



# CERTIFIED MAINTENANCE INSPECTIONS



 @WESTERNSALES LTD

 WESTERNSALES

WESTERNSALES.CA



# VALUE STORY

## SUPPORTING YOUR OPERATION

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Providing customers and communities with solutions they need to be sustainable and profitable leaders in Agriculture.

Local ownership making local decisions with our customers best interests in mind.

### GENERAL

- 75 combined years as a John Deere dealer.
- 6 locations in West Central Saskatchewan with over 200 employees.
- Extended hours during peak seasons in seeding and harvest.
- Over 300 annual sponsorships in support of local communities and charities
- Helping local service groups and clubs fund-raise just under \$600,000 in 9 years.
- Annual equipment clinics and technology training.

### SALES

- 12 account managers; over 160 combined years of experience.
- Certified through John Deere University and specialized equipment training.
- Full line of John Deere large and small agriculture, grounds care and consumer products.
- Extensive shortline product offering.
- Premium, quality and cash plus used equipment.
- On-farm equipment start-ups.

### PARTS

- \$10 million in parts inventory.
- 25 parts technicians with over 275 combined years of experience.
- Parts technicians certified through John Deere University and vocational training.
- Parts truck transferring parts daily among our six store locations during busy seasons.
- On-call parts available and open extended hours during busy seeding and harvest seasons.
- 80% parts fill over the counter, 89% next day fill with daily transfers between stores in as little as 90 minutes.

### SERVICE

- 75 service technicians; with over 700 combined years of experience.
- 11 customer support advisors and 16 service support personnel.
- 30 mobile service trucks; 3 semi-tractors with trailers; 4 one-ton pickup/delivery vehicles.
- Deere factory certified technicians averaging 45 hours per year of specialized technical training.
- Our dedicated Customer Support Center for technical support have extended hours of operation during peak times with no fee for the after-hours service.

### PRECISION AGRICULTURE AND FIELDSMART

- 5 full time FieldSmart Agronomists providing in-house agronomic and precision ag solutions.
- Customer Support Centre available to support your farming needs.  
Open extended hours in the busy season when you need us.





# SUPPORTING YOUR OPERATION

## CERTIFIED MAINTENANCE INSPECTION

It's Peace of Mind - Knowing Your Equipment is Field Ready. Downtime can be costly. So why take chances when you depend on your equipment to keep your operation running smoothly?

Reduce potential downtime, increase machine performance, and enhance the long-term value of your equipment with the WESTERN SALES CERTIFIED MAINTENANCE INSPECTION.

Learn about the CMI difference as our inspections are the most comprehensive in the industry. Western Sales keeps you running – when it matters most!

## CMI GUARANTEE

When you have a CMI Inspection performed on your Combine, Tractor or Sprayer and identified critical repairs are completed by Western Sales you receive the Western Sales CMI Guarantee.

A replacement machine will be provided to you with NO rental fees in the event that yours has a mechanical failure in the first season of use and cannot be repaired within 24 hours. The replacement machine will be available to you until Western Sales has completed the repairs.

## 1 YEAR PARTS & LABOUR WARRANTY

Genuine John Deere OEM Parts come with a 1 year parts & labour Warranty when installed by Western Sales.

\*Customer is responsible for own hauling.

No payments, no interest offer valid through John Deere Financial. Repair costs are the customer's responsibility. If a failure occurs on a part of the combine you elected not to repair, this replacement offer is void. Some conditions apply. Rocks & ingestion, accidents & abuse, are not covered by the CMI Guarantee. Please contact Western Sales for full details.



# WHY A WESTERN SALES CERTIFIED MAINTENANCE INSPECTION?



CERTIFIED MAINTENANCE  
INSPECTION GUARANTEE



1 YEAR PARTS & LABOUR WARRANTY



PRIORITY SERVICE GIVEN TO  
MACHINES THAT HAVE CMI'S FROM  
WESTERN SALES



ON CALL & OPEN EXTENDED  
HOURS IN BUSY SEASONS



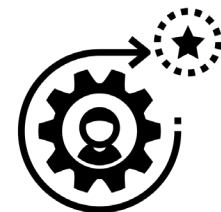
JOHN DEERE FACTORY TRAINED  
TECHNICIANS



NO PAYMENTS. NO INTEREST  
PLANS AVAILABLE



30 MOBILE SERVICE TRUCKS  
3 SEMI TRUCKS



OVER 75 SERVICE TECHNICIANS  
OVER 700 YEARS EXPERIENCE



# CMI INSPECTION

## COMBINES



JOHN DEERE

- Operational check-over on combine and header
- Check operational fluids and filter
- Threshing elements, rotor and beaters
- Concave condition and level
- All bearings checked
- Belts, chains, major drives
- Hydraulic operation, hoses and cylinders
- Monitors, harness and switch adjustments

- Wheel bearings, steering operation
- Check fluids and filters
- Safety shields
- Decals and hardware
- Grease machine grease points
- Wash machine and clean cab - FREE

### Header

- Inspect all belts for wear and tension
- Inspect all guards, sections, and

- components of cutting system
- Inspect all bearings for play
- Inspect reel bushings, bearings and fingers
- Inspect PTO shaft and shields
- Belts, chains, major drives checked for alignment and condition
- Check knife drive gear-case
- Grease machine grease points

## Regular Combine

✓ X-Series	\$2,999
✓ S-Series	\$2,299
✓ 70-Series	\$1,899

\*Book early for special offers  
Some restrictions apply.  
Contact Western Sales for details.



