

# QUAYSIDE HOLDINGS LTD - OVERVIEW



September 2023













To maximise sustainable total returns to the BOPRC,  
whilst pursuing Socially Responsible Investing (SRI) and  
Environmental, Social and Governance (ESG) principles





Quayside is a Council Controlled Trading Organisation (CCTO), it is the wholly-owned investment

**\$42.50m**

Dividend to the Bay of Plenty Regional Council 2023



**\$200m**

(PPS) worth of value provided to BOPRC for regional development projects such as The University of Waikato campus in Tauranga, the Scion Innovation Centre, Opotiki Harbour.



**\$429.6m**

Dividends to Council since 1991

Quayside impact on Bay of Plenty Region 2022/23: Dividend reduces general rates by

**\$365**

per property



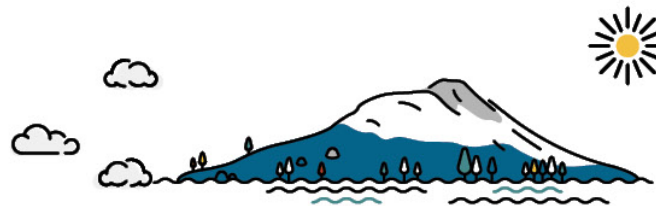
Since 1991, Council has been able to raise debt against Quayside asset value to the benefit

**\$253.4m**



**54%**

Shareholder in the Port of Tauranga Ltd



**\$683m**

Total cash benefit to Council since 1991

Team of

**19**



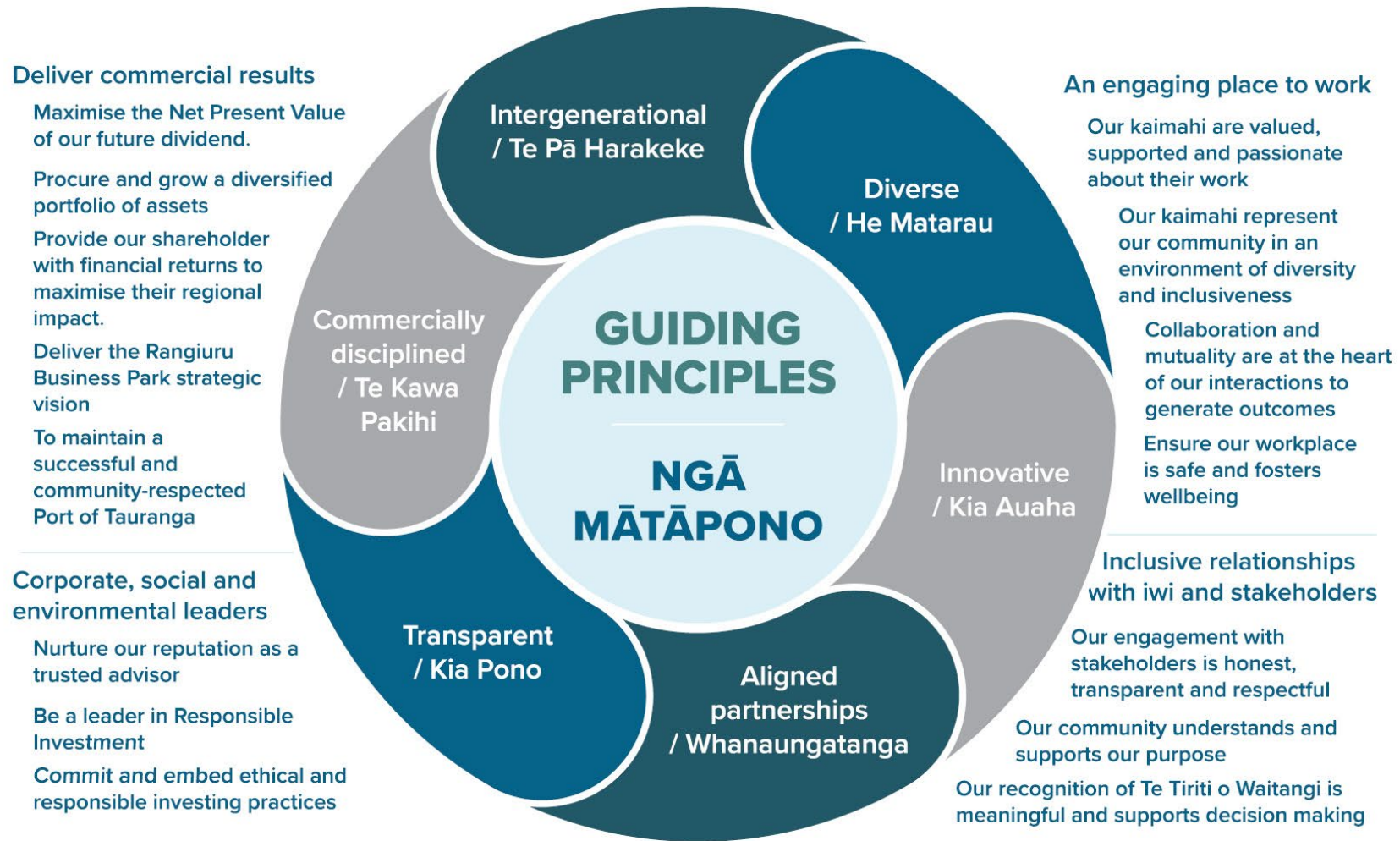
investment, property, finance, operations and support professionals, with a Board of Directors comprising 4 independents and 3 Council appointed Directors.



