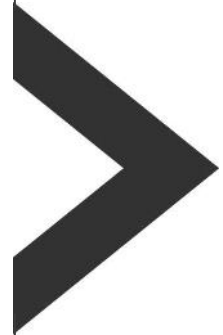




DOF ASA – February 21th, 2020

Q4 Financial Presentation 2019





Highlights Group

Highlights

EBITDA Q4 MNOK 805 (excl hedge accounting)

Best operational EBITDA since Q2 2016

- Average utilisation of 83% for the fleet in Q4
- Improved earnings and utilisation for the PSV and AHTS fleet in the North Sea
- Improved earnings and utilisation for Subsea IMR project fleet
- Stable earnings for the fleet in Brazil
- A long-term refinancing solution in process with the target to be completed within 1st quarter 2020
- DOF ASA has acquired 100% of the shares in DOF Subsea AS

Image courtesy of Equinor. Photo by Espen Roennevik and Roar Lindefield

All numbers based on management reporting

Contract awards

New contracts in South America region

- **Skandi Vitoria** (PLSV) awarded a two years contract + options with TechnipFMC with commencement in January
- **Skandi Neptune** (Subsea) awarded a 3-year frame agreement in Trinidad, first call off November

New contract in North America region

- **Skandi Neptune** (Subsea) awarded well-head removal work in Canada
- **Harvey Deep Sea** (Subsea) awarded a 3-month contract on GoM

New contracts in Asia-Pacific region

- **Skandi Hercules** (Subsea) and **Skandi Singapore** (DSV) awarded contracts in New Zealand and South East Asia, start-up in December 2019, securing utilisation during Q1 2020

