# **Cost Optimisation for UNIVERSITY HOSPITALS**

## Sustainable savings, while increasing quality



#### **Profile PrexPartners**

PrexPartners is an international management consultancy specialized in purchasing optimisation for the entire supply chain in order to improve the performance of our customers substantially and sustainably.

In addition to the necessary professional competence, our consultants have a high level of experience in managing and implementing complex projects and extensive change processes. In this way, we relieve the organization and at the same time we create transparency in the whole tendering process. We support you from the assembling of all documents to evaluation and implementation.



High purchasing competence in the university procurement environment



Timely tenders that comply with the public procurement law



**Process optimisation and -security** 



Significant earnings contribution and increase in expenditure transparency



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## **Service portfolio for our customers**



"The professional project support from PrexPartners and the sustainable implementation of measurable savings convinced us completely."

- Commercial director of an university hospital -

## **Example: Temporary labour for nursing staff**

### √ Objectives of temporary employment for nursing staff

- > Guarantee full staff strength with qualified temps
- > Fair market conditions
- Maximum security in terms of documentation

### ✓ Challenges of the current situation

- > Short-term recruitment of employees through vacant positions
- ➤ High impact on costs → savings potential
- ➤ Required documents not available → compliance risk

#### ✓ Approach

- > Inter-divisional coordination (Care Managers etc.)
- Execution of tendering in accordance with the VOL
- ➤ Motivation of suppliers to submit offers
- > Evaluation of offers
- ➤ Long-term assurance of shown savings

#### **✓** Results

- > Competitive conditions
- Awarding according to applicable procurement law
- > Maximum security in documentation

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