HOW SEO HAS EVOLVED IN THE 2020S

Five core concepts that affect how we SEO



AGENDA

- 1. Introduction
- 2. The rise of the knowledge graph
- 3. From keywords to topics
- 4. Structured data as a complement to natural language processing
- 5. Accessibility and prioritizing core web vitals
- 6. A renewed interest in building trust
- 7. Discussion



SEO FROM 2000-2015



1. SEO was more formulaic: a certain number of words, pages and keywords could more or less guarantee success.

The "Perfectly" Optimized Page

(for the example keyword phrase "chocolate donuts")

Page URL: http://marysbakery.com/chocolate-donuts

Page Title: Chocolate Donuts | Mary's Bakery

Meta Description: Mary's Bakery's chocolate donuts are possibly the most delicious, perfectly formed, flawlessly chocolately donuts ever made.

Chocolate Donu	ts from Mary's Bakery
Image Filename: chocolate-donuts.jpg	chocolate donuts
Photo of Donuts	donuts
(with Alt Attribute): Chocolate Donuts	chocolate donuts
	_donuts

MARKETING | 4 MIN READ

How Often Should You (or Your Company) Blog? [New Data]

Written by Kayla Carmicheal



Starting a blog is tough. Thinking about what to post and how to promote it requires strategic planning. And will your content resonate with and delight your customers?

We haven't even covered how often companies should post – a factor that can make or break even the greatest of content.

→ Download Now: 6 Free Blog Post Templates

You might be surprised to know that even though there's a surplus of hard data. about why blog posts are integral to marketing, there's not much on the frequency of posting. This is because, well, it depends.

If ambiguity gets your heart racing, fear not. Here, we'll offer suggestions and stats to help inform your decision.



How Often Should You Blog?

The frequency of blog posts depends on what's best for your company. Smaller businesses have found comfort and success posting one to four times a week, while larger companies can push out daily and, sometimes, multiple daily posts.

If you're a marketing team of one, don't feel the need to constantly pump out. content. If you do, you'll probably find yourself getting burned out and releasing content that's not beneficial to you or your audience.

Keeping a schedule when blogging is important for two reasons. First, it builds organic traffic. Next, it helps with brand awareness. We'll get into why below.

Organic traffic

Blogging is important for SEO if you want to increase visits to your website. But, if you are already posting valuable content, it might benefit you to go back and update that content, especially if after a little while, you want to give certain

Blog post traffic is compounding, which means it gains organic results over time. This is why updating posts are important. This gives you more reads, more recognition, and possibly, more fans.