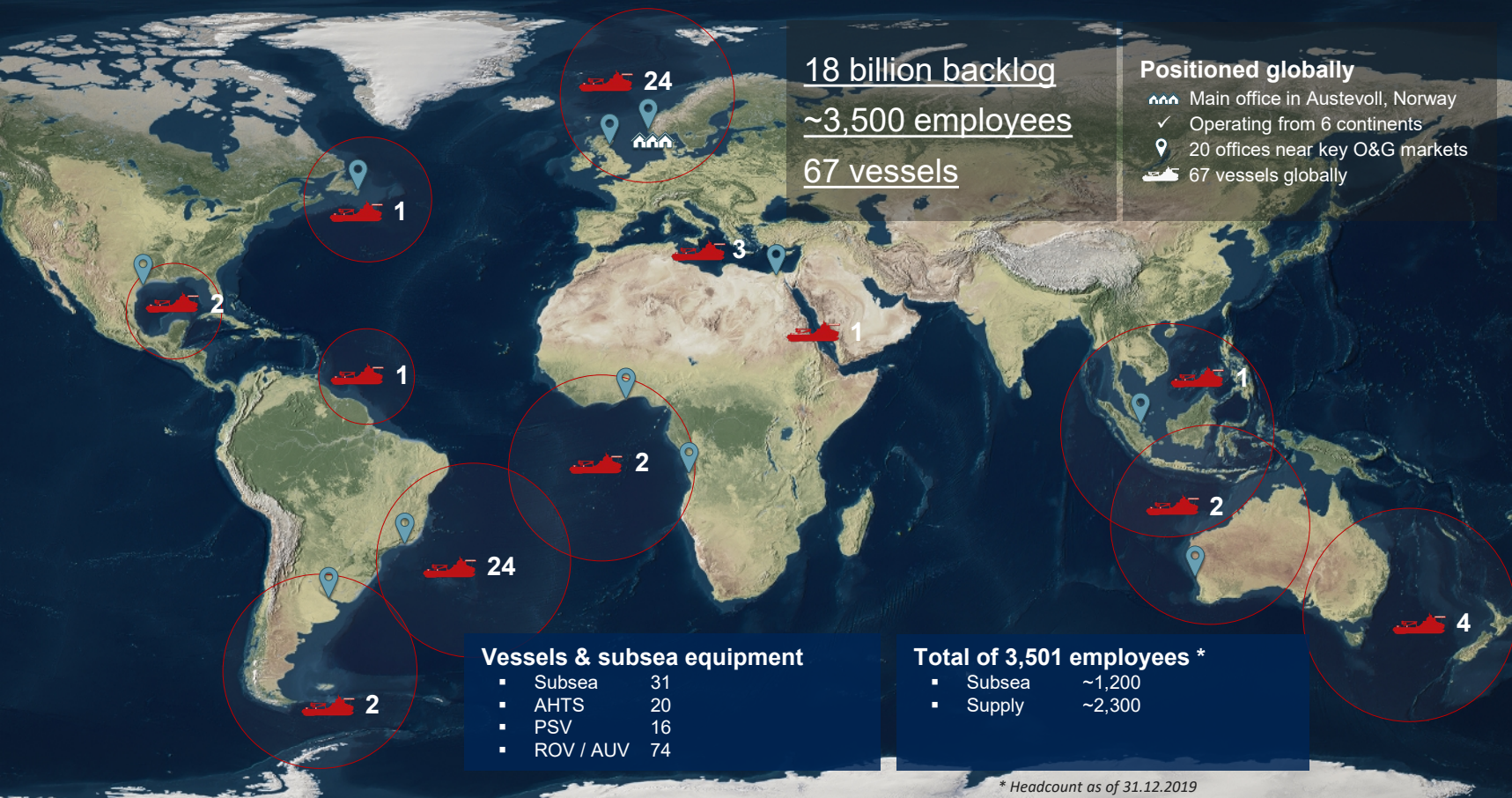
Group backlog ~ MNOK 5,671 in 2020

New contracts in Atlantic region

- **Geosund** (Subsea) awarded a 3-month contract in West-Africa
- **Geosea** (Subsea) awarded 5-year firm contract + options with N-Sea Survey BV
- **Skandi Kvitstøy** (PSV) awarded a 1-year extension of the firm period with Vår Energi, valid until February 2021
- **Skandi Vega** (AHTS) secured 6 months option with Equinor Energy, firm from November until mid May 2020
- Two PSV's and one AHTS secured 60 and 75 days + options in the Mediterranean Sea, start-up year end
- **Skandi Seven** (Subsea) secured a contract in Angola and **Skandi Skansen** (Subsea) a contract in Ghana of approx. 60 and 100 days respectively
- **Skandi Carla** (Subsea) awarded a one-year extension with Fugro from October 2019
- **Skandi Barra** (PSV) awarded 3+3 months contract in the North Sea UK sector with start-up end November

Backlog: 83% in Q1 and 65% in Q2

DOF, a global player



Innovative projects supporting our goals

Intelligent Efficiency, a marine DSS



Collaboration project between DOF and Kongsberg begun in 2019.

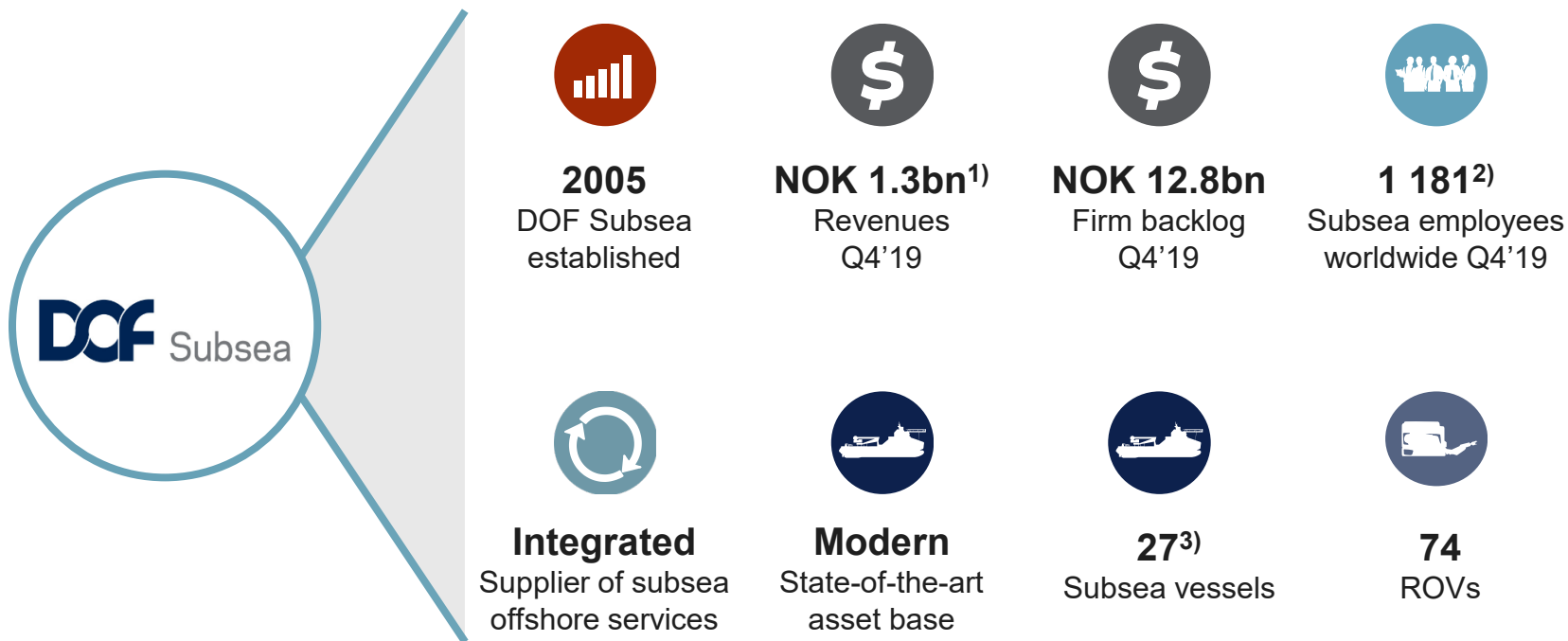
Developing a proactive, intelligent, and dynamic decision support system (DSS) for optimal vessel operations, giving fuel- and maintenance-reductions.

