

## **UBL 2QCY22** earnings drop 64%YoY – Below expectations

- UBL announced 2QCY22 profit of PKR2,654mn (EPS PKR2.17) compared to a PAT of PKR7,389mn (EPS PKR6.04) of the same quarter last year and PKR9,304mn (EPS PKR7.6) of the previous quarter, representing a decline of 64%YoY and 71%QoQ, respectively.
- The earnings came below our expectations primarily due to higher than expected operating expenses, provisions and tax, despite better than expected non-interest income.
- The bank announced second interim cash dividend of PKR4/share bringing CY22TD cash payout to PKR9/share compared to PKR8/share for the same period last year. The payout was better than expected with a payout ratio of 184% for the quarter compared to 66% for each of the same quarter last year and the previous quarter. 1HCY22 payout ratio stands at 92% compared to 65% of 1HCY21.
- NII of the bank recorded a growth of 31%YoY/10%QoQ.
- Non-interest income recorded a massive growth of 65%YoY/33%QoQ, over-shooting expectations, primarily due to foreign exchange income amounting to PKR3,386mn compared to PKR736mn of 2QCY21 and PKR1,343mn of the previous quarter.
- Operating expenses came higher than expected but they are in-line with the trends witnessed in the 2QCY22 result announcements of other banks. They reported an increase of 21%YoY/5%QoQ.
- Cost/income ratio on the other hand portrays a positive picture where it stood at 40% compared to 45% of the same quarter last year and 44% of the previous quarter.
- UBL booked provisions amounting to PKR1bn, that are significantly higher than PKR334mn booking in Source: Company Accounts, NEXT Capital Research 1QCY22 and a reversal of PKR534mn in 2QCY21. We believe that this may be either provisions on investments or general provisions.
- Effective tax rate for the quarter stood at 85% where the overall tax charge was higher than what we estimated.
- For 1HCY22, UBL earnings declined by 20%YoY to a PAT of PKR11,958mn (EPS PKR9.77) compared to a PAT of PKR14,988mn (EPS PKR12.24) of the same period last year.

<b>UBL Fir</b>	nancial	High	lights
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1	PKRmn	2QCY22	YoY	1QCY22	QoQ	1HCY22	YoY	
	Interest Earned	56,516	53%	49,332	15%	105,848	52%	
	Interest Expensed	31,889	77%	26,968	18%	58,857	76%	
	Net Interest Income	24,627	31%	22,363	10%	46,990	29%	
	Fee, Commission etc.	4,155	14%	4,217	-1%	8,372	18%	
	Dividend Income	174	-5%	530	-67%	704	62%	
)	FX Income	3,386	360%	1,343	152%	4,730	275%	
	Capital Gains/(Losses)	202	-72%	446	-55%	648	-75%	
•	Share of Associates' Profits	99	36%	-47	n/a	52	-77%	
	Others	941	1463%	239	294%	1,180	504%	
	Non-Interest Income	8,958	65%	6,729	33%	15,686	33%	
	Total Income	33,585	39%	29,092	15%	62,677	30%	
	Operating Expenses	13,304	21%	12,687	5%	25,991	19%	
:	Other Items	387	34%	334	16%	721	28%	
	Provisions	1,034	n/a	334	209%	1,368	-966%	
	Profit Before Tax	18,860	40%	15,737	20%	34,597	33%	
,	Tax	16,080	162%	6,365	153%	22,444	104%	
	PAT	2,804	-62%	9,395	-70%	12,199	-19%	
,	PAT - Holding Co.	2,654	-64%	9,304	-71%	11,958	-20%	
	EPS	2.17		7.60		9.77		
	DPS	4.00		5.00		9.00		
Source: Company Accounts NEVI Capital Pasagrah								

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## **Annexure**

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