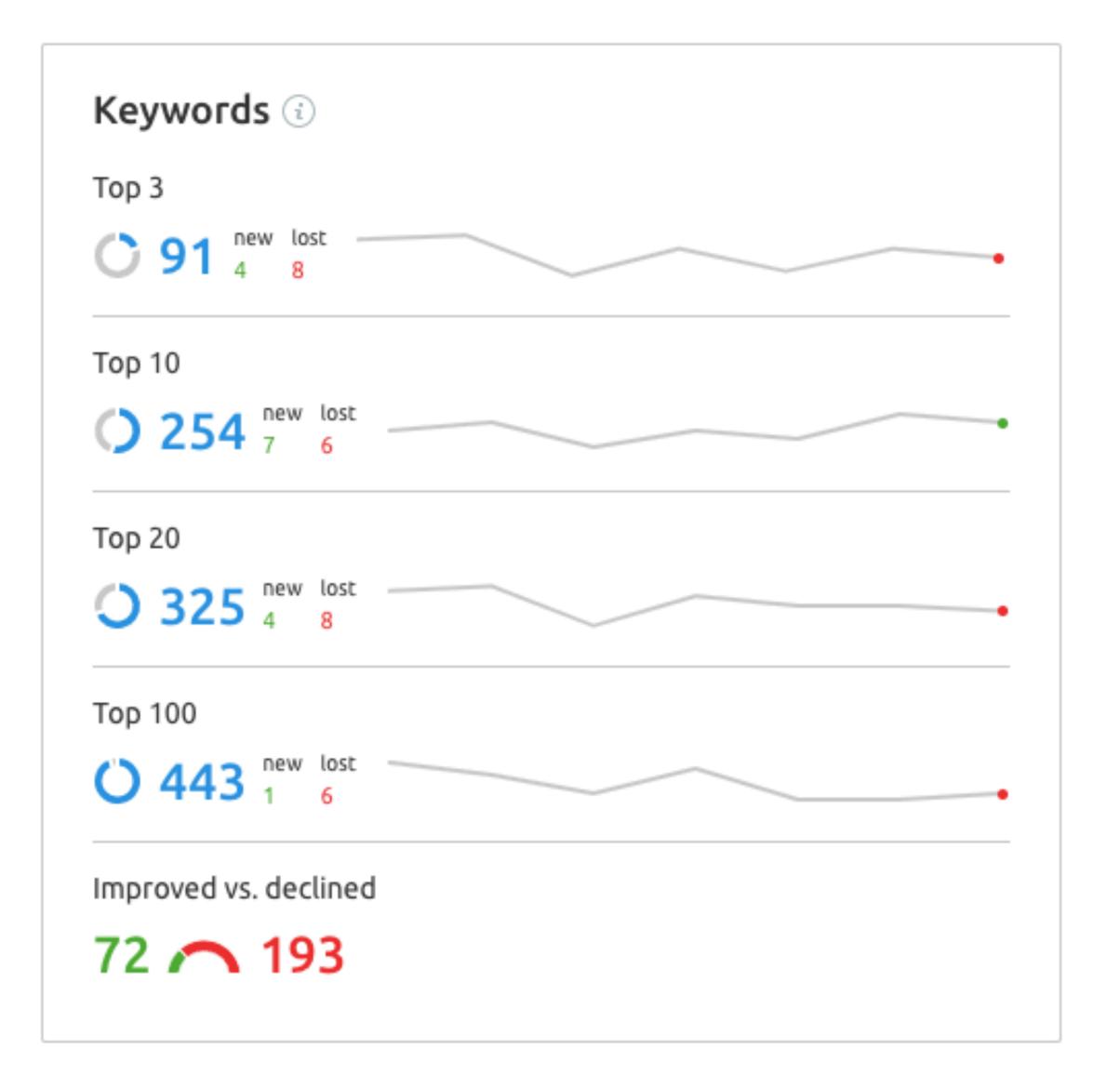


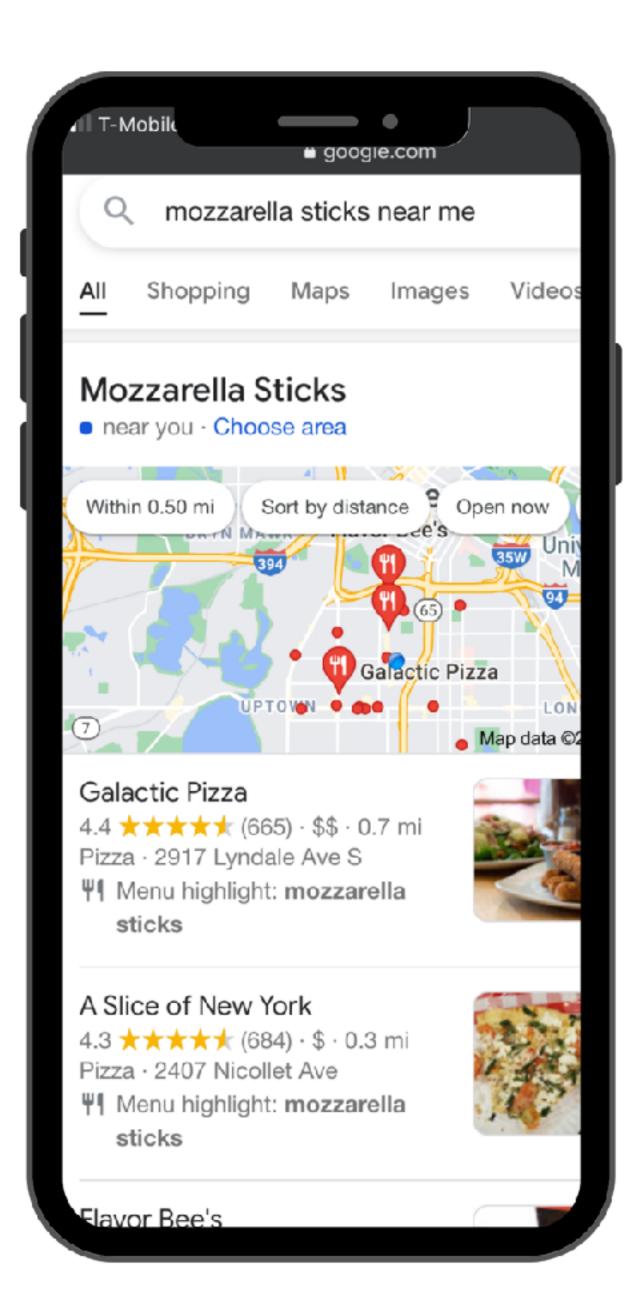
SEO UNTIL 2015

2. The "HubSpot model" brought brands success: Information architecture isn't as important as long-tail landing pages for major topics