Project currently in logging and testing phase using DOF vessels.

The project is funded through sponsorship and support from Innovation Norway.



DOF Subsea Group at a glance





Financial Group

Management Reporting

Main financial highlights Q4 & YTD

- Good operational performance in all segments; Q4 Ebitda NOK 805 million (NOK 546 million), YTD Ebitda NOK 2 861 million (NOK 2 246 million), excl. hedge accounting
- Five vessels in lay-up by year end
- Impairments assets in Q4 NOK 328 million (NOK 340 million) and impairments YTD NOK 1 449 million (NOK 737 million)
- Impairments of deferred tax assets Q4 NOK 169 million, and impairments YTD NOK 932 million
- Unrealised currency loss NOK 880 million YTD, highly impacted by weak BRL and NOK versus USD and release of hedge accounting moved from OCI to Finance Result (zero impact on cash and equity)

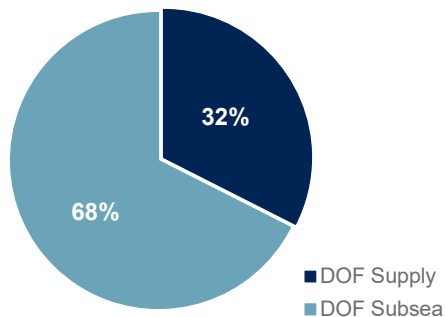
• All numbers based on management reporting

Main financial highlights

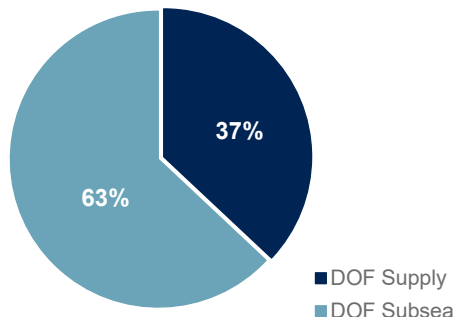
Operational EBITDA Q4 MNOK 805 (excl hedge)

- Average utilisation total fleet 83% in Q4
 - 94% PSV segment
 - 77% AHTS segment
 - 80% Subsea segment (project fleet 79%)

EBITDA ex Hedge Q4 2019



EBITDA ex Hedge Q4 2018



- All numbers based on management reporting
- DOF Supply = DOF Rederi and Norskan consolidated

Comments to highlights

Performance

- DOF Subsea EBITDA: NOK 543 million
- DOF Supply EBITDA: NOK 261 million

Operations

- Avg. utilisation of DOF Subsea fleet: 78%
- Avg. utilisation of DOF Supply fleet: 85%
- Five vessels in lay-up by year end
- Improved performance in APAC and North America region, weaker in North Atlantic region and stable in Brazil
- All PSVs in operation and on firm contracts
- Improved utilisation AHTS
- High utilisation and good performance vessels on long- term charters

