

## AlertAQ<sup>TM</sup> HELPS CLIENTS SAVE MONEY ON WATER

SMART Watering Systems, a provider of specialized water solutions, is helping its clients save money on their water bills with Alert Labs solutions. Over 50 of their customers have benefitted from lower water bills thanks to the AlertAQ™ water intelligence platform which provides alerts and insights for water leaks, floods and unusual water use.

The Alert Labs solutions are not only more cost effective, but we can share access to the data with property managers we work with.



Chris Le Conte, Founder and President of Smart Watering Systems shows off the Alert Labs Flowie water flow sensor and Floodie flood sensor

SMART Watering Systems provides specialized solutions and services that include a remote water monitoring service that tracks irrigation water use for landscaping. The company also upgrades existing plumbing infrastructure to be more water efficient and manages several properties for pension funds.

In an interview with Alert Labs, Chris Le Conte, president of SMART Watering Systems, shared three examples of how his clients have saved on water costs with the AlertAQ platform.

## 1. High water use alerts reduce bills for commercial property

We're trying to be proactive about water loss and water waste and AlertAQ is a tool that allows us to do that.

- Chris Le Conte, SMART Watering Systems, Founder and President

Alert Labs solutions were installed at a commercial building shared by multiple tenants. The water bill at this property was unusually high for the number of occupants and businesses. According to Chris, the real-time water use data provided by AlertAQ was an effective way to reveal the likely cause of the high water bills.



Water leaks are detected down to the minute and the rate of water flow is shown on the AlertAQ water intelligence platform

"We use AlertAQ to identify indoor water use profiles to determine if there is further investigation needed. It gives us all sorts of data. It's opened up some issues with billing. We looked at the water usage profile for this commercial building. Someone was using water from 4 AM to 6 AM. A tenant was making glass. We had no idea that this one tenant was using this much water," Chris told Alert Labs.

Now that the source of the high water bill had been identified, Chris recommended that water submeters be installed. This way water costs could be distributed according to actual water use.

## 2. Payback in 1 week for residential property

AlertAQ has also helped Chris' residential clients save money on water costs, achieving payback within a week.

Chris strapped the Alert Labs water flow sensor onto the water meter at a newly built mansion to monitor the water use. Within one week of being installed, AlertAQ sent Chris and the property owner a continual water flow notification indicating that water was being used at a rate of 1.6 gal (6 litres)/ minute for an extended period of time.



AlertAQ™ sends alerts and makes automated water leak phone calls when there's a leak or flood

The water use was due to a faucet that had been turned on by the property owner's child in the middle of the night. Because that faucet is in a part of the house which is used less frequently, the running water may not have been discovered for days or weeks. This could have resulted in a substantial water bill or caused water damage if the drain had been closed or plugged.

AlertAQ has saved me so much money already. It's great.

- Homeowner

3. Water submetering works perfectly with real-time water use monitoring

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- Chris Le Conte, SMART Watering Systems, Founder and President

A client who manages commercial properties was eager to try AlertAQ at a property that had received a surprise high water bill. Initially, Chris installed submeters for two dentist offices and a restaurant to identify which tenant's water use was high.



In a busy restaurant, water use is often the last thing staff think about

It was discovered that the restaurant was using the most water but the usage was still abnormally high. Chris set up AlertAQ on the restaurant's water submeter and discovered that there was 1.8 gal (7 liters)/minute of continuous water flow throughout the night when the restaurant was empty. This indicated that a faulty appliance or fixture needed to be fixed to solve the water usage problem.

For property managers or anyone who manages water efficiency at properties, Chris recommends first benchmarking clients' water use with the AlertAQ platform. Chris also appreciates how quick and easy it is to install Alert Labs solutions:

The install doesn't take an afternoon; it's like 5 minutes because the app walks you through it."

- Chris Le Conte, SMART Watering Systems, Founder and President

Partner with Alert Labs to offer your customers unparalleled insights from smart building solutions with AlertAQ™.

Learn more at alertlabs.com/commercial