3. Rank tracking was the major way brands/agencies tracked SEO progress.

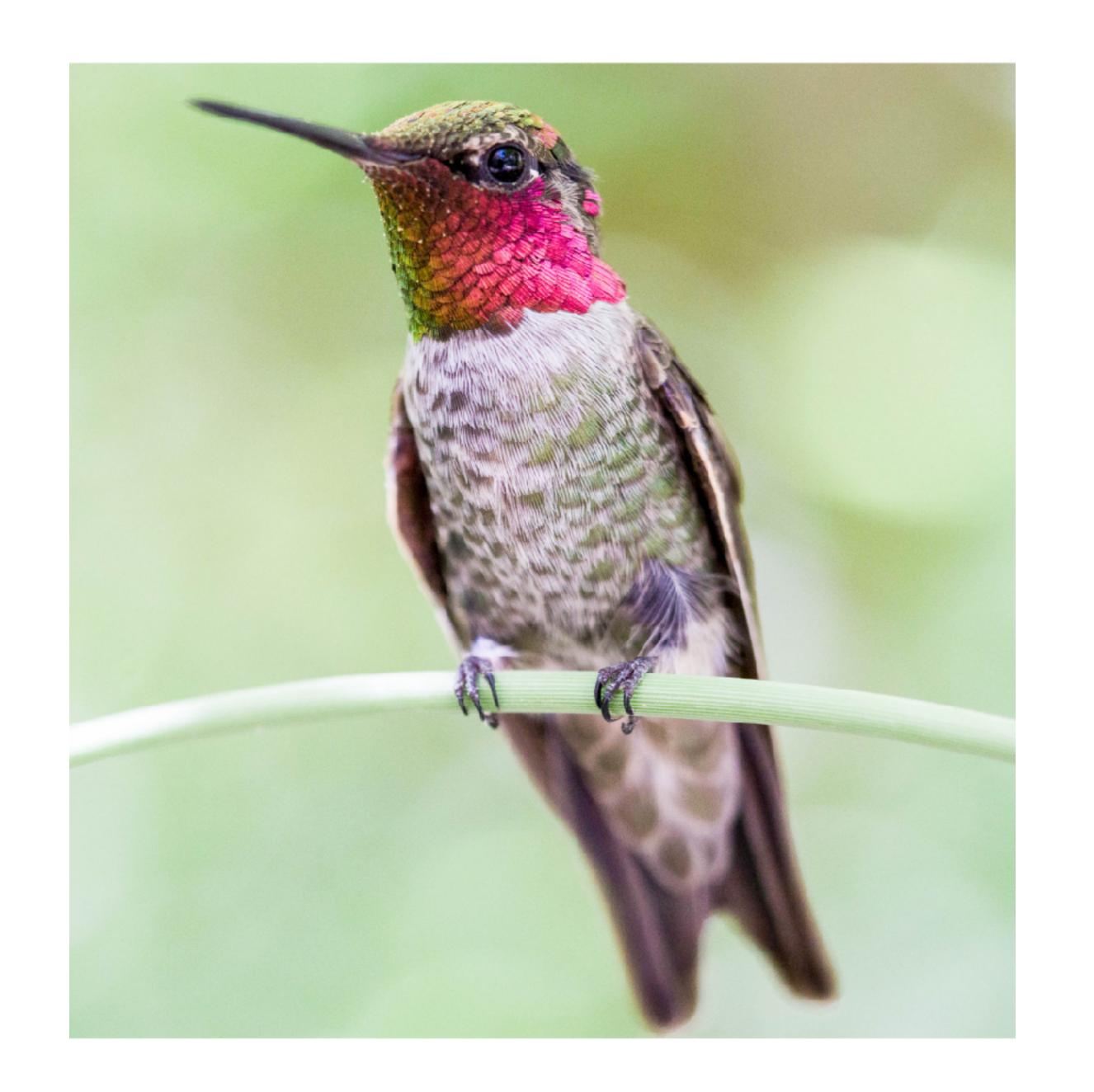




4. Mobile SEO was pretty much nonexistent.



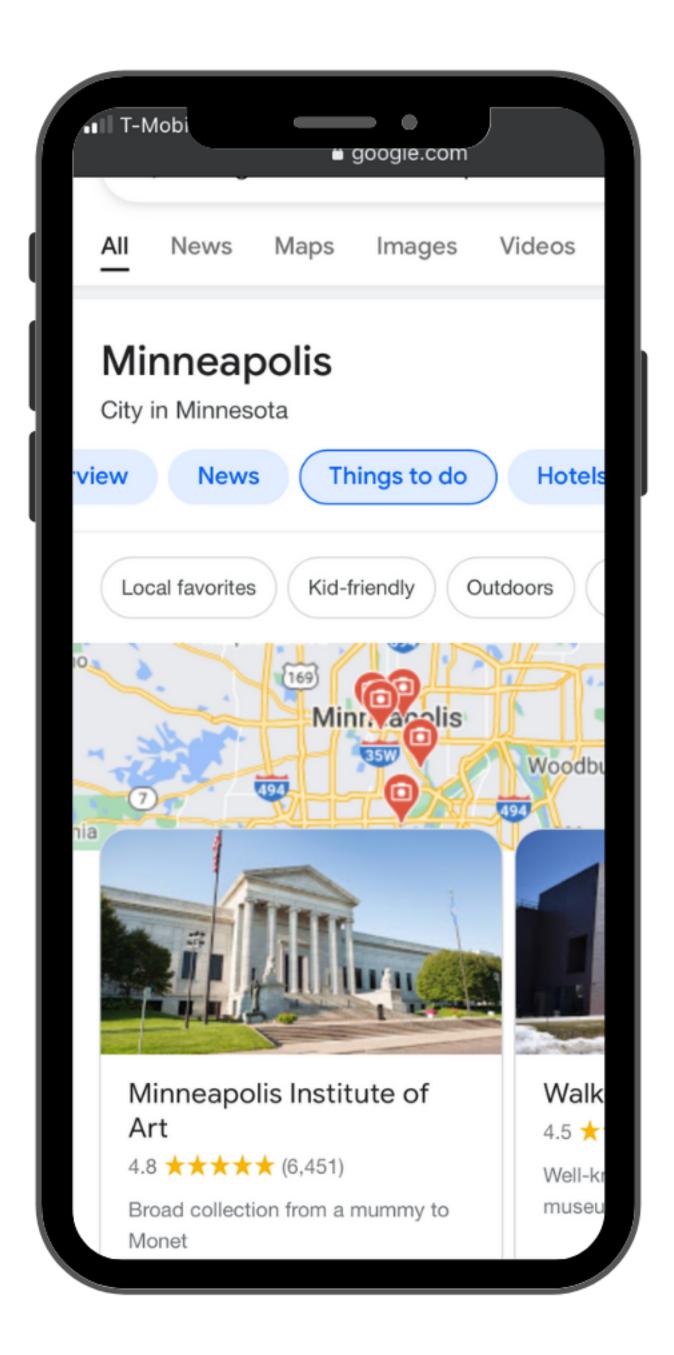
5. 2013: Hummingbird update + "not provided" data shifted optimization from keyword stuffing to better content



