

# INTRODUCTION OF ESG-CRITERIA IN A FUTURE-PROOF PROCUREMENT OPTIMIZATION

## Sustainable, value-oriented purchasing cost optimization



**Make purchasing decisions based on ESG criteria**

## Profile PrexPartners

PrexPartners is an international management consultancy specialized in purchasing optimisation for the entire supply chain in order to improve the performance of our customers substantially and sustainably.

In addition to the necessary professional competence, our consultants have a high level of experience in managing and implementing complex projects and extensive change processes. Especially against the background of new challenges such as the implementation of the Supply Chain Act and compliance with the ESG criteria in strategic purchasing, we support you with our new, methodical approach throughout the analysis and tendering process. We accompany you from the compilation of all documents, through the determination of the relevant ESG criteria for each product group, up to the evaluation and implementation.



**High purchasing expertise for all sectors and product groups**



**Professional tender management in consideration to specific ESG-Criteria of the product group**



**Support in Implementation, Qualification of customer employees**



**Increasing Spend Transparency, guaranteed purchasing conditions**

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## Service portfolio for our customers



*„The new, methodical Approach from PrexPartners, to include ethical and value-oriented criteria in the procurement optimisation, completely convinced us.“*  
- Commercial Manager of an Utilities -

**prex**  
partners

Reliable – Measurable – Sustainable

## Example: Conversion of the vehicle fleet to E-Mobility

### ✓ Objectives of the vehicle fleet conversion:

- Image of a modern, future-oriented company
- Introduction of climate-neutral and energy-efficient vehicles
- Employee motivation
- Cost-optimized overall concept (Charging Stations, Energy Consumption)

### ✓ Challenges of the current situation:

- No experience with e-mobility specifications
- New concept for e-mobility
- Longer Implementation period (Longer delivery times, installation of charging stations)

### ✓ Approach

- Revision of the „Car-Policy“
- Determination of vehicle types or creation of a charging solution concept
- New vehicle fleet and charging equipment through tendering
- Evaluation of the offers according to procurement costs, operating costs, range, compliance with standards, grant funds

### ✓ Results

- Improved corporate image
- Competitive conditions
- Climate-neutral vehicle fleet

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