## Regular Headers

✓ \$699

\*Book early for special offers  
Some restrictions apply.  
Contact Western Sales for details.



### AGED EQUIPMENT INSPECTION PROGRAM

Model Year 2011 or older Equipment Owners now is your chance to  
SAVE on CMI's

Bring Your Equipment in and  
Receive **\$400 OFF** Your Inspection  
& **5% Parts Discount**

If you Approve 100% of CMI recommended repairs

- No Payment/No Interest available until November 15, 2023 (with your John Deere Multi Use Account)
- As always get the CMI Guarantee - if we can't have you up and running in 24 hours - get a LOANER RENT FREE

◆ **Contact Us At 1-877-676-9600!** ◆

Offer not applicable in conjunction with other CMI equipment promotions. Some restrictions apply. For complete promotion details, contact a Western Sales dealership near you.

## 1 YEAR PARTS & LABOUR WARRANTY

# CMI INSPECTION

## 4WD TRACTORS



- Operational check-over
- Check operational fluids and filter
- Wheel bearings, drive shafts and seals
- Hydraulic flow and pressure check
- Hydraulic control and valve operation
- Clutch pack pressure checks
- Trans and lube pressure checks
- PTO clutch and brake pressure
- Air conditioning and cab functions
- Steering, brake and shift adjustments
- Engine and cooling system checks
- Front axle and hinge pivots
- Electrical systems check
- Grease machine grease points
- Wash machine and clean cab - FREE

### Regular 4WD Tractor

- ✓ 250 point check
- ✓ CMI Guarantee
- ✓ Priority Service

\*Book early for special offers  
Some restrictions apply.  
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# \$1,650



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## 1 YEAR PARTS & LABOUR WARRANTY



# CMI INSPECTION

## MFWD & 2WD TRACTORS



JOHN DEERE

- Check operational fluids and filter
- Wheel bearings, drive shafts and seals
- Hydraulic flow and pressure check
- Hydraulic control and valve operation
- Clutch pack pressure checks
- Trans and lube pressure checks
- PTO clutch and brake pressure
- Air conditioning and cab functions

- Steering, brake and shift adjustments
- Engine and cooling system checks
- Front axle and hinge pivots
- Includes loader
- Grease machine grease points
- Wash machine and clean cab - FREE

# Regular

MFWD Tractor

\$1,450

- ✓ Operational Checkover
- ✓ CMI Guarantee
- ✓ Priority Service

\*Book early for special offers  
Some restrictions apply.  
Contact Western Sales for details.

# Regular

2WD Tractor

\$1,250

- ✓ Operational Checkover
- ✓ CMI Guarantee
- ✓ Priority Service

\*Book early for special offers  
Some restrictions apply.  
Contact Western Sales for details.



1 YEAR PARTS & LABOUR WARRANTY

# CMI INSPECTION

## SELF PROPELLED SPRAYER



- Operational check-over
- Check operational fluids and filter
- Hydraulic flow and pressure check
- Air conditioning and cab functions
- Steering, brake and cab functions
- Engine and cooling system checks
- Axle and steering checks
- Nozzle flow rate
- Wet system check
- Electrical systems check
- Grease machine grease points
- Wash machine and clean cab - FREE
- Does not include Sprayer Anti-Freeze

## Regular Sprayer

- ✓ 300 point check
- ✓ CMI Guarantee
- ✓ Priority Service

\*Book early for special offers  
Some restrictions apply.  
Contact Western Sales for details.

**\$1,899**



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◆ **Contact Us At 1-877-676-9600!** ◆

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**1 YEAR PARTS & LABOUR WARRANTY**



# CMI INSPECTION

## ROUND BALER



JOHN DEERE

Regular  
Round Baler

\$599

\*Book early for special offers  
Some restrictions apply.  
Contact Western Sales for details.

- Operational check-over
- All bearings checked for play and heating
- Belts, chains, major drives checked for alignment and condition
- Check frame and gate for alignment
- Hydraulic operation, hoses and cylinder
- Monitor, harness and electrical switch adjustment
- Wheel bearings
- Safety shields
- Decals and hardware
- Grease machine grease points
- Wash machine - FREE



# CMI INSPECTION

## AIR DRILL - DISC & HOE INCLUDING AIR

Regular  
Drills

\$999

\*Book early for special offers  
Some restrictions apply.  
Contact Western Sales for details.

