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# Rocket Design

## SAMPLE FORECAST

Prepared 16 February 2023



# CONTENTS

Assumptions - Sample Forecast.....	3
Profit and Loss Budget - Sample Forecast.....	4
Budget Chart Gallery - Sample Forecast .....	5
Balance Sheet - Sample Forecast.....	6
Balance Sheet Chart Gallery - Sample Forecast.....	7
Cash Forecast - Sample Forecast.....	8
Cash Forecast Chart Gallery - Sample Forecast.....	9
Comparison Profit and Loss .....	10
Comparison Balance Sheet.....	11
Comparison Cash Forecast.....	12
KPIs & Covenants.....	13

## Assumptions

The assumptions listed below relate to the Sample Forecast for Rocket Design.

This forecast is from 1 Jan 2023 to 31 Dec 2023. Actuals were used up to 31 Jan 2023.

The following settings have been used for this forecast:

- GST basis is Payments
- GST period is 2 Months
- Cash forecast is GST Inclusive

## Profit and Loss Forecast

### Revenue Rules

Revenue that is received in the current month - including Interest Received and some monthly recurring Revenue.

### Expense Rules

Advertising expense calculated at 10% of Product Revenue.

The majority of creditors will be paid in the +30 days time period.

### Income Tax Rule

Losses brought forward were \$0.00. Income Tax Rate of 28% was applied to create the income tax expense.

## Balance Sheet Forecast

### Loan Amortisation Rules

General Ledger Account: Car Loan

Start Date: 1 Apr 2023

Interest Rate: 6%

Loan Amount: \$74,750

Total Interest: \$11,958

Total Cost: \$86,708

Repayment Frequency: Monthly

Repayment Amount: \$1,445

Scheduled Number of Payments: 60

Actual Number of Payments: 60

Final Payment: 01 Apr 2028

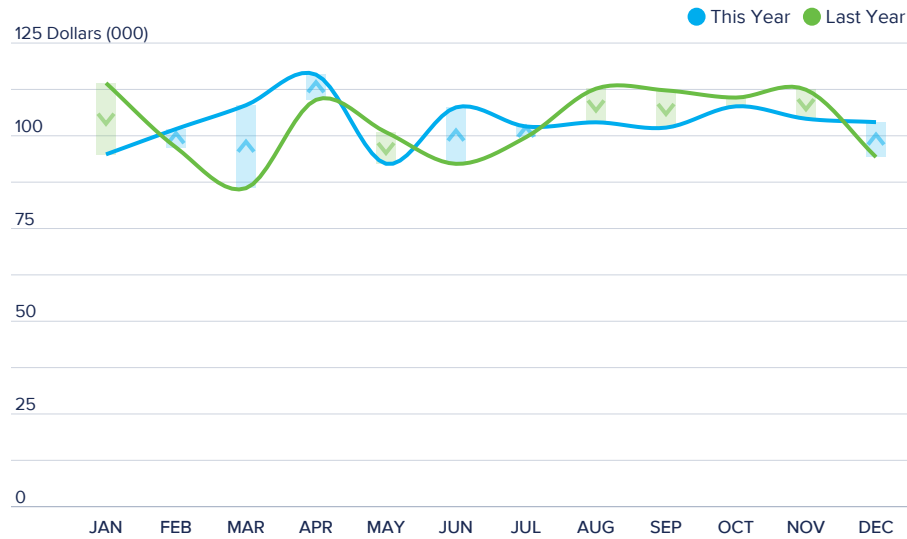
## Payment Profiles

The profiles that best reflects when Revenue and Expenses will be deposited into the bank account are as follows:

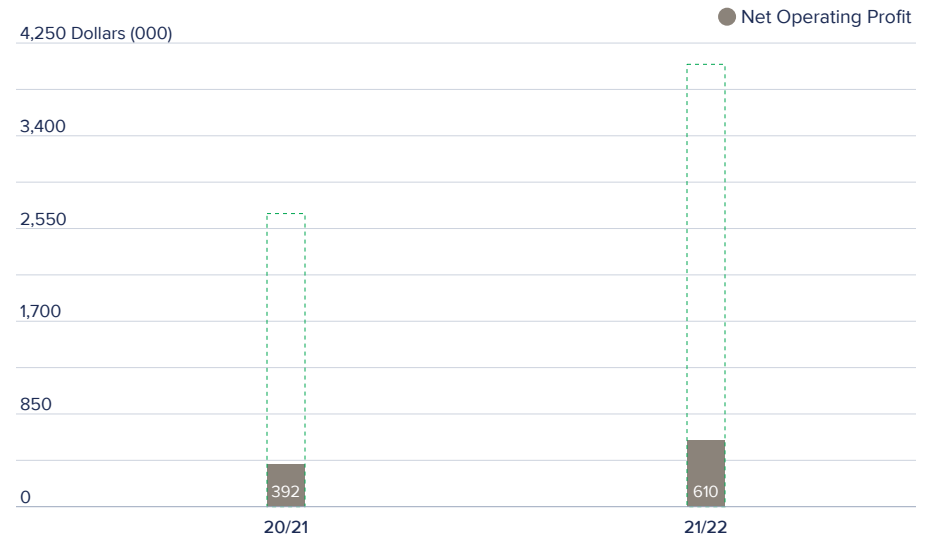
Rules	Current	+30 days	+60 days	+90 days
<b>Revenue Rules</b>				
Revenue	100%	0%	0%	0%
Trading Revenue	50%	50%	0%	0%
<b>Cost of Sales Rules</b>				
Cost of Sales	10%	90%	0%	0%
<b>Expense Rules</b>				
Current Month	100%	0%	0%	0%
Expenses	0%	100%	0%	0%
Insurance	100%	0%	0%	0%

