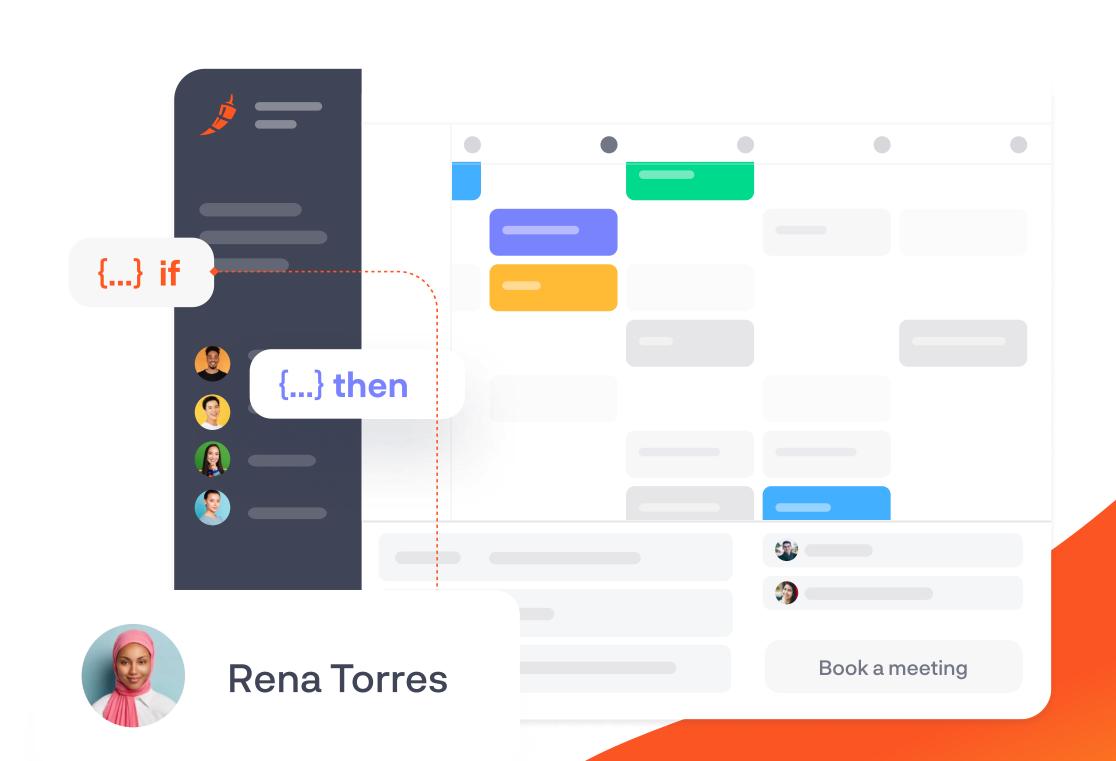


Handoff

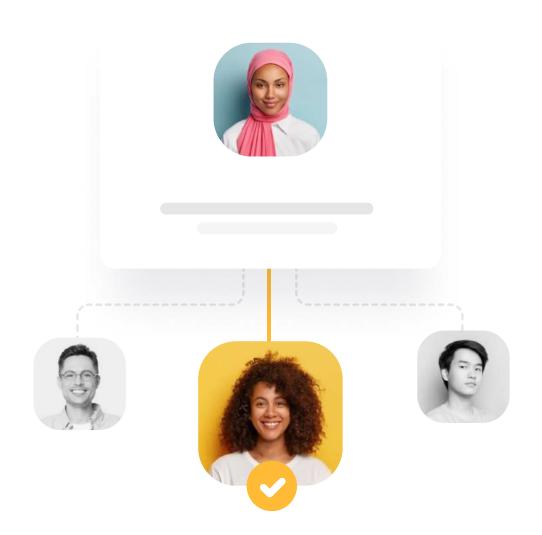
Ditch your lead routing spreadsheet, for good. Pass leads from rep to the next one, in seconds. Automate your handoff process with Chili Piper.

Handoff is the fastest way to schedule, route, and assign meetings. Out extension eliminates the need for lead routing spreadsheets and back-and-forth email to replace them with simple one-click scheduling.

Whether you're on a cold call and need to book quickly from your dialer, or communicating over email and coordinating multiple calendars, Handoff makes scheduling on behalf of team members a simple, time-saving process. No lead routing spreadsheets. No manual follow-up. No lost meetings. There is no other scheduling tool that does this.

