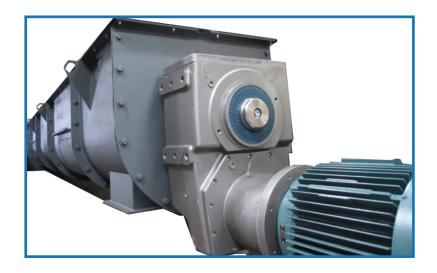
## **#TOP TEN REASONS - MATERIAL HANDLING**

## WHY PARTNER WITH B&D FOR MATERIAL HANDLING?

- 1.) 70+ YEARS OF USEFUL SERVICE TO OUR CUSTOMERS
- 2.) From replacing a bearing to miles of conveyors
- 3.) LOCAL EXPERT ENGINEERS AND SPECIALISTS FOR SUPPORT
- 4.) INNOVATED DESIGNS THAT MEET YOUR SPECIFICATIONS
- 5.) KNOWLDEGE OF YOUR PROCESS, BUDGET, TIMELINES
- 6.) IMPROVED RELIABILITY, PRODUCTION OUTPUT, AND SAFETY
- 7.) REPAIR AND UPGRADES OF YOUR EXISTING MATERIAL HANDLING SYSTEMS
- 8.) THE BEST COMPONENTS AND PARTNERS
- 9.) MOTOR CONTROLS AND AUTOMATION TO ANY DESIGN
- 10.) Turn-key solutions



WE HAVE A FULL SIZE DEMO UNIT THAT WE CAN TEST YOUR MATERIAL AT YOUR PLANT!







FOR MORE INFORMATION



## **#TOP TEN REASONS - AC & DC DRIVE DESIGNS**

## WHY PARTNER WITH B&D FOR AC VFDS AND DC DRIVES?

- 1.) 70+ YEARS OF USEFUL SERVICE TO OUR CUSTOMERS
- 2.) DESIGN, ENGINEER, AND BUILD OVER \$3M CUSTOMS PER YEAR
- 3.) A DEDICATED DESIGN BUILD LABORATORY IN NORCROSS, GA
- 4.) SKEPTICISM DRIVES US TO TEST WHAT WE SELL AND SUPPORT
- 5.) Investment of an average of \$2M per year in R&D
- 6.) FIELD SERVICE TECHNICIANS AND ENGINEERS READY TO HELP
- 7.) CELEBRATING 25 YEARS OF JOINT ENGINEERING WITH ABB IN 2021
- 8.) RETRO-FITTED 100s OF OBSOLETE DRIVE TYPES
- 9.) Integrate drives to your existing PLC or DCS
- 10.) Turn-key solutions



AC VFDs are like Computers in the fact that the technology is changing rapidly.\* If your suppliers are not investing in R&D, Training, and Engineering Folks, then they are being left behind.

\* See Moore's Law





FOR MORE INFORMATION