	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	Jul 23	Aug 23	Sep 23	Oct 23	Nov 23	Dec 23	Total
<b>Revenue</b>													
Product Revenue	10,123	15,000	15,000	11,190	10,859	21,154	11,412	11,011	10,999	11,629	11,486	10,903	150,766
Project Revenue	90,617	85,340	73,163	107,250	82,395	88,588	92,390	94,196	91,909	98,756	95,487	94,641	1,094,732
Support Revenue	3,120	2,795	3,519	3,872	3,822	3,310	3,826	3,608	4,400	2,953	2,850	3,319	41,394
<b>Total Revenue</b>	<b>103,860</b>	<b>103,135</b>	<b>91,682</b>	<b>122,312</b>	<b>97,076</b>	<b>113,052</b>	<b>107,628</b>	<b>108,815</b>	<b>107,308</b>	<b>113,338</b>	<b>109,823</b>	<b>108,863</b>	<b>1,286,892</b>
<b>Cost of Sales</b>													
Product Costs	2,489	2,911	2,826	2,290	2,464	2,339	2,767	2,636	2,766	2,688	2,333	2,638	31,147
Project Costs	33,096	30,494	34,089	35,358	35,254	30,653	34,855	30,362	34,932	33,158	34,117	35,608	401,976
Support Costs	1,213	2,013	1,954	1,377	1,685	1,430	1,483	1,577	1,670	1,747	1,675	1,635	19,459
<b>Gross Profit</b>	<b>67,062</b>	<b>67,717</b>	<b>52,813</b>	<b>83,287</b>	<b>57,673</b>	<b>78,630</b>	<b>68,523</b>	<b>74,240</b>	<b>67,940</b>	<b>75,745</b>	<b>71,698</b>	<b>68,982</b>	<b>834,310</b>
<b>GP%</b>	<b>64.6%</b>	<b>65.7%</b>	<b>57.6%</b>	<b>68.1%</b>	<b>59.4%</b>	<b>69.6%</b>	<b>63.7%</b>	<b>68.2%</b>	<b>63.3%</b>	<b>66.8%</b>	<b>65.3%</b>	<b>63.4%</b>	<b>64.8%</b>
<b>OPEX</b>													
Accounting Fees	420	437	437	437	437	437	437	437	437	437	437	437	5,227
Advertising	0	1,500	1,500	1,119	1,086	2,115	1,141	1,101	1,100	1,163	1,149	1,090	14,064
Bank Fees	191	199	199	199	199	199	199	199	199	199	199	199	2,380
Interest Expense	99	103	458	451	818	805	793	782	769	757	744	732	7,311
National Travel	249	259	259	259	259	259	259	259	259	259	259	259	3,098
<b>Payroll</b>													
Wages	43,641	45,387	45,387	45,387	45,387	45,387	45,387	45,387	45,387	45,387	45,387	45,387	542,898
KiwiSaver Employer Cont	0	1,362	1,362	1,362	1,362	1,362	1,362	1,362	1,362	1,362	1,362	1,362	14,982
Staff Training	108	0	0	112	112	112	112	112	112	112	112	112	1,116
<b>Total Payroll</b>	<b>43,749</b>	<b>46,749</b>	<b>46,749</b>	<b>46,861</b>	<b>46,861</b>	<b>46,861</b>	<b>46,861</b>	<b>46,861</b>	<b>46,861</b>	<b>46,861</b>	<b>46,861</b>	<b>46,861</b>	<b>558,996</b>
Operations	10,602	11,026	11,026	11,026	11,026	11,026	11,026	11,026	11,026	11,026	11,026	11,026	131,888
Entertainment	402	418	418	418	418	418	418	418	418	418	418	418	5,000
<b>NOPBT</b>	<b>11,350</b>	<b>7,026</b>	<b>-8,233</b>	<b>22,517</b>	<b>-3,431</b>	<b>16,510</b>	<b>7,389</b>	<b>13,157</b>	<b>6,871</b>	<b>14,625</b>	<b>10,605</b>	<b>7,960</b>	<b>106,346</b>
<b>Net Profit Before Tax</b>	<b>11,350</b>	<b>7,026</b>	<b>-8,233</b>	<b>22,517</b>	<b>-3,431</b>	<b>16,510</b>	<b>7,389</b>	<b>13,157</b>	<b>6,871</b>	<b>14,625</b>	<b>10,605</b>	<b>7,960</b>	<b>106,346</b>
<b>Tax</b>	<b>3,178</b>	<b>2,329</b>	<b>0</b>	<b>4,000</b>	<b>0</b>	<b>3,662</b>	<b>2,069</b>	<b>3,684</b>	<b>1,924</b>	<b>4,095</b>	<b>2,969</b>	<b>2,229</b>	<b>30,139</b>
<b>Net Profit</b>	<b>8,172</b>	<b>4,697</b>	<b>-8,233</b>	<b>18,517</b>	<b>-3,431</b>	<b>12,848</b>	<b>5,320</b>	<b>9,473</b>	<b>4,947</b>	<b>10,530</b>	<b>7,636</b>	<b>5,731</b>	<b>76,207</b>