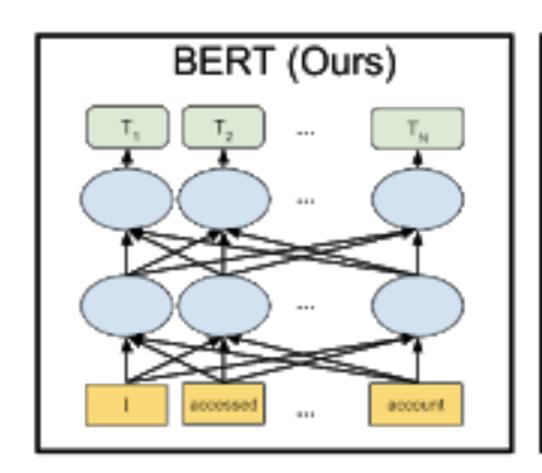
THE END OF THE 2010S

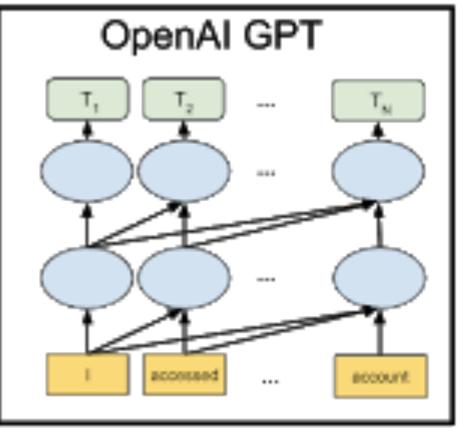


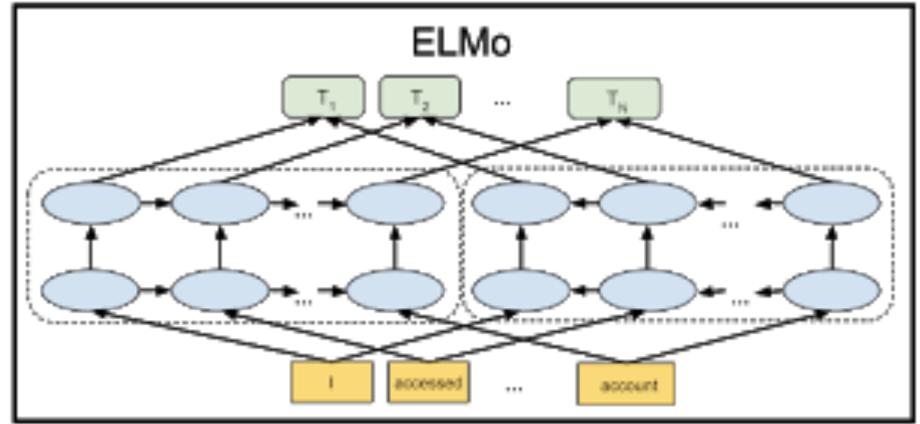
Mobile SEO experiences became a major priority for search engines.



Natural language processing techniques were quietly become more advanced.









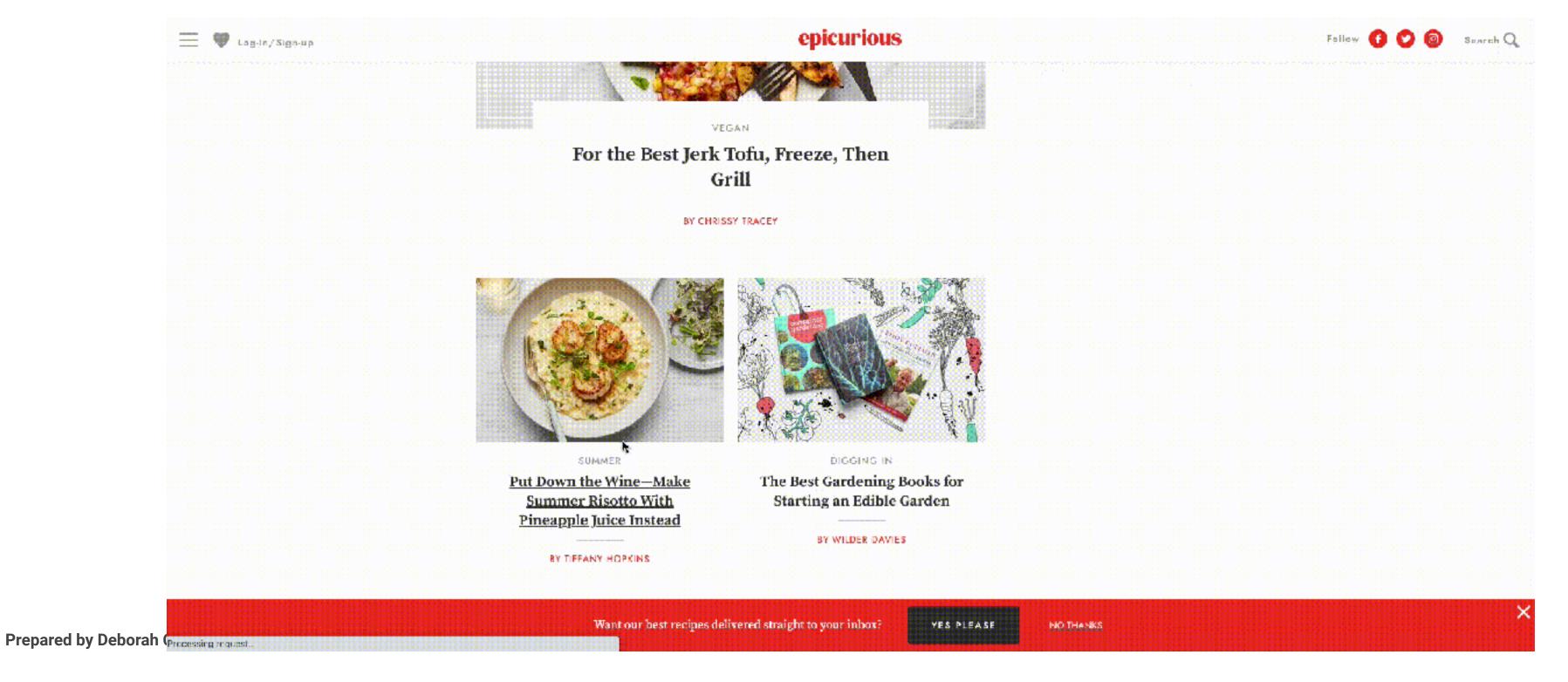
Expertise
Authority
Trust
YMYL

OUT

Doorway pages (too many thin content pages) Keyword stuffing



Meanwhile, cookie-based display advertising grows \$\$ for Google while user experience doesn't necessarily keep up.