Profit & Loss Q4 2019

<i>All figures in NOK million</i>	Q4 2019	Q4 2018	2019	2018
Operating income	2 035	1 757	7 712	7 118
Operating expenses	-1 199	-1 214	-4 808	-4 868
Net profit/loss from TS and JV	-32	2	-47	-5
Net gain on sale of vessel	-	-	4	2
EBITDA before hedge	805	546	2 861	2 246
Hedge operating income	-56	-53	-188	-180
Operating profit before depr - EBITDA	749	493	2 673	2 066
Depreciation	-323	-339	-1 314	-1 240
Impairment	-328	-340	-1 449	-737
Operating profit- EBIT	98	-186	-90	89
Financial income	-	25	42	51
Financial costs	-321	-307	-1 273	-1 099
Net realised currency gain/loss	-10	-130	-255	-352
Net profit/loss before unrealised currency	-234	-598	-1 576	-1 311
Net unrealised currency loss	-134	-115	-880	-291
Net unrealised gain/loss on market instr.	81	-114	117	-2
Profit/loss before tax	-287	-827	-2 340	-1 604
Tax	-226	53	-542	102
Net profit/loss	-512	-774	-2 881	-1 502

According to management reporting

Comments Q4

Operational performance:

PSV (94% utilisation)

- Good performance and all vessels on firm contracts in the quarter
- All vessels in operation

AHTS (77% utilisation)

- Improved earnings and utilisation
- Two vessels in lay-up

Subsea (80% utilisation)

- Improved performance from the regions
- Good performance PLSVs on firm contracts
- Three vessels in lay-up

Impairments

- Impairments based on updated VIU and FMV of the fleet

Financial

- Unrealised currency loss volatility USD vs BRL and NOK, and release of hedge accounting

Taxes

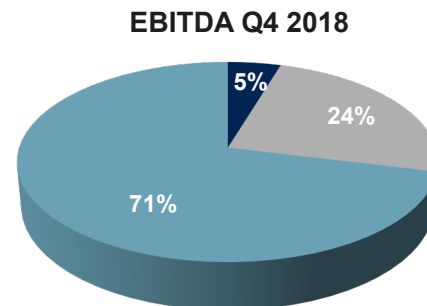
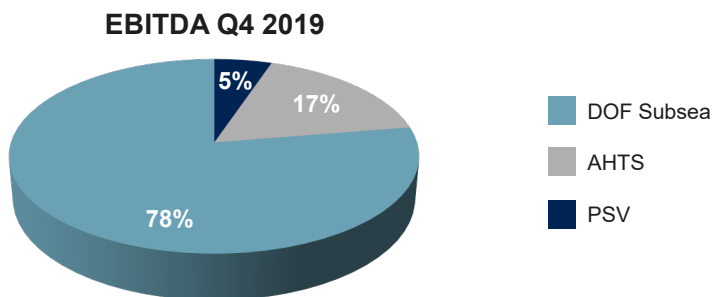
- Taxes includes impairments deferred tax assets of NOK 169 million

Segment reporting Q4 2019

Amounts in NOK million

	PSV		AHTS		Subsea		Total	
	Q4 2019	Q4 2018	Q4 2019	Q4 2018	Q4 2019	Q4 2018	Q4 2019	Q4 2018
Operating income	140	112	294	304	1 545	1 289	1 979	1 704
Operating result before depreciation and impairment (EBITDA)	39	23	129	119	581	351	749	493
Depreciation	34	31	83	88	206	220	323	339
Impairment	60	76	63	93	205	170	328	340
Operating result (EBIT)	-55	-84	-17	-62	170	-39	98	-186
EBITDA margin	28%	20%	44%	39%	38%	27%	38%	29%
EBIT margin	-39%	-76%	-6%	-20%	11%	-3%	5%	-11%