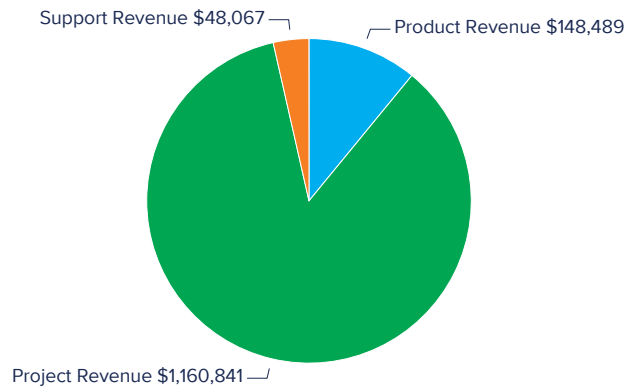
REVENUE - This Year vs Last Year



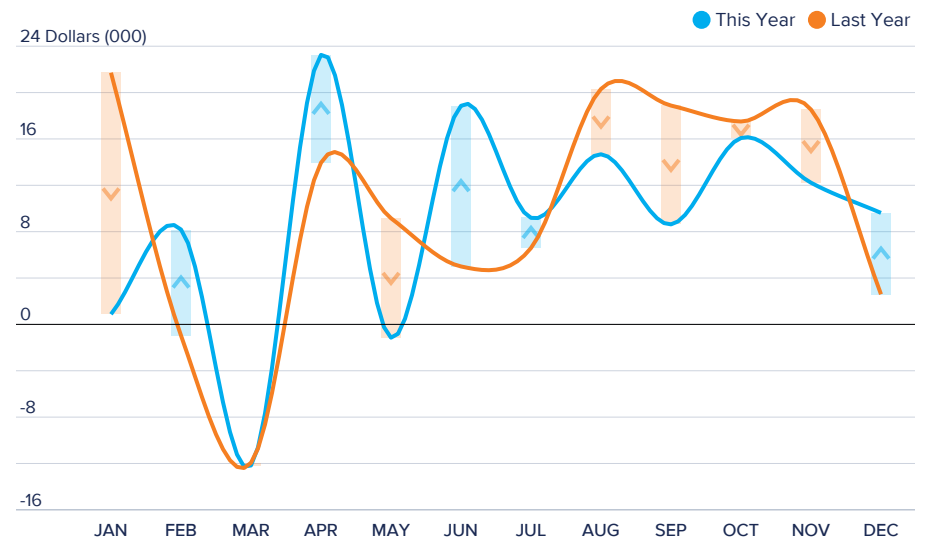
REVENUE AND NET OPERATING PROFIT - Last Year and Current Year



