

## HARD PULL vs SOFT PULL

*a soft pull provides the exact same report data as a hard pull, the key difference between a soft pull and hard pull IS THE INTENT BEHIND THE CREDIT CHECK*



*used to see if a borrower would qualify for a loan if they applied*

**soft**  
PULL

vs

**hard**  
PULL

*used to make lending decisions when a borrower applies for a loan*

| SOFT PULL | CREDIT REPORT DATA          | HARD PULL |
|-----------|-----------------------------|-----------|
| yes       | FICO® SCORES                | yes       |
| yes       | TRADELINES                  | yes       |
| yes       | INQUIRIES                   | yes       |
| yes       | COLLECTIONS                 | yes       |
| yes       | PUBLIC RECORDS              | yes       |
| yes       | EMPLOYMENT HISTORY          | yes       |
| SOFT PULL | CREDIT REPORT DATA          | HARD PULL |
| no        | POTENTIALLY IMPACTS SCORE   | yes       |
| no        | HARD INQUIRY ON REPORT      | yes       |
| no        | REQUIRES SSN                | yes       |
| no        | REQUIRES DOB                | yes       |
| yes       | CAN PRESENT TERMS TO CLIENT | yes       |
| no        | CAN EFFECTUATE LOAN         | yes       |
| yes       | REQUIRES BORROWERS CONSENT  | yes       |