

CARDIOLOGY SUCCESS STORY

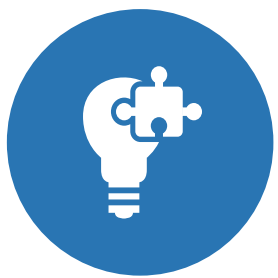


The client is a Cardiology practice
based in Dallas, Texas



Challenges of Revenue Cycle Management Services

- ✓ Delays in payment posting
- ✓ Loop holes in the verification process Delays
- ✓ in sending patient statements
- ✓ Limited in-house billing resources
- ✓ Shortage of certified coders to audit Superbills



Solutions: Identified and Implemented by Calpion

- ✓ Rigorous claims scrubbing before submissions
- ✓ Proactive fixing of rejections
- ✓ Timely eligibility verifications
- ✓ Monthly sending of patient statements
- ✓ Aggressive follow-up of all account receivables
- ✓ All payments posted within 2 days
- ✓ Claims transmitted daily within a 48-hrs Turn-Around-Time





Result: Improvement in AR

Month	Age 0-30	Age 31-60	Age 61-90	Age 91-120	Age 120+	Total
Day 1	\$554,059.65	\$573,379.31	\$588,298.54	\$557,551.61	\$553,997.44	\$2,927,266.55
120 days later	\$511,492.61	\$229,587.37	\$10,248.58	\$7,768.70	\$31,961.51	\$791,055.17

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Calpion is a Dallas, TX based technology consulting company that has been working with organizations that have been striving for digital excellence. We provide technology solutions for various industries like, Healthcare, Biotechnology, Logistics and Supply Chain, Manufacturing and Retail, etc.

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