TOP REVENUE CONTRIBUTORS

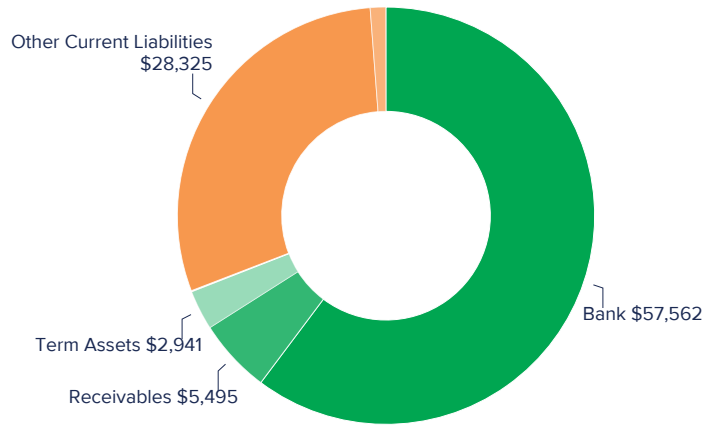


NET OPERATING PROFIT - This Year vs Last Year

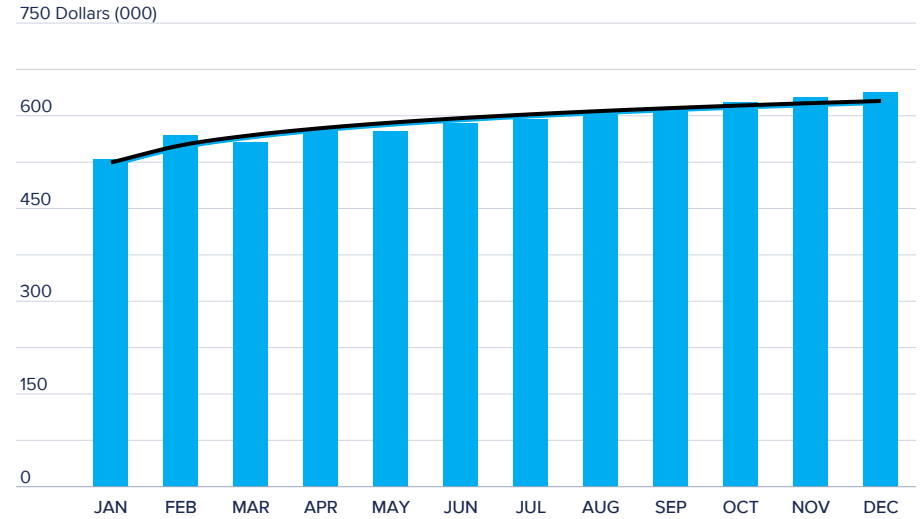


	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	Jul 23	Aug 23	Sep 23	Oct 23	Nov 23	Dec 23
<b>Cash on Hand</b>												
Business Current Account	698,430	795,243	752,451	767,097	767,790	762,069	782,872	730,682	749,841	749,207	769,363	786,209
Business Savings Account	23,351	23,351	23,351	23,351	23,351	23,351	23,351	23,351	23,351	23,351	23,351	23,351
Paypal Account	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Tax Account	26,145	26,145	26,145	26,145	26,145	26,145	26,145	26,145	26,145	26,145	26,145	26,145
<b>Total Cash on Hand</b>	<b>757,926</b>	<b>854,739</b>	<b>811,947</b>	<b>826,593</b>	<b>827,286</b>	<b>821,565</b>	<b>842,368</b>	<b>790,178</b>	<b>809,337</b>	<b>808,703</b>	<b>828,859</b>	<b>845,705</b>
Receivables	155,112	154,695	148,110	165,722	151,211	160,397	157,278	157,961	157,094	160,561	158,540	157,988
<b>Total Current Assets</b>	<b>913,043</b>	<b>1,009,440</b>	<b>960,064</b>	<b>992,323</b>	<b>978,506</b>	<b>981,973</b>	<b>999,658</b>	<b>948,151</b>	<b>966,444</b>	<b>969,278</b>	<b>987,412</b>	<b>1,003,707</b>
<b>Fixed Assets</b>												
Computer Equipment	76,016	76,016	76,016	76,016	76,016	76,016	76,016	76,016	76,016	76,016	76,016	76,016
Furniture & Fittings	26,979	26,979	26,979	26,979	26,979	26,979	26,979	26,979	26,979	26,979	26,979	26,979
Leasehold Improvements	51,177	51,177	51,177	51,177	51,177	51,177	51,177	51,177	51,177	51,177	51,177	51,177
Motor Vehicle	242,678	242,678	242,678	242,678	242,678	242,678	242,678	242,678	242,678	242,678	242,678	242,678
Office Equipment	79,231	79,231	79,231	79,231	79,231	79,231	79,231	79,231	79,231	79,231	79,231	79,231
Accumulated Depreciation	-201,187	-202,266	-203,345	-204,424	-205,503	-206,582	-207,661	-208,740	-209,819	-210,898	-211,977	-213,056
<b>Total Non-Current Assets</b>	<b>274,894</b>	<b>273,815</b>	<b>272,736</b>	<b>271,657</b>	<b>270,578</b>	<b>269,499</b>	<b>268,420</b>	<b>267,341</b>	<b>266,262</b>	<b>265,183</b>	<b>264,104</b>	<b>263,025</b>
<b>Total Assets</b>	<b>1,187,937</b>	<b>1,283,255</b>	<b>1,232,800</b>	<b>1,263,980</b>	<b>1,249,084</b>	<b>1,251,472</b>	<b>1,268,078</b>	<b>1,215,492</b>	<b>1,232,706</b>	<b>1,234,461</b>	<b>1,251,516</b>	<b>1,266,732</b>
Payables	51,064	53,262	56,834	56,686	57,039	53,068	56,795	52,060	57,019	55,254	55,788	57,538
Taxation Liability	435,024	428,887	384,895	399,514	390,582	386,992	397,462	343,062	353,306	349,244	361,089	371,796
Wages Payable - Payroll	12,082	12,082	12,082	12,082	12,082	12,082	12,082	12,082	12,082	12,082	12,082	12,082
Bank Loan	-29,940	64,620	62,818	61,010	59,195	57,373	55,544	53,708	51,865	50,015	48,159	46,296
Car Loan	73,750	73,750	73,750	73,750	72,679	71,602	70,520	69,432	68,339	67,241	66,137	65,028
<b>Total Liabilities</b>	<b>541,980</b>	<b>632,601</b>	<b>590,379</b>	<b>603,042</b>	<b>591,577</b>	<b>581,117</b>	<b>592,403</b>	<b>530,344</b>	<b>542,611</b>	<b>533,836</b>	<b>543,255</b>	<b>552,740</b>
<b>Net Assets</b>	<b>645,957</b>	<b>650,654</b>	<b>642,421</b>	<b>660,938</b>	<b>657,507</b>	<b>670,355</b>	<b>675,675</b>	<b>685,148</b>	<b>690,095</b>	<b>700,625</b>	<b>708,261</b>	<b>713,992</b>
Owner Contributions	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000
Share Capital	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Current Year Earnings	88,730	93,427	85,194	18,517	15,086	27,934	33,254	42,727	47,674	58,204	65,840	71,571
Retained Earnings	531,227	531,227	531,227	616,421	616,421	616,421	616,421	616,421	616,421	616,421	616,421	616,421
<b>Total Capital and Reserves</b>	<b>645,957</b>	<b>650,654</b>	<b>642,421</b>	<b>660,938</b>	<b>657,507</b>	<b>670,355</b>	<b>675,675</b>	<b>685,148</b>	<b>690,095</b>	<b>700,625</b>	<b>708,261</b>	<b>713,992</b>

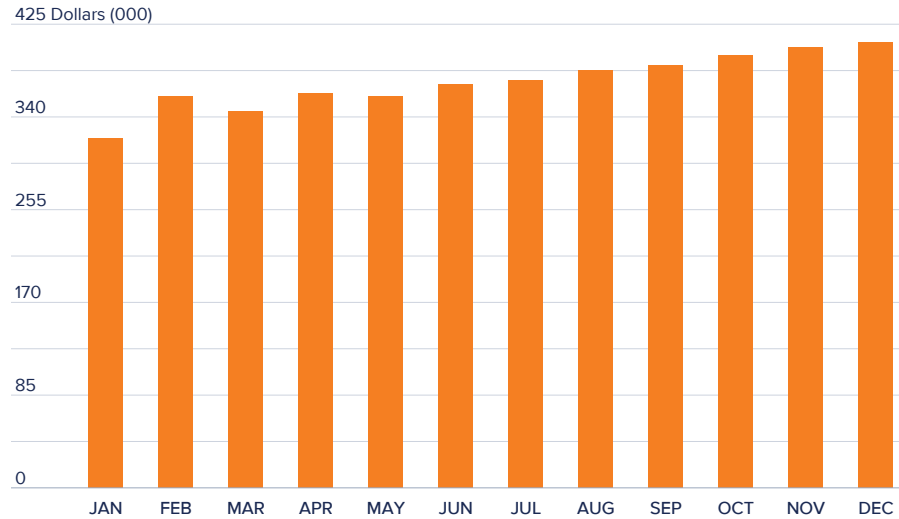
**BALANCE SHEET COMPONENTS** - as at 31 Mar 2022



