

# **Simpler, Smoother, Swifter, Stronger: Actionable Coordinated Entry Evaluation**

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**Increasing Capacity &  
Building Connections:  
Bridging to the Future**



## Objectives

1. Design an actionable annual evaluation of a coordinated entry system based on federal and local priorities and goals
2. Develop an evaluation framework & data collection strategy
3. Examine system effectiveness through interviews, focus groups, surveys, and HMIS data
4. Leverage the annual evaluation process to make the coordinated entry system simpler, smoother, swifter, stronger



# Agenda

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Why evaluate  
your CES?



Planning an  
actionable annual  
CES evaluation



Developing a data  
collection strategy



Collecting,  
analyzing, &  
reporting results



Implementing  
recommendations



Digging deeper in  
subsequent  
evaluations



## Sense of the room

My community's Coordinated Entry  
System has been evaluated:

- ☐ Not yet, but it will be soon
- ☐ Once
- ☐ More than once



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1. **Ensure Proper Functioning:** Ensure that the coordinated entry system is functioning as intended & working for all stakeholders
2. **Identify Necessary Refinements:** Identify changes & improvements that will further support coordinated entry as an evolving practice
3. **HUD Requirement:** Evaluation of your coordinated entry system is a HUD requirement





## The Word from HUD

Guidance on CES evaluations found in:

### **Coordinated Entry Management & Data Guide**

<https://www.hudexchange.info/resources/documents/coordinated-entry-management-and-data-guide.pdf>



## Mandatory Elements of Annual Review



Consult with each participating project & project participants at least annually to evaluate intake, assessment, and referral processes & quality & effectiveness of coordinated entry experience



CES policies & procedures must describe evaluation frequency & methods as well as the process by which the evaluation is used to implement updates to policies and procedures



Adequate privacy protections of all participant information collected



## Planning for CES Evaluation

- Review CES policies & procedures about evaluation
  - ✓ Ensures consistency to decisions already made about roles & process
  - ✓ Important to be clear about responsibility for developing & implementing recommendations for evaluation (who owns the process?)
- Can make CES evaluation a fixed part of your annual calendar



## How long does all of this take?

- CES evaluation as we will describe today takes two to three months
- Consider a staggered cycle for evaluation
  - ✓ **Year 1:** Effectiveness review
  - ✓ **Year 2:** Review outcomes of implemented recommendations + compliance
  - ✓ **Year 3:** Review outcomes of implemented recommendations from Y1 & Y2 + system trouble-spots



## Phases of CES Evaluation

Developing  
Scope

Selecting  
Methods

Gathering  
Information

Analyzing  
Results

Calibrating  
the System



# Developing Scope

1. Determine the extent of your evaluation  
Access? Assessment? Prioritization? Referral? All phases?



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“How are we doing?”



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3. Elicit challenges experienced by key players  
“Where are you experiencing roadblocks and bottlenecks?”