According to management reporting



DOF Subsea Group - Two business segments

DOF Subsea Group

Subsea / IMR Projects

➤ **Framework agreements** ➤ **Engineering capabilities** ➤ **Opex spending**

Revenues Q4'19²⁾
NOK 825 million

EBITDA Q4'19³⁾
NOK 147 million
~19% margin

Firm backlog⁴⁾
NOK 3.2 bn



1 181 Employees⁵⁾
Q4'19



18 vessels in operation⁶⁾ Q4'19

Long-term Chartering¹⁾

➤ **Long-term charters** ➤ **Vessel capabilities** ➤ **Capex spending**

Revenues Q4'19²⁾
NOK 504 million

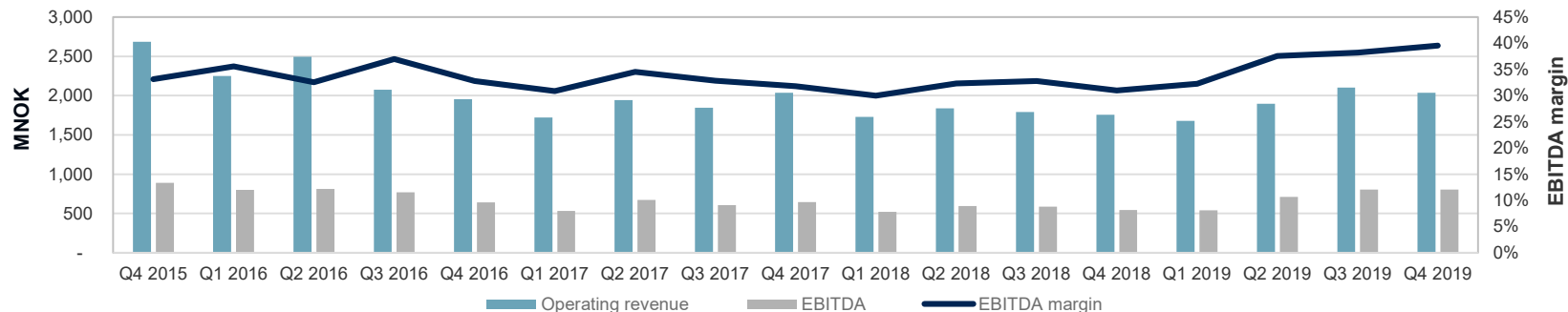
EBITDA Q4'19³⁾
NOK 396 million
~79% margin

Firm backlog⁴⁾
NOK 9.6 bn



9 vessels in operation Q4'19

Historical Performance Group (excl hedge and gain from sale of assets)



	Q4 2015	Q4 2016	Q4 2017	Q4 2018	Q4 2019
Operating revenue	2 685	1 955	2 034	1 758	2 035
EBITDA	890	641	646	545	805
EBITDA margin	33%	33%	32%	31%	40%
Non-current assets	28 381	29 511	27 604	26 572	24 896
Current assets	5 469	4 614	4 599	4 091	3 475
Total Assets	33 850	34 125	32 203	30 663	28 371
Equity	5 172	8 146	7 342	5 778	3 451
Non-current debt	23 067	22 123	20 769	19 406	18 201
Current debt	5 611	3 856	4 092	5 479	6 719
Total Equity and Debts	33 850	34 125	32 203	30 663	28 371
NIBD	23 731	21 442	20 550	20 952	21 499

According to management reporting

Balance as of 31.12.2019

<i>Amounts in NOK million</i>	31.12.2019	30.09.2019	31.12.2018
ASSETS			
Tangible assets	24 303	25 122	25 074
Goodwill	85	85	295
Deferred taxes	200	377	1 006
Investment in associated and joint ventures	45	77	89
Other non-current receivables	263	246	109
Non-current assets	24 896	25 908	26 572
Receivables	1 761	1 983	1 851
Cash and cash equivalents	1 715	1 679	2 240
Current assets	3 475	3 662	4 091
Total assets	28 371	29 570	30 663
EQUITY AND LIABILITIES			
Subscribed equity	3 178	1 436	3 277
Retained equity	87	156	232
Non-controlling equity	186	1 920	2 269
Equity	3 451	3 512	5 778
Non-current interest bearing debt	18 150	19 138	19 304
Other non-current liabilities	51	82	102
Non-current liabilities	18 201	19 220	19 406
Current portion of debt	5 380	5 287	4 080
Other current liabilities	1 339	1 551	1 399
Current liabilities	6 719	6 838	5 479
Total equity and liabilities	28 371	29 570	30 663

According to management reporting

Main events balance

Non-current assets

- Main changes are impairment and depreciation
- Goodwill impaired by MNOK 209 YTD

Current assets/Cash flow YTD:

- Operating cash flow MNOK 1,539 (MNOK 1,259)
- Investments MNOK -1,312 (MNOK -1,430)
- Financing activity MNOK -722 (MNOK 26)

Equity:

- Minority reduced due to 100% ownership in DOF Subsea

Changes non-current liabilities YTD:

- Amortisation MNOK -1,791
- New loans MNOK 1,090
- Implementation debt "right-of-use" (IFRS 16) MNOK 525
- Reclassification loan to current and FX effects MNOK 978