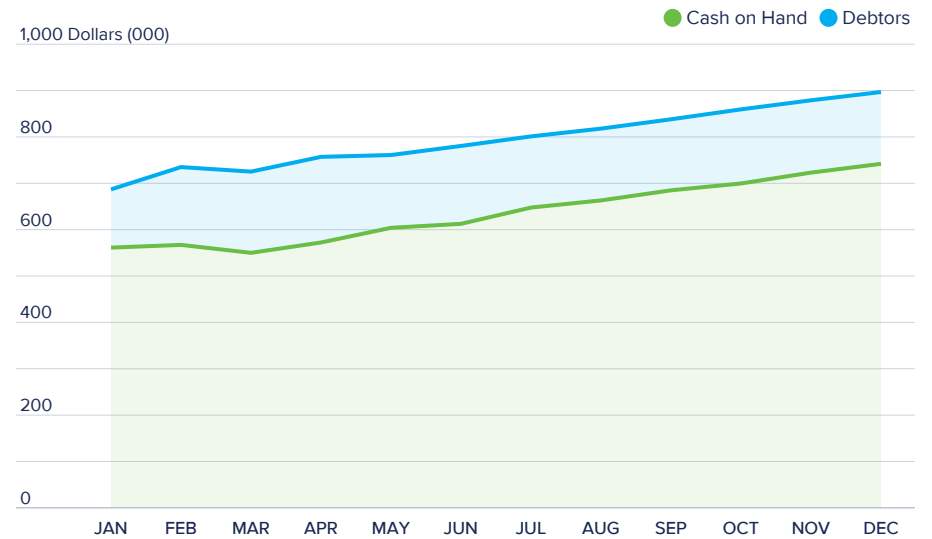
**EQUITY TREND**



**LIQUIDITY MONITOR**



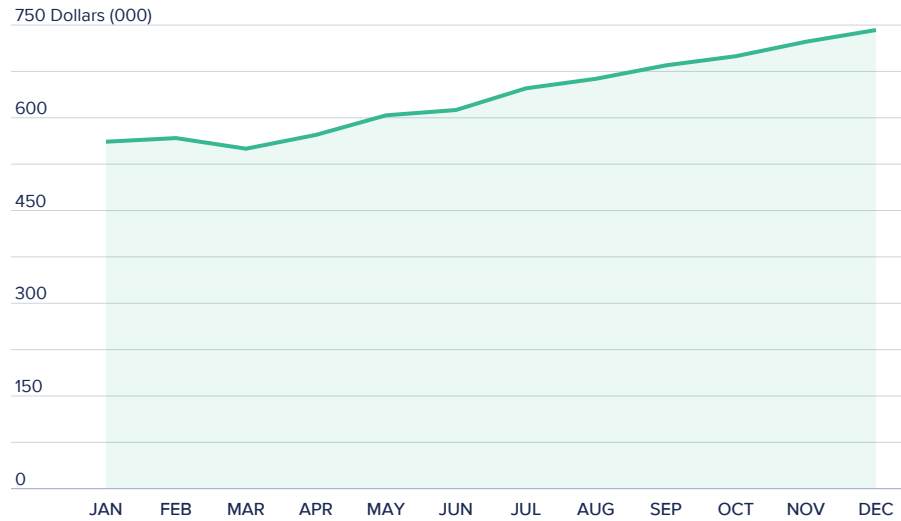
**LIQUIDITY - (Cash + Debtors)**



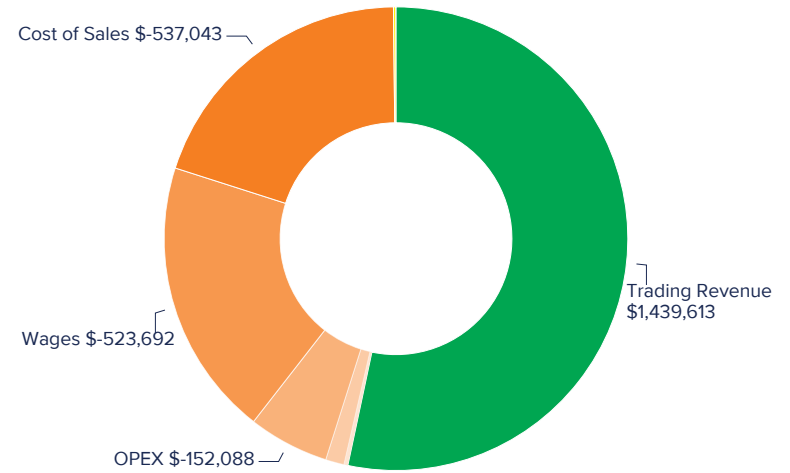
	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	Jul 23	Aug 23	Sep 23	Oct 23	Nov 23	Dec 23	Total
Product Revenue	11,942	14,446	17,250	15,059	12,678	18,407	18,725	12,894	12,656	13,011	13,292	12,873	173,233
Project Revenue	103,654	101,175	91,140	103,737	109,045	98,316	104,062	107,287	107,010	109,632	111,690	109,324	1,256,072
Support Revenue	3,635	3,402	3,631	4,250	4,424	4,101	4,103	4,275	4,605	4,227	3,337	3,547	47,537
<b>Operating Inflows</b>	<b>119,231</b>	<b>119,023</b>	<b>112,021</b>	<b>123,046</b>	<b>126,147</b>	<b>120,824</b>	<b>126,890</b>	<b>124,456</b>	<b>124,271</b>	<b>126,870</b>	<b>128,319</b>	<b>125,744</b>	<b>1,476,842</b>
Cost of Sales	44,100	42,159	41,127	44,716	44,922	44,742	40,123	44,450	40,312	45,070	43,293	44,047	519,061
<b>Total COS</b>	<b>44,100</b>	<b>42,159</b>	<b>41,127</b>	<b>44,716</b>	<b>44,922</b>	<b>44,742</b>	<b>40,123</b>	<b>44,450</b>	<b>40,312</b>	<b>45,070</b>	<b>43,293</b>	<b>44,047</b>	<b>519,061</b>
OPEX	1,674	1,706	3,694	3,687	3,745	3,694	4,865	3,734	3,675	3,662	3,721	3,693	41,550
Rent	11,000	11,000	11,440	11,440	11,440	11,440	11,440	11,440	11,440	11,440	11,440	11,440	136,400
Wages	43,641	40,394	40,394	40,394	40,394	40,394	40,394	40,394	40,394	40,394	40,394	40,394	487,975
<b>Total OPEX</b>	<b>56,315</b>	<b>53,100</b>	<b>55,528</b>	<b>55,521</b>	<b>55,579</b>	<b>55,528</b>	<b>56,699</b>	<b>55,568</b>	<b>55,509</b>	<b>55,496</b>	<b>55,555</b>	<b>55,527</b>	<b>665,925</b>