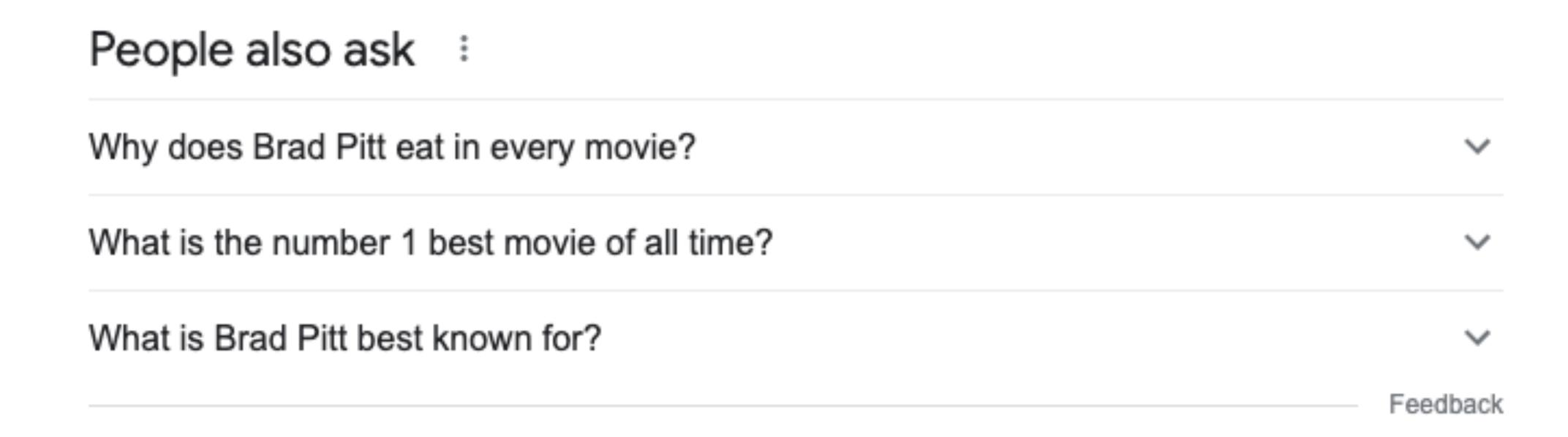
Intent becomes necessary to understanding how to optimize for a specific query.

The Prince Estate passionately presents Prince's life and work, and cultivates opportunities to further his legacy. We aim to immerse fans, old and new, https://www.facebook.com > ... > Musician/Band - Prince - 3 Prince | Facebook Prince, 2380576 likes : 65172 talking about this, Official Account | Calabrating the Life & Legacy https://www.biography.comp.musicianpprince {

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gold shoes during the Welcome 2 Americ 2010-2011. Preview the shoes from the Beautiful Collection of @PaisleyPark, optoday, via @Rolling www.rollingstone.co	his a Tour in w more of c on" exhibit pening (Stone.	Welcome 2 Follow alor ahead for a #Welcome including m Prince's variof the Office Podcast, and	the big show g in the weeks celebration of America— nore music from the period all Prince nd iconic image expressive erale	dir. dir. store st	ector @MrMorrisHayes opped by @BBC6Music to are more details and ories behind velcome2America and th cond single from the sum, "Born 2 Die." Listen to a segment starting at 45:00. vv.bbc.co.uk/sounds/pl. oto: Brian Ach (July 2,	e to	Songs When Doves Purple Rain Little Red Co	nuela Testolin 996–2000) : Cry : 1964 irvette eret	i (m. 2001–20	06), Mayte
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Prepared by Deborah Carver / The Content Technologist, LLC | Confidential and proprietary



Question-answer optimization becomes popular.



Digital activity diversifies to non-indexed social networks.





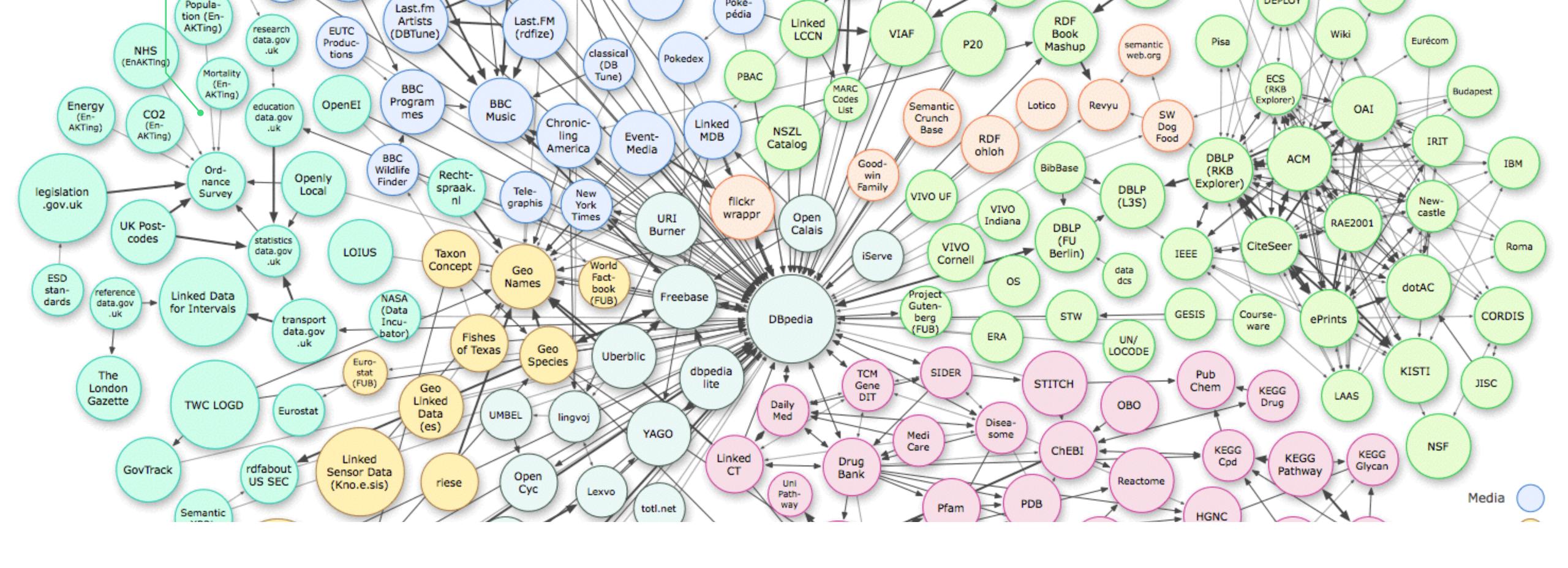
WHAT'S HAPPENED RECENTLY?

