



DUC DOBA, CEO

Former Senior Product Manager at SB Cloud Corp., more than 13 years experience in software engineering at Japan's leading tech.companies

MESSAGE FROM THE FOUNDER

The Mission of Tokyo Techies is to be indispensable partners with both SMEs and Multinationals, working side by side to ensure mutual growth, provide continuous support, and stability, and develop opportunities by contributing substantial knowledge, expertise, and resources.

Tokyo Techies addresses DX challenges Japanese enterprises face with our Business Software Solutions and One-Stop IT consulting services. Our team of 20+ experts from multiple countries have their core expertises in IT Product development and consulting, IT Due Diligence and Cybersecurity.

Everyone at Tokyo Techies is passionate about building robust products and services with world-class agility and quality to help enterprises achieve Digital Transformation, and we look forward to working closely with you to meet your IT needs today and into the future.

OUR CORE PILLARS

Business Software Solutions One-stop IT Consulting





As an official partner of Odoo, the world's most popular open-source ERP platform, Tokyo Techies provides robust solutions for digitizing all business functions for large and small companies, uniquely customized to their individual needs.



Our highly qualified team of experts in Software Development, AI & Data Science, Cybersecurity, and Cloud Computing go above and beyond to provide allinclusive, One-stop IT Consulting services to meet the varied needs of an organization's DX journey.

OUR SERVICES



IT Product Development & Consulting

Tokyo Techies specializes in Web and Mobile App Development, building SaaS and ERP solutions and Al-powered products. We ensure support through all stages of system development, from having a needs audit to understand your goals, rapidly verifying your idea with a PoC, and developing your product in a full-cycle development process.



IT Due Diligence

Tokyo Techies saves time and cost during an M&A by thoroughly auditing your systems and identifying crucial IT issues ahead of time. We critically assess IT infrastructure, SDLC, processes, and strategy to inform you of the best possible solutions for your long-term & short-term actions post-M&A.



Cybersecurity

Tokyo Techies can conduct a Cyber Security Audit of your system regardless of your platform and provide end to end support in case of a cyber incident. Additionally, we help you build a robust and secure cloud platform with verified security protocols as you shift to the cloud and minimize and mitigate the risks of security breaches or threats.

SUCCESS STORIES

SOFTWARE SERVICE DEVELOPMENT | Transportation Management System

<u>Client</u>: MeeTruck - A joint venture of SoftBank and Nippon Express

<u>Issue</u>: The client wants to build a nationwide Transportation Management System (TMS) for Japanese logistics companies to digitize and optimize driver/truck management tasks that were primarily paper-based. Additionally, they sought to have Al match-making capability to balance the available workforce with pending tasks to optimize idle resources.

<u>Solution</u>: Tokyo Techies built a robust SaaS with following key <u>features</u>

Cloud infrastructure capable of handling 20,000 requests per second & zero downtime deployment

The foundation for an Al match–making engine. Further enhancements are planned.

Well designed APIs, ready for 3rd party integration

User-friendly Web apps for drivers, logistics companies and service operators

CYBER SECURITY | Audit for Crypto Exchange

Client: A large cryptocurrency trading company

<u>Issue</u>: With a very tight schedule of 3 weeks right before the release date, customer required penetration testing and in-depth code review of crypto currency exchange platform.

<u>Solution</u>: With a highly efficient team of engineers, we conducted the following in a mere span of 14 working days.



CLOUD INFRASTRUCTURE DESIGN | SaaS Company

Client: A large scale SaaS service

<u>Issue</u>: Lack of sufficient resource (including in-house and vendors) to build a secure infrastructure design <u>Solution</u>: Tokyo Techies worked with the client to:



ERP SYSTEM DEVELOPMENT | Jewelry Management System

Client: A large jewelry company

<u>Issue</u>: Switch from managing products, stock, inventory, and sales processes in Excel while automating portions of the process and having a centralized and secure database to improve productivity.

<u>Solution</u>: Tokyo Techies built an ERP system from scratch centering on the needs of the client. A series of tests were conducted with the client during the production to ensure high customer satisfaction.

ABOUT TOKYO TECHIES

Company Profile

Tokyo Techies Corp. was established in 2017 and is a high-tech IT consulting company specializing in Artificial Intelligence (AI), Data Science, Mobile and Web System Development, Cybersecurity, and DX. Despite our relatively short history, Tokyo Techies has succeeded in numerous high-profile, challenging programs employing the most advanced technologies, designing various novel products, and earned multiple accolades. Our team has gained numerous recommendations from major Japanese and International companies and organizations, and achieved an envious track record in domestic and international sectors of transportation, medical technology, education, HR and Talent Acquisition, insurance, financial, retail, and basic foundational research.

Our Team

Our superior technology is because of the ability of our highly qualified engineers. We have a strong team of engineers who have obtained terminal degrees from top-tier graduate schools in Japan and globally and hail from the USA, France, Japan, India, Nepal, Vietnam, and the Philippines. Many of our employees are winners of Olympiads, Global Coding Contests and Hackathons. Our team has a proven background in Machine Learning, Cybersecurity, Computer Science, Software Engineering, Data Science, ERP, CRM, BI solutions, and other technologies. Our multilingual and multicultural staff can manage all interactions with clients entirely in Japanese, and of course, multilingual support is possible.

CONSULTING METHODOLOGY



Product Strategy

We can help you shape your product strategy, aligning with your business goals. We can support both creating new products from scratch and revamping the existing ones.



MVP & PoC

During the idea stage of your product,
we can help you verify your
idea/concept in real environment by
building PoC within a very short period
of time.



Full-cycle Development

We can transform your ideas into reality by helping design and develop your product, regardless of the functionalities you want and the platform on which you want it to run.

FEATURED CLIENTS













TESTIMONIAL

Tokyo Techies have a team of highly skilled individuals, who are greatly experienced in developing scalable, secure and robust application. I am honoured to work with them.

NAOKI YOKOI CEO, MeeTruck

>>> TOKYO TECHIES

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