<b>Operating Outflows</b>	<b>100,415</b>	<b>95,259</b>	<b>96,655</b>	<b>100,237</b>	<b>100,501</b>	<b>100,270</b>	<b>96,822</b>	<b>100,018</b>	<b>95,821</b>	<b>100,566</b>	<b>98,848</b>	<b>99,574</b>	<b>1,184,986</b>
<b>Net Operating Flows</b>	<b>18,816</b>	<b>23,764</b>	<b>15,366</b>	<b>22,809</b>	<b>25,646</b>	<b>20,554</b>	<b>30,068</b>	<b>24,438</b>	<b>28,450</b>	<b>26,304</b>	<b>29,471</b>	<b>26,170</b>	<b>291,856</b>
Bank Loan	-2,900	94,560	-1,802	-1,808	-1,815	-1,822	-1,829	-1,836	-1,843	-1,850	-1,856	-1,863	73,336
Other Curr. Liabilities	28	-16,709	-51,362	-1,362	-17,076	-18,385	-1,362	-68,711	-1,362	-19,000	-1,362	-1,362	-198,025
Payroll	0	-4,801	-4,993	-4,993	-4,993	-4,993	-4,993	-4,993	-4,993	-4,993	-4,993	-4,993	-54,731
Term Liabilities	0	0	0	0	-1,071	-1,077	-1,082	-1,088	-1,093	-1,098	-1,104	-1,109	-8,722
<b>Non Operating Flows</b>	<b>-2,872</b>	<b>73,050</b>	<b>-58,157</b>	<b>-8,163</b>	<b>-24,955</b>	<b>-26,277</b>	<b>-9,266</b>	<b>-76,628</b>	<b>-9,291</b>	<b>-26,941</b>	<b>-9,315</b>	<b>-9,327</b>	<b>-188,142</b>
<b>Opening Balance</b>	<b>741,981</b>	<b>757,926</b>	<b>854,739</b>	<b>811,947</b>	<b>826,593</b>	<b>827,286</b>	<b>821,565</b>	<b>842,368</b>	<b>790,178</b>	<b>809,337</b>	<b>808,703</b>	<b>828,859</b>	<b>741,981</b>
<b>Net Cash Flows</b>	<b>15,945</b>	<b>96,813</b>	<b>-42,792</b>	<b>14,646</b>	<b>693</b>	<b>-5,721</b>	<b>20,803</b>	<b>-52,190</b>	<b>19,159</b>	<b>-634</b>	<b>20,156</b>	<b>16,846</b>	<b>103,724</b>
<b>Closing Balance</b>	<b>757,926</b>	<b>854,739</b>	<b>811,947</b>	<b>826,593</b>	<b>827,286</b>	<b>821,565</b>	<b>842,368</b>	<b>790,178</b>	<b>809,337</b>	<b>808,703</b>	<b>828,859</b>	<b>845,705</b>	<b>845,705</b>