- 1. BERT and MUM updates highlight natural language processing in the role of search indexing.
- 2. Core Web Vitals update intensifies need for quality web user experiences.
- 3. Google is trying to work with news media to better incorporate publishers' needs (paywalls, newsfirst indexing) into search.
- 4. COVID-19 brought to light Google's ability to understand/control for misinformation.
- 5. Search is not the only place people find information, but it is where they go to confirm and understand new information.
- 6. Voice search and more diversity in search users means the long tail gets ever longer.



FIVE BIG SEO CHANGES





1. THE RISE OF THE KNOWLEDGE GRAPH

Building brand entities through the semantic web

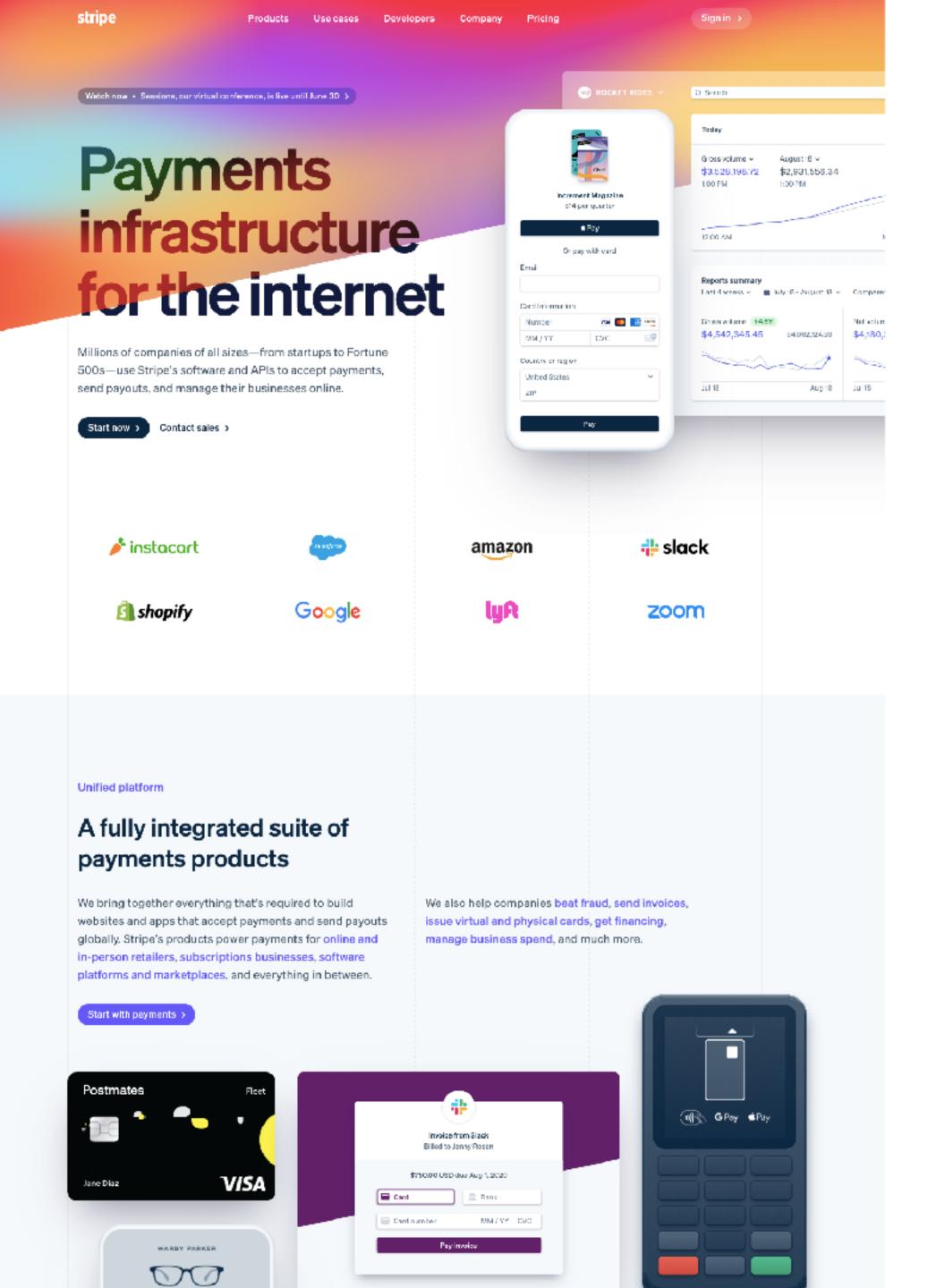


FROM QUERIES TO ENTITIES

Search engines operate from topic graphs that link related terms based on most commonly used and associated words or topics.