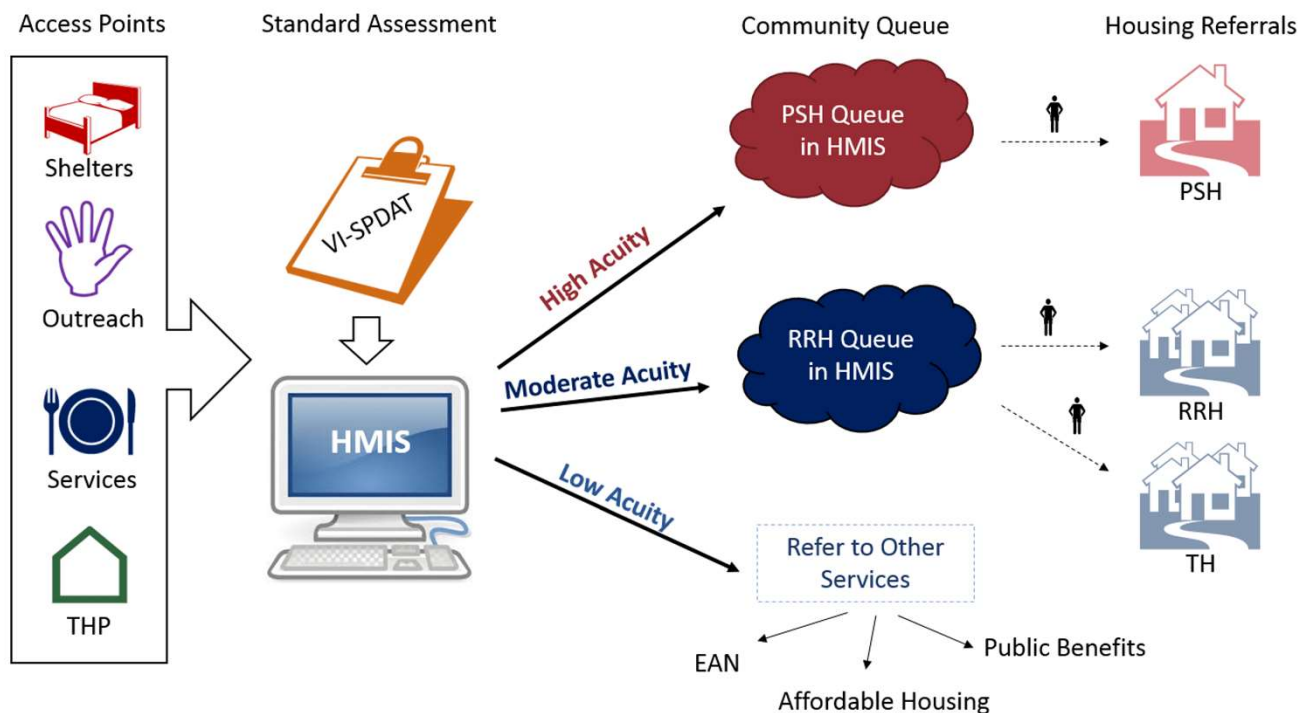




## Developing Scope

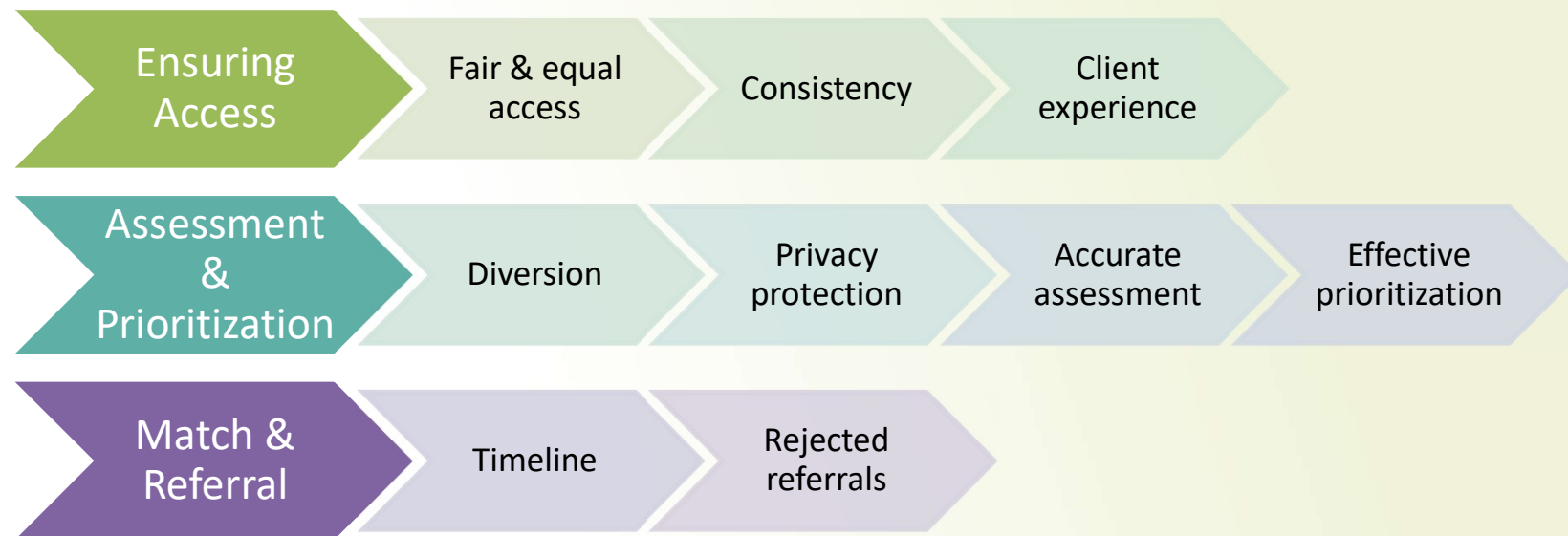
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3. Elicit challenges experienced by key players  
“Where are you experiencing roadblocks and bottlenecks?”
4. Discuss previous evaluation or any other relevant data collected so far & solicit input  
“What, if anything, has changed?”

# The Santa Clara County System





## Prioritizing Values & Concerns in 2017





# 2017 Evaluation Framework



## Interviews

Matchmakers  
Access point  
agencies  
Agencies receiving  
referrals



## Focus Groups

Unhoused  
consumers  
Housed  
consumers  
Providers



## Surveys

Providers  
Consumers



## Data Analysis

HMIS  
Other systems?



