

Largest # of Aircraft Loans Funded in the USA 2009 – 2017

- Providing financing and leasing for turbine jets and turboprops up to 20 years of age
- Largest array of financing options offered for a purchase, refinance or cash-out financing
 - Asset Based: No financial disclosure and limited guarantees to non-recourse options
 - Credit Based: Loans, Leases and Synthetic Leases, up to 100% Loan To Value
 - Up to 18 year amortization based on aircraft age, specs and usage
- Highly experienced team of 35+ focused exclusively on aviation → singular client experience
- Value-added services including aircraft valuations, market data and industry references
- Serve range of clients, including HNWs, corporates, real estate investors, entrepreneurs, etc.

Range of Financing Options

Interest Only 50% LTV	Non-Recourse 60% LTV	Limited Recourse 70% LTV	Limited Recourse 80% LTV	Loans and Leases 100% LTV
No Fin. Disclosure No Guarantee Interest-Only Newer Aircraft	No Fin. Disclosure No Guarantee Up to 18 Year Amortization	No Fin. Disclosure Limited Guarantee Up to 16 Year Amortization	No Fin. Disclosure Limited Guarantee Aircraft up to 10 years old	Full Fin. Disclosure Full Guarantees Up to 18 Year Amortization

PNC Aviation Finance

Sales Coverage



★ Regional Office Locations

★ **Corporate Office**
Boise, ID
208.472.2530
Keith Hayes
National Sales Manager
972.369.2563
k.hayes@pnc.com

Northwest & Western Canada

Las Vegas, NV
Steve Rahn
702.473.9026
steve.rahn@pnc.com

Central

Traverse City, MI
Donn Komrska
231.944.2830
donn.komrska@pnc.com

Southwest

Denver, CO
Chris Holm
720.344.4837
chris.holm@pnc.com

Gulf

Dallas, TX
Scott Wilkinson
972.248.7500
scott.wilkinson@pnc.com

Arkansas & Mississippi

Denver, CO
Stephen Sitko
720.344.4852
stephen.sitko@pnc.com

Southeast

Atlanta, GA
Mike Flint
678.381.0055
mike.flint@pnc.com

Northeast, Carolinas & Eastern Canada

Atlanta, GA
Ted Johnson
404.495.6139
ted.johnson@pnc.com

Midwest

Charlottesville, VA
Mary Jo Dusel
630.975.4554
maryjo.dusel@pnc.com

Mid-Atlantic & National Referral Program

Pittsburgh, PA
Tom Taormina
412.762.8047
thomas.taormina@pnc.com

