

## The Client

Our client is a leading nationwide Financial Technology Services business that provides Shareholder and Equity Release services to enterprise customers utilising the latest Microsoft platforms. The client was successful in winning a new medium-sized FinTech client which required both a divestment of their IT estate to fulfil a BPO deal. This would help the new client as their IT estate was operating on legacy hardware and software that was soon to be End of Life.

## Scenario

The acquired business' technology estate had grown organically and this developed into a complex network of services. In addition, being both a FinTech company being regulated by the FSA and a software development house any planned change needed to consider strict security adherence and the needs of a development team. To further complicate matters, the business used complex actuarial modelling to deliver pricing mechanisms meaning that the technology solution also needed to provide high-performance computing.



## Our Approach

As per standard M&A IT practice, focus was placed both on "Day One" operations whilst also noting the transformations required for "Day Two". Comprehensive Due-Diligence was undertaken at the very beginning of the project to ensure that we captured the complex services and inter-dependencies that could cause difficulties with delivering Day One objectives. The FinTech acquisition was to split 50% BPO and the remaining 50% left as the Retained Business and both public and private cloud services were extensively utilised to seamlessly deliver Day One targets. The result was a fully operational business post cut-over for both BPO and the Retained Business.



## Client Testimonial

Managing one of the companies most diverse programmes, Beyond successfully delivered multiple challenging projects spanning across both critical business and IT systems. Beyond not only successfully delivered project deliverables but always ensured programme benefits were realised - did an amazing job would welcome their support on any other programme.

Andy Holliman - Programme Manager

## Project Detail

- Project Management.
- Focus on Day One and Day Two Objectives
- Discovery of applications, services and associated inter-dependency
- Discovery, Design and Deliver for Infrastructure and End User Compute.
- Migrate existing IT Server Infrastructure into a Public Cloud.
- Provision a suite of Microsoft cloud services - Office 365, Azure AD and Intune.
- Provision of Windows 10 enterprise and cloud services.
- Application discovery, analysis and packaging.
- Training and handover to BPO IT staff.

## Business Benefits

- IT work stream of the M&A divestment activity delivered as planned
- Removal of IT services from the RetainedBusiness
- Greater mobility due to flexible IT.
- Reduction of FTE IT staff (TUPE).
- Allowed for the total removal of all data centres.
- Removal of redundant services and applications.



## Outcome

Now the divestment is successfully completed, the Retained Business can focus on business growth rather than IT operations. Given the 'elastic' nature of the cloud, they have the confidence to grow within the market sector without the traditional constraints of IT.

## Outcomes Testimonial

When you are tasked with upgrading, consolidating, decommissioning legacy IT systems across multiple environments, you know you will be present with many challenges and issues - I can safely say that without Beyond owning every single challenge we would have been presented with a lot

more issues! Beyonds technical personnel handled many challenging factors and intense personalities to produce constant solutions which even delivered unplanned benefits.

**Andy Holliman - Programme Manager**