## Questions for matchmakers in 2017

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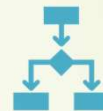
Training



Internal  
Coordination



Matchmaking  
Process



Referral  
Process



Referral  
Rejections



Assessment  
Efficacy &  
Consistency



## Questions for providers in 2017

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Accessibility  
& Client  
Experience



Assessment  
Efficacy &  
Consistency



Diversion



Client  
Consent to  
Share  
Information



Referral  
Process



Enrollment  
Process



## Focus group questions for consumers in 2017

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Messaging/  
Marketing



Accessibility  
& Assessment



Connection to  
Services



Referral to  
Housing



## Tips on Surveys & Focus Groups

- Tie questions to focus areas to avoid "feedback" that is difficult to categorize, analyze & review
- Ensure consistency of question phrasing between surveys & focus groups
- Create a strategy for informing interested parties about feedback opportunities
- Cast a wide net seeking survey & focus group participants & engage lived experience partners





## **More Tips on Surveys & Focus Groups**

- Work with community partners who have this skill, e.g., market research professionals, colleges/universities, board members
- Effective focus groups require planning & know-how
  - ✓ Equal opportunity for all to speak
  - ✓ Managing “mega-participants”
  - ✓ Re-focusing the conversation



# Data Analysis in 2017

## Ensuring Access

- Assessments: Where? When? Which? How many?
- Assessment vs. PIT Count demographics
- Where did consumers live when they lost their homes?

## Assessment & Prioritization

- Completeness & duplication of assessments
- Validity of & compliance with consents to share information
- Distribution of assessment scores

## Match & Referral

- Referral rates (cumulative & by acuity)
- Time from first assessment to first referral, to program enrollment, to housing move-in
- Referral rejections (by program type & by time on community queue)
- Reasons for referral rejections by program type



## Calibrating the System: Ensuring Access



Identify opportunities to advertise coordinated entry & publicize list of access points throughout community



Draft policies & procedures on how non-VSPs should identify & serve DV survivors



Develop informational materials for clients on what to expect after assessment & FAQ/myth-busting guidance for providers



## Consistent & Accurate Messaging: Client FAQ

1. What is the standard assessment and why did I take it?
2. How is my information stored? / What is HMIS?
3. What happens next?
4. Is the Community Queue a waiting list?
5. If I reported honestly about my past, will that hurt my chances for housing?
6. Am I guaranteed to get housing through this process?
7. What can I do after taking the standard assessment?



## Calibrating the System: Assessment & Prioritization



Develop internal controls to ensure consistency in assessment administration & positive client experience



Develop protocols regarding what “changed circumstances” warranting re-assessment entail



Continue improving completeness of consents to share information through training & modifications to the form to address common issues



## Clarified Re-Assessment Policy

As long as individuals/families remain homeless, they should complete the VI-SPDAT annually to capture changes in their circumstances.

In addition, individuals/households may complete an update whenever they experience a life event or change in circumstances that substantially impacts their vulnerability. This may include, but is not limited to, a significant change in:

- ✓ Amount of income or benefits,
- ✓ Health or disabling condition,
- ✓ Ability to care for oneself or dependents,
- ✓ Family composition, and/or
- ✓ Exposure to imminent danger or risk of severe physical harm.



## Calibrating the System: Match & Referral



Develop written protocols to train & support new matchmakers



Create checklist of to enumerate expectations regarding reasonable attempts to locate referred clients



Analyze causes of ineligible referrals & identify potential process modifications to reduce rates of referral rejection



Modify HMIS interface to encourage updating client contact/location information



# Consistent, Thorough Referral Search Strategy



## Check HMIS

- Create public alert
- Contact information
- Service contacts
- Profile notes



## Consult other organizations/resources

- VA
- County inmate locator tool for incarcerations & court dates
- Other outreach teams
- Law enforcement officials
- Medical social workers



## Go out in the community

- Visit homeless hotspots
- Meet people within the homeless community





## **Digging Deeper into Assessment & Prioritization in 2018**

- Continuing to prioritize the most vulnerable
  - ✓ Accurately assess vulnerability, taking into account medical wellbeing & cognitive impairment



## **Digging Deeper into Assessment & Prioritization in 2018**

- Continuing to prioritize the most vulnerable
  - ✓ Accurately assess vulnerability, taking into account medical wellbeing & cognitive impairment
- Ensuring that the system is fair, just, & equitable
  - ✓ Continue deepening Housing First practice
  - ✓ Affirmatively further Fair Housing & ensure that the system does not discriminate based on race, ethnicity, gender, age, & disability status (including mental health)
  - ✓ Ensure that assessments are administered consistently
  - ✓ Foster system understanding by providers & clients



## **2018 Evaluation Framework**

1. Identify areas where the assessment & prioritization process can be improved (big group)
2. Determine changes to reinforce subcommittee values (smaller group)
3. Prioritize proposals & develop implementation plan (smaller group + Lived Experience Advisory Board)
4. Evaluate progress (big group)



## **Data Analysis in 2018**

- Time from assessment to referral, to enrollment, to housing move-in by score
- Wait time for households not referred yet
- Access, referral, enrollment, & housing move-in by race, ethnicity, gender, age, & physical & cognitive/developmental disability
- Referral denial reasons
- Responses to health & disability questions on assessment vs intake vs post-enrollment



**National  
Human Services  
Data Consortium**



**Increasing Capacity &  
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**2019 Spring Conference**

**Nashville, TN**

**April 15-17, 2019**

**Q&A**



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## Contact us!

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