- Operational check-over on drill and cart
- Check tires
- Inspect condition of hydraulic hoses
- Inspect condition of wiring harnesses
- Check all product distribution lines
- Check opener/closer assemblies
- Check metering system
- Check sectional control operation (if installed)
- Check air system including tank pressurization
- Check operation of loading system - auger or conveyor
- Grease entire machine - drill and cart
- Wash machine - FREE



1 YEAR PARTS & LABOUR WARRANTY



## WESTERN SALES CONNECTED SUPPORT

Connecting your equipment to your MyJohnDeere account allows access to many benefits. Adding the Western Sales Connected Support maximizes your uptime by utilizing the telematics technology built-in to your machines.

- Customer Support Centre - our toll-free number allows access to our support staff. We have over 90 years of John Deere experience answering phones. Our staff are up-to-date with the latest in technology while having the experience to assist with your vintage machines as well. Using Remote Display Access, Service Advisor Remote and other diagnostic tools, they will help you with advice or technical support. This is the quickest way to get up and running when you don't need a technician.
- JDLink - See critical and timely information about your machines, online. Also, move data to and from your machines – easily, securely, and wirelessly.
- Remote Display Access - Use the JDLink terminal to allow you or Western Sales access to a real-time view of your in-cab equipment display to help diagnose operating issues or equipment performance
- Service Advisor Remote - Service ADVISOR Remote takes the machine connectivity of JDLink and takes it one step further. With Service ADVISOR Remote, machines can be diagnosed remotely saving the cost of a field service call. For example, diagnostic trouble codes can be reset and software updates can be uploaded remotely.
- Data Transfer - you can manually transfer your John Deere equipment data to your MyJohnDeere profile via USB stick or allow digital access for Wireless Data Transfer. You can allow your trusted advisors to have access to your agronomic data.
- Software Updates - get your Greenstar device up to date with the most recent John Deere software.
- Education - in-depth, interactive discussions in a classroom setting surrounding some of the most important topics to producers today and that can help you optimize your operation.

**CALL or TEXT** us anytime for support with your equipment.

We're Here When You Need Us!

**1-855-888-0848**



# SAVE BIG!

## Oil & Filter Sale

TWICE A YEAR ~ November & March

12% OFF • JD FILTERS

10% OFF • JD OIL  
• 30 PACK JD GREASE  
• COOL GARD  
• BATTERIES



Some restrictions may apply, see Western Sales for full details.

# PARTS ON SITE

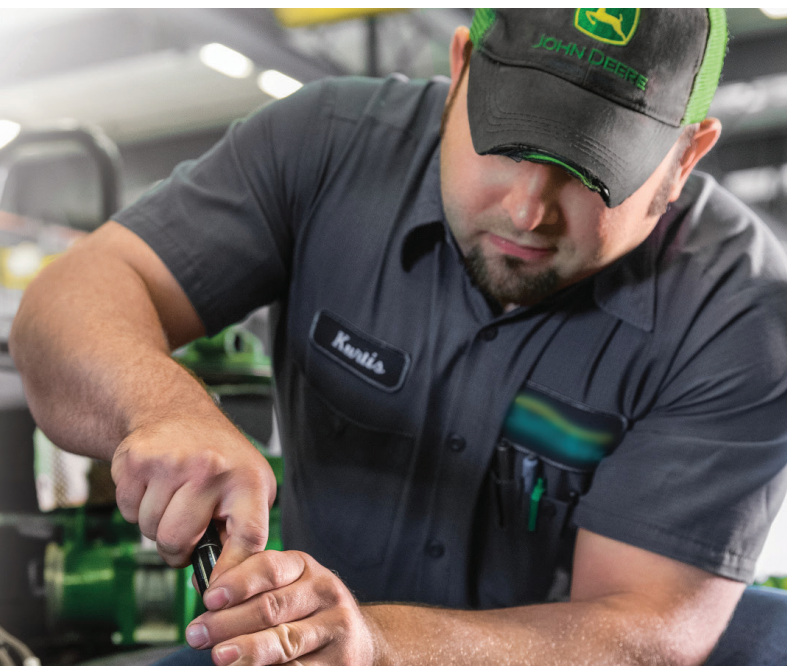
Where you want em'  
When you need em'



## Multi-Use Account

# PARTS ARE JUST PART OF THE PICTURE.

No matter what kind of operation you run, you don't have time for downtime. Whether you need to buy parts for regular service maintenance or have your equipment inspected during the off-season, you can put it all on one account. Ask your local John Deere dealer about the exclusive money saving No-Payments/No-Interest\* programs available when using your **Multi-Use Account** from John Deere Financial.



Only your John Deere dealer can offer you the value of choice by providing three options to meet your parts needs - Genuine John Deere parts, John Deere REMAN and aftermarket parts from A&I Products. Our extensive selection of parts means you get the Right Part with the Right Fit all at the Right Price.

**Contact your local Western Sales Parts Department.**





# western sales



[westernsales.ca](http://westernsales.ca)

ROSETOWN  
306-882-4291  
OUTLOOK  
306-867-8601  
DAVIDSON  
306-567-2828

BIGGAR  
306-948-3909  
ELROSE  
306-378-2575  
CENTRAL BUTTE  
306-796-4320

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