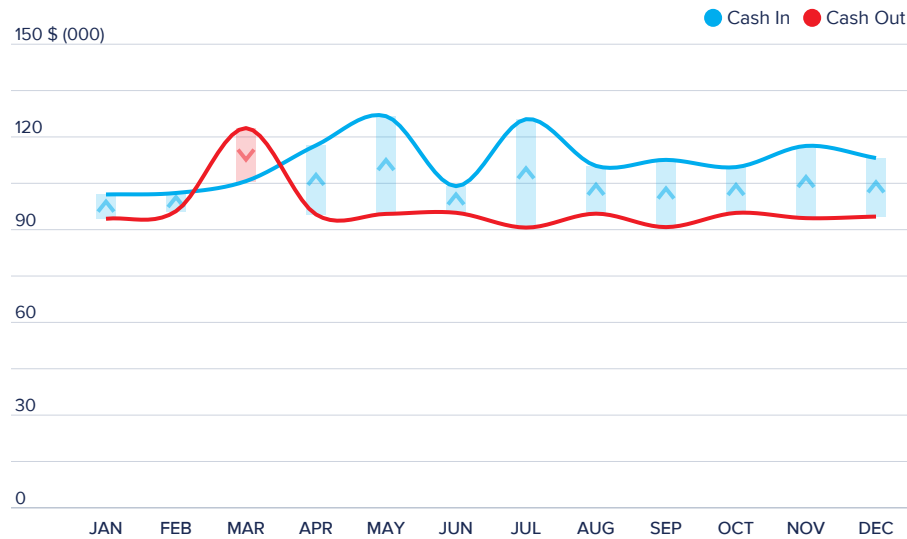
CASH ON HAND FORECASTS



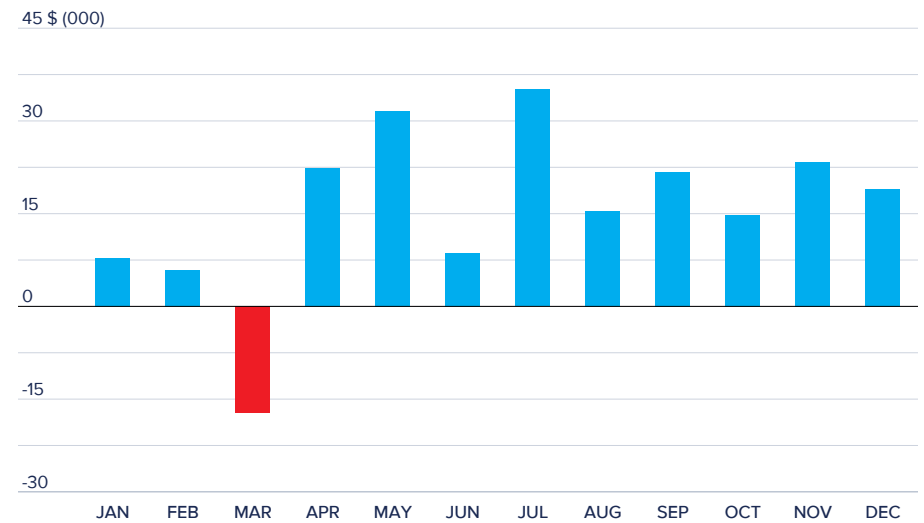
FORECASTED CASHFLOW



FORECAST CASH IN AND OUT



FORECAST CASH MOVEMENTS



	Jan 23 to Dec 23	Best Case vs Forecast Jan 23 to Dec 23			Worst Case vs Forecast Jan 23 to Dec 23		
	Forecast	Best Case	Variance	Variance %	Worst Case	Variance	Variance %
Overseas Revenue	0	48,000	48,000	0.0%	2,000	2,000	0.0%
Product Revenue	150,766	149,071	-1,695	-1.1%	147,605	-3,161	-2.1%
Project Revenue	1,094,732	1,176,121	81,389	7.4%	1,070,570	-24,162	-2.2%
Support Revenue	41,394	45,018	3,624	8.8%	40,480	-914	-2.2%
<b>Total Revenue</b>	<b>1,286,892</b>	<b>1,418,210</b>	<b>131,318</b>	<b>10.2%</b>	<b>1,260,655</b>	<b>-26,237</b>	<b>-2.0%</b>
Cost of Sales	452,582	476,413	23,831	5.3%	455,866	3,284	0.7%
<b>Total Cost of Sales</b>	<b>452,582</b>	<b>476,413</b>	<b>23,831</b>	<b>5.3%</b>	<b>455,866</b>	<b>3,284</b>	<b>0.7%</b>
<b>Gross Profit</b>	<b>834,310</b>	<b>941,797</b>	<b>107,487</b>	<b>12.9%</b>	<b>804,789</b>	<b>-29,521</b>	<b>-3.5%</b>
GP%	64.8%	66.4%			63.8%		
OPEX	66,073	72,278	6,205	9.4%	80,113	14,040	21.2%
Rent	118,993	143,723	24,730	20.8%	121,094	2,101	1.8%
Wages	542,898	528,488	-14,410	-2.7%	552,490	9,592	1.8%
<b>Total OPEX</b>	<b>727,964</b>	<b>744,489</b>	<b>16,525</b>	<b>2.3%</b>	<b>753,697</b>	<b>25,733</b>	<b>3.5%</b>
<b>NOPBT</b>	<b>106,346</b>	<b>197,308</b>	<b>90,962</b>	<b>85.5%</b>	<b>51,092</b>	<b>-55,254</b>	<b>-52.0%</b>
<b>NOP%</b>	<b>8.3%</b>	<b>13.9%</b>			<b>4.1%</b>		
Other Revenue	0	1,520	1,520	0.0%	0	0	0.0%
Total Other Revenue	0	1,520	1,520	0.0%	0	0	0.0%
<b>Net Profit Before Tax</b>	<b>106,346</b>	<b>198,828</b>	<b>92,482</b>	<b>87.0%</b>	<b>51,092</b>	<b>-55,254</b>	<b>-52.0%</b>
Tax	30,139	56,034	25,895	85.9%	14,668	-15,471	-51.3%
<b>Net Profit</b>	<b>76,207</b>	<b>142,794</b>	<b>66,587</b>	<b>87.4%</b>	<b>36,424</b>	<b>-39,783</b>	<b>-52.2%</b>

	As at Dec 23	Best Case vs Forecast As at Dec 23			Worst Case vs Forecast As at Dec 23		
	Forecast	Best Case	Variance	Variance %	Worst Case	Variance	Variance %
Accounts Receivable	157,988	164,418	6,430	4.1%	156,201	-1,787	-1.1%
Bank Accounts	845,705	918,910	73,205	8.7%	846,302	597	0.1%
<b>Total Current Assets</b>	<b>1,003,693</b>	<b>1,083,328</b>	<b>79,635</b>	<b>7.9%</b>	<b>1,002,503</b>	<b>-1,190</b>	<b>-0.1%</b>
Accumulated Depreciation	-213,056	-215,730	-2,674	-1.3%	-213,276	-220	-0.1%
Fixed Assets	476,081	476,081	0	0.0%	476,081	0	0.0%
<b>Total Assets</b>	<b>1,266,718</b>	<b>1,343,679</b>	<b>76,961</b>	<b>6.1%</b>	<b>1,265,308</b>	<b>-1,410</b>	<b>-0.1%</b>
Accounts Payable	47,238	52,446	5,208	11.0%	47,838	600	1.3%
Other Curr. Liabilities	377,858	376,499	-1,359	-0.4%	410,434	32,576	8.6%
Payroll	16,320	16,175	-145	-0.9%	16,415	95	0.6%
<b>Total Current Liabilities</b>	<b>441,416</b>	<b>445,120</b>	<b>3,704</b>	<b>0.8%</b>	<b>474,687</b>	<b>33,271</b>	<b>7.5%</b>
Bank Loan	46,296	52,961	6,665	14.4%	49,547	3,251	7.0%
Term Liabilities	65,028	65,028	0	0.0%	66,867	1,839	2.8%
<b>Total Liabilities</b>	<b>552,740</b>	<b>563,109</b>	<b>10,369</b>	<b>1.9%</b>	<b>591,101</b>	<b>38,361</b>	<b>6.9%</b>
<b>Net Assets</b>	<b>713,978</b>	<b>780,570</b>	<b>66,592</b>	<b>9.3%</b>	<b>674,207</b>	<b>-39,771</b>	<b>-5.6%</b>