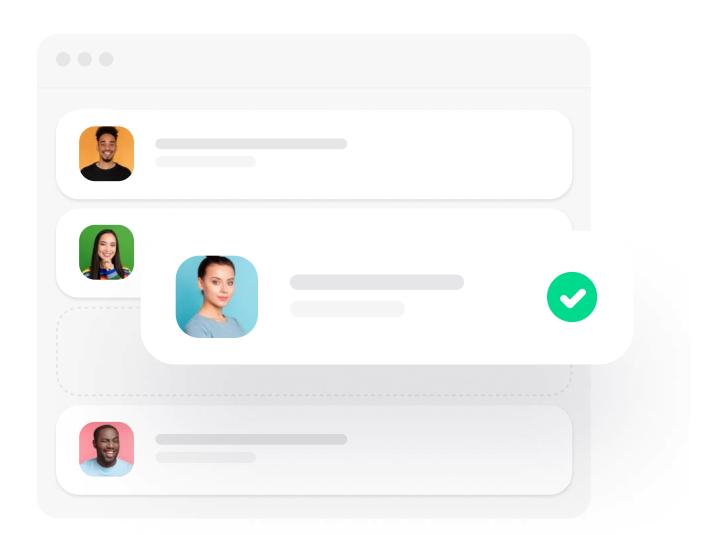


CHILI PIPER



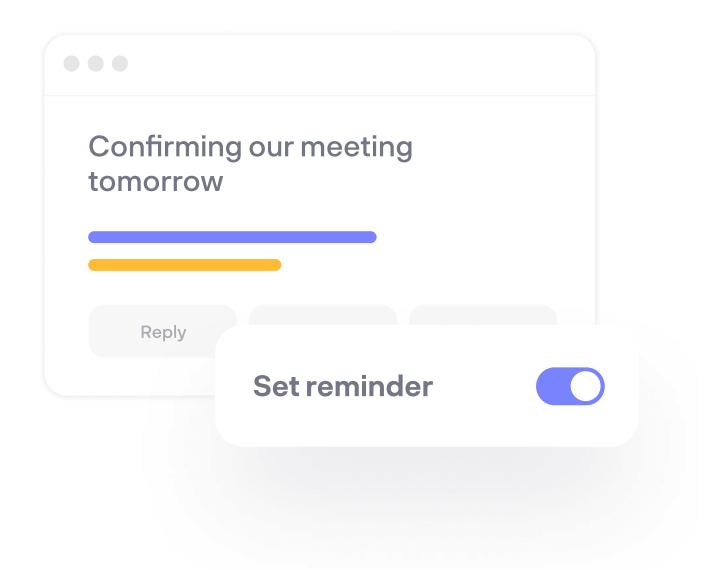
Route leads and meetings correctly, every time

Need to route based on territory or company size? Use routing rules to match leads to the correct rep regardless of how your team is structured.



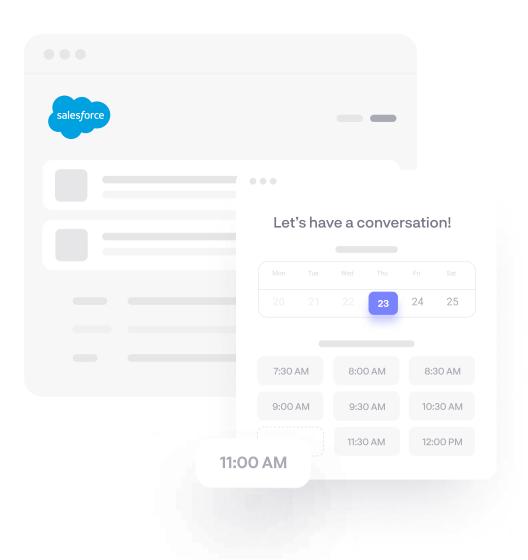
Achieve fair distribution across your team

No more playing favorites or skipping reps in the queue. Account for noshows and vacations. Handoff gives you the flexibility to balance lead distribution.



Automated invites, reminders, and CRM actions

Protect reps' calendars by only allowing leads from good-fit accounts to book time. Build custom workflows and watch every event, lead, and opportunity two-way sync with your CRM automatically.



Track every interaction in your CRM

No-shows, reschedules, and meeting details are updated in real-time, eliminating the need for manual work or follow-ups.

Other features include

- Calendar integrations with G Suite and Outlook
- Email and text reminders
- Meeting buffers
- Minumum notice and daily meeting limits
- Recurring meetings
- No show management
- Simple rescheduling
- Create leads, contacts, or any CRM automation

Handoff vs competition



No-show management

You fight hard to book meetings. With Instant Booker we'll make sure your prospects show up with reminders. And if they miss the meeting, we'll make sure they reschedule with no-show management.