Main topic	Subtopic 1	Subtopic 2	Subtopic 3
cake	icing	party	chocolate
soccer/football	player and club names	scores and statistics	places to play
your brand	location and hours	product reviews	brand values





YOUR WEBSITE IS YOUR ENTITY

As brands move from "drive traffic to the website" to more platform-specific social interactions, holistic, well-considered websites are the centralized home for in-depth brand and product information.

What this means for strategists:

Establishing a solid knowledge graph means aligning brand information architecture with audience needs from the beginning.



2. TOPICS TAKE PRIORITY

Question-answer based optimization was only an interim fix on the way to topic optimization.

 Algorithm	250
± Amazon	1
■ Facebook	12,898
Algorithm	11,821
Bias	879
shadowbanning	197
🛨 (blank)	1
■ Google	18,954
Algorithm	12,928
Bias	6,022
shadowbanning	4
+ Instagram	86.773



- Still relies on keyword research to determine audience needs
- Favors more comprehensive pages and web experiences
- Similar to "content pillars" strategy, where information about similar topics is linked and grouped together during optimization
- Understanding audience intent is crucial for selecting topics and core phrases.
- More chance of search visibility if topic experiences are clearly connected and mapped in website architecture early.
- Well-written, comprehensive pages and experiences get higher visibility in search because they
 rank for a number of long-tail terms.

TOPIC-FOCUSED OPTIMIZATION



- 1. Review aggregate search volume whenever possible to determine topic priority. Google Trends and Q/A data (i.e., Answer the Public) is often informed by auto-complete predictive text and not reflective of how people actually search.
- 2. Align how users search with brand goals rather than one-off lead generation initiatives.
- 3. Run topic comparisons with competitors. What questions will your approach to a specific topic attract that your competitors do not?

CHOOSING QUALITY TOPICS/KEYWORDS



3. STRUCTURED DATA IS MORE IMPORTANT THAN EVER

BERT and MUM need a source of truth to draw meaning from unstructured data.

correctionsPolicy	CreativeWork or URL
department	Organization
dissolutionDate	Date
diversityPolicy	CreativeWork or URL
diversityStaffingReport	Article or URL
duns	Text
	Total

For an Organization (e.g. NewsMediaOrganization), a statement describing (in news media, the newsroom's) disclosure and correction policy for errors.

A relationship between an organization and a department of that organization, also described as an organization (allowing different urls, logos, opening hours). For example: a store with a pharmacy, or a bakery with a cafe.

The date that this organization was dissolved.

Statement on diversity policy by an Organization e.g. a NewsMediaOrganization. For a NewsMediaOrganization, a statement describing the newsroom's diversity policy on both staffing and sources, typically providing staffing data.

For an Organization (often but not necessarily a NewsMediaOrganization), a report on staffing diversity issues. In a news context this might be for example ASNE or RTDNA (US) reports, or self-reported.

The Dun & Bradstreet DUNS number for identifying an organization or business person.

Email address

NLP=NATURAL LANGUAGE, PROCESSED

- Natural language processing algorithms like Google's BERT and (soon to come) MUM understand unstructured text and images better than ever.
- Search engines still need a defined source of truth to establish facts quickly: Google My Business and Schema structured data.
- Wikipedia and Wikidata are also used as independent sources of truth.
- Recommendations for strategists: Plan for schema markup as soon as possible; it'll help your sites perform better in search.



4. PRIORITIZING ACCESSIBILITY

Speed and alt text are only part of the equation.



