

THE LAUNCH STRATEGIST® SERVICES

Helping CEOs launch significant ventures, avoid launch failure, and lay the foundation for long-term success



Purpose



Product



People



Promotion



Process



Profit



At the Launch Strategist[®], we provide a complete suite of launch services to help our clients meet their business launch goals.

X LAUNCH TO START

Are you a CEO looking to start a large corporation? Then 'Launch to Start' is the perfect partner for you. We'll work with your developing leadership team to lay the groundwork, create a strong go-to-market strategy and set the organisation up for long-term success.

£ LAUNCH TO GROW

Are you ready to take your business to the next level? Then you need 'Launch to Grow' by your side. We work with C-level executives of growing organisations to audit their business and help them get ready for successful expansion. We'll make sure everything is optimised for success, from your operations and finances to your marketing and sales strategies.

LAUNCH TO EXIT

Are you getting ready to sell your business? If so, you'll want to make sure that everything is in order so your business is appealing to potential buyers. That's where we come in. We work with the senior leadership team to ensure that your company's systems and processes are up to par and meet the standards of potential buyers. We also help redesign everything from the company's branding to its marketing strategy to make it more attractive to buyers.

OUR LEVELS OF SERVICE

At The Launch Strategist® we provide 4 levels of service, to support your launch goal, whether that's 'Launch to Start', 'Launch to Grow' or 'Launch to Exit'. Each level of service can be delivered individually or combined as a packaged offering.

SUMMARY

6P Audits

Assessment of each of the 6Ps in your organisation

Determine the gaps that will impact your launch and future growth

Helps close those gaps for greater business growth

Provides steps to transform your business and achieve success.

6P Launch Strategy Days

Expert advice and a tailored strategy that closes any gaps in your business

Deep dive and analysis of the areas crucial to your growth

Receive a detailed roadmap that leads to your launch goal

Gain full control of your organisations growth

6P Launch Consultancy

Oversight of the implementation of your strategy from start to finish

Support, training and guidance from launch experts

Access to our exclusive resources and tools

Achieve your desired results with our help

6P Launch Implementation

Full management of the implementation of your launch

Hands-on support from our network of launch partners

Full integration with your existing agencies and team

Streamlined launch process for greater efficiency and success

WHAT'S INCLUDED

6P Audits

A half-day workshop with your key leaders and department heads to understand where your organisation stands in relation to each of the 6Ps

Processes, systems and strategy documentation are audited and reviewed

Summary report with findings provided

6P Launch Strategy Days

Achieve your organisation's goals through a custom-built strategy day with your senior leadership team

A holistic overview of your organisation and where the key issues are

A 6-month roadmap of activity

Presentation of the strategy to the C-Suite for buy-in

6P Launch Consultancy

For a period of 6–12 months you get:

Training on key areas to empower your team

Access to specialist consultants in key areas such as change management

Mentoring and coaching your marketing managers.

Access to our network of strategic partners inc. PR specialists

6P Launch Implementation

End-to-end project management

Marketing campaign planning and execution

Onboarding

Performance tracking and reporting

Strategic partner access

Existing channel optimisation

Implementation of tools, processes and systems

Implementation of new marketing channels

OUTCOMES

6P Audits

- Get your business off the ground with a workshop that will help you map out your strategy
- Gain clarity on what you should be doing to prepare your company for growth
- Avoid common mistakes and pitfalls with an audit report that covers all the essentials

6P Launch Strategy Days

- Achieve your company's goals with less stress and confusion
- Eliminate wasteful spending by having a clear strategy for allocating resources
- Create a roadmap for success that can be used over and over again by your leadership team and dept. Heads

6P Launch Consultancy

- Peace of mind that comes with knowing everything is under control.
- Effective use of marketing budgets
- Achieve launch goals with ease
- A marketing team that is confident and capable
- Transform your business with the help of experienced professionals.

6P Launch Implementation

- Reduced launch stress
- End-to-end support from planning to execution
- Launch with confidence, knowing you have a team of experts behind you.
- Enjoy the peace of mind that comes with a successful launch.

OUTPUT

- Half-day Workshop
- Audit Report

- Strategy day
- Strategy document
- Strategy Presentation

- Strategy day
- Strategy documents
- Strategy Presentations
- Monthly update meetings with CEO or project sponsor
- Bi-weekly meetings with marketing head
- Bi-monthly workshops and trainings on key areas
- Launch mentorship and coaching for Marketing Managers
- Monthly update report

- Full launch team to run and oversee the entire launch.
- Live project updates via a project management tool
- Strategy documents.
- Milestone presentations
- Monthly update meetings with your key people
- Unlimited calls and meetings
- Monthly update reports.

PRICE

From £1500

From £4500

From £4000 per month (min 6 months)

From £10,000 per month (min 6 months)



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