Diversified investment strategy that includes shares, direct investments



# Our Aspirations





# Our Purpose

To grow a responsible and diversified fund that generates long-term returns to support the growth and prosperity of the Bay of Plenty



**Invested in our Future**  
*Mauri Ora Roa*



# Quayside Values



**Positive People**  
We are a team of engaged, fun individuals, fostering an environment where the future is what we make it.



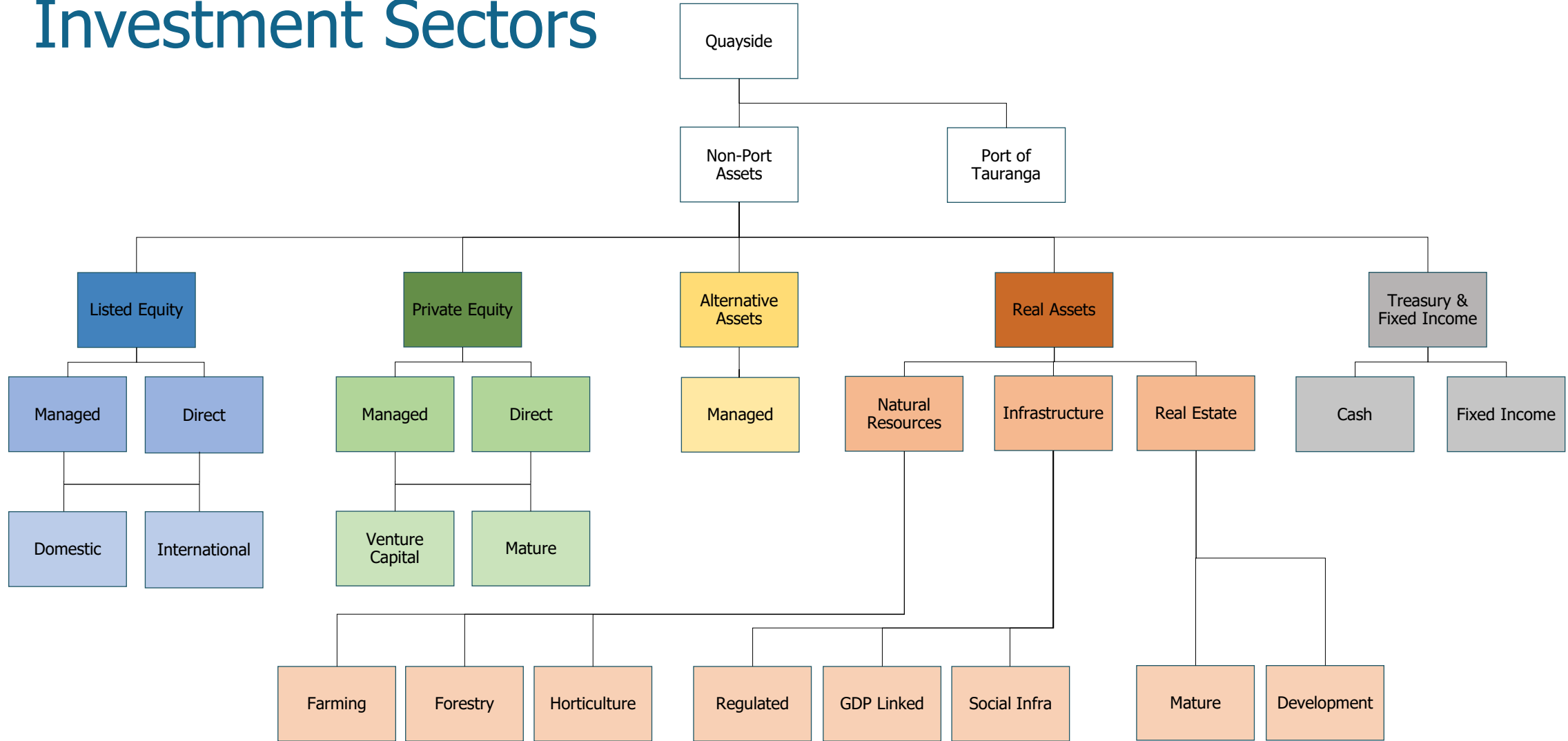
**Impactful Outcomes**  
Honest collaboration lies at the heart of what we do and we trust our people to provide real outcomes for our community.