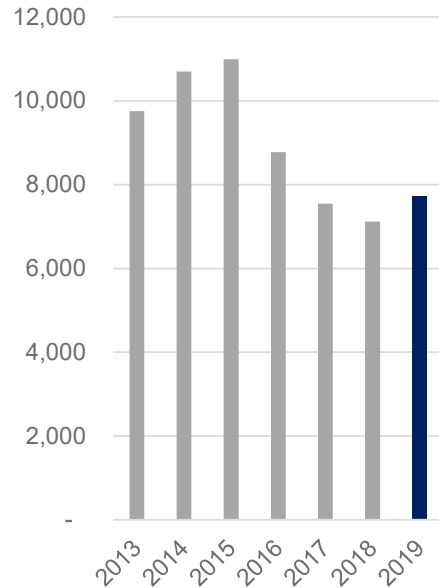
Current liabilities:

- Current portion of debt:
Bond loan MNOK 467, amortisation MNOK 2,308, balloons MNOK 1,778, credit facilities and other items MNOK 827

Group key financials

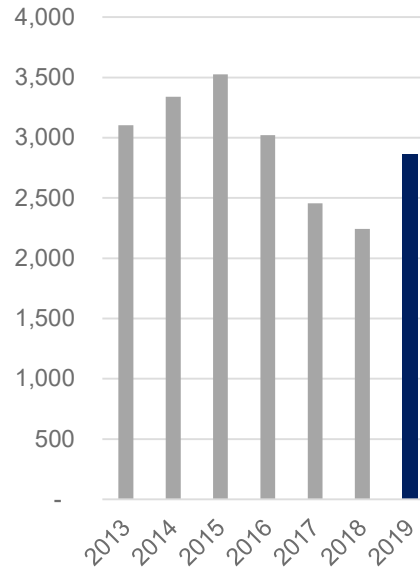
Revenue

NOK million



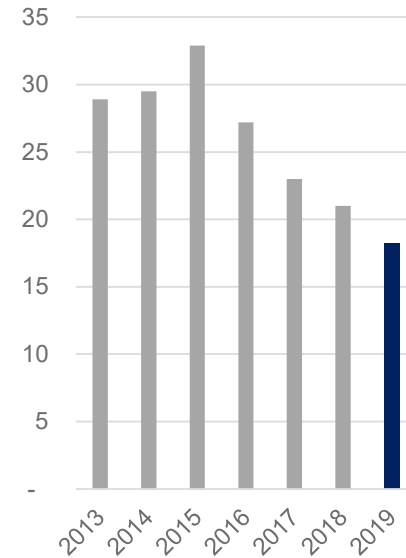
EBITDA *

NOK million



Firm backlog

NOK billion

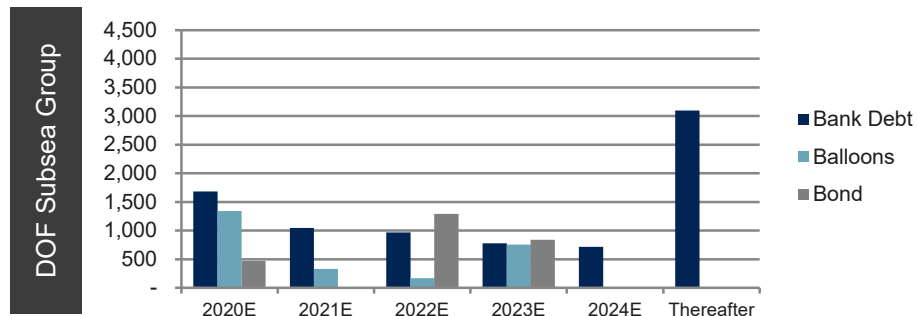
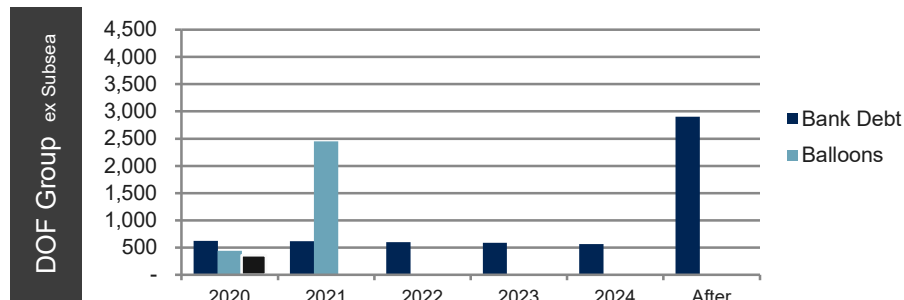


