



# Inga Ellzey Billing Simplifies Payment Collections & Saves on LockBox Banking



Inga Ellzey's Billing Companies (IEBC) service over 400 dermatology providers in 37 states nationwide. Collectively, IEBC processes over \$700 million dollars in claims annually, making them one of the largest, single speciality, non-hospital based billing companies in the nation.

## Challenge

IEBC needed a simple and convenient payment collection method for their clients. They reviewed other services online but were frequently disappointed with the hidden fees, lack of transparency, and long commitments required by the services.

## Solution

Papaya gave IEBC exactly what they were looking for: A product that 1) added value to IEBC, clients and patients, 2) was easy to understand and explain, 3) had no commitment, and 4) required no expenses.

## Results

Since implementing Papaya, IEBC clients have observed quicker payment flow, including a significant decrease in correspondence and cost. "Papaya was a very easy product to demonstrate to our practices! Our clients immediately understood the benefit of implementation and we had a very high adoption rate" Rob Manjura, CEO of IEBC explains. "Our practices receive their patient payments faster and reduce the cost of their lockbox expenses by using Papaya."

**With Papaya, Inga Ellzey can offer their practices an easy way for patients to make digital payments - without mailing statements or making phone calls.**



"Our clients have appreciated how Papaya has increased their cash-flow as they are paid faster. They've also seen significant savings from their lockbox vendors as Papaya reduces the amount of paper statements that need to be processed. All in all, I highly recommend Papaya to all healthcare practices that want to offer their patients a simple and convenient method of payment."

- Rob Manjura, CEO at Inga Ellzey Billing Companies

Learn more about Papaya at [PapayaPay.com/Partners](https://PapayaPay.com/Partners) or email [hello@PapayaPay.com](mailto:hello@PapayaPay.com).  
Learn more about Inga Ellzey Billing Companies at [dermatologybilling.com/contact.html](https://dermatologybilling.com/contact.html)  
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