	Jan 23 to Dec 23	Best Case vs Forecast Jan 23 to Dec 23			Worst Case vs Forecast Jan 23 to Dec 23		
	Forecast	Best Case	Variance	Variance %	Worst Case	Variance	Variance %
Overseas Revenue	0	51,750	51,750	0.0%	2,300	2,300	0.0%
Product Revenue	173,233	170,986	-2,247	-1.3%	169,777	-3,456	-2.0%
Project Revenue	1,256,072	1,347,080	91,008	7.2%	1,229,840	-26,232	-2.1%
Support Revenue	47,537	51,612	4,075	8.6%	46,542	-995	-2.1%
<b>Operating Inflows</b>	<b>1,476,842</b>	<b>1,621,428</b>	<b>144,586</b>	<b>9.8%</b>	<b>1,448,459</b>	<b>-28,383</b>	<b>-1.9%</b>
Cost of Sales	519,061	547,260	28,199	5.4%	522,436	3,375	0.7%
<b>Total COS</b>	<b>519,061</b>	<b>547,260</b>	<b>28,199</b>	<b>5.4%</b>	<b>522,436</b>	<b>3,375</b>	<b>0.7%</b>
OPEX	41,550	45,529	3,979	9.6%	55,110	13,560	32.6%
Rent	136,400	159,348	22,948	16.8%	138,600	2,200	1.6%
Wages	487,975	475,160	-12,815	-2.6%	496,522	8,547	1.8%
<b>Total OPEX</b>	<b>665,925</b>	<b>680,037</b>	<b>14,112</b>	<b>2.1%</b>	<b>690,232</b>	<b>24,307</b>	<b>3.7%</b>
<b>Operating Outflows</b>	<b>1,184,986</b>	<b>1,227,297</b>	<b>42,311</b>	<b>3.6%</b>	<b>1,212,668</b>	<b>27,682</b>	<b>2.3%</b>
<b>Net Operating Flows</b>	<b>291,856</b>	<b>394,131</b>	<b>102,275</b>	<b>35.0%</b>	<b>235,791</b>	<b>-56,065</b>	<b>-19.2%</b>
Bank Loan	73,336	80,001	6,665	9.1%	76,587	3,251	4.4%
Other Curr. Liabilities	-198,025	-236,944	-38,919	-19.7%	-145,493	52,532	26.5%
Other Revenue	0	1,748	1,748	0.0%	0	0	0.0%
Payroll	-54,731	-53,281	1,450	2.6%	-55,681	-950	-1.7%
Term Liabilities	-8,722	-8,722	0	0.0%	-6,883	1,839	21.1%
<b>Non Operating Flows</b>	<b>-188,142</b>	<b>-217,198</b>	<b>-29,056</b>	<b>-15.4%</b>	<b>-131,470</b>	<b>56,672</b>	<b>30.1%</b>
<b>Opening Balance</b>	<b>741,981</b>	<b>741,981</b>	<b>0</b>	<b>0.0%</b>	<b>741,981</b>	<b>0</b>	<b>0.0%</b>
<b>Net Cash Flows</b>	<b>103,714</b>	<b>176,933</b>	<b>73,219</b>	<b>70.6%</b>	<b>104,321</b>	<b>607</b>	<b>0.6%</b>
<b>Closing Balance</b>	<b>845,695</b>	<b>918,914</b>	<b>73,219</b>	<b>8.7%</b>	<b>846,302</b>	<b>607</b>	<b>0.1%</b>

**Current Ratio**

	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	Jul 23	Aug 23	Sep 23	Oct 23	Nov 23	Dec 23
Target	2	2	2	0	0	0	0	0	0	0	0	0
Forecast	1.83	2.04	2.12	2.12	2.13	2.17	2.14	2.33	2.29	2.33	2.3	2.27
Best Case	1.83	2.04	2.11	2.17	2.21	2.25	2.22	2.48	2.44	2.49	2.46	2.43
Worst Case	1.83	2.04	2.05	2.06	2.06	2.1	2.07	2.16	2.13	2.16	2.14	2.11

**GP%**

	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	Jul 23	Aug 23	Sep 23	Oct 23	Nov 23	Dec 23
Target	65	65	65	0	0	0	0	0	0	0	0	0
Forecast	64.57	65.66	57.6	68.09	59.41	69.55	63.67	68.23	63.31	66.83	65.29	63.37
Best Case	64.57	67.22	47.23	70.13	64.12	72.87	65.98	71.74	67.39	68.95	69.11	67.42
Worst Case	64.57	65.99	58.06	66.84	57.82	68.36	62.24	66.98	61.87	65.53	63.92	61.93

**NoP %**

	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	Jul 23	Aug 23	Sep 23	Oct 23	Nov 23	Dec 23
Target	10	10	10	0	0	0	0	0	0	0	0	0
Forecast	10.93	6.81	-8.98	18.41	-3.53	14.6	6.87	12.09	6.4	12.9	9.66	7.31
Best Case	10.93	17.39	-0.71	23.15	7.13	22.23	10.79	19.13	13.56	14.92	15.3	12.63
Worst Case	10.93	6.51	-10.13	14.01	-9.75	9.46	1.3	6.77	0.85	7.73	4.32	1.88