* EBITDA excl. hedge and gain from sale of assets

According to management reporting

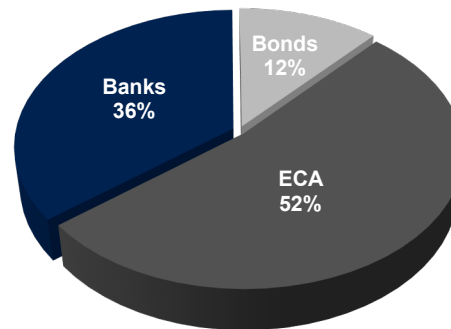
Current debt maturity profile

* Excluding drawn revolving credit facilities of MNOK 650



According to management reporting

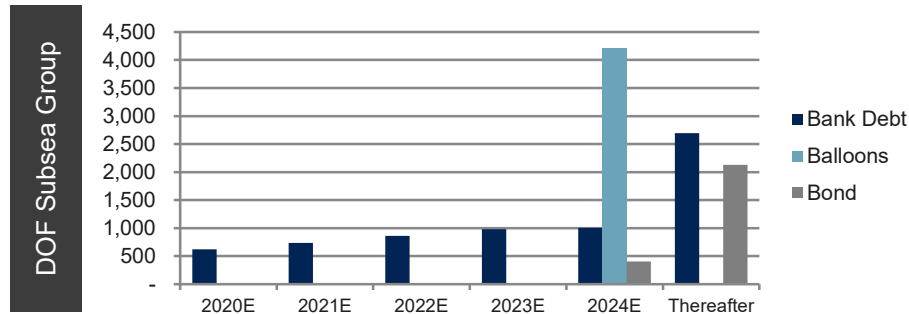
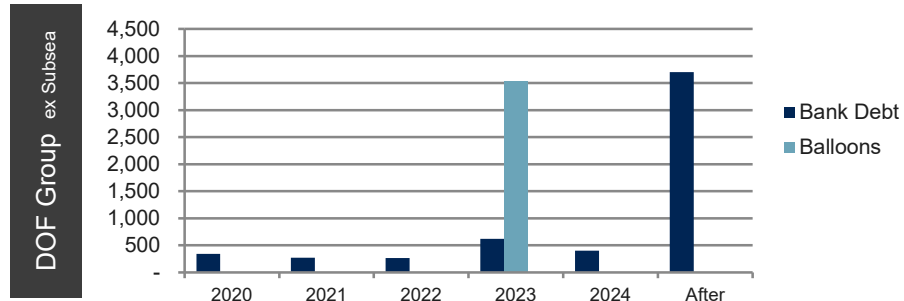
Counterparty exposure DOF Group Q4 2019



Status short-term refinancing:

- All short-term balloons waived until end Feb 2020.
- DOF Subsea: agreed deferral of bank- and bond instalments until Feb 2020.
- DOF Rederi: financial covenants waived until end Feb 2020.
- Approval from BNDES on a 4-year refinancing incl soft terms (DOFCON JV excluded).

New debt maturity profile



According to management reporting

Long-term refinancing in progress:

DOF Subsea Group:

Bonds:

DOFSUB07 new maturity April 2024

DOFSUB08 new maturity May 2025

DOFSUB 09 new maturity Oct 2025

Bank:

A common term sheet for all bank facilities (excl. DOFCON JV); 4 years duration incl. soft amortisation and amended financial covenants.

BNDES has **approved** soft terms on one facility until end 2023.

DOF Group (excl DOF Subsea)

Bank:

BNDES has **approved** refinancing of the Norskan facilities incl. soft terms until end 2023.

Bank balloons assumed refinanced with maturity end 2023 incl. soft terms.

Extension DOF Rederi facility incl. soft terms until end 2023.

Equity:

Rights issue to be completed subject a satisfactory solution with bank and bondholders. NOK 200 million pre-committed by the main shareholder.



