

# Why iTecs Is The Leader In Managed IT Services

## The challenges of businesses

Customer IT pain points



Capabilities



Cost



Complexity



Limited time



Risk-Aversion & Compliance



Fewer resources





## The iTecs IT Outsourcing MSP solution

Managed services are provided by an assigned team of experts who have IT experience and know-how.

Support for your IT infrastructure is provided by industry-leading, customer-centric professionals.

Secure IT is achieved through strict protocols, processes, and guidelines to ensure security and data integrity.





## iTecs Managed Services

#1 MSP for Small and Medium Businesses



## Assigned Team of Network Admins

Your business is assigned a pod of System and Network Administrators who serve as your main points of contact when IT services are provided.



#### Persistence in Professionalism

We never let our professionalism, courtesy, or attention to detail taper off. Therefore, we have clients who continue to depend on iTecs after 18+ years.



#### Enterprise Grade Tool Stack

Our patch management, next-generation antivirus, monitoring, and strict protocols combine to create a perfect formula that meets all compliance standards.



## iTecs IT Outsourcing MSP Essentials

#### Perfectly formulated for your enterprise



#### Unlimited proactive support

Predictable expense forecasting with our unlimited support, consulting, and project management.



#### Security matters

We take your security seriously and implement tools and protocols that meet your company's needs.



#### Total management

We can manage and support all cloud assets including AWS, Azure & Office 365, and Google Cloud.



#### Award-winning support

You get an assigned team of professionals who provide IT support, consulting, and project management.



#### **Expeditious**

Projects are completed on time, and support requests are handled in minutes, not hours or days.



#### Powerful file protection

We protect your data with our smart cloud backup and disaster recovery solution.



#### Managed hosting

Go serverless with iTecs managed hosting solutions that include patch management, backups, and security.



#### 24x7 monitoring and reporting

Always stay connected and informed with real-time visibility into your computer's health and support requests.



## Simplified Onboarding

Experienced Lead Network
Administrators work closely with you
to build a plan and execute a
transition from another IT provider.

Sensitive data is stored securely in an encrypted repository that you can access anytime.

Information is provided to your staff on how to engage the assigned pod and what to expect.





## Competitive Differentiators

## The iTecs Difference

	iTecs	Others
Assigned pod	iTecs support consists of a pod of professionals who are proactively supporting your company with an average response time of 5 minutes.	Most vendors provide a helpdesk support structure in which you may work with someone new every time and wait hours for a resolution.
Diverse skillsets	iTecs started in 2002 and remains diverse in the brands and technology it supports for its customers. iTecs can support and manage any brand and technology.	Some MSPs recommend you buy new hardware and software that better suits the MSP's skill set, even when the existing technology has a remaining lifespan for a return on your company's investment.
A full suite of services	iTecs is an MSP, cybersecurity, and managed cloud hosting provider. Our services complement each other and can be bundled for maximum ROI.	Most vendors don't have Network Engineers, cybersecurity experts, or experienced cloud architects. They outsource additional IT services you need or take risks in providing them themselves.
Support ecosystem	iTecs employs courteous and professional experts across the United States who can help all of your company's remote locations.	Only a tiny percentage of MSPs have grown out of the 1–3 man offices. Most of which can only support businesses with offices in their local region.



## iTecs IT Outsourcing MSP vs. others

	ITECS	OTHERS
SUPPORT		
Assigned team	<b>V</b>	A
Experts in various technologies and solutions	<b>V</b>	A
Proactive and rapid service level agreement	<b>V</b>	<b>A</b>
SERVICES		
Procurement, consulting, and project management	V	<b>A</b>
Partnerships with key strategic providers	<b>V</b>	X
Persistence in professionalism and SLAs	<b>V</b>	<b>A</b>
TOOLS		
Advanced monitoring, patch management, and reporting	V	X
Backup and disaster recovery solutions	<b>V</b>	<u> </u>
Next-generation antivirus and security services	<b>V</b>	<u> </u>

## iTecs IT Outsourcing MSP

What our customers say









Over the last year it has been fantastic working with iTecs, their team is professional, resourceful, and very responsive- all the things you need from an amazing IT provider! I appreciate all their hard work and dedication to our organization! Keep up the great work!

Joy O'Brien VP of Operations, Vesper Energy

We've been working with Brian and his great team at iTecs since 2006 and they've been a huge asset to our business. They're very responsive and proactive with any of our IT issues. There have been times that iTecs has had to fix an issue at our office on a weekend and they were readily available and got it taken care of. I would highly recommend them to anyone looking for a competent support team that will have your back 24/7. Thanks for all you for us Brian!

Jason Jones Owner, Highland Dental Laboratory and Q Lab Working with ITecs for the last few years has been a great experience. They helped so many aspects of our business spanning accounting, HR network hardening, Data storage migration, robust Disaster Recovery systems, user remote virtualization, and cybersecurity, and user classes/presentations are just a few of their capabilities. Server rack & desk level support is consistently fast turnaround. They are the turnkey for all IT and security needs.

Cyrus Zadeh Chief Executive Officer, Camden Homes

iTecs has always been a timely responder to our company-specific needs - we're very happy with their customized solutions. The team is reliable, even in the off hours. We're happy we have iTecs for MSO and hosting services.



Kyle Redman Chief Financial Officer, MEG Healthcare