**Bold Initiatives**  
We pursue bold initiatives coupled with courageous and robust decision-making; we do work we're proud to stand by.

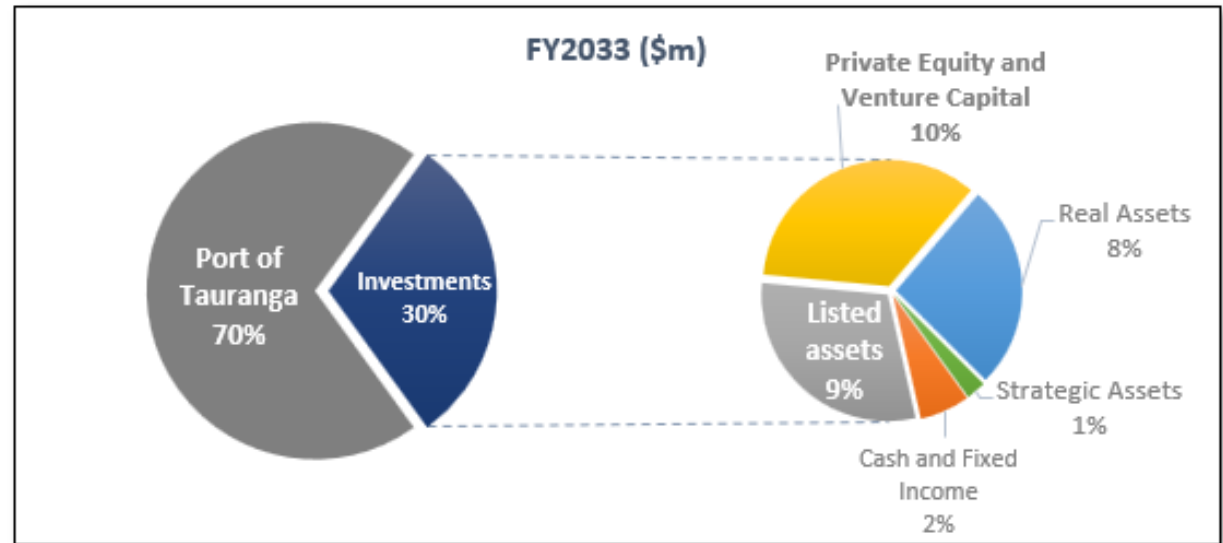
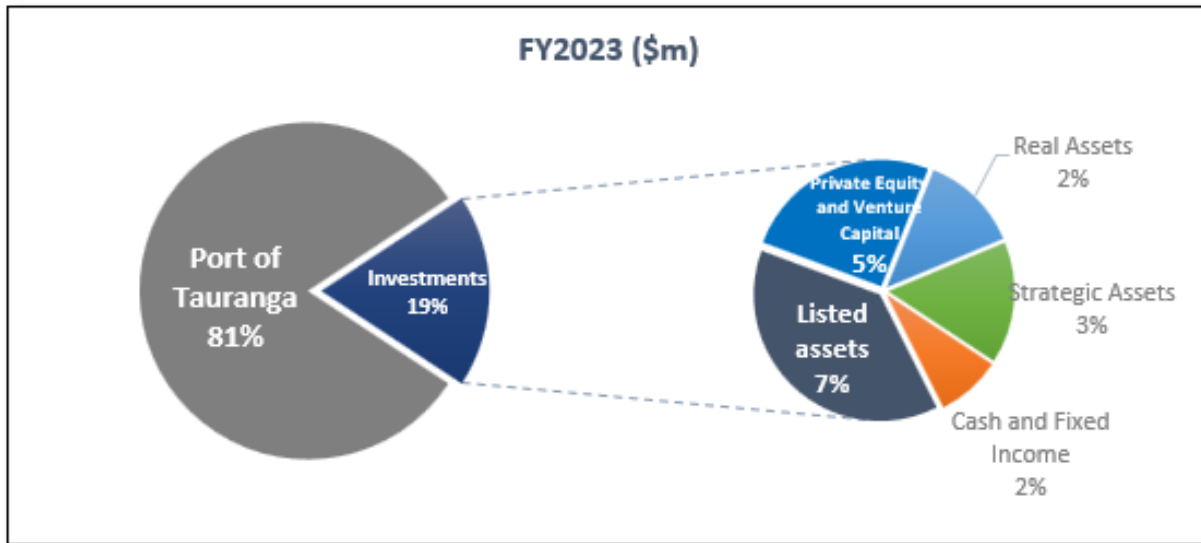


# Investment Sectors





# Quayside Portfolio – Now & Future





# Partnerships

We are striving towards:

- Inclusive relationships
- Honest, transparent and respectful engagement
- Recognition of Te Tiriti o Waitangi





# Ngā mihi nui

*We welcome pātai*





