

Ways to "Sell" QuicPicS

- 1) Going through an event organizer
 - ·Reunions, luncheons, galas, corporate parties, balls, charity events
 - ·Can charge \$150-\$400 per hour, per photographer
- (2) Going through an event's sponsor
 - ·Put the sponsor's branding on the image graphic title
 - ·Rates will vary, but generally be much higher than deals with event organizers
- 3 Ticket Sales
 - ·Get paid by tacking on a fee to every guest's ticket cost
 - +\$12 to every prom ticket, 400 guests, \$4800 for 3 hours & 3 photographers
- 4 Arrangement with a party planner or a venue
 - ·Photographer can establish themselves as a venue or planner's go-to
 - ·Planner/venue get some sort of commission, generates more bookings
- Or doing a QuicPics event for free to promote your photography business
 - ·Helps generate new bookings by texting your business info to guests