One-click scheduling experience

Fastest and easiest way for prospects to book meetings. No more filling out forms with information you already have. Never miss any opportunities because of scheduling challenges.



Round-robin

Create custom rules for meeting across teams, territories, company sizes, or any way you like.



Works within tools you use

It's not just the booking link. Your team can book, and manage meetings from everywhere with our Chrome Extension.

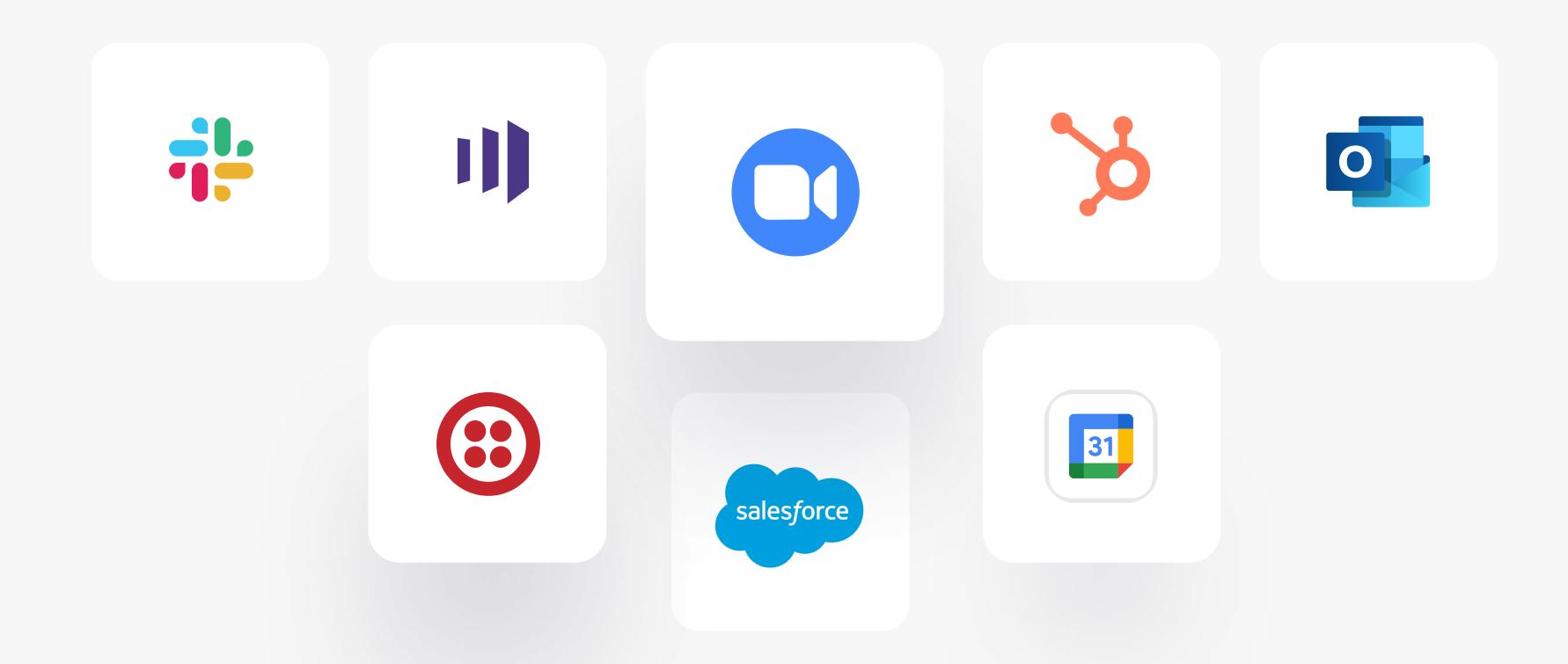


Lead routing and account matching

No more lead routing spreadsheet. With Handoff your reps can see how is next in line, in seconds.

Connect with the tools you rely on every day

Handoff integrates with your favorite marketing and sales automation software so you can get up and running quickly without changing your tech stack.



Chili Piper made our SDR-to-AE handoff so much smoother so all reps were being given equal opportunities. The automated reminders also increased our show rates by 10-15%.



Kevin Dorsey
VP of Inside Sales @ PatientPop

Start connecting instantly and converting more today.

GET A DEMO

www.chilipiper.com