offers a lot of the appeal that marble possesses in terms of natural beauty, but is more resilient. I also like granites with leathered or honed finishes. A cool finish can be a conversation piece because it makes the stone look completely different from one that's been polished. Marble is interesting because it is so feared, yet it's the most sought after by high-end clientele. This gorgeous stone seduces homeowners to ultimately possess it regardless of the maintenance. I have to be cutting-edge with my products, so I offer highly advanced marble sealers that prevent etching and staining. When my clients learn about all their options, they are then able to winnow down their selections and get what they truly desire.

**What stone is the rarest? And which is most coveted by your clients?**

I created an entire line of designer stones, which consists of rare selections. Some of my rare stones that clients absolutely love are Calacatta Murcielago, Lincoln Quartzite, and Luxury White Quartzite. However, I specialize in rare blocks and, most recently, I imported an absolutely one-of-a-kind marble for book-matched wall applications. I believe a seasoned designer with an eye for stone will be the client for it.

**Fame Luxury Stone**  
**fameluxurystone.com**  
**203.821.7164**