

#RATES



APPLICATIONS ENGINEERING GROUP

B&D Industrial is your source for engineering, reliability, and field service and support. B&D invests hundreds of hours annually in training and testing as well as an average of \$2M in research and development. The dedication and investment in people allow us to create value for customers with cutting-edge solutions and industry-leading products.

LV AC DRIVE COMMISSIONING WITH THE PURCHASE OF A DRIVE (4 HOUR MINIMUM)		RATES
Factory approved commissioning service	Day rate (Monday - Friday)	\$1,200.00
Overtime hourly rate (>8 hours or Saturday)		\$225.00
Holiday or Sunday Day rate		\$2400.00
GENERAL AC/DC DRIVE AND MECHANICAL SERVICE (8 HOUR MINIMUM)		RATES
General Engineering	Day rate (Monday - Friday)	\$1,600.00
Overtime hourly rate (>8 hours or Saturday)		\$300.00
Holiday or Sunday Day rate		\$3,000.00
Remote Diagnostics for LV AC/DC Drives and Controls (1 Hour Minimum)		Rates
Remote Service	Hourly rate (Monday - Friday)	\$125.00
After 5pm and Weekend Rates		\$225.00
RELIABILITY ENGINEERING (4 HOUR MINIMUM)		RATES
Vibration Route Based Collection	Hourly rate (Monday - Friday)	\$100.00
Thermographic Route Based Collection	Hourly rate (Monday - Friday)	\$100.00
Reliability Onsite Training	Hourly rate (Monday - Friday)	\$150.00
Expert Reliability Analyst	Hourly Rate as quoted per case	\$200.00



Predictive
Technology

MAINTENANCE CONTRACTS AND REPAIR	
Onsite Maintenance/Tune-ups	Quoted
Remote Maintenance/Tune-ups (hardware required)	Remote Service Rate + \$25 per drive
Power Capacitor Reforming (onsite)	Normal Field Service Technician Rates
Power Capacitor Reforming (lab) Any drive brand serviced	Wall-mounts are \$100 per drive and all others \$200 per drive and user pays for shipping expenses
All AC/DC drive and servo brands repaired (lab)	We provide free evaluations and quotes for repairs

ADDITIONAL DETAILS

- ▶ Regular rates are for non-holidays Monday through Friday 8:00 am to 5:00 pm
- ▶ Overtime rates are for Saturday and times before 8:00 am and after 5:00 pm
- ▶ Holidays include the Saturday and Sunday before or after the Holiday if the Holiday falls on Friday or Monday
- ▶ Travel Time rates are for travel from B&D's appropriate office (or employee residence) to the job site and from the job site to the point of origin. Travel time will be at the above rates
- ▶ Overnight Fee of \$255.00 (Air travel and extended expenses billed at cost +15%). Local transportation costs applied where applicable at a rate of \$0.75/mile
- ▶ Purchase orders for service and warranty work must be received prior to onsite work. If service call reveals non-warranty claim, purchaser agrees to pay engineering rates accrued
- ▶ Onsite troubleshooting and service rates are based on time spent assisting and not a planned outcome, in many cases the equipment is non-repairable or has been modified beyond the original design or parameters
- ▶ We provide free phone and email support during normal business hours; however, at the discretion of the B&D Engineer, the support may be subject to published engineering rates
- ▶ Support rates will be based upon time when support is provided
- ▶ Commissioning and service calls may be completed by a B&D Strategic Partner based on scheduling requirements or specialty
- ▶ B&D Industrial standard terms and conditions apply



**INVERTEK
DRIVES**

**DRIVES
WIZARD**



BENSHAW
Applied Motor Controls