LCP

largest contentful paint

FID

first input delay

CLS

cumulative layout shift

CORE WEB VITALS ARE DRIVING THE CHANGE



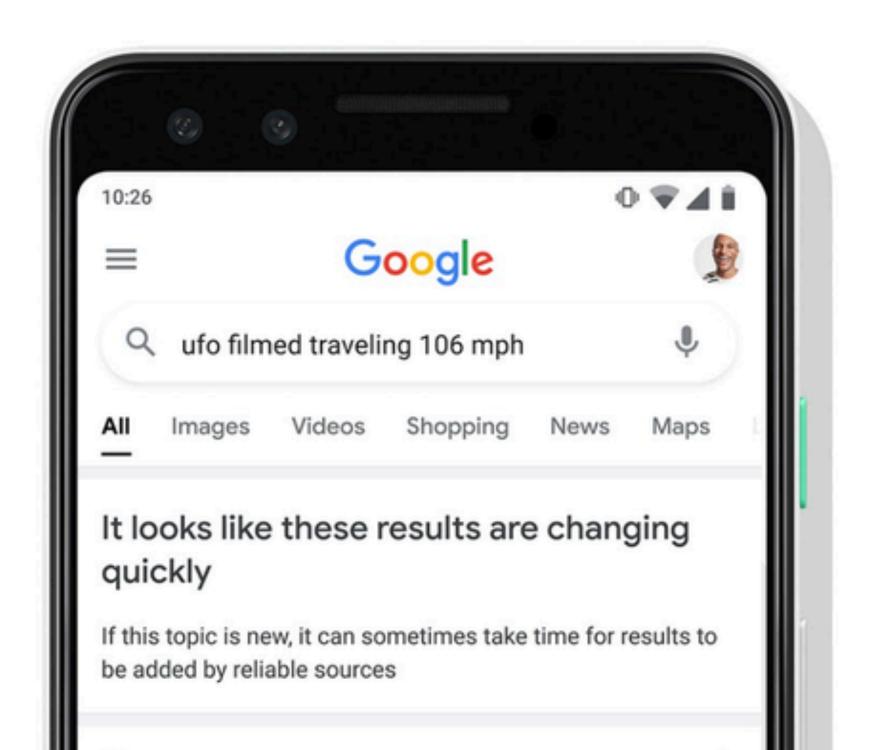
PLANNING FOR ACCESSIBILITY

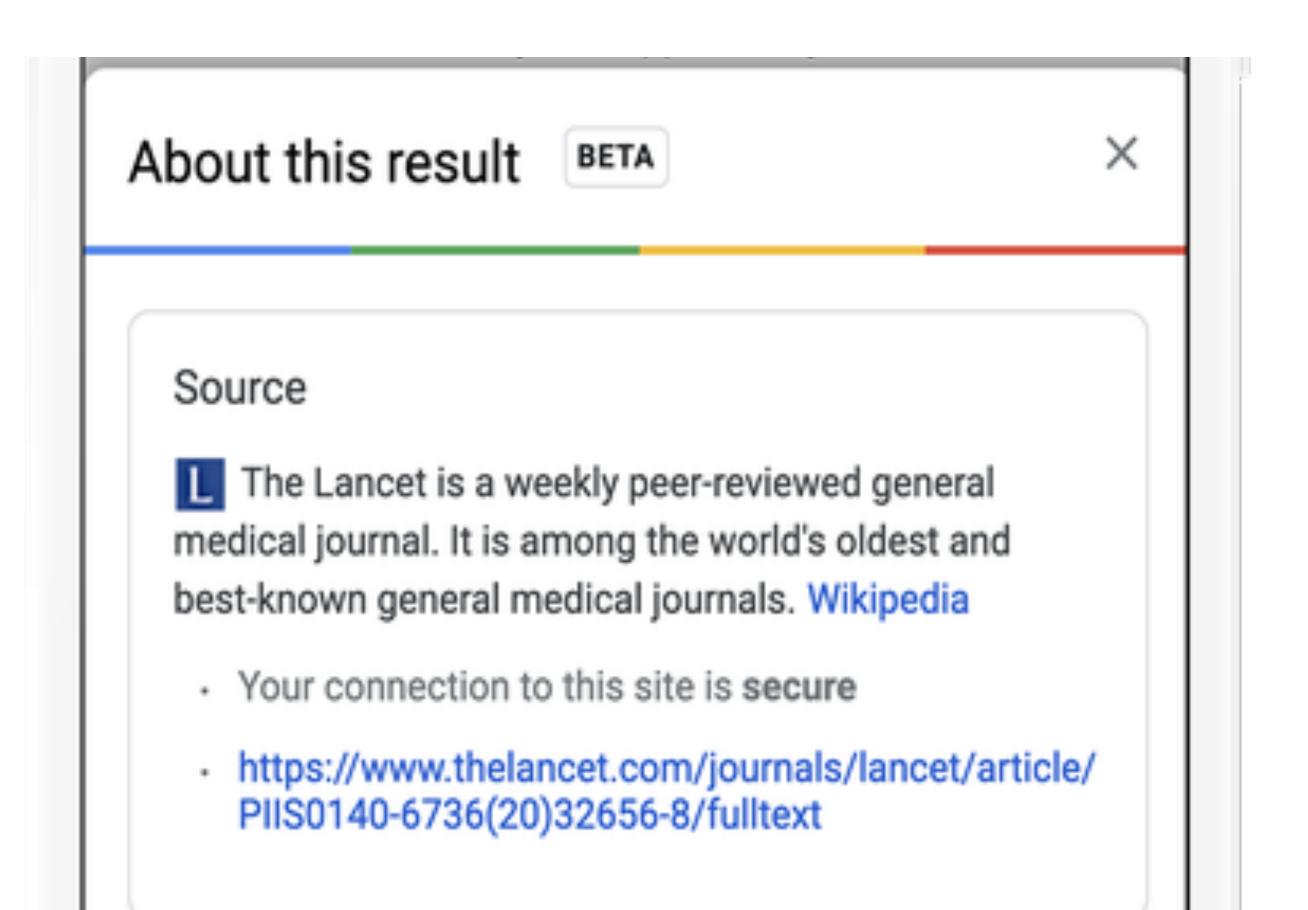
- Ensure all buttons and content-rich images have descriptive, useful alt text.
- Keep core web vitals in mind -- especially for mobile experiences.
- Limit unnecessary/cosmetic javascript for business websites.
- Ensure address, phone number and contact information is easy to find, preferably in the site's footer and on a contact page.



5. ESTABLISHING TRUST SIGNALS

Expertise-Authority-Trust finally has some legs.





TRUTH MATTERS

- Authors and datelines are important (again).
- In-line affiliate links should be disclosed as advertising.
- Links to and from your site remain a sign of trust.
- Editorial or content policies have new
 Schema markup and are noted as important in Google's quality documentation.
- Content that supports brand trust -- product documentation, active help sections, regular website updates -- also supports SEO.

Editorial policies

Table of contents

- Overview
- Ethics and consent
- Research involving human embryos, gametes, and stem cells
- Sex and gender in research (SAGER)
- Research involving animals
- Research involving plants
- Research involving palaeontological and geological material
- Biosafety and biosecurity
- Standards for research in complementary and alternative me
- Consent for publication
- Trial registration
- Availability of data and materials
- Standards of reporting
- Describing new taxa
- Competing interests
- Authorship
- Citations

QUESTIONS



- Google's expanded developer SEO documentation
- schema.org
- Google's rich results checker
- Google Lighthouse check for Core Web Vitals
- Guide to CLS
- Moz's guide to javascript SEO
- <u>Technical SEO tools</u>, including Schema markup generator

 Starting out with branded SEO on The Content Technologist

RELATED LINKS

Presented by Deborah Carver

Principal Consultant, The Content Technologist

www.content-technologist.com

deborah@content-technologist.com

THANK YOU!