Markets & Outlook

Spending for Greenfield projects forecasted

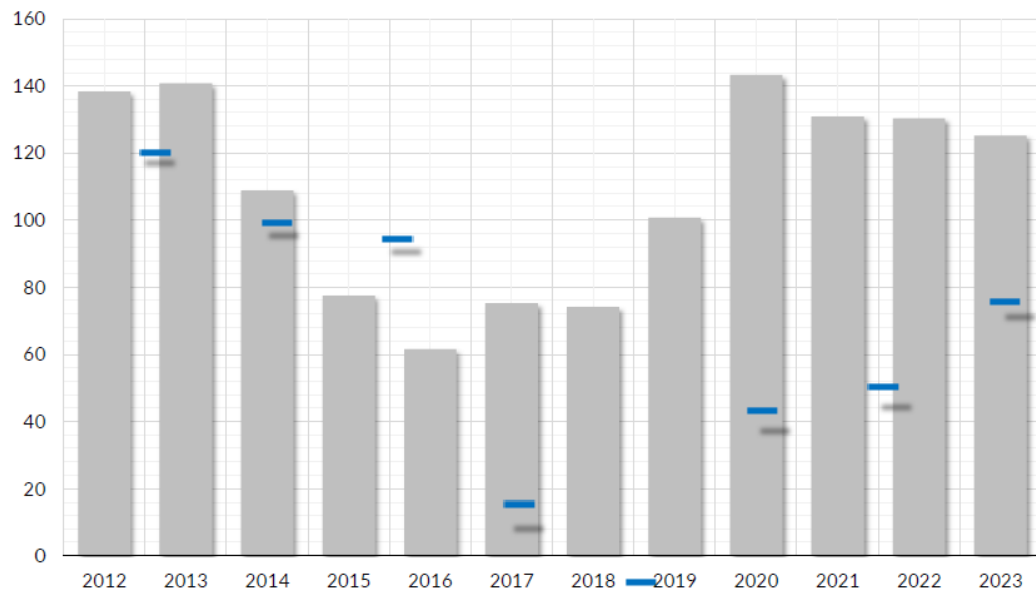


Offshore E&P Spending Outlook

\$131bn (pa) of spend on new offshore projects – Australia & Brazil leading the way...

Estimated Offshore E&P Greenfield Capital Expenditure* & FIDs

\$billions (LHS), # of FID (RHS)



*Selected market segments (includes Drilling & Completion, Production Facilities, Subsea Equipment & Services and Pipelines)

Offshore E&P Average Spend by Country

Av. \$billions per year (2020 – 2023)

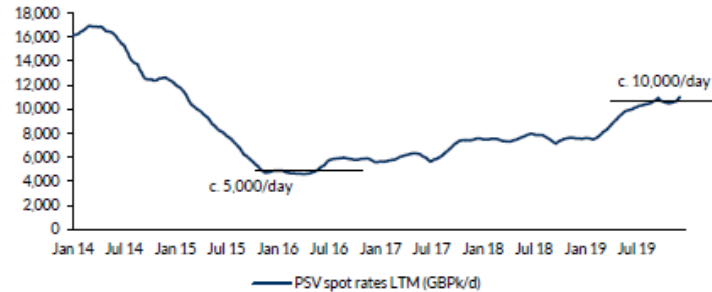


Source: Westwood Global Energy Group

PSV & AHTS Market

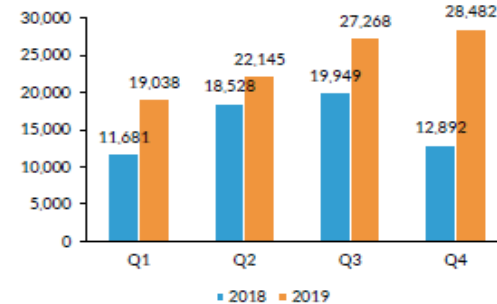
- Large PSV:** Utilisation of 90% in the North Sea. Specially, Norwegian side shows healthy numbers on average. Coverage abroad shows trending towards demand (GoM, West Africa).
- AHTS – Still Volatile.** Market situation in the North Sea is dependent on increased demand internationally for high spec tonnage. Several large AHTS have left the region and an upturn in this region is possible.

Chart 9: North Sea PSV spot rates (LTM, GBPk/d)



Source: Clarksons, Kpler Cheuvreux

Chart 15: North Sea AHTS quarterly spot rates (GBPk/d)



Source: Clarksons, Kpler Cheuvreux

Outlook

Operational

- ◉ Operational Ebitda 2020 to be in line or slightly better than 2019
- ◉ Backlog next 12 months 61%
- ◉ Signs of improved markets and increased activity in certain regions, still a general oversupply of vessels globally

Financial

- ◉ The Board and Management believe that a long-term solution is obtainable within 1st quarter 2020



Presented by
Mons Aase - CEO
Hilde Drønen - CFO

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