

# **Automotive**

## Nova Gives Advertisers a Brand New Way to Tell Their Stories

A major automotive brand used Nova's unique social stories format to showcase its latest fuel efficient vehicles, driving 80%+ completion rates and 1.8% CTR



# **1** Objective:

A global automotive brand wanted to use a combination of text, graphics, and video to make a powerful visual impression

#### 2 Solution:

A Nova publisher partner worked with a major automotive brand to create four unique Stories, ranging from 5-15 seconds each

### **3** Results:

Ad engagement showed completion rates of **80%+** on average, with clickthrough rates of **1.8%** (more than **10X** higher than standard display!)

## The Power of Stories



Stories can be easily built from existing social media assets



Stories are short-form cinema in a format that users recognize from social media



**Effective** 

Stories drive strong results for both upper funnel